



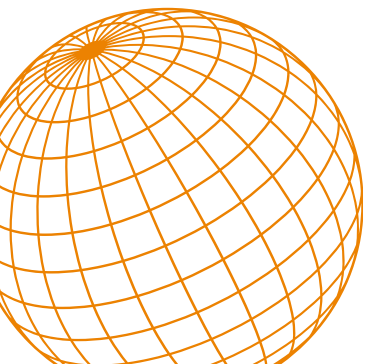
**NORTEXX**  
TRADE

INSTITUTIONAL PRESENTATION

# We Facilitate Global Commodity Connections

Efficiency, Transparency and Direct Connections  
with Sellers and End Buyers

[www.nortextrade.com](http://www.nortextrade.com)





# WHO WE ARE

We Connect Opportunities and Business Without Intermediaries.

We operate as facilitators in the global commodities sector, with a team that brings together more than a decade of experience in agribusiness. We have already developed and participated in operations in several countries, including Argentina, Venezuela, Chile, Cuba, Panama, Angola, Mozambique, Cape Verde, Guinea-Bissau, São Tomé and Príncipe, Equatorial Guinea, Portugal, Spain, and China, among many other international markets.

We collaborate with an exclusive group of more than 20 End Sellers, removing obstacles and ensuring agility and effectiveness in each negotiation.



Global experience, direct connections and business without borders.



“Confidence and competitiveness that drive your global success”.



# Our Differentiators



## Direct Access:

Direct connections with the main market players.

## Strategic Partnerships:

We work directly with Mandates and end buyers.

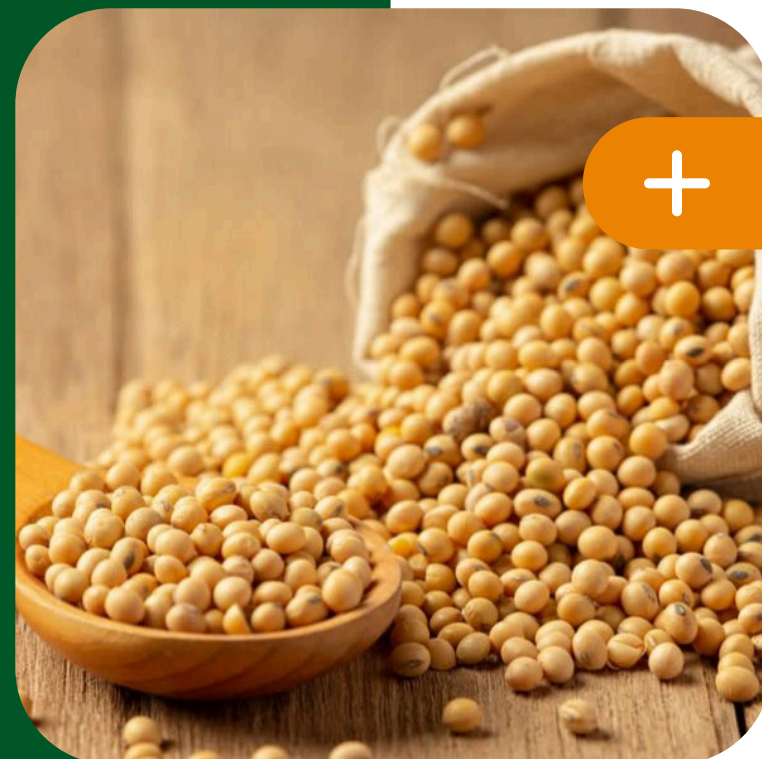
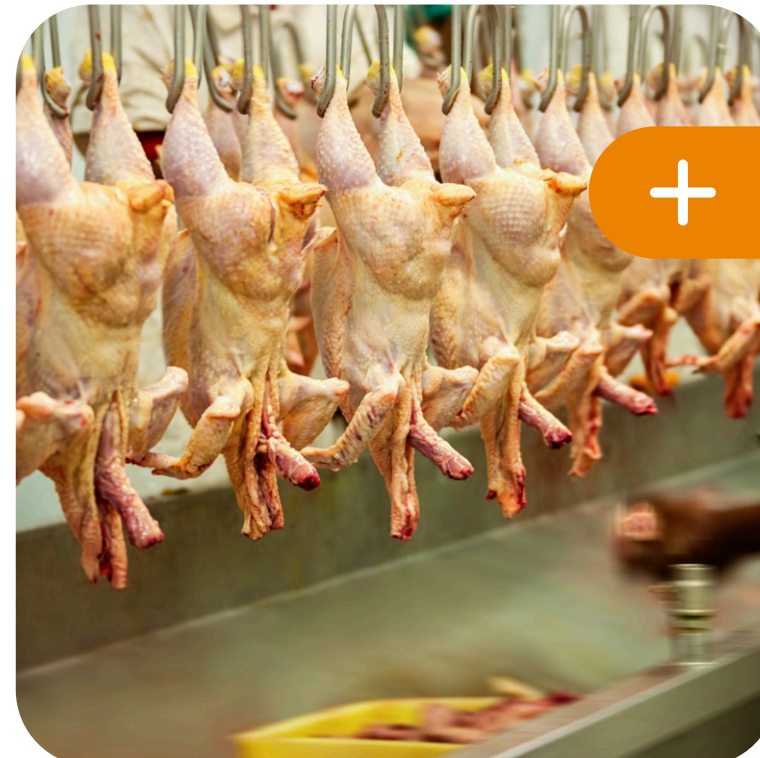
## Diversification:

