## ECUADOR EXPORTER By Chock Industries.



Ecuador Exporter. By Chock Industries - GALAPAGOS ISLANDS - ECUADOR -



## OUR COMPANY.

We are a service-oriented export trading company providing domestic and international companies the opportunity to import the best products from Ecuador. We help companies to plan, develop and execute successful international trading, using our expert knowledge and logistics network, we can help your company to expand internationally, in the import-export business. Our success is based in our extensive knowledge of the Ecuadorian local market, our reliability and independence.

Basically, our job is to support and develop Ecuador's export trade by helping Ecuadorian companies and their partners to respond to the international market needs and demand.

Since our creation we have advanced considerably to become one of Ecuador's best trading agents.



# ECUADOR EXPORTER **MAIN SERVICES.**

- Import-Export Agents.
- Intl. Procurement Services.
- Local Dealing and Negotiations.
- International Purchase Agent.
- Local Legal and Commercial Advisors.
- Business Development.
- Property and Investments.
- Cargo Insurance and Logistics.

## READY TO **EXPORT PRODUCTS:**



#### Pitahaya or Yellow Dragon Fruit.

Pitahaya or golden dragon fruit is one of those rare or well-known fruits in Ecuador. It is also known by the names of warakko, pitaya, yaurero and pitajón, and consists of an exotic or tropical fruit that belongs to the plants of the Cactaceae. Our current production can easily accommodate the permanent needs of several fruit import companies, including yours. Ecuador exports Pitahaya mainly to Hong Kong and USA nowadays.

Benefits of pitahaya. Pitahaya is a fruit low in calories, so that its consumption is advised in slimming diets. In addition, it is rich in vitamin C and other nutrients, so it is also recommended in children and adolescents for being of growing age, but also in athletes, pregnant women and nursing mothers. Additionally when consumed in normal quantities, Its natural capacity to help people suffering from constipation has been proven around the world.



#### Cocoa. / Cacao Fino de Aroma.

We offer the Highest Quality Cocoa Paste, Powder and Nibs. Including white label cocoa bars.

Ecuadorian cacao or cocoa has distinctive aroma and flavor, its characteristics are sought by chocolate manufacturers. This exclusive variety represents only 5% of the world cocoa production. Ecuador, because of its geographical conditions and its wealth of biological resources, is the quintessential producer of Fine Top Cacao and aroma (63% of world production) from the National variety whose flavor has been widely recognized in the international market. Ecuador exports cocoa also as Cocoa beans, semi-processed and finished products.



#### Stevia Dry Leaf.

Stevia is a natural sweetener that is obtained from the stevia rebaudiana plant, which was discovered several centuries ago, this natural sweetener know around the world as a natural substitute of sugar, has proven to be in many aspects superior, there are several reasons that show that Stevia is a better option than sucrose for diabetics, and even if you want to adopt a healthier lifestyle Stevia is the answer, Companies factories and Sugar consumers are focused in producing Stevia derivate from liquids to powder or similar. This is a huge industry and we can offer to you, all our local production right from Ecuador. We have over 300 hectares of Stevia in our partner's farm ready for export.



#### Guayusa or Wayusa energizing dry leaf for infusion.

Wayusa is a unique ancient plant that the indigenous tribes from the Amazon jungle have used for decades. It has several qualities but this leaf is mainly known because it does increase people strength and energy. A soft beverage is made out of Wayusa leaf. This is a new product with huge potential. We can provide you with Wayusa dry leaf, bags, etc. Ecuador is already exporting Wayusa energizing leaves to several countries but there is plenty of opportunity for any investor looking to get in the market with the next big exotic brand tea.

It's been called "super tea" or "super leaf" and health food stores and specialty coffee shops in North America and Europe can't get enough of it.

Guayusa tea is made from the ilex guayusa leaf. According to some scientific reports and its enthusiasts, who call it the "healthiest tea in the world," it contains 50% more anti-oxidants than green tea, almost as much caffeine as coffee, as well as vitamins and minerals not found in



#### Green Tea. Dry leaf.

Green tea is made from non-oxidized leaves and is one of the less processed types of tea. It therefore contains the most antioxidants and beneficial polyphenols. Tea is the most consumed beverage in the world behind water. However, 78 percent of the tea consumed worldwide is black and only about 20 percent is green. According to the National Cancer Institute, the polyphenols in tea have been shown to decrease tumor growth in laboratory and animal studies and may protect against damage caused by ultraviolet UVB radiation. We can provide you with high quality green tea leaf cropped in Ecuador.



#### **ABOUT ECUADOR**

#### The Galapagos Islands

Also known as the Archipielago de Colón, the Galapagos Islands consist of 13 main islands and 17 islets, and is located about 1000 kilometers west of the Ecuadorian coast. One of Ecuador's major tourist attractions, the Galapagos islands are famous for their unique species, remarkable marine life, and for the work of Charles Darwin, whose observations there gave rise to his theories of natural selection as a means for evolution. Today, the Galapagos Islands have a population of nearly 40,000 people and receive around 160,000 tourists annually.

