



# SPIDENT

## Company Profile

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The 'SPIDENT CO., LTD.' has always thinking the Customer's happiness as the best aim and we are operating all the process of R&D, Design, services based for 100% customer's satisfaction.

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# 01

## **Introduction**

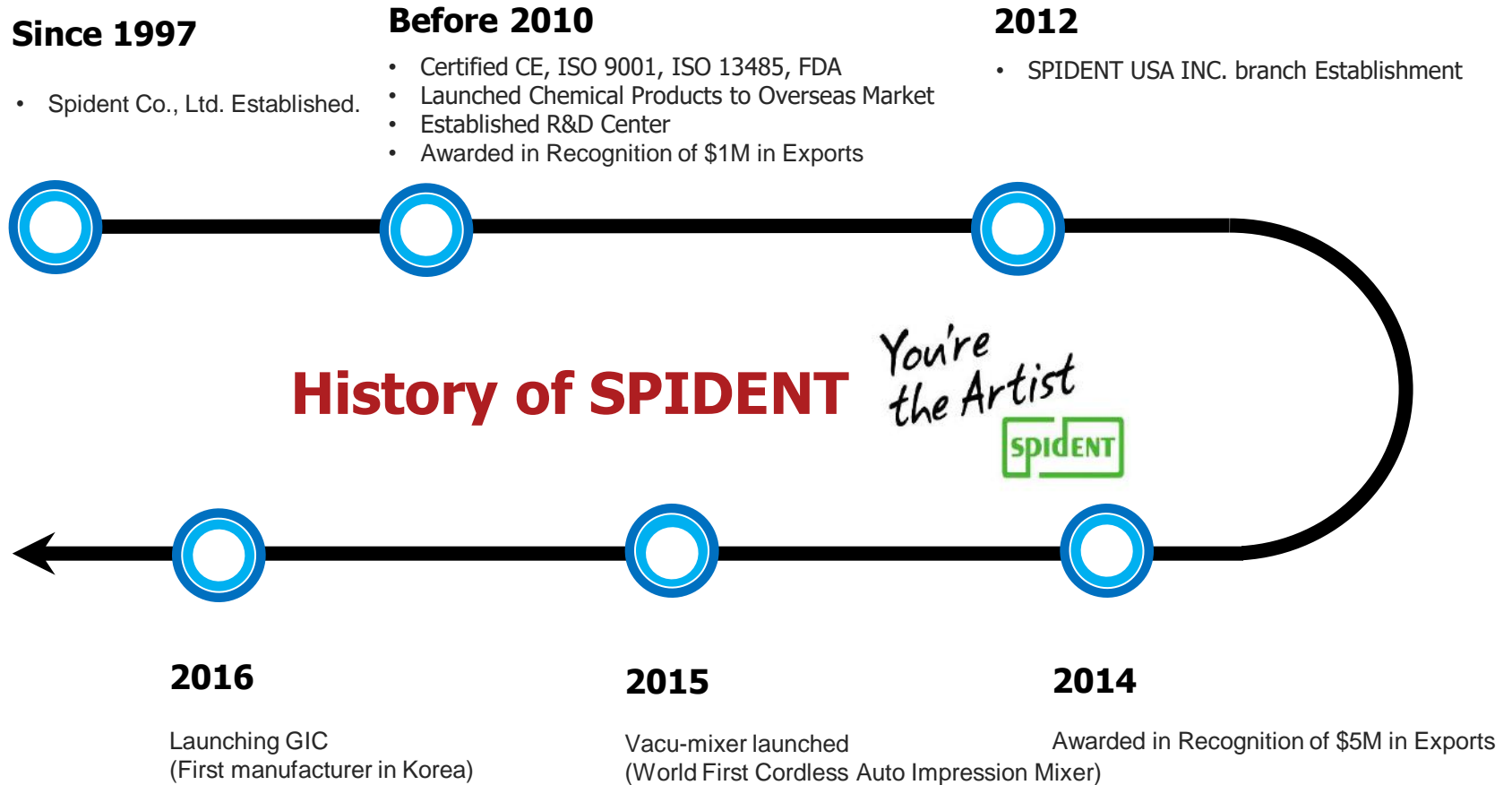
History / Sales Philosophy / Organization



