

# Quidgest

Enabling Digital Transformation

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# BRIEF INTRODUCTION

Quidgest is a global consultancy and software engineering company, with headquarters in Lisbon, Portugal, and offices in Germany, Morocco, East-Timor, and Mozambique. It has successfully internationalized its services, achieving partnerships and managing projects in countries such as the United Kingdom, Angola, Brazil, Poland, Nicaragua, El Salvador and Jamaica.

Its mission is to implement a disruptive strategy for the IT sector, based on the creation and improvement of automatic code generation processes. Genio, Quidgest's platform for automatic code generation, enables deployment in a wide range of solutions (such as a server, cloud, desktop, mobile) and seamlessly integrates with a range of existing technologies.

Over the last 30 years, Genio has been used to generate more than 600 of tailor-made solutions for organizations in both public and private sector across the globe. Our role as a software solutions provider is to enable our customers to achieve their goals and to contribute to their success.



# OUR VISION & MISSION

Quidgest is a global consultancy and software engineering company, with headquarters in Lisbon, Portugal, and offices in Germany, Morocco, East-Timor, and Mozambique. It has successfully internationalized its services, achieving partnerships and managing projects in countries such as the United Kingdom, Angola, Brazil, Poland, Nicaragua, El Salvador and Jamaica.



## **SATISFYING SERVICES**

Quidgest counts with an internal PMO that sets, maintains and ensures high standards for all its projects. The department focuses on the .




## **BEING ONE TIME AND SCHEDULE**

Quidgest counts with an internal PMO that sets, maintains and ensures high standards for all its projects. The department focuses on the .



## **HIGH QUALITY, LOW PRICE**

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HQ



Offices



Partners & Projects



With an spread out  
presence around the world



# WHAT DO WE DO?

WE BUILD **UNIQUE SOFTWARE SOLUTIONS**  
based on disruptive methodologies.

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Through our automatic coding platform **Genio**, we are able to generate 160 Million lines of code on an average day and create solutions using different technological environments.

In all, we provide to our clients quick, high customized and elaborated solutions that fit to their specific needs.



# WHAT DOES ENTAIL?



## PROGRAMMING PRODUCTIVITY

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10x faster delivery of  
large projects



## OPTIMIZATION OF RESOURCES

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1/10 of the size of the  
standard project  
teams



## AGILE AND RAPID APPLICATION

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Quick developments;  
4 h for an entire  
product cycle



## AUTOMATIC CODE GENERATION

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98% of the code is  
automatically  
generated

See how it works here: <https://vimeo.com/94641320>

# CERTIFICATIONS

Quidgest became a **Microsoft Certified Solution Provider** in 1999, as well as a Microsoft Certified Partner in 2001; Microsoft ISV/Software Solutions (Information Software Vendor), Microsoft NIS (Networking Infrastructure Solutions) and **Microsoft Gold Certified Partner** in 2005.

In recognition of the quality and good business practices that Quidgest offers, as well its competitive economic and financial performance, was awarded a certification of **SME Excellence in Portugal**, distinguishing Quidgest as a national SME leader. Quidgest achieved the **ISO 9001:2008 Quality Certification** in February 2008, which has been renewed every year until 2013. Quidgest has also received the **ISO 14001:2004 certification**, which applies to the environmental policy.

Quidgest recently obtained **ISO/IEC 27001:2013** certification from APCER in a process that covered all company activity (design, development and automatic generation of information systems and related consulting activities, training, research, technical assistance and evolutionary maintenance). Thanks to the ISO/IEC 27001:2013 certification, it is now possible for Quidgest to manage, even better, **data protection risks**. The new certification guarantees a high level of data security for all Quidgest clients.



**Microsoft Partner**  
Gold Application Development

**SAMSUNG**  
BUSINESS





# PROJECT MANAGEMENT

## Certified Teams | IPMA<sup>®</sup>

Quidgest believes that higher-performing projects are significantly more likely to be a success with certified project managers. Quidgest is globally recognized for its excellency in the matter. The company counts with **certified PM consultants for every project** (IPMA ICB Certification).