#### The Coast

This region consists of the low lands in the western portion of the country including all of the Pacific coastline. The coastal plain extends far inland, then rises at the foothills of the Andes mountain range. The region was primarily forest, nowadays production focuses on producing timber, cattle ranching and agriculture; banana, coffee and cacao are some of the top products from this region. There are remaining forest fragments, including tropical dry and wet forests, tropical moist evergreen forests, premontane cloud forests, and small areas of mangrove forests. Ecuador is considered one of the world's most biodiverse regions.

This region is rich with cultural history, and includes a number of beautiful beaches and small coastal communities. Guayaquil, Ecuador is the largest city and its major port, and the cities of Esmeraldas and Manta, other port cities, are located in the Coastal region. The climate here goes from humid-warm to hot.



#### The Highlands

This region is the central belt of Ecuador, running from North to South and including the Andes mountain range and the Avenue of the Volcanoes. The region contains several snowcapped mountain peaks, including Chimborazo, an extinct volcano rising 6,297 meters and the farthest point from the center of the earth, Cotopaxi, the second highest active volcano in the world, Pichincha, an active volcano overlooking the capital city of Quito, and the peaks of Cayambe, Antisana, Tungurahua, and the Illinizas.

This region is principally known for its very active agricultural industry, including cut flower roses production, a major export. Several of Ecuador's principal cities are located here, including the capital, Quito with its well preserved colonial center, the beautiful historical city of Cuenca in the south, Otavalo with its famous indigenous market, and the towns of Baños and Riobamba. Several of Ecuador's major national parks are found in this region, along with a number of cloud forest reserves offering numerous opportunities for hiking, trekking, birdwatching and a number of other outdoor adventure activities. Culturally rich, this region is also home to a number of indigenous populations who maintain many of their ancestral traditions and very prolific production of high quality handicrafts which are being exported worldwide.

#### The Amazon region.

The Amazon region extends from the eastern slopes of the Andes into the Amazon basin, including cloud forests, mostly tropical forests. This region includes both the Cuyabeno Reserve and the Yasuni National Park, the latter designated a World Biosphere Reserve. In spite of severe degradation due to oil development in many areas, this region remains among the most biodiverse on the planet, containing large unspoiled areas of pristine primary forests, amazing natural beauty and huge variety of exotic fruits, medicinal plants, etc.

While not densely populated, the region contains several medium size towns, including the oil towns of Coca and Lago Agrio, also the entry points for many Amazon tours, Tena, primarily visited for great rafting tours, and the cities of Puyo and Macas further south. A number of indigenous populations also call the region home, many maintaining their traditional way of life and some remaining extremely isolated deep in the forests. These include the Quechua, Siona, Secoya, Huaorani, Cofan, Schuar and Achuar.

Climate in this region is warm to hot, especially in the lower elevations. Typically it is very humid with frequent rain.



## MOST VALUABLE Ecuadorian export products

Below are the 20 most valuable export products that Ecuadorian exporters shipped in 2017. Shown within brackets is the percentage change in value for each item year over year.



**Crude Oil** US\$6.2 billion (up 22.5% since 2016)



**Crustaceans** (including lobsters): \$3 billion (up 17.8%)



Bananas, Plantains \$3 billion (up 11.1%)



Fish, Tuna, Caviar (preserved/prepared) \$1.2 billion (up 29.2%)



Fresh or Dried Flowers (for bouquets, ornamental) \$881.5 million (up 9.8%)



Processed Petroleum Oils \$722.2 million (up 89.7%)



Cocoa Beans \$589.8 million (down -5.2%)



**Palm Oil** \$589.8 million (down -5.2%)



Gold (unwrought) 167.6 million (down -36%)



Inedible Meat Flour \$120.5 million (down -23.6%)



Miscellaneous Preserved Fruits \$115.5 million (down -3.4%)



Frozen Vegetables \$114.5 million (up 17.7%)



Coffee/Tea Extracts, Concentrates \$101.9 million (down -21.3%)



Particle Board, Other Ligneous Materials \$97.2 million (up 7.2%)



Fish Fillets, Pieces \$94.3 million (up 3.1%)



Sawn Wood \$91.2 million (down -25.4%)



Dates /figs/pineapples/mangoes/ avocadoes/guavas \$89.3 million (up 7.9%)



Whole Fish (Frozen): \$83.3 million (down -5.7%)



Iron and Steel Stoves, Barbecues \$79.1 million (up 12.1%)



Precious Metal Ores, Concentrates \$68.3 million (up 185.2%)



## **COME VISIT ECUADOR!**

### VIP BUINESS AND Commercial travel service.

We have the commercial bond and the local connections to make your business trip to Ecuador a very profitable process and experience.

We will organize your entire trip from the Airport to every place and city you need to visit. We can even get you meetings with important companies and executives also politicians and business men. You can visit commercial offices, farms, factories or whatever is required.

According to your business needs and interests we will drive you in and out the city from one point to another. We can provide you with experienced bilingual translators, 4x4 cars, and security, etc. After a few days in Ecuador we are sure you will leave the country with your mind full of ideas and very possibly new business partners to rely on.



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