

# Portafolio y Gestión Cía. Ltda.



## Who are we?

- Company dedicated to the production, processing and commercialization of quinoa, and processed products based on this grain.
- Our objective is to provide our clients with nutritious products and with the best quality possible.
- We started 4 years ago with the production of quinoa, and now we are expanding to quinoabased products that not only are healthy for human consumption, but also innovative and tasteful.

## Certifications

- PORGES counts with several certifications, listed below:
  - ► Kosher
  - USDA Organic
  - ► EU
  - We're in the process of completing de HACCP certification

## Golden Quinoa

- Tunkahuan variety of quinoa
- Ecuadorian quinoa is known as sweet quinoa, due to its lower levels of saponin compared to that of Peru, Bolivia, and other quinoa-producing countries
- Quinoa 99.9% saponin free
- We work with organic and conventional quinoa
- We have both, a dry and a washing process to remove saponin and impurities
- In our washing process, we don't add chemicals to make the quinoa golden; our product keeps its original characteristics
- Our quinoa is not genetically modified, so our product keeps being cultivated only in mountainous areas, where quinoa grows naturally

## Presentations

#### Individual Packages

- Individual boxes of 340 g
- 24 boxes per master box
- > A 20 ft. container has the capacity to carry 990 master boxes

#### Quinoa in Bulk

- Packaged in polypropylene sacks.
- Each sack weights 45.36 kg
- Exportation with or without pallets



## QuinoShake

- Organic quinoa shake
- Healthy beverage that contains:
  - Golden Organic Quinoa
  - ► Pan
  - Natural flavoring
- Each master box contains 24 individual boxes of 340 g.
- A 20 ft. container has the capacity to carry 990 master boxes.

## QuinoShake

- Our current flavours are:
  - Strawberry
  - ► Vanilla
  - Chocolate
- ▶ We are open to work with a third brand with our product.
- Our production capacity is 4 containers (20 ft containers) per week.



## QuinoBite

- Chocolate bars with extruded quinoa.
- We work with milk chocolate and dark chocolate (63% cocoa)
- Each chocolate bar contains 40 g
- Each display holds12 chocolates
- A master box holds up to 9 displays
- A 20 ft. container has the capacity to carry 990 master boxes



## Quinoa Bars

- Healthy snack bars made from quinoa and other grains
- Some ingredients include:
  - Oats
  - Rice
  - Quinoa
  - sesame
- 2 different flavors:
  - Quinoa
  - Red berries
- Individual presentations of 25 g, each display contains 6 individual bars
- > 24 displays per master box/ 2352 master boxes per 40 ft container





## Quinoa Cereals

#### Product

Toll Quinoa Cereal

#### Product flavors

Citrus, natural, banana, chocolate, vanilla, strawberry, apple and cinnamon, etc

#### Individual packages:

- Individual boxes of 255g / 12 boxes per master box / 1.050 master boxes in a 40 ft. container.
- Individual seaths of 30g / 100 seaths per master box / 1.050 master boxes in a 40 ft. container.

#### Cereal in bulk:

Packaged in seaths and master boxes / Each master box contains 10kg of cereal / 630 master boxes in a 40 ft. container.



## Granola & Müsli

### Product

- Tropical fruits crunchy granola
- Orange & carrot crunchy musli

### Individual packages:

- Granola: Individual boxes of 340g / 24 boxes per master box / 1.008 master boxes in a 40 ft. container.
- Musli: Individual boxes of 300g / 24 boxes per master box / 1.008 master boxes in a 40 ft. container.

## Cereal in bulk:

• Packaged in seaths and master boxes / Each master box contains 5 - 10kg of cereal



# What will we accomplish in the future?

- Through negotiations we can accomplish a mutual growth and development of our brands.
- Work with a superfood that has multiple benefits to human health.
- Work with certified organic foods.
- Develop ideas you have for products that contain quinoa.



# Thank you