



#### FOUNDATION AND EVOLUTION OF THE FIRM

Sáenz & Asociados was founded as a firm in January 1979, by the brothers Humberto Sáenz Cevallos and Mario Enrique Sáenz. The first clients of the firm were companies specially linked to the construction industry, banks, and national savings and loan associations. The practice of the firm was gradually expanded and now we represent and also advise national and foreign companies that belong to various sectors such as telecommunications, gas and energy, finance, insurance, services, pharmaceutical industry, technology, product distribution, tourism, transportation, aeronautics and others. We have also developed extensive experience in advising States, public institutions and autonomous institutions. The firm has come to be recognized in the region, as one of the most important firms with the most experience in arbitration and legal litigation, both nationally and internationally.



EL SALVADOR GUATEMALA HONDURAS NICARAGUA COSTA RICA

#### **OUR MISSION**

We are a Central American law firm that provides standardized services of comprehensive and timely legal advice, committed to efficiency, quality, and professional ethics, which seeks to provide its clients with legal security in all their projects and businesses.



#### **OUR VISION**

To be recognized as the most valued law firm in the entire Central American region.

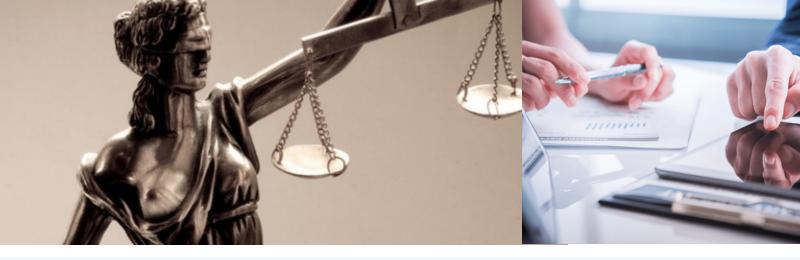
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**GUATEMALA** 

**HONDURAS** 

**NICARAGUA** 

**COSTA RICA** 



# SERVICES

- Arbitration
- Litigation
- construction
- Energy
- Telecommunications
- Regulatory and competition issues

- Corporate Business
- Intellectual property
- Banking and Financial Law
- Consulting
- Notary services
- Other services



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#### **EL SALVADOR**

Blvd. Orden de Malta Sur, Edif. Eben-Ezer, 40 nivel, Urb. Santa Elena, Antiguo Cuscatlán, La Libertad, El Salvador.

Tel.: (503) 2275-9070

E-mail: saenzasc@saenzlaw.com

#### **GUATEMALA**

12 calle 1-25, Zona 10, Edificio Géminis 10

Torre Sur, Oficina 1513

Cuatamala, Cuatamala, Cantro América

Guatemala, Guatemala, Centro América. Tel.: (502) 2335 2820

E-mail: saenzgt@saenzlaw.com

#### **HONDURAS**

Lomas del Guijarro Sur, Torre Alianza II, piso número 10,

locales 1008 y 1009, Tegucigalpa, MDC, Honduras Tel:( 504) 2276-4850

E-mail: saenzhn@saenzlaw.com

### **NICARAGUA**

Ofiplaza El Retiro, rotonda El Periodista 150 mts. al sur, Edificio 5, primer piso suite 512 Managua, Nicaragua

Tel.: (505) 2270-0085 • Fax:(505) 2270-1024 E-mail:saenznic@saenzlaw.com

## **COSTA RICA**

Centro comercial Boulevard Lindora, Local #16 Lindora, Santa Ana Costa Rica, C.A.

> Tel: (506) 2582-2582 Fax: (506) 2582-2393

E-mail: saenzcr@saenzlaw.com









### RECONGNITIONS

A firm recognized for having a unique experience at a regional level in arbitration.

It has been chosen as the signature of the year in arbitrations and litigation by the Law and Business Magazine in the years 2011, 2013, 2014, 2015, 2016 and 2017.

- Latin Lawyer
- Chambers Global
- Chambers Latin América
- Who is Who
- Revista Derecho y Negocios
- Revista Vida y Éxito











#### MENTIONS

**Latin Lawyer:** "Regularly seen representing public entities in high stakes litigations and arbitrations, **Sáenz & Asociados** has carved out a profitable niche for itself in disputes, but that's not all this firm is capable of: corporate work, IP, tax labour are also strong offers."

Chambers Latin America: "Stellar practice group of Sáenz & Asociados with capabilities covering all forms of dispute resolution. Deep experience representing public entities and commercial clients in both litigation and arbitration domestically and internationally. Notable expertise before major arbitral entities across Central America including the ICC, AAA and ICSID. Has significant knowledge of cases relating to construction, energy and telecommunications."

The Legal 500: "Dispute Resolution 'is in the DNA' of Sáenz & Asociados with eight of the firm's nine partners participating in litigation, arbitration or mediation/ADR matters. The established and reputable practice group handles major litigation and international arbitration cases, and frequently represents clients in the construction, telecoms and energy industries - including high - profile cases for clients such as Telefónica, Telemóvil, Fomilenio and CEPA."



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THANK YOU...

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