# Introduction

## History

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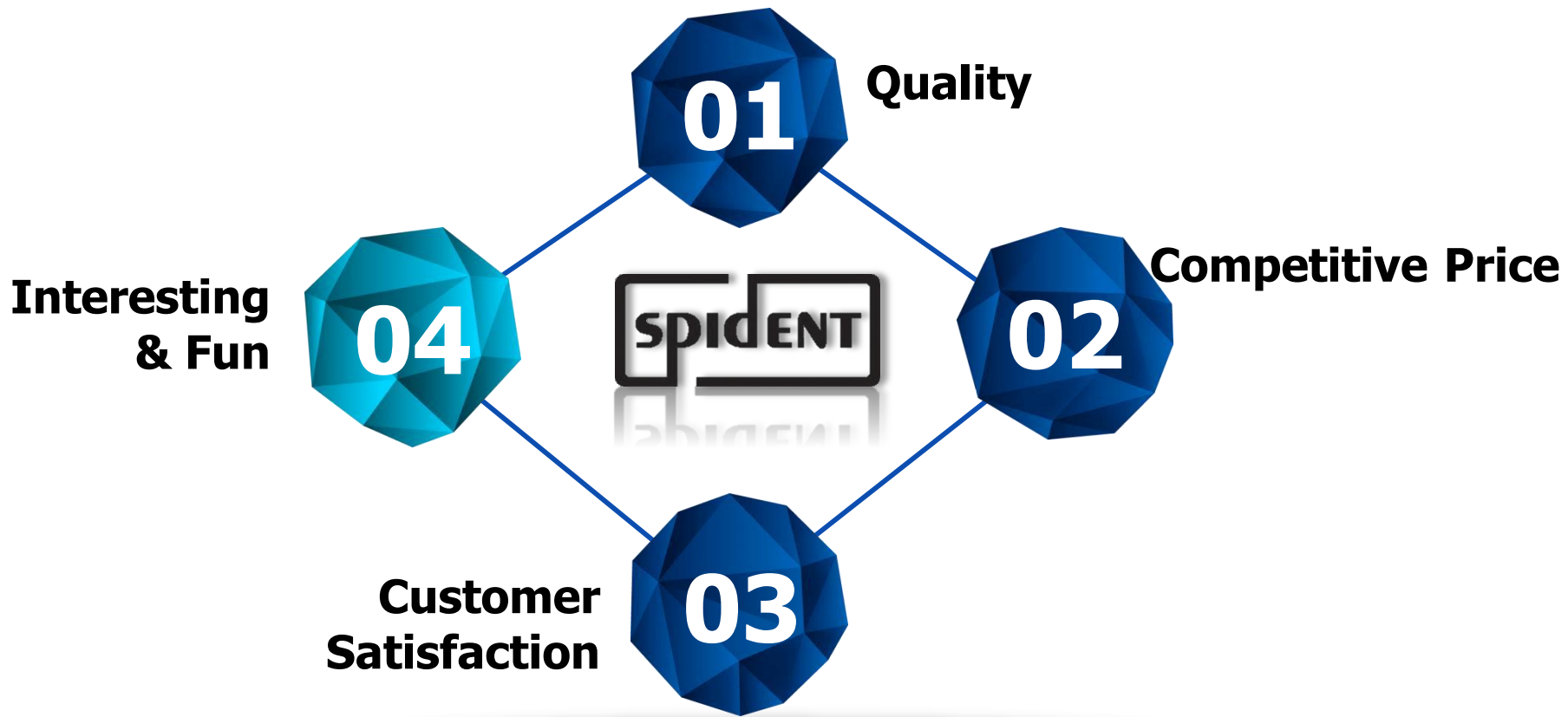


