



LOCATION – Argentina - Mendoza

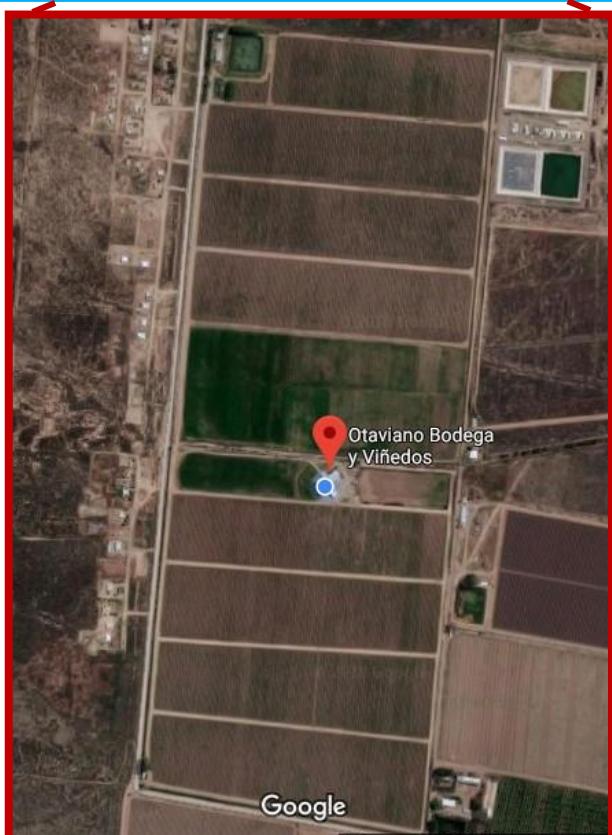
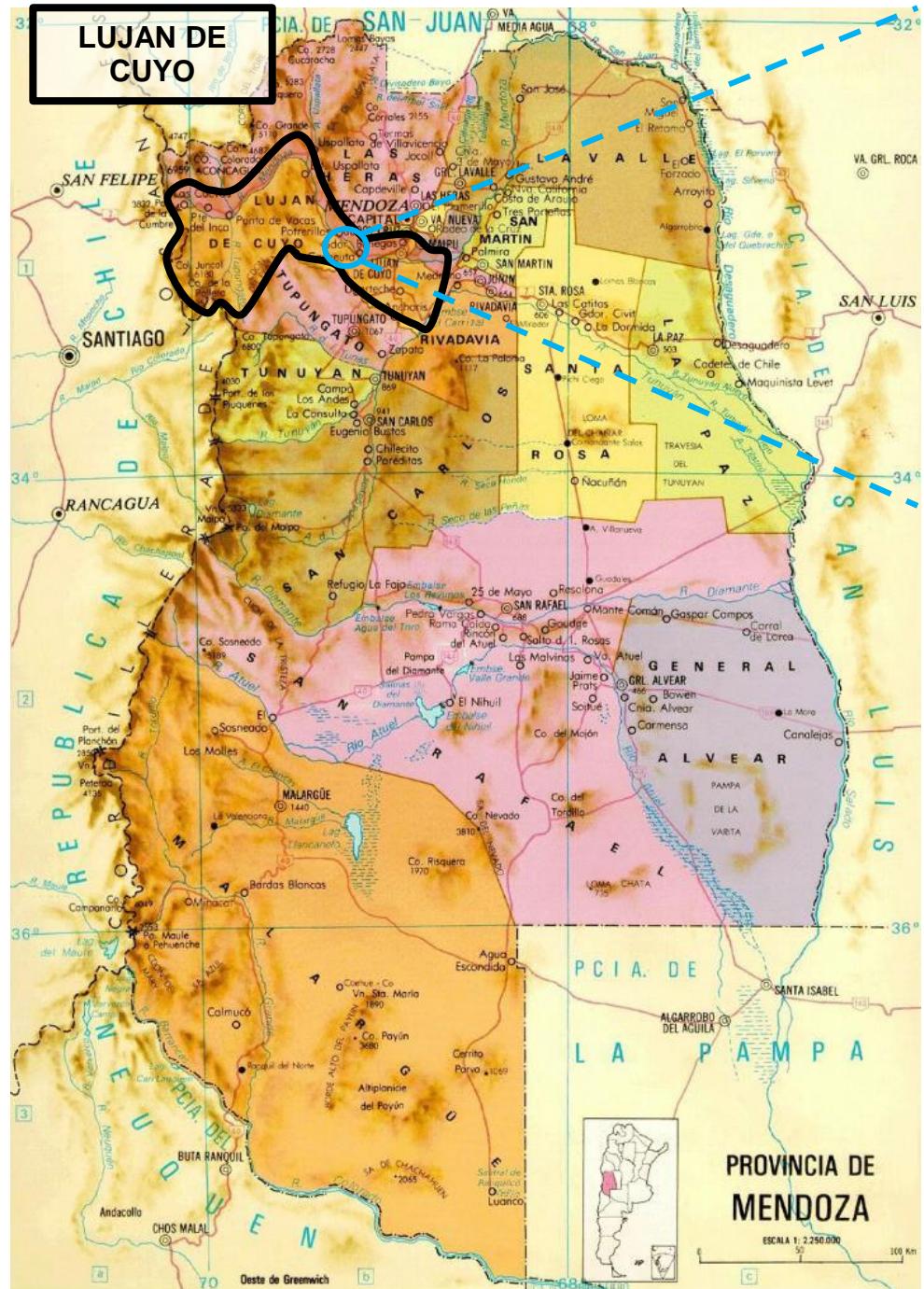