### AN EFFECTIVE METHODOLOGY

To ensure the monitoring of the implementation phase of solutions across all its activities, making their management, monitoring and control deviations, the methodology of risk management used by the project teams is based on the recommendations of the **PMBOK Guide** ("A Guide to the Project Management Body of Knowledge"), RUP - Rational Unified Process methodology "Plan-Do-Check-Act "(PDCA).



### PROJECT MANAGEMENT OFFICE FOR COMPLEX PROJECTS

Quidgest counts with an internal PMO that sets, maintains and ensures high standards for all its projects. The department focuses on the establishment of best practices and enables the company to deliver high quality results to projects and programs to all our clients.

# OUR PORTFOLIO



# 12 AREAS OF EXPERTISE

Quidgest believes that higher-performing projects are significantly more likely to be a success.







## DATA PROTECTION MANAGEMENT

### MANAGE SUCCESSFULLY THE GDPR COMPLIANCE

Following the approval in April 2016 of the Regulation (EU) 2016/679 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, organizations must adapt their data protection management practices to ensure they conform the new law.

Quidgest has developed a system which allows the structural organisation of data, with a control platform which helps its management in order to meet all the technical and compliance measures established in the new GDPR.

The solution has 4 different interfaces:

- **Data Protection Management** (for the DPO);
- **Data Subjects Management** (for the organization to interact with data holders);
- **The Data Subject Portal** (for of the data holders with the organization);
- **and the Suppliers Portal** (for verification of compliance with suppliers/third parties).

# HUMAN RESOURCES SHARED SERVICES

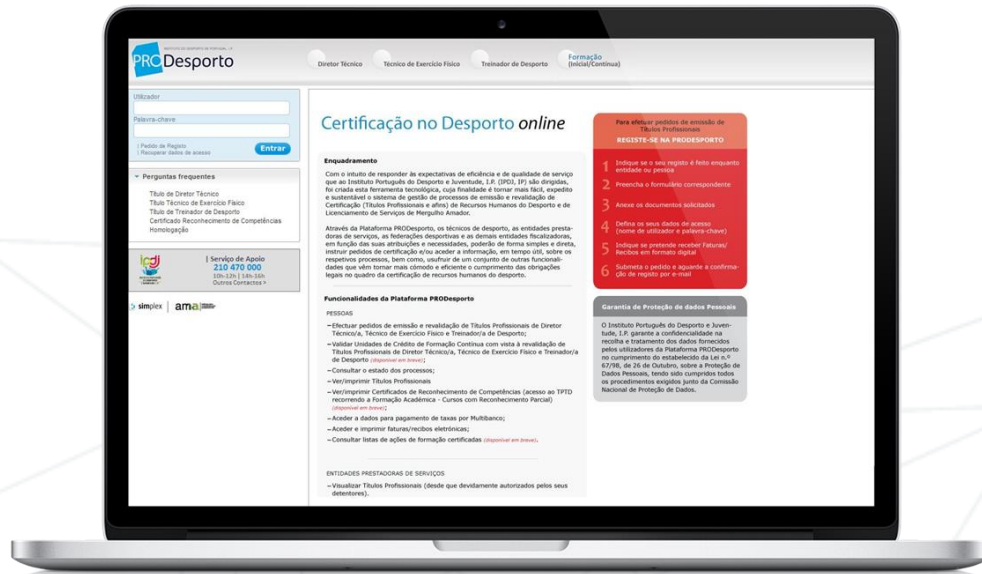
We are suppliers of technologically advanced solutions for Human Resource Management (HRM) integrated Information systems (IS) in both administrative and technical components, using our own technology: Genio.

Our portfolio includes more than 45 solutions in more than 50 customers, which corresponds to more than 300 solutions in use daily.

## SOLUTIONS:

- **Administrative HR Management:** Payroll Management; Employee Self-service; Absence and Attendance Management; Health Management, Health and Safety; Extra Working Hours; Subsistence and Travel Allowance; Health System and Benefits Management;
- **Strategic People Management:** Competency Management; Organizational Charts Management; Flexible Team Management (Timesheets); Intellectual Capital Management; Recruitment and Selection; Training Management; Manager Self-service Portal; Performance Appraisal Management.