Amplo portfólio cobrindo diversos setores.

## Efficiency and Transparency:

Clear processes and agile negotiations.





# Products



Our portfolio covers a wide range of products distributed in strategic sectors, meeting the needs of different players.

We operate in the supply of food and grains that support the global food chain.

We are also a reference in the supply of meat and animal proteins, with a focus on quality and competitiveness to meet demanding markets.







# Products



## Sugar in Container

Shipping of Sugar and other products in containers.



See related products [>](#)

## Basic Basket

Basic food basket: customize yours.



See related products [>](#)

## Bulk Sugar

12.500MT - 25.000MT



See related products [>](#)

## Corn in Container

Bagged corn for shipping in container.



See related products [>](#)



### FACILITATOR

NORTEX TRADE does not act as a salesperson, but rather as a business facilitator, providing tailored solutions to connect the ideal players in the market. With an extensive network built over the years, the company stands out for its credibility and commitment to its operations. Its work is based on solid partnerships with renowned and respected players in the sector, ensuring the delivery of strategic and valuable opportunities. This close relationship with different stakeholders ensures successful negotiations, always prioritizing quality and sustainable growth.

# How does our work work?



Below is a brief description of how we operate:



1. **Origination - Identifying buyer/seller demand**
2. **Validation of credibility of the parties**
3. **Presentation of the solution and supplier**
4. **Negotiation is started**
5. **NCNDA Signature**



# Negotiation



Each negotiation may vary depending on the type of seller involved. The specific terms and conditions of each transaction are adapted to the particularities of each party, ensuring flexibility and alignment with the needs of everyone involved in the process.

1.

LOI

2.

SCO

3.

ICPO

4.

FCO - SPA

5.

SPA

6.

VERBIAGE LC

7.

BCL

8.

NCNDA / IMPFA



NORTEX TRADE

# Strategic Partners



We have a global network of more than 20 partners, including direct suppliers and shareholders, which allows us to operate strategically in different markets. This broad connection provides exclusive access to high-demand commodities and creates unique business opportunities, reinforcing our presence in the sector and ensuring efficient solutions for our customers.



19+

## Negotiations Completed

Over the years we have had more than 19 successful negotiations, consolidating our experience and confidence in the market.

## Millions Traded

Through our network of relationships more than Millions have been negotiated.



NORTEX TRADE

# Our Team



Amauri G.  
Comex



Tiago Vieira  
Comex



Ademir Oliveira  
Comex



Vinícius Pires  
Comex

**NORTEX**  
TRADE



+55 67 98132-3211 / +55 67 98144-6640



[comercial@nortextrade.com](mailto:comercial@nortextrade.com) / [comercial@avchgroup.com.br](mailto:comercial@avchgroup.com.br)



[www.nortextrade.com](http://www.nortextrade.com)



[www.nortextrade.com](http://www.nortextrade.com)