



# RATIO LEGIS

ESTUDIO DE ABOGADOS

*Your investment is safe with us!*

# ABOUT US

We are a group of independent professionals that we find in the right and practices it artificial a mechanism of service to the society. We believe in the VOCATION of our work, through services of QUALITY, EFFECTIVENESS AND EFFICIENCY that allows us to begin a relationship of LOYALTY AND TRUST with our clients to who we owe us.

## OUR MISSION

Our MISSION is to offer services of high quality in advice and juridical-legal consultancy and foreign trade, providing our client the security and the satisfaction of feeling constantly represented by suitable, capable and committed professionals with its cause.

## OUR ORIGINS

The RATIO LEGIS S.C. office, was born in Sucre and with expansion in La Paz city, Potosí, Santa Cruz and all of Bolivia, with the opening of offices or others mechanisms, has been accumulating a big experience in the practice of law in the cities of Bolivia.

It's important to mention that the “Barrero & Asoc. Office”, ancestor of RATIO LEGIS S.C., has a great development in the practice of law and public affairs, also, the founder Dr. Miguel Barrero (1960) and his son Dr. Rafael Barrero (1977) occupied their functions in Courthouses, General District Attorney's Office, Customs, and others.



# OUR VALUES

The people who work with us take these values into account in dealing with our clients:

## VOCATION

We like our work. We conceive the legal profession like a vocation of service to people, to the company and the society. Our advice looks for in all moment to avoid or to solve the problems that they can arise in the juridical, commercial and economic traffic.

## QUALITY

The satisfaction that produces the well made work is our main motivation. To have a team well measuring allows us to control in all moment the quality of our work. It is not our objective to be the biggest, but yes the best.

## TRUST AND PERSONAL ATTENTION

The size of our office allows us to give our clients the direct and personal treatment that you/they require. We work in the construction of solid future relationships, based in the trust and in the loyalty.

## CAPACITY IN ANSWER

The current circumstances demand immediate answer capacity. We are prepared to offer to our client's quick and effective solutions to their problems.



# SPECIALIZATION AREAS

Under the supervision, direction and administration of the experts of the different areas of Law, Arbitration, Marks and Patents, Registry of Domains in the World and Foreign Trade, the office is structured in different work teams, existing a effective communication between the different teams, give us the permission to offer an opportunely answer, integral and appropriately for the necessities of our customers.

## LEGAL ADVICE

- Criminal Law and Criminal Procedural
- Civil Law and Family Law
- Constitutional Law, Community Law and International
- Administrative and Regulator Sectors
- Competence and Arbitration
- Trade and Financial
- Labor Law and Social Security
- Tributary

## INDUSTRIAL AND INTELLECTUAL PROPERTY

- Marks and Patents
- Registry of Domains in the World

## FOREIGN TRADE

- Strategic Consultancy
- Trade Opportunities



## CIVIL LAW AND FAMILY LAW

Inside this fundamental area of Law, the specialist team has divided the legal advice in the next groups:

Real and Property Law, that consists in the defense and specially advice of natural and juridical persons, respect the rights, obligations and actions to protect the Real Laws, in the own properties or with other people houses.

Contractual Relations and Obligations, that consists in the prevention advice and defense, in conflicts produced by contractual relations, also like revision and production of type contracts with the respective fundamental – technique and law explanation, in the same way, advice and assistance respect the effects of all kind of obligations (of give, of make or not make).

Familiar trials and Succession, that consists in the prevention and advice of familiar conflicts and material, familiar relations, personal protection and the patrimony of the under age and the unable persons; planning and advice in Succession Trials, Legacy Divisions, Legacy Declarations, Testamentary Executions, etc.

Civil Responsibility (damages and harms), that consists in the advice and defense in responsibility trials – resultant damage and suspension of profits – produced of a contractual; or civil responsibility – extra contractual or Achilles; professional negligence and advice respect the risk managements in responsibility aspect.