# Introduction

## Sales Philosophy

5

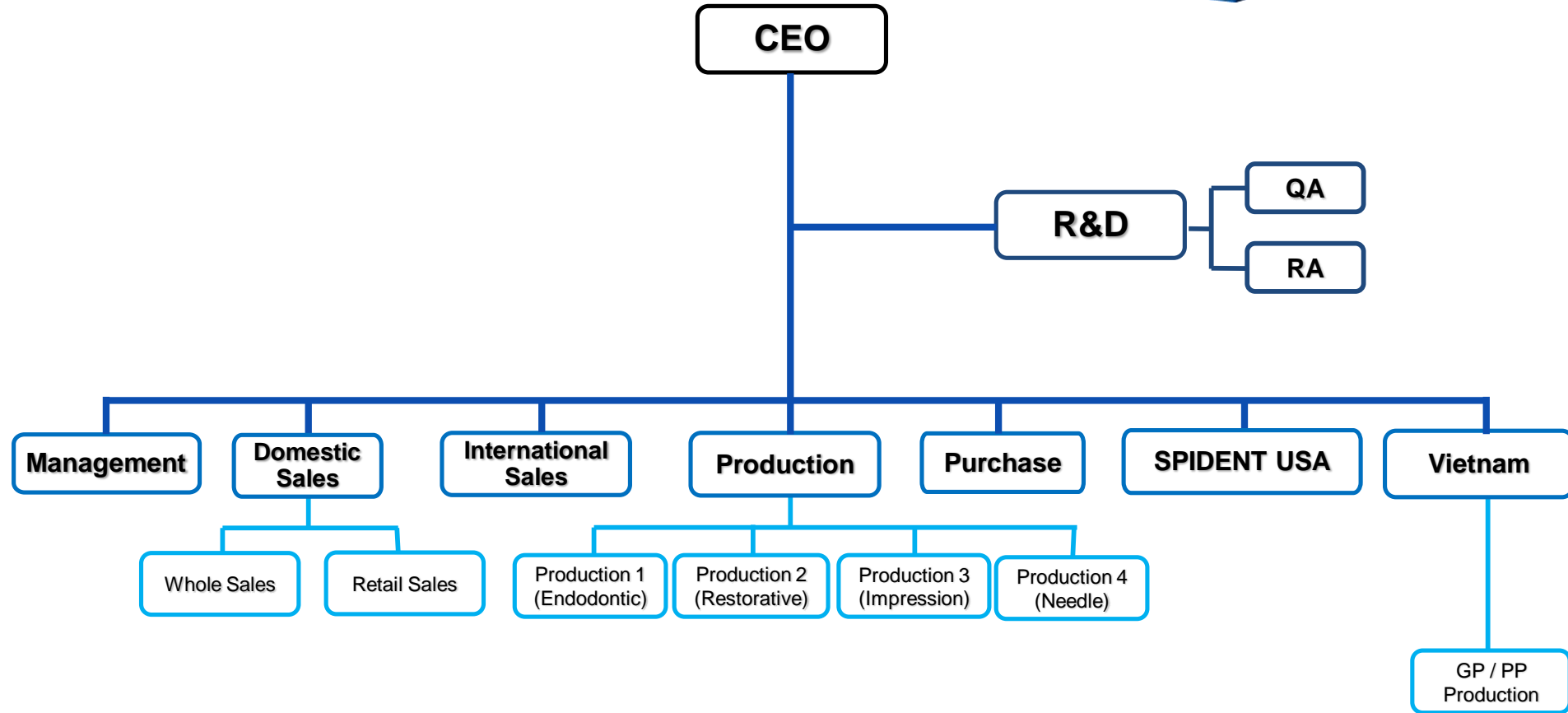
*You're the Artist*



# Introduction

## Organization

6



Management	Sales	Production	Purchase	R&D	Total
3	21	42	5	13	84