# HEALTH AND SPORTS MANAGEMENT

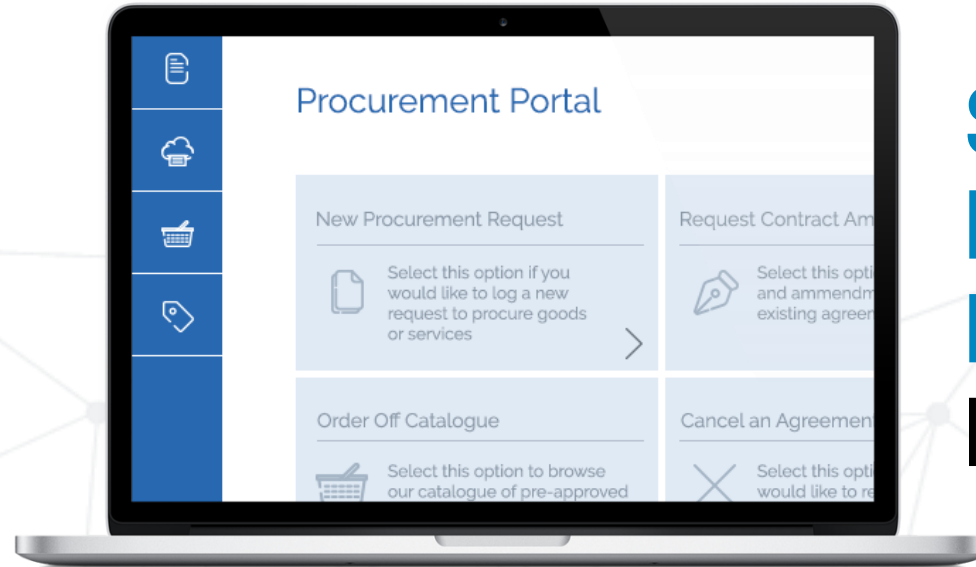
A team of specialists in clinical and health service delivery models, backed by a highly qualified team of software engineers and our award winning tools for automated software generation, have been providing highly usable, reliable and flexible solutions for the health care sector, be it in implementing electronic prescription systems, or in the development of applications for shared services across clusters of healthcare trusts.

- **HOSPITAL MANAGEMENT:** An integrated system that seeks to meet the information and management needs in hospitals: prescription drugs, outpatient management, e-health portal, electronic health record, hospital management, logistics and hospital pharmacy;
- **LABORATORY MANAGEMENT:** A system with a high level of flexibility that allows the client to parameterize the results to different levels: global, each lab and each analytical determination;
- **HEALTH PLANS MANAGEMENT:** The Quidgest Healthcare Programme System enables the simple communication between health providers (e.g. hospital, clinics, private practice medical offices) and all beneficiaries of the managed Healthcare System Network. Health providers will be able to lower costs and improve the quality of their services by transforming their financial, technological and clinical practices.



# CITIZENSHIP, INFORMATION, KNOWLEDGE AND EDUCATION MANAGEMENT

- INFORMATION MANAGEMENT: Procedures and enables the comprehensive and effective record of all the information received (by e-mail, fax or any other) produced and in circulation, in order to successfully meet every challenge of today's Management.
- PROCESS MANAGEMENT: Solves many of the problems related with managing documents and processes.
- LIBRARY MANAGEMENT: This solution is the most efficient tool to manage information flows in an integrated manner, based on a fully fit technology information system to meet all challenges.



## SUPPLY CHAIN, LOGISTICS, ASSETS AND DISTRIBUTION MANAGEMENT

- **MAINTENANCE AND EQUIPMENT MANAGEMENT PROCEDURES:** Allows for registration of property and equipment, simplifying the process of identifying any anomalies, and conduct planning, preparation and scheduling of repair work. With this solutions it is possible to reduce costs and increase the performance of the organization in maintaining and optimizing existing resources.
- **SUPPLY CHAIN MANAGEMENT:** Flexible and integrated solution that follows all stages of the purchasing process, from the proposed acquisition to the receipt of proposals and the receiving of goods and services.
- **ASSET MANAGEMENT:** Follows the entire life cycle of an asset, allowing systematic inventories of movable property, vehicles and buildings according to their nature, composition and use.