## CRIMINAL LAW AND CRIMINAL PROCEDURAL

The Criminal Law Team defense the interesting of the customer giving technique, quality defense of particular accusation in criminal lawsuits, with the intervention in preliminary phase, oral trials and appeal systems.

Preventive advice, especially in economic crimes, frauds, embezzlements, tax crimes that affected the patrimony and the socio-economic order.





## CONSTITUTIONAL LAW, COMMUNITY LAW AND INTERNATIONAL

We are dedicated principally to the defense of the fundamental rights of our customers, with the intervention in all the procedural moments for guarantee the respect for the human rights.

We have an extensive experience in constitutional appeals (Liberty Action, Amparo Constitucional Action, Protection of Privacy Action, Unconstitutionality Action, Binding Action and others) to the Tribunal Constitucional Plurinacional of Bolivia and International Organisms.

We collaborate with private companies and State Organs in the elaboration of legal opinions respect constitutional themes.

We have an extensive experience in community appeals, especially with the different organs like: Comunidad Andina de Naciones, Mercosur and others, as for economic, price establishments, disloyal competence, and others.

## ADMINISTRATIVE AND REGULATOR SECTORS

The administrative and Regulator Sectors gives law advice in all the sectors of Public Law. Their members has an extensive knowledge and experience in the application of the Administration Law, general and special, likewise in the advice for public organizations and private companies in their relations with the Administration.

We have expert professionals in the Bank and Secures that, in coordination with the Trade and Financial Team, they're capable to realize an integral law advice to banks, financial organizations and Insurer organizations, as much in the ordinary activity as in the regulator aspect.

In relation with other regulated sectors and like direct consequence of the experimentation capitalization in this aspect, we concentrate great part of our job in the Energy Law, Telecommunications, Hidrocarburos, Mines and others, and our knowledge's in expansion trials of companies in the market and adaptation of the same to the new regulator regimen of the electric sector, of gas and hidrocarburos, and others.



## COMPETENCES AND MARKET

We have a proved knowledge in every aspect in relation with the Competence Law, aspect in we offer a practice advice in the restrictive deals and the abuses of the dominant position. We have a big intervention in the administrative procedurals to Bolivians and community authorities (CAN), in the same way, to the regulator sector organs. Likewise, together with the Contentious and Arbitration Team, we defend the interests of our customers in law procedurals in Bolivia and the exterior.

The Market area makes a raid into Customs Duty and the importations and exportations.

We collaborate with the trade and Financial Team in the analysis and notification of concentration operations and the writing of joint venture deals, agency contracts, franchise and distribution in general. We are too familiarities with every aspect that are connected with: the commercialization and the put in the market of products and services (labels, general contract conditions and publicity).

We have the knowledge in the next areas: Disloyal Competence and the writing of contracts of technology transfer, licenses and Know-how, Factoring, etc.



## PROPERTY

The Property Team gives a law advice of the property activity (promotion, investments, disinvestments, constructions, buying and selling, renting, leasing, financing, etc.)

The property area has knowledge's for give advice to national companies and multinationals; promoters, Banks, secure companies, investments property companies, final operators and industrial companies and services.

In the same way, we realize properties audits and property upgrades.

# CONTENTIOUS AND ARBITRATION

We principally dedicate to the defense in trails of the interests of the companies that we give our advices. We act in every procedural limit and in all Bolivia. Also, we act towards the contentious – administrative jurisdiction and the criminal economic ambit.

We have with an extensive knowledge in arbitration, international or local, institutional or ad hoc. Our labor is centers in the proved direction of the companies that involves in law trials. In the international ambit, arbitrations managements by the “Cámara de Comercio Internacional” (CCI), “Corte de Arbitraje Internacional de Londres” (LCIA) and the “Instituto de Derecho Internacional de Ámsterdam” (AIIL); “Corte de Arbitraje de Madrid” and the domestic arbitration, requested to arbitration organizations of the “Cámaras de Comercio e Industria”, “Centros de Conciliación y Arbitraje” of the different Lawyer College’s. In the Ad Hoc Arbitrations, we advices to the customer about the arbitral agreements that should to sign and the type of procedural that should put into practice. Also, we’re in a big familiarity with other mechanisms of alternative decisions of controversies (ADR).