# 02

## **Sales & Marketing**

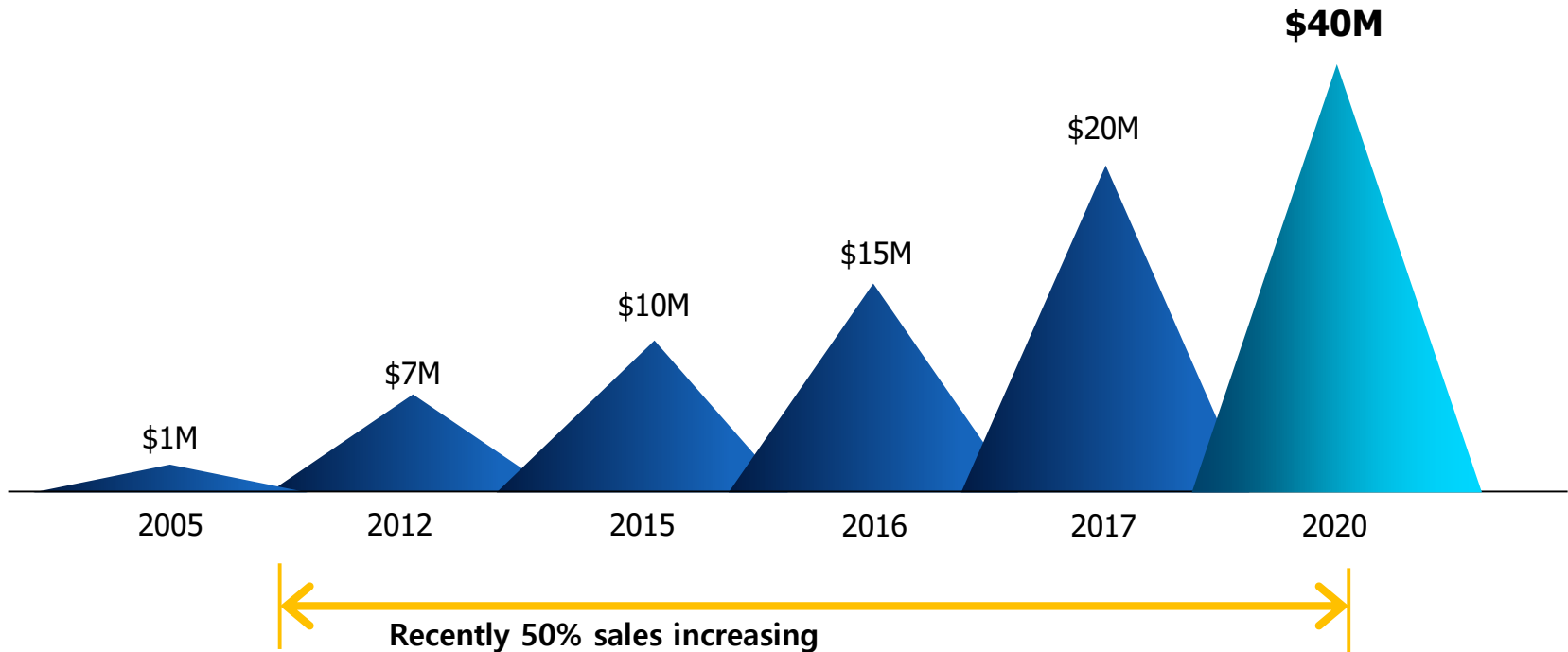
Sales Record / Export Map / Marketing



# Sales & Marketing

## Sales Trend

8

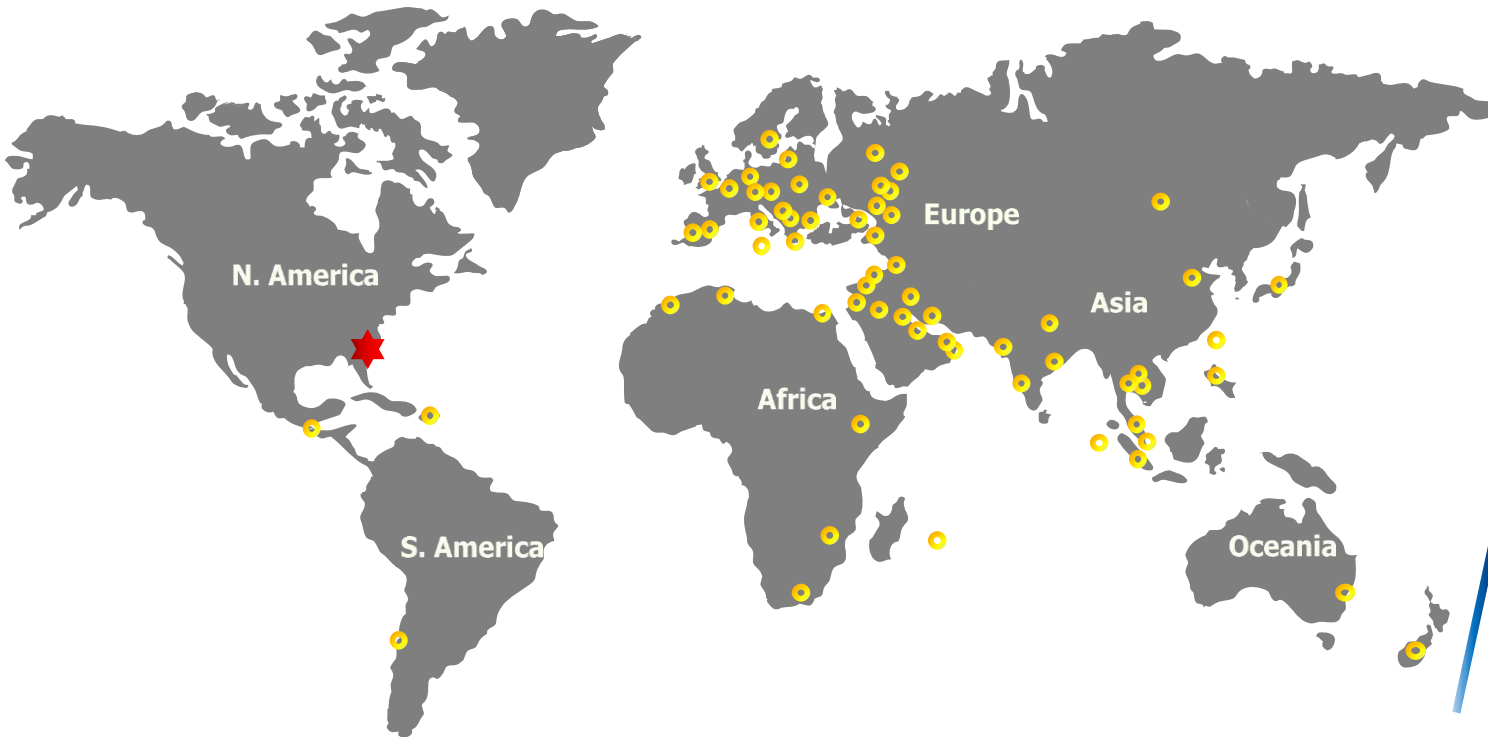




# Sales & Marketing

## Export Map

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### **DISTRIBUTION IN WORLDWIDE**

IN **70** Countries

IN **1** Branches

○ New York, USA

- ✓ **RUSSIA Total Sales over \$1,000,000**
- ✓ **Japan Total Sales over \$1,000,000**
- ✓ **USA Total Sales over \$500,000**