# BANKING, INSURANCE SECTOR AND FINANCIAL MANAGEMENT

## FINANCIAL SERVICES

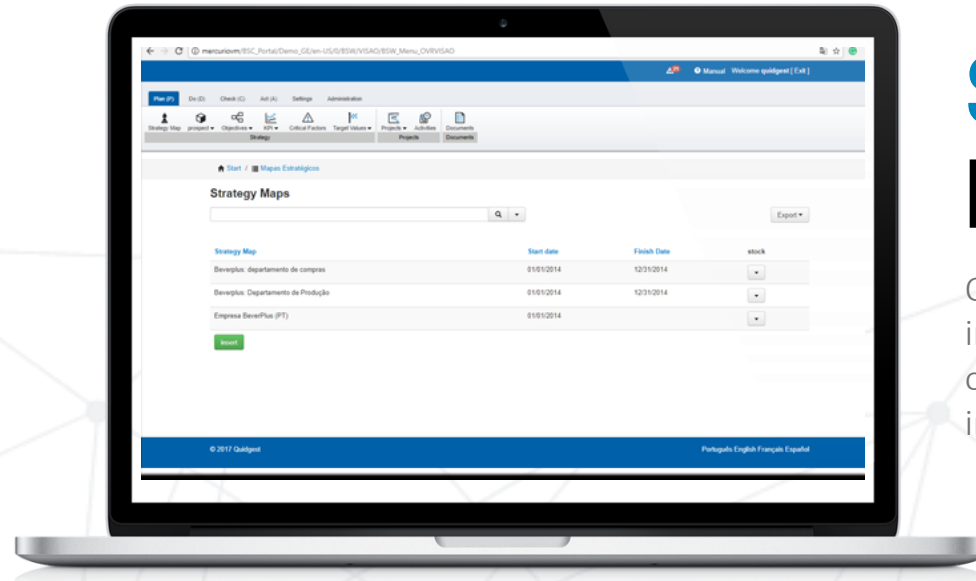
Strategic Management (with Balanced Scorecard)  
Venture Capital Management (Hedge Funds)  
Incubators  
Financial Portfolio Management  
Treasury management  
Home banking  
Factoring  
Fleet and facility leasing  
Credit Management  
Mutual Warranty Management

## BANKING

Regulatory Reports: COREP/FINREP  
Money Laundering and Terrorist Financing Prevention System  
Foreign Account Tax Compliance Act (FATCA) Solution  
New product development management  
Current Accounts  
Savings products  
Financial applications  
Financial Planning & Simulation  
Anticipated funds  
Branch Network Management  
Procedures Management

## INSURANCE

Insurance specialists  
Victim's Assistance Management  
Health Insurances  
Q2Solvency



# STRATEGIC AND TOP MANAGEMENT

Quidgest helps to turn your business needs and technical requirements into measureable competitive advantage. Talk to us and find out how fast our development of strategic, urgent and complex management information systems can help you.

- **BALANCED SCORECARD:** What distinguishes Quidgest BSC from other solutions is its flexibility and that it can be tailored according to the company's target setting. The tool links Objectives, Measures, Targets and Initiatives, and provides real-time access to company data, measures business performance and shows progress towards business objectives.
- **QUALITY MANAGEMENT:** Quidgest Quality Management solution allows processes management (events/actions), as well as planning and record results of audits, reviews of the quality system nonconformities and other related tasks. You can perform a statistical evaluation of processes, which simplifies the decision-making process.





# SUSTAINABILITY MANAGEMENT

Quidgest's vision is to offer an integrated approach to Sustainability, where any entity can establish its plan, its KPIs and an easy way to monitor them through a web portal where all information can be accessed in real time. Also, reporting can and should be automatized, freeing departments to create real initiatives.

## SOLUTIONS:

- STAKEHOLDER'S PORTAL
- MATERIALITY MATRIX – ADMIN PORTAL
- BALANCED SCORECARD – STRATEGIC MANAGEMENT
- DATA PORTAL
- SUPPLY CHAIN MONITORIZATION PORTAL

# OUR CLIENTS



# OUR LONG-TERM CLIENTS

Quidgest believes that higher-performing projects are significantly more likely to be a success.



