

## a Revolution in Commercial Transactions

End-to-end visibility and control of B2B transactions

Achieve friction-free trade  
Ensure continued trust  
Focus on business not payments



Brochure

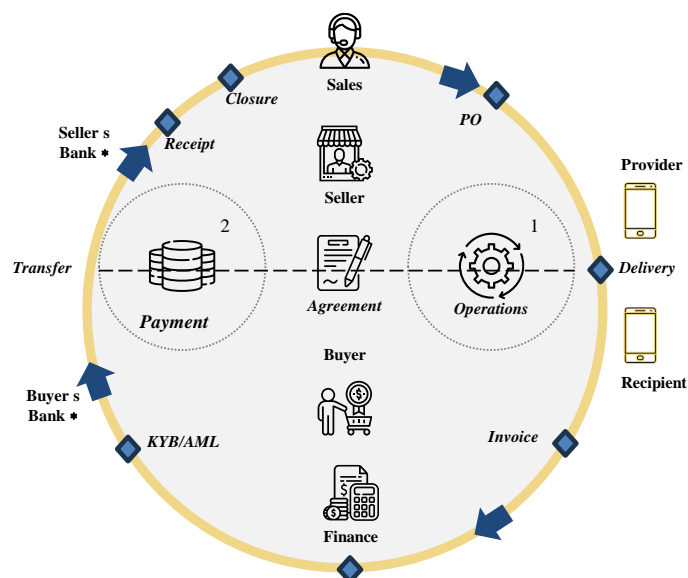
Ref: QL1

### CHALLENGES ADDRESSED

- High Days Sales Outstanding (DSO)
- Low Visibility
- High admin cost
- Distraction from core business
- Loss of Trust
- Threats to Relationships
- Complex Compliance
- Uncontrolled Risks

### KEY FEATURES

- ✓ Facilitation from contract to payment
- ✓ 24/7 status visibility
- ✓ Web-based with no IT integration
- ✓ Fast initiation with no set up cost
- ✓ Portal-based records, audit-ready
- ✓ Valid for anything, anywhere, anytime



### MAIN BENEFITS

#### Improved Cash flows

Payments made in line with terms by elimination of delays and obstacles

#### Better deals

Removal of costly risk premiums and enablement of best prices and early discounts

#### Higher efficiencies

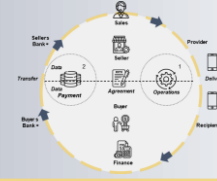
Reduced cycle times  
Reduced processing cost  
Minimum staff time, esp. Executives

#### Increased trust

Trust between Buyer and Seller is preserved thanks to transparency, timely communication and issue resolution

#### Enhanced planning

Known and guaranteed payment dates enable cash and working capital planning along the supply chain with minimal recourse to costly trade instruments



## Sample Use Cases

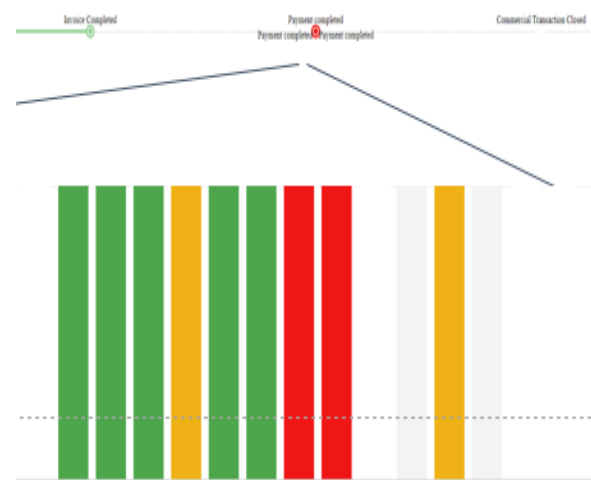
### SELLER

**Challenges:** Cash flow issues due to delayed payments and time-consuming invoice chasing.

**Solution:** Implement TradinLoop to manage risky and overdue transactions and make results accessible to all management levels.

**Outcomes:** Resolved issues, lower collection costs, and preserved relationships.

### Illustrative Dashboard



### TRADE CREDIT INSURANCE (TCI)

**Challenges:** Overdue invoices, unmanageable workloads, prolonged processing times, credit limits and client frustration.

**Solution:** TradinLoop's early introduction, automation of processes, and soft-touch dunning process management.

**Outcomes:** Expedited processing, cost reduction, bad debt prevention, de-risked portfolio and enhanced client satisfaction.

### Illustrative Dashboard of TCI