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the Artist*

**SPIDENT**

# Sales & Marketing

## Domestic Exhibition

10

### SIDEX

Seoul International Dental Exhibition & Scientific Congress

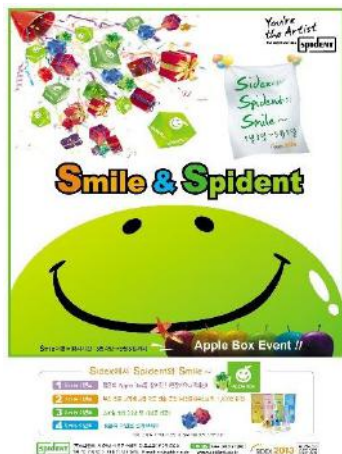


**2013**  
Apple Tree

**2014**  
Christmas in May

**2015**  
Casino

**2016**  
Motor Show



# Sales & Marketing

## International Exhibitions

11

**SPIDENT attend more than 10 international exhibitions every year**



**IDS 2015 Cologne**



**AEEDEC 2017 Dubai**





# Sales & Marketing

## Dealer Exhibition support

12

### SPIDENT supports the dealer exhibition



# Sales & Marketing

## Marketing Programs

13

### Dealer Training



### Products Presentation

### Pro-am

SPIDENT be held Pro-am golf game.  
Our Customer play golf with pro-golfer,  
Ms Hyun Myoung Kim.



### Travel Promotion

SPIDENT offers travel promotion to  
our customer.

# 03

## Products

Restorative/ Temporary/ Endo/ Impression/ Others/ New







# Restorative

01

## EsCom100

Light-Cured Nano Hybrid Composite Resin



## Core. it

Flowable Core Build up Resin

## Esflow

Flowable Composite Resin





# Temporary

02

Temp. it  
Temp. it flow

Temporary Filling Material



Estemp NE

Non Eugenol  
Temporary Cement

Estemp Eugenol

Zinc oxide  
Temporary Cement



Estemp  
Implant

Non Eugenol  
Temporary Cement  
for implant





# Endodontic

03

**Vio Paste  
& Vio Pex**

**Vio Seal**  
Root Canal Sealer



**SoftPrep**  
Root Canal Preparation  
EDTA Cream



**GP & PP**

**Guttaapercha Point  
Paper Point**





# Impression

04



**I-Sil**

Light Body  
Regular Body  
Heavy Body



**I-Sil Jumbo**  
Heavy Body  
Regular Body



**Vacu-Mixer**



**I-Sil Bite**

**I-Sil Putty**



## Others

05



### Disposable Dental Needle

**SPIDENT NOP NEEDLE**



### Curing Lights

**Focus  
Focus Plus**



### APEX Locator

**Vio Meter**

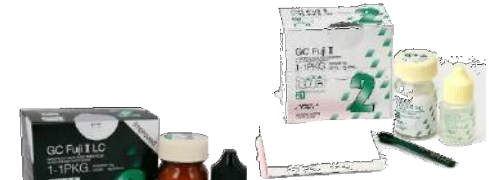


# Product

## New Products

20

Brand	Description	Target Brand
MaGIC II	Grass Inomer Cement	Fuji II / GC
MaGIC II LC	Grass Inomer Cement	Fuji II L/C / GC
Magicem	Grass Inomer Cement	Fujicem / GC
Tempro II	Temporary Crown & Bridge	SNAP/ 3M ESPE ALIKE / GC
Esbond 7	7th Generation Light-cured single bottle application Bonding system	OneStep bond / BISCO
EsCem	Permanent Cement	Rely X / 3M ESPE