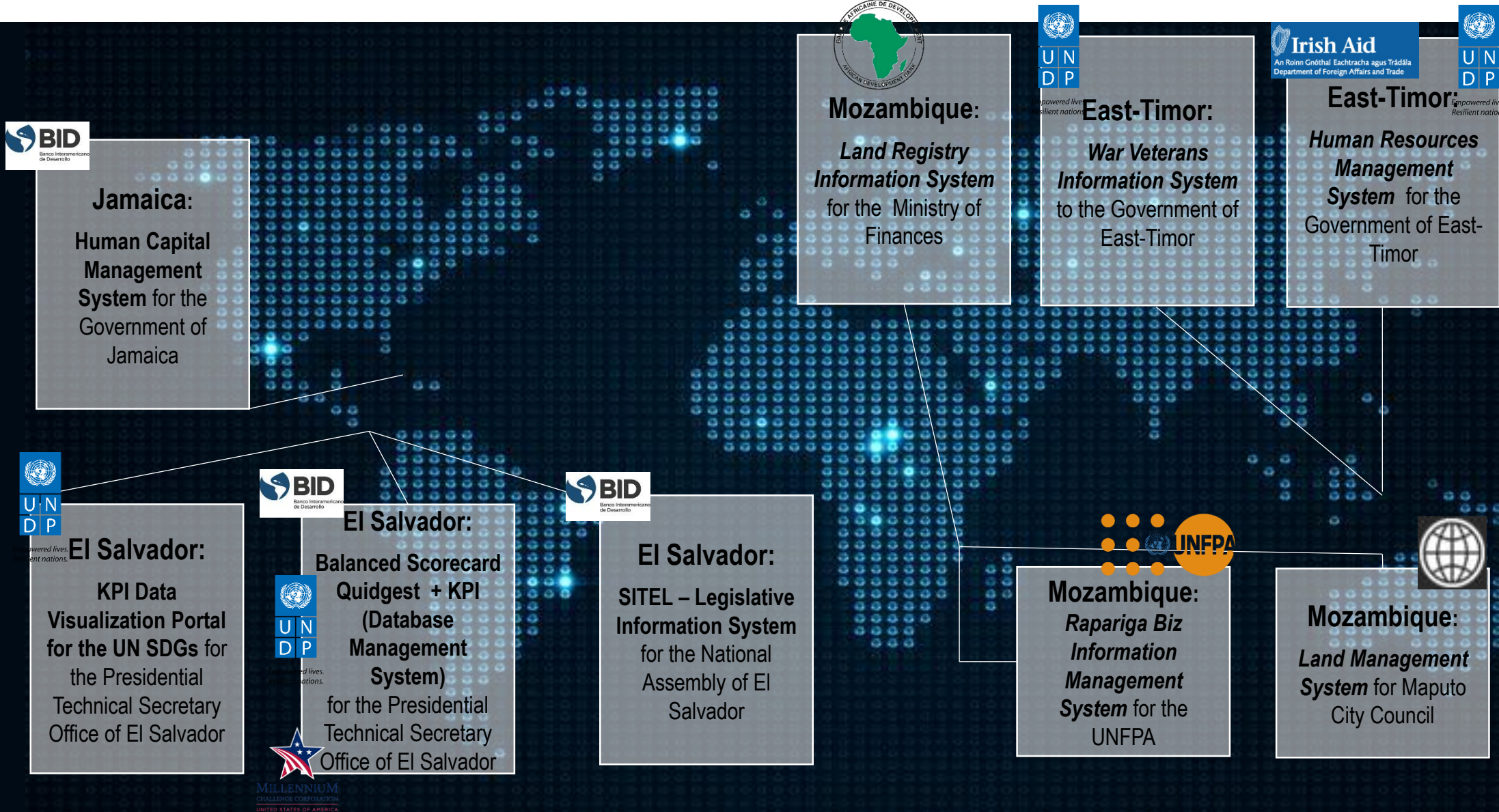


# WORKING WITH MULTILATERALS

We have been working with several multilaterals at an international level in international projects that passed from transfer of knowledge and technological capacity to developing countries, to working straight with governments and public entities with the implementation of integrated information systems and digital transformation.



