

Mercocon

Company information



We are connecting Continents

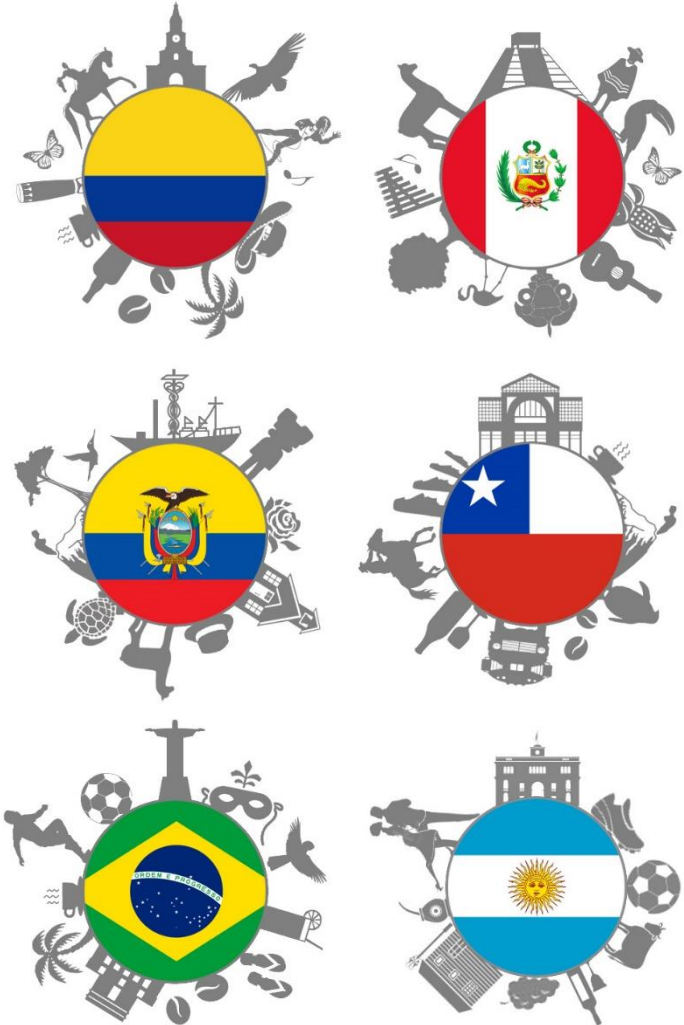
We are connecting continents



Mercocon stays for **Mercocon Consulting**. Mercosul is the commune market in South America and Latin America. We do have a long tradition to install SAP in projects and rollouts across South America.

We have united our knowledge in a specific SAP Template for South America. This template provides a wide range of special processes used in Brazil and other South American companies.

We are connecting continents



Our company is using your language and is able to explain you our specific Brazilian and South American requirements.

Our team is based on consultants from various countries and nationalities. All of them are specialized for South America.

We are connecting continents