# 04

## **Research & Development**

R&D / Quality Control / Quality Assurance



# Research and Development

R&D Center

22

**“R&D IS THE FUTURE OF SPIDENT.”**

**R&D Center**

**Research**

**Development**



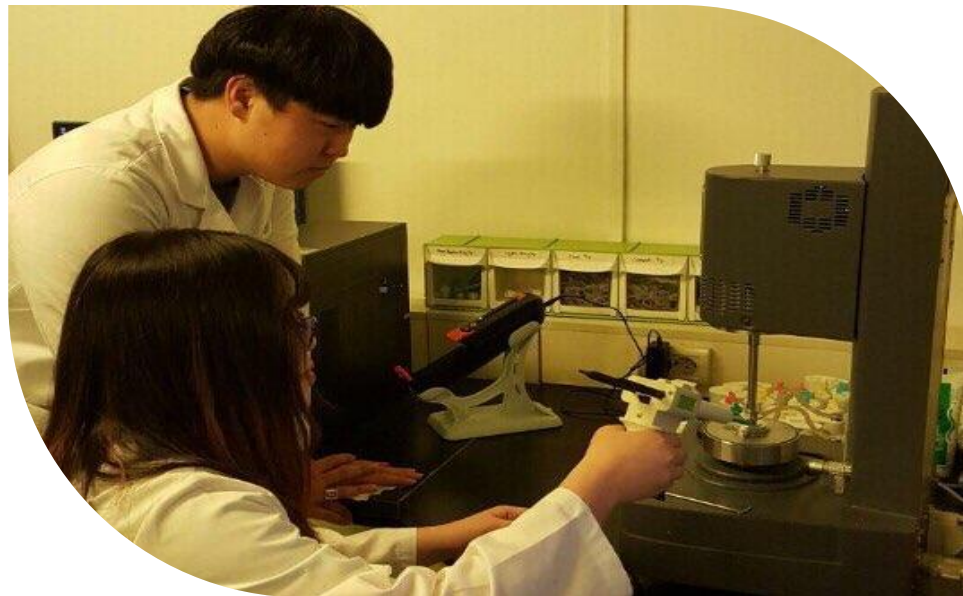
Doctor's degree : 3 / Master : 5 / bachelor: 5

# Research and Development

## QC (Quality Control)

23

### Quality Control



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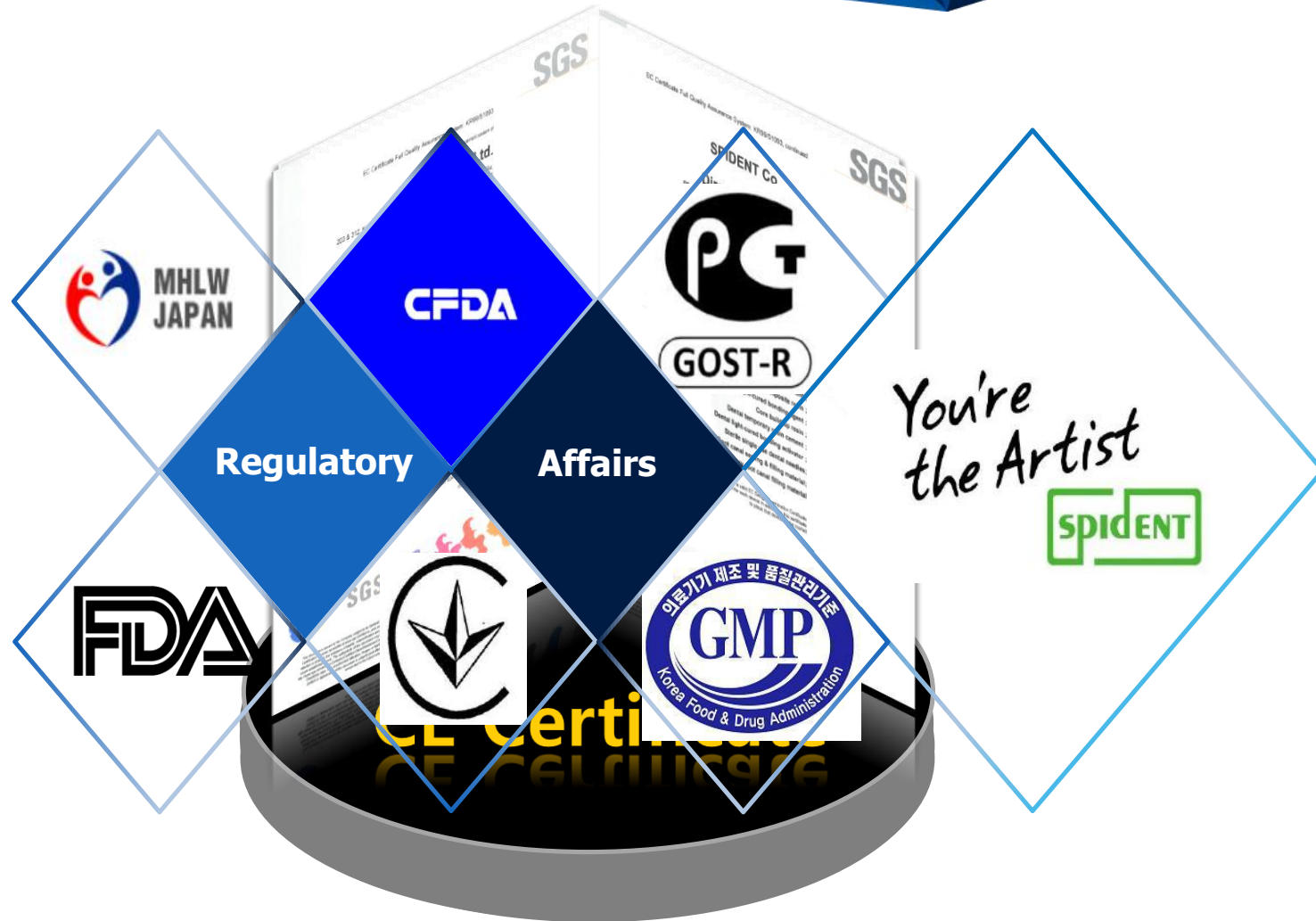
# Research and Development

