



## General Business Activities



UAB Raserna has been established in 2012 as Lithuanian commodities trading company engaged in the import and export of various types of nuts and seeds. UAB Raserna is family owned business which specializes in wholesale of nuts (mostly hazelnuts, walnuts, pumpkin seeds and sunflower seeds). Our main production originally comes from Ukraine and Georgia. We are focused on specific products, because we believe that this is the way to ensure the highest quality and it enables us to offer the best price-to-quality ratio to our clients.



# From field to the factory



- ➤ UAB Raserna is focused on supplying our international customers with Georgian and Ukrainian nuts and seeds. Raserna's team participates in every step. We buy raw material from farmers and processors who clean and pack it according to our custumers' requirements.
- ➤ Over the years, UAB Raserna has established close relationships with numerous reliable growers, processors and packers. Regular visits to origins are carried out in order to gather market information and control quality of products at source.





## **UAB RASERNA**



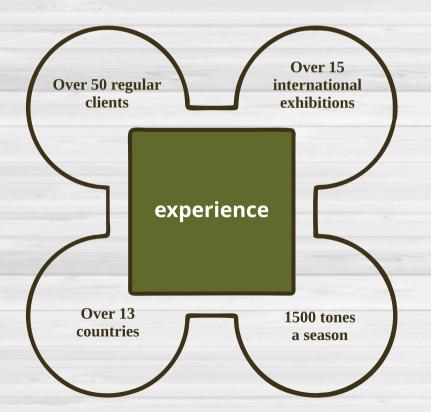


**Vision** – to provide quality services which exceeds the expectations of our customers and partners.

**Mission** - continuously create good relationship between the buyer and the company, preserving existing customers and attracting new ones, ensuring the highest level of product quality from the field to the warehouse.

# Experience







# Logistics

Raserna

- Usually, production is delivered to Lithuania and goods are held at a warehouse in Kaunas, certified ISO 9001, class A. It enables us to guarantee quality and facilitate direct interaction for EU countries.
- We can ship full container loads to almost any port in the world along with all necessary documents and certificates.
- ➤ Our manufacturing, wholesale and logistics teams are always receiving good training and focus on enhancing their sales skills and that particular part of our business registering strong growth in the past couple of years.
- Currently, we are growing and expanding the business focusing on Asian Market.

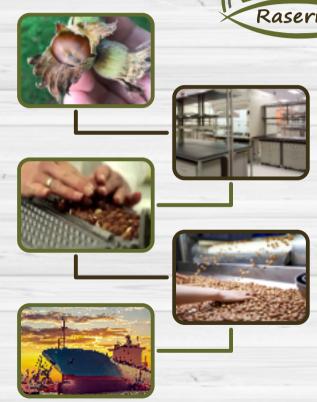




### We offer for our clients

Raserna

- From field to the factory in one call
- > Delivered to your warehouse
- Global reach, local understanding, flexible approach
- Control of quality (Hamilton, SGS laboratories)
- Immediate availability with stocks in Europe
- > Complex logistics



# Our strenghts



- > Great skills, quality assurance and a sense of responsibility.
- Quality control (best quality according required specification) Buhler Sortex, metal detector.
- Contracts in a timely manner, always strive to offer the best terms and we honor our agreements.
- Personalized service which meets customer needs.
- We have excellent knowledge of whole law and regulations of custom clearance in the EU.
- We have never had any issues with European Food Safety Authority
- Make sure that orders are fulfilled in full, on-time.



### **UAB RASERNA**



### CERTIFICATE



### LIAB "RASERNA"

We certify that
this company is assigned a high credit score.
Only 4 % of Lithuanian companies
have been rated the same level.





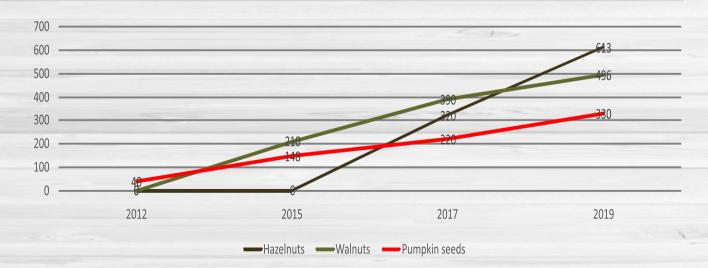




- Working under Coface (the leader of financial risks management worldwide)
- Natural production, no chemicals, opportunity to supply organic nuts as well.
- ➤ UAB Raserna has a certificate "Strongest in Lithuania 2017"
- We are working under HACCP and certificates ISO 22 000, 9001, 50001, 14001 BRC, X-RAY. This lets us to meet all regulations in the country and all over the world.

# Growth and capability

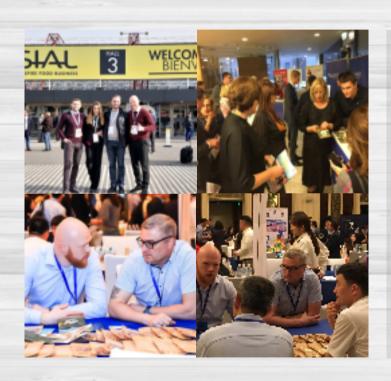
- From the beginning UAB Raserna was supplying just pumpkin seeds and walnuts and in 2016 was added a new position of hazelnuts.
- Resources are continually invested in order to ensure timely supply, traceability and accurate certification and documentation. Today, UAB Raserna serves over fifty customers in EU. We supply over 1500 (MT) Metric Tonnes of a variety of products in a season.





### Main conferences and exhibitions visited





- Worldfood Moscow 2013 (Moscow, Russia)
- Worldfood Poland 2016 (Warsaw, Poland)
- Riga Food 2016 (Riga, Latvia)
- > ANUGA 2017 (Cologne, Germany)
- Speciality and fine food fair 2017 (London, United Kingdom)
- Worldfood Istanbul 2017 (Istanbul, Turkey)
- > SIAL 2018 (Paris, France)
- BESKE 2019 (Shanghai, China)





In 2012 UAB Raserna has started to import production from Ukraine to Lithuania and Latvia. From 2014 expanded the business to Poland, Estonia, Netherlands. 2016 was remarkable for the business, because a lot of new partners were found in France, Switzerland, Germany, Finland and United Kingdom. The current aim is to expand business to the Chinese Market.

### We support



UAB Raserna from 2019 is a sponsor for Freestyle wrestling club "Radviliškio Laisvūnas" in Radviliškis and seeking to promote a healthy engaged lifestyle to young people.





### Our clients



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### Would you like to find out more?

Partizanų 192 A – 8, Kaunas; Office Address: Elektrėnų g. 7, Kaunas 51193, Lithuania;

Company's ID: 302757585 VAT Number: LT100006779711

Tel: +370 683 12494 WhatsApp, Viber, WeChat QR



Email: info@raserna.com