# WORKING WITH MULTILATERALS





# WHAT CLIENTS SAY ABOUT US



*“It was a pleasure to work with Quidgest’s team, which included strategic and sales consultants as well as programmers. This system has been developed with Quidgest’s platform for automatic code generation, Genio. I consider the professionals working with the platform a key factor for the company. Without detracting from Genio’s merits, I believe the professionals working with the platform are one of Quidgest’s key success factors. In summary, Quidgest’s team stands for excellence.”*



Daniel Coimbra, Quality Manager at PGA-MTO

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# WHAT CLIENTS SAY ABOUT US



*“Quidgest’s project team, managed by Hugo Ribeiro, were eager to find suitable solutions for difficulties that have arisen naturally over time, and collaborated directly with our Human Resources Department. They made invaluable contributions, which was fruitful for all involved in the project and stimulated interpersonal interaction between the provider and the client.”*



Elsa Cruz, Director of the Human Resources Department

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# WHAT CLIENTS SAY ABOUT US



*“Thanks to the implementation of a Strategic Management system and provision of consultancy services, TSP has an increased knowledge of available information regarding MCC indicators and processes to improve analysis.”*

Roberto Rojas Rodríguez, Coordinator for External Cooperation of TSP

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# WHAT CLIENTS SAY ABOUT US



*“With Quidgest’s Human Resources Management system, we increased the quality of produced work which resulted in a reduction of employee doubts concerning payroll management. Furthermore, we significantly reduced the task execution time. Quidgest team is very friendly, available to answer all our questions and flexible when creating a system for our needs.”*

Rosina Resende, Assist. Human Resources Director

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# WHAT CLIENTS SAY ABOUT US




*“Quidgest left a positive impression on me as they fully met our needs, offering an intuitive tool specifically developed to address the situation in East-Timor. Many difficulties arose during the project implementation: lack of qualified local staff, unstable political situation and changes to the development specification. However, Quidgest always demonstrated professionalism and commitment in delivering a comprehensive management system, as expected.”*



Rosina Resende, Assist. Human Resources Director





# **INNOVATION** **R&D**



# CONTINUOUS IMPROVEMENTS AND INNOVATION ACCELERATOR

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Genio began to be developed by the R&D department of Quidgest and offers continuous and regularly new versions, with new functionalities and embedded technologies.

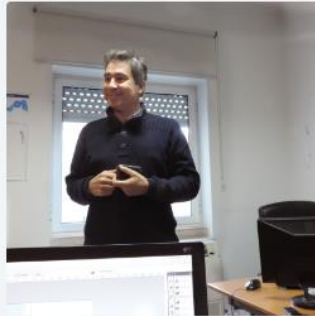
To enable constant innovation, Quidgest has been **partnering with Universities and Research Institutions and creating projects around the latest IT trends.**

The collaboration of other organizations is welcome in the Research and Development projects in which Quidgest intends to participate, focused on the successor to FP7, **Horizon 2020.**

# RESEARCH & DEVELOPMENT

## MEET THE TEAM

Our R&D team has a big influence on everything we create. It is composed of experts from various fields who wish to take a step further towards innovation and creativeness. All research projects they develop are meant to achieve something never seen before. It is a team that embraces big challenges and the unknown, always searching for new ways of doing things.



**Álvaro Damas**  
Consultor Senior



**Rodrigo Serafim**  
CTO



**Carlos Nogueira**  
Project Manager



**Tiago Xavier**  
Project Manager



**João Gonçalves**  
Software Engineer



**José Gomes**  
Software Developer



**David Gonçalves**  
Software Developer



**Maksym Hrytsko**  
Software Developer



# RESEARCH & DEVELOPMENT

## EXAMPLES OF QUIDGEST'S CURRENT R&D PROJECTS



### First Sight Model

It is a pioneering project in the visualization of models in information systems developed by Quidgest. It aims to create a two-way bridge between business requirements and the modeling of an information system. The initiative counts on the collaboration of INOV-Inesc and GTE Consultores.



### Qsearch

Qsearch is a self-thought search engine. It helps the user to properly organize the organization's documents and offers the user a search according to their preferences, while respecting their access limits. This project had the collaboration of FCT / UNL.

For more information visit: <https://genio.quidgest.com/rd/?lang=en>





[www.quidgest.com](http://www.quidgest.com)



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# Quidgest

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**Microsoft Partner**  
Gold Application Development

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BUSINESS