## QA (Quality Assurance)

24

Quality  
Assurance

Regulatory  
Affairs



# 05

## **Production Line**

Production1 / Production2 / Production 3 / Production 4



# Production 1

For Guttapercha point / Absorbent Paper point

26

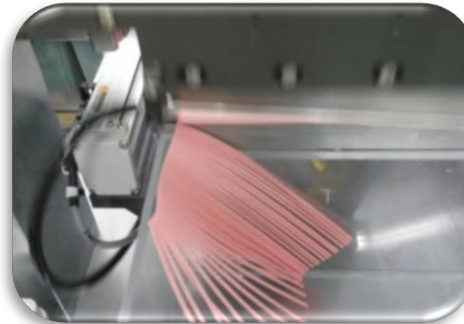
**Raw Material Mixing**



**Sheet Press**



**Sheet Cutting**



**Labeling and Packing**



**Point Packing**



01

02

03

04

05



# Production 2

For Restorative Materials

27



**Mixing**



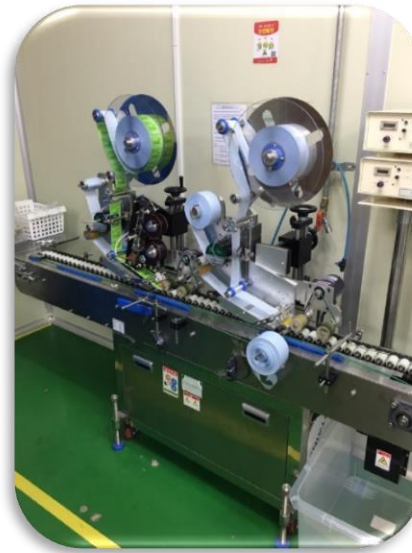
**Filling**



**Labeling**



**Packing**



# Production 3

For Impression Materials

28

Mixing

Filling

Packing



# Production 4

For Disposable dental Needle

29

**Packing**



**Labeling**



**Assembly**





# SPIDENT is

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*You're the Artist*

SPIDENT will be always with your partner with passion

Do our best for dental health of humanity



Unsurpassed  
Products



Customer  
Stisfaction



Non-stop  
Development

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# Thank you

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