LOCATION – Luján de Cuyo - Agrelo

OTAVIANO
BODEGA & VIÑEDOS

PENEDO
BORGES

LUJAN DE
CUYO

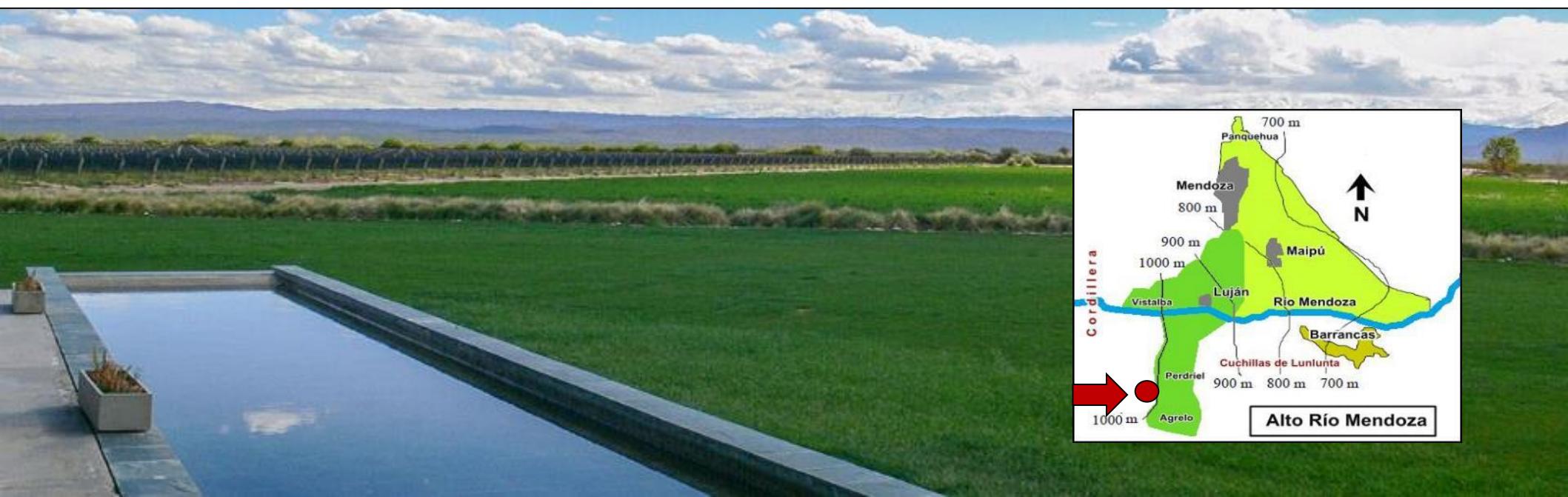


HIGHLIGHTS



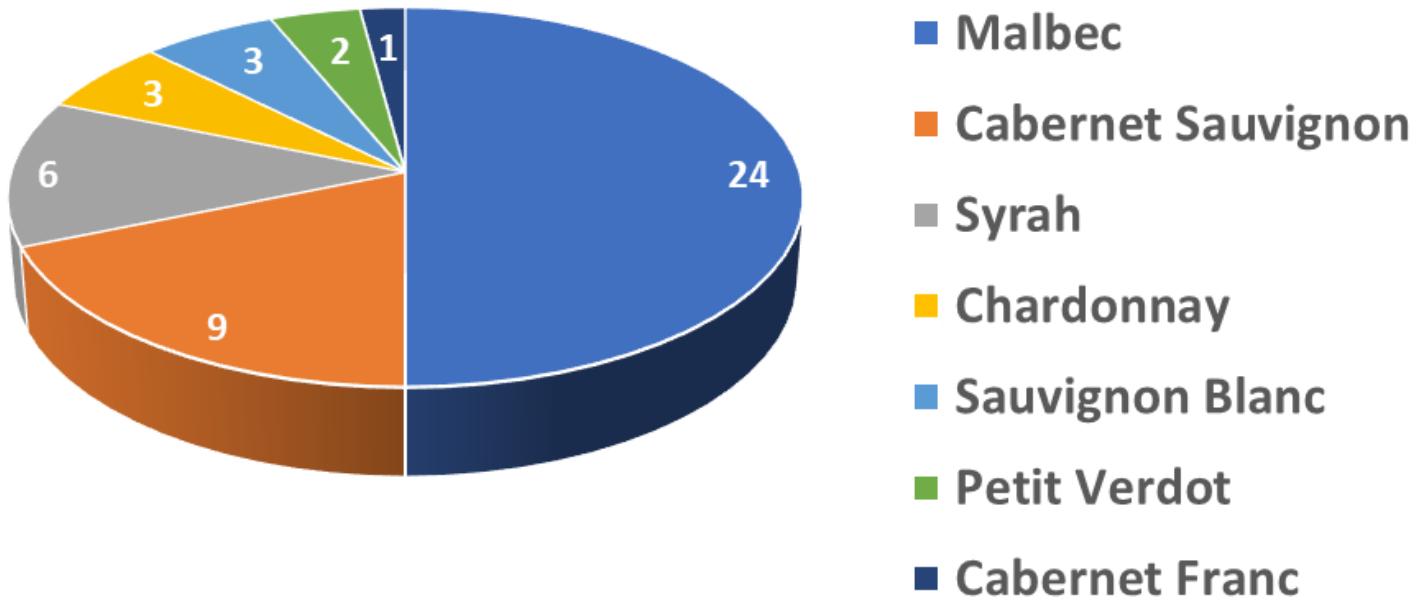
PENEDO
BORGES

| Region | Altitude | Climate | Soil |
|--|----------|--|--|
| Agrelo Municipality of Luján de Cuyo, Mendoza State, Argentina (<i>vicinity of the Andes Mountains</i>) | 1.050m | <ul style="list-style-type: none"> • Long sunshine exposition • Annual average temperature: 15 °C • Thermal amplitude : 16 °C • Precipitation: 237 mm / year | <ul style="list-style-type: none"> • Deep alluvial clay soil • Water from the Andes Mountains. • Clay loam and loamy sand |



- ✓ Total area: 69 hectares
- ✓ Cultivated area: 48 hectares

Cultivated Area (Hectares)



Techniques and instruments to obtain the best grape quality that terroir can provide.

- ✓ Allows to optimize the production of grapes in each block providing natural balance in the vines.
- ✓ Factors to consider → weather and sunshine, grape varieties, pruning type, row orientation, planting density, summer pruning ...
- ✓ Techniques used → Scholander Pressure Chamber, Sounding Hole, Air Photogrammetry, measurement of soil electromagnetic resistance, among others.
 - Identify differentiated need for irrigation and fertilization in each sector.
 - Adequate bunches distribution in each row, bunches sun exposure control, standardization of the vines in each variety, vineyard uniformity and grape maturity control.



Scholander Pressure Chamber



Sounding Hole (illustration)

Made with grapes from vineyards located at least 2.500 feet (800 meters) above sea level till where the climatology permits the cultivation and where they can reach an excellent degree of maturation.

CHARACTERISTICS

- Lower **temperature** → slower maturation in favor of acidity, aromas and flavors.
- **Wind** refreshes the vines, cleans the air avoiding moisture accumulation and infirmities.
- High **thermal amplitude** → grapes develop aromatic substances achieving higher acidity, better fragrances, color and taste.
- Intense **sun stroke, longer days** → efficient photosynthesis, energy collection for longer period.
- High levels of **UV rays** → polyphenols in the peels.
- **Soil** rich in stones and minerals, poor in organic material → roots go deeper, bring minerals that add taste and complexity.

INFLUENCE ON THE GRAPES

- Convenient relationship between peel and pulp.
- Balance among sugar, acidity and tannins.
- Healthier, slower ripening, more color, diverse aromas and flavors.
- Fungal disorders inhibited, sustainable agriculture.

INFLUENCE ON THE WINES

- Deep and bright color, intense ruby and violet nuances.
- Fine and fruity aromas with depth, amplitude.
- Nice mouth entry, complex, lengthy.
- Drinkable even young.
- Food-friendly sense.

“Malbec from the Vistalba (Luján de Cuyo) region (between 1000–1100 m), has the perfect balance between sugar ripeness and the accumulation of the components that deliver character, expression and concentration.

(...) We could define this as more elegant and complex Malbec.”

Jamie Goode, London-based winewriter, wine columnist with UK newspaper The Sunday Express.





RECEPTION

OTAVIANO
OBODEGA & VIÑEDOS

PENEDO
BORGES



EVENTS AND GASTRONOMY

OTAVIANO
BODEGA & VIÑEDOS

PENEDO
BORGES



The word “EXPRESIÓN” (Expression) communicate the concept of the wine lines.

- ✓ Icon Wine Selection
- ✓ Expresión Parcela
- ✓ Expresión Terroir Gran Reserva
- ✓ Expresión Varietal Reserva
- ✓ Expresión Varietal



“The strength of Mendoza’s fruit displayed in each vine”

Structured wines with sweet tannins and a perfect balance.

Vineyard:

- ✓ Grapes from Luján de Cuyo
- ✓ Alluvial clay soil
- ✓ Yield: 12.000 kg/hectare

Varietal:

- ✓ Malbec
- ✓ Cabernet Sauvignon
- ✓ Malbec Rosé
- ✓ Sauvignon Blanc

Winery:

- ✓ Maceration and fermentation at controlled temperature.
- ✓ Daily punching down work to extract grapes highest potential.
- ✓ No oak.



“Ripe fruit, balanced structure, aging in oak barrels”

Expressive and concentrated wines, excellent structure.

Vineyard:

- ✓ Grapes from Luján de Cuyo
- ✓ Alluvial clay soil
- ✓ Yield: 8.000-10.000 kg/hectare
- ✓ Cultivation control, leaf removal, crop thinning

Winery:

- ✓ Maceration and fermentation at controlled temperature.
- ✓ 8-12 months in French and American oak barrels.

Varietal:

- ✓ Malbec
- ✓ Cabernet Sauvignon
- ✓ Shiraz
- ✓ Chardonnay



“Balance among soil, water, climate, altitude and human intervention”

Grapes from a selected terroir in Alto Agrelo, Luján de Cuyo, Mendoza

Vineyard:

- ✓ Grapes from Luján de Cuyo
- ✓ Alluvial clay soil
- ✓ Yield: 5.000 kg/hectare
- ✓ Good vegetative development
- ✓ Special cultivation control

Winery:

- ✓ Maceration and fermentation at controlled temperature.
- ✓ 12-18 months in French and American oak barrels.
- ✓ One-year bottle storing.

Varietal:

- ✓ Malbec
- ✓ Cabernet Sauvignon
- ✓ Blend



“Special parcels of our vineyard under precision viticulture techniques”

Parcels under the concept of precision viticulture, differentiated control.

Vineyard:

- ✓ Grapes from Luján de Cuyo
- ✓ Alluvial clay soil
- ✓ Yield: 5.000 kg/hectare
- ✓ Good vegetative development
- ✓ Special cultivation control

Winery:

- ✓ Micro-vinifications 800-900 liters
- ✓ Maceration and fermentation at controlled temperature.
- ✓ 12-18 months French and American oak barrels
- ✓ One-year bottle storing

Varietal:

- ✓ Malbec



“Winery Special Selection, style worked since the vineyard”

Varietal from Agrelo, the first Malbec Area in Argentina.

