

# AGROALIMENTOS VIANDE S.A. de C.V.

“28 years nourishing Mexico”



• Leche • Granos • Semillas

April 2nd 2025



# AGROALIMENTOS VIANDE S.A. de C.V.

- ▶ 100% Mexican company dedicated to the production and marketing of food products.
- ▶ We began operations in 1998 as "Nutrientes Alimenticios" .
- ▶ We are made up of the Dairy Division and the Agri-Food Division



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# AGROALIMENTOS VIANDE S.A. de C.V.

From the beginning, we have been recognized for the high quality of our products:

## DAIRY DIVISION

- |          |   |
|----------|---|
| 2006     | We began a partnership with a company in Tijuana, Mexico. We produced and sold more than 1,000 tons of powdered milk and 600 tons of butterfat (cream)/ month.  |
| 2008     | We started our own production.  |
| 2015     | We started as Exclusive Representatives of the Ukrainian Dairy Company Roshen.  |
| Actually | We are positioned in the national market due to the sale of raw materials of butterfat as well as powdered milk.<br>We are currently the exclusive representatives of the renowned American dairy company Darigold Ingredients. |





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# AGROALIMENTOS VIANDE S.A. de C.V.

Based on our experience and knowledge of the Mexican & International markets, we have established permanent and respectful alliances with our Business Partners to achieve the following results:

## AGRO-FOOD DIVISION

- 1 Produce and market nixtamalized corn flour in partnership with a company in Puebla Mexico.
- 2 Develop micro-crystallized sugar in partnership with a sugar mill in Veracruz Mexico for Coca-Cola and other soft drink companies.
- 3 Import and market 45,000 tons of bulk corn from USA.
- 4 Exclusive representation of the Rice Cooperative in the State of Colima to market "Milagro Filipino" Rice.
- 5 We established an investment company with the "Salt Producers Cooperative" to exclusively represent, distribute, and market salt production.
- 6 We have the support of the Colima State Government to boost the marketing of lemons, avocados, hibiscus, tamarinds, berries, etc.



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# GRAIN SEA SALT TYPES

NAME	NAME	PRESENTATION
FLOR DE SAL	LAMINIZED PLASTIC BAG	1 KG=.20 LBS
GOURMET	PLASTIC BAG	1 KG=2.20 LBS 1/2 KG =1.10 LBS
HUMAN CONSUMPTION	RAFFIA BAGS	25 KG=55.11 LBS 1000 KG =2204.62 LBS
INDUSTRIAL	RAFFIA BAGS	25 KG=55.11 LBS 1000 KG =2204.62 LBS
REFINED SEA SALT	PLASTIC BAG	1 KG=2.20 LBS 1/2 KG =1.10 LBS



# AGROALIMENTOS VIANDE S.A. de C.V.

## GRAIN SEA SALT NAMED “FLOWER OF SALT”

- This salt is classified as a specialty.
- It is recolected during the early hours of the day to prevent sunlight from altering the proportion of sodium.
- This allows it to be highly transient and easily absorbed by the body without leaving sediment, making it ideal for people with high blood pressure, diabetes, or other salt-impaired individuals.
- Only 18,000 to 20,000 kilograms are produced per year, so we can supply by scheduling in advance (in 2.2 lbs presentations)
- Initially we are open to marketing our brand called "Salineros de Colima" and later packaging with the brand of the end customers using their own designs.



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# GOURMET GRAIN SEA SALT

- This salt can be used as "Flor de Sal" even though the presentation of the grain is greater (2-3 mm).
- It is of high quality and purity due to the fact that it is the second layer that is obtained from the collection.
- It has a fast dissolution capacity that facilitates the absorption of sodium into the human body without leaving sediment in the blood which causes liquid retention.
- we can supply immediately in 2.2 lbs presentations.
- Initially we are open to marketing our brand called "Salineros de Colima" and later packaging with the brand of the end customers using their own designs.





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# AGROALIMENTOS VIANDE S.A. de C.V.

## GRAIN SEA SALT FOR INDUSTRIAL USE & HUMAN CONSUMPTION

- Due to its purity, the coarse salt we market for industrial use as well as human consumption is naturally iodized from the sea, so no iodine is added and it is approved by international standards and certified as a Kosher and FDA product.
- The grain size is 2-3 mm, mesh 8-10.
- We use raffia sacks labeled with our company name.
- We can start selling from 300 tons of salt and increase up to 3000 tons.



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## REFINED SEA SALT

- Due to its purity, the coarse salt we market for industrial use as well as human consumption is naturally iodized from the sea, so no iodine is added and it is approved by international standards and certified as a Kosher and FDA product.
- Initially we are open to marketing our brand called "Salineros de Colima" and later packaging with the brand of the end customers using their own designs.
- This product will be available in July 2025



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# AGROALIMENTOS VIANDE S.A. de C.V.

## 100% GRAIN SEA SALT

We are responsible for selling 70,000 tons annually to the Mexican and international markets, with the goal of serving and maintaining the work of 1,000 families who produce various types of salt by hand.





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# AGROALIMENTOS VIANDE S.A. de C.V.

## 100% GRAIN SEA SALT

- ▶ We have 7,000 hectares of production area.
- ▶ We have Kosher and FDA certifications.
- ▶ We currently produce Coarse Salt for industrial and human consumption.
- ▶ Refined Salt will be produced starting in June 2025.





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AGROALIMENTOS VIANDE S.A. de C.V.

# 100% GRAIN SEA SALT

## ► PRESENTATIONS:

25 kg sacks and 1,000 kg Super sacks

## ► PACKAGING:

Wrapped on plastic pallet.

Each pallet is 1 tons.

## ► MINIMUM QUANTITY (MOQ)

25 metric tons shipped in a 53" container.





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# AGROALIMENTOS VIANDE S.A. de C.V.

## 100% GRAIN SEA SALT

We have a robust and versatile Commercial and Logistics platform.

For international customers, we can deliver to the Mexican border as indicated below:

- ▶ the Port of Manzanillo
- ▶ Port of Altamira, Tamaulipas
- ▶ The Mexican land border in El Paso, Texas
- ▶ The Mexican land border in Laredo, Texas





## VIDEO 1

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### Tour of the salt fields

Touch the image and  
press here ! ➡



## VIDEO 2

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### Tour of the salt fields

Touch the image and  
press here !



Please play  
VIDEO 3

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Loading the  
Trucks

Touch the image and  
press here !





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# AGROALIMENTOS VIANDE S.A. de C.V.

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