

# Unlock the potential of Latin America

We assist companies with successful entry and long-term growth in Latin America.



# Who we are

Latin America is the continent of our choice and passion. We believe in its huge potential in spite of the various challenges the region faces. Perseverance and committed local partners are key to success in Latin America.

We prepare and implement market entry strategies and operate businesses for our clients that unlock the potential of Latin America. You can expect a full-service approach with a personal touch.

Let's do it together!



# What we do

We assist companies with successful entry and long-term growth in Latin America. Our full-service approach sets us apart. It starts with market research and continues through strategy implementation into daily operations. We will even reassess your existing business if required. Our business units cater each service to your specific needs.



Local Sales Support



Local Operations



Local Market Intelligence

# Local Sales Support

- ✓ Distributor Search
- ✓ Sales Agent Search
- ✓ Sales Agent Search

- ✓ Background Checks





# Local Operations

✓ Back Office

✓ Accounting

✓ Taxes

✓ Cash  
Management

✓ Payroll

✓ Legal Advice  
and Representation

✓ Administrative  
& Logistics Support

✓ Business Plan  
Elaboration



# Local Market Intelligence

✓ Country and sector reports

✓ Competition Analysis

✓ Price Comparison

✓ Regulatory Compliance Check

✓ Product Testing

✓ Legal Analysis

✓ Import Regulations Check



# What our clients say

We have offered our services to clients from a variety of industries over the years. This is what they say about us.

*"The Ongresso team is competent, reliable, efficient and fast. In short, you couldn't wish for a better partner in Latin America."*

Michael McCrae  
Group Managing Director  
Netcentric

*"Ongresso has become a trusted advisor that combines profound local knowledge, a cross-cultural perspective and a cordial attitude."*

Jean-Pierre Schmutz  
Region Manager L.A  
Burkert

*"We have been very satisfied with Ongresso services and the overall effort to serve our company."*

Medardo R. Torres  
Managing Director  
Global Hydro

*"Ongresso performs [...] efficiently and always on time and facilitates doing business in Colombia considerably."*

Bala Musrif  
Founder & CEO  
Eventbee

# We like to talk with you



**Daniel Breitenmoser**

Founder & Country Manager Colombia

Office +57 4 589 82 45

Cell +57 318 239 37 64

daniel@ongresso.com

Cra 41 # 9 - 60 Oficina 202

Medellin, Colombia



**Mario Urech**

CMO & Country Manager Peru

Cell +51 991 351 828

mario@ongresso.com

Calle Miguel Soto Valle 281

17 Lima, Peru