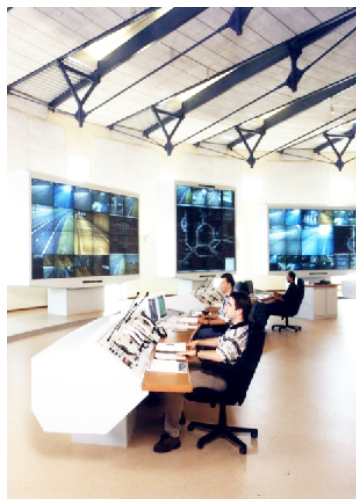


October 2020

# Introducing Svila Trading Group of companies Group Presentation

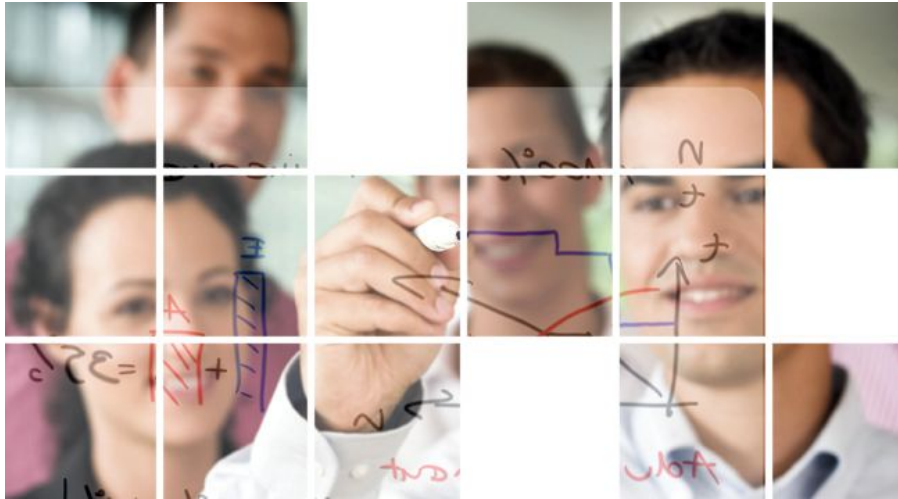


# Facts about Svila Trading



- **Operating since:** 1998
- **Headquarters:**  
**Haskovo** (6300), Bulgaria; **Vienna** (1010), Austria
- **Offices and warehouses in:**  
Sevlievo (5400), **Bulgaria (main operating office & warehouse)**; **Varna** (9000), Bulgaria, Vienna (1100), **Austria**;  
Roosendaal (4703 RE), **The Netherlands**.
- **Employees:** Svila trading 20, total group 80

# Facts about Svila Trading



- Experienced trade company with wide own distribution network in North Bulgaria and wholesale partners in South Bulgaria;
- We serve the traditional trade channel, HORECA channel & deliver Key Accounts:
- 21 own vans, 10 middle sized trucks, 2 trucks;
- Partner for Bulgaria of: Zusto BV, Ferrara International Inc., Schlumberger Wein- und Sektkellerei GmbH; Moody Coffee;
- Sub Distributor for: the brands Ferrero, Florina, La Vita, Gorna Banya,
- Former partner of: XL Energy drink.
- Wholesaler of imported food and beverages;

# Who we are



We are a group of companies having businesses in different sectors:

## **FOOD AND BEVERAGE**

Wholesale and local distribution of branded fast moving consumer goods – foods, beverages, beers, fine wines and spirits.

## **INTERNATIONAL TRANSPORT**

Supplying products for cargo protection.

## **EQUITY INVESTMENTS**

# Who we are



## CORE VALUES

What we have learned in the past are the values we use in our business now:

- Reliability, reliability, reliability;
- 100% Honesty (no tricks, no games) in the business collaboration;
- Always kept promises;
- Never broken words;
- Always given our best.

## THE PEOPLE

Our team is a compilation of experienced professionals in each business field with young and dynamic people.

## MARKETS AND SUPPLIERS

On the local market, except through the own network, we supply the following key accounts: Metro Cash & Carry Bulgaria, Billa Bulgaria, CBA Bulgaria, Fantastico Bulgaria, Kaufland Bulgaria



# Our businesses

## BRANDED CHOCOLATE & CONFECTIONERY

We supply our customers also with products of the following brands :



Mondelēz  
International



Lindt  
MASTER SWISS CHOCOLATIER  
SINCE 1845



Nestlé

Good Food, Good Life



FERRERO



Milka



MARS  
incorporated



mentos



Bonduelle



Kinder



Bonne Maman



Maretti



Barilla



Ritter  
SPORT



Kühne



BORNIER



DROGHERIA  
ALIMENTARI  
FIRENZE 1880



TRUMPF



WRIGLEY  
A Subsidiary of Mars, Incorporated



botanical  
safety food



Teisseire



Elle & Vire



LU

Visit us on: [www.chocolate-brands.com](http://www.chocolate-brands.com)



svila  
trading

# Our businesses

## CARGO AIR BAGS

### Your cargo is our commitment!

We're an official dealer of Dunnage bags for cargo protection.

With **Bates Cargo-Pak (now Signode Denmark ApS)** we have built up an exceptional relationship and acquired a know-how about the cargo protection. Refining and developing dunnage bags for cargo protection and securing transport on an ongoing basis makes our product quality and safety always top-notch. We provide quick and reliable delivery of dunnage bags, as well as a high level of service.



Visit us on: [www.cargoairbags.com](http://www.cargoairbags.com)

# Our businesses



## HANDELS POINT

Our company **HandelsPoint FMCG GmbH**:

- Is specialized in ship chandling and especially in cruise ships supplies.
- We are a proud member of Marine Hotel Association, USA;
- On the local Austrian market, we are a key partner for Nestle Österreich GmbH, Kelly's GmbH, Metro Cash & Carry GmbH, REWE Austria.



Visit us on: [www.handelspoint.com](http://www.handelspoint.com)







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