Vineyard:

- ✓ Grapes from Luján de Cuyo
- ✓ Alluvial clay soil
- ✓ Yield: 5.000 kg/hectare
- ✓ Particular cultivation measures

Varietal:

- ✓ Malbec

Winery:

- ✓ Fermentation at a controlled temperature between 26 and 28 °C.
- ✓ 18-24 months French and American oak barrels.
- ✓ Thin polishing filtration prior to bottling.
- ✓ One-year bottle storing



SCORES AND AWARDS (1/2)



PENEDO
BORGES

| | PENEDO BORGES WINES | ENTITY | SCORES AND AWARDS |
|-----------------|---|---|-----------------------|
| Expresion Line | Expresion Varietal Malbec 2017 | Descorchados 2017 | 88 points |
| | Expresion Terroir Gran Reserva Malbec 2014 | International Wine & Spirit Competition 2017 | Silver Medal |
| | Expresion Terroir Gran Reserva Blend 2014 | WOFA - Stephen Tanzer Report 2016 | 88 points |
| | Expresion Varietal Reserva Shiraz 2014 | WOFA - Stephen Tanzer Report 2016 | 86 points |
| | Expresion Icono 2013 | WOFA - Stephen Tanzer Report 2016 | 90 points |
| | Expresion Terroir Gran Reserva Cab Sauvignon 2013 | WOFA - Stephen Tanzer Report 2016 | 85 points |
| | Expresion Shiraz Reserva 2013 | Syrah du Monde 2015 | Silver Medal |
| Original Labels | Icono 2012 | Wine Spectator, New York magazine edition of 05/31/2016 pg. 114 | 90 points |
| | Icono 2011 | Decanter World Wine Awards, London 2014 | Silver Medal |
| | Reserva Cabernet Sauvignon 2012 | Concours International Des Vins, Paris 2014 | Silver Medal |
| | Reserva Malbec Shiraz 2011 | Selo Siete Sommeliers, Sao Paulo 2014 | 4 points out of 5 max |
| | Reserva Malbec 2011 | | 4 points out of 5 max |
| | Cabernet Sauvignon Reserva 2012 | | 4 points out of 5 max |
| | Gran Reserva Cabernet Sauvignon 2012. | Argentina Wine Awards, Argentina 2014 | Silver Medal |
| | Reserva Malbec 2012 | | Silver Medal |
| | Gran Reserva Malbec 2011 | Vinandino International Contest, Argentina 2013 Selo 7 Sommeliers, Sao Paulo 2013 | Medalha de Bronze |
| | Reserva Cabernet Sauvignon 2012 | | Silver Medal |
| | Gran Reserva Malbec 2009 | | 4 points out of 5 max |
| | Rosé Malbec 2011 | | |

SCORES AND AWARDS (2/2)



PENEDO
BORGES

| | PENEDO BORGES WINES | ENTITY | SCORES AND AWARDS |
|-----------------|--------------------------------------|---|--|
| Original Labels | Reserva Chardonnay 2012 | Vinus International Contest, Argentina 2013 | Champion Trophy and double gold medal |
| | Reserva Malbec 2011 | | Gold Medal |
| | Reserva Malbec 2011 | Guía Austral, Argentina 2013 | Top 100 wines chosen among 1000 4 points out of 5 max |
| | Cabernet Sauvignon Reserva 2012 | | |
| | Clasico Malbec 2012 | International Contest "Malbec al Mundo", Argentina 2012 | Silver Medal |
| | Icono 2010 | | |
| | Icono 2010 | Argentina Wine Awards, Argentina 2012 | Silver Medal |
| | Gran Reserva Cabernet Sauvignon 2010 | | |
| | Icono 2010 | Decanter Magazine, London 2012 | "One of the 25 Top Malbecs in 2010" |
| | Gran Reserva Malbec 2008 | Fingerlakes International Wine Competition, Rochester, NY 2013 | Silver Medal |
| | Reserva Malbec 2009 | | |
| | Icono 2011 | Decanter World Wine Awards, London 2011 | Silver Medal |
| | Ícono 2011 | | |
| | Gran Reserva Malbec 2007 | Argentina Wine Awards, Argentina 2010 | Silver Medal |
| | Gran Reserva Malbec 2005 | | |
| | Reserva Malbec 2007 | Argentina Wine Awards, Argentina 2009 | Silver Medal |
| | Reserva Malbec 2006 | | |
| | Malbec-Merlot Clasico 2004 | Decanter World Wine Awards, London 2007 | Silver Medal |