# LABOR LAW AND SOCIAL SECURITY

The Labor team is principally dedicated to the advice in all the ambits of the labor relations. In the contracting aspect, our intervention consists in the study and elaboration of contracts with high direction, labor ordinary contracts, outsourcing and other types of contracts.

In coordination with the commercial area, our intervention consists in restructuration managerial trials, advising and representing to our customers in negotiations to Work Ministry, Departmental Work Offices, as well in managerial successions of workers like consequence of the join or acquisition of business. Also, we have an extensive experience in the realization of labor audits or “due diligence” for trials about dealing of companies. In the same way, we advices in the elaboration of reports in answer to enquires of our customers in aspects like “stock options” for workers, retribution systems, work permissions, work risks prevention, etc.

The specialist team in Social Security, is principally dedicate in the advisement in the different aspects related with the benefits of short and large period, benefits that the Social Security are established. In the aspect of retire pensions, we studies and make actuarial projections and calculations of retires into the establishments of the current legislation (Pension’s Law), with a comparative analyze with the benefits of the previous sharing out regime, offering advices that permit our customers to retire in the best possible conditions.



# COMMERCIAL AND FINANCIAL

The Commercial and Financial Law Team, gives a legal – integral advice, in the legal framework of the Private Bolivian Law to national and outdoor corporations, as public capital like private. We have the capacity to participate in complex operations with transnational nature. This permit us work together our customers in the entire ambit of their activities and in all states of their existence: since their constitution, financial and international expansion, to their eventual integration in complex society structures, or finished line the case, their sale or financial restructuration.

We have with an extensive knowledge in the writing of all of kinds of contracts and the preparation of commercial and financial documents.

Preparation in fusions and acquisitions, likewise projects of risk capital investments. As well we have experience in values market, as much punctual or continue advice to service investment corporations, as the realization of different operations.

Finally, we advise to bank companies in the marc of the operations in the regulatory ambit.

# TRIBUTARY

We are specialized in the taxation of societies and their members. We work in the optimization of the fiscal benefit of the national and transnational operations. Our solutions are based in an extended knowledge and relations with other international Lawyer Office’s, specialists in international taxation, fuses, acquisitions, the same way as our versatility and capacity of the utilization of the different legal regimes applicable. Likewise, we realized plans about the property operations and give the security for the correct fiscal treatment since a direct or indirect perspective of taxation.

Finally, our intervention consists in an intimately collaboration with the Contentious and Arbitration Team in fiscal procedures by administrative like jurisdictional.





## INDUSTRIAL AND INTELLECTUAL PROPERTY

We give advice in the administrative stage of the register of all the types of industrial property. Likewise, together with the Contentious and Arbitration Team, we act in the Civil and Contentious Administrative jurisdictions. In the same way, we have with experience in every aspect related with the intellectual property and electronic commerce, including the register and protection of control names, legal audits in the date protection aspect, etc.

## FOREIGN TRADE

### STRATEGIC ADVICE

The specialized team in Strategic Advice is principally dedicated to the beginning or expansion of international activities, in that sense our intervention consist in the localization of the product, service or market of customer's interest. We participate in the integral management of all the trials since the reception or emission of the international order to the delivery and cashing/payment of the merchandise, with the exportation and importation.

Also, our participation consists in the active and continuous search of the products with international level.

We realize visits to manufacturers in origin countries, production controls and merchandise quality. We go to Fairs and International meetings. In the same way, we realize general diagnostics about the international potential of the companies between the market investigations. Finally, we give Global Sourcing and International Trading Management services, between others.

### COMMERCIAL OPPORTUNITIES

The Commercial Opportunities Team is specialized in offer detailed information about properties, products, services and others.

We offer opportunities of business consolidation by a current data base of bidders and plaintiffs in base of the interests of the customer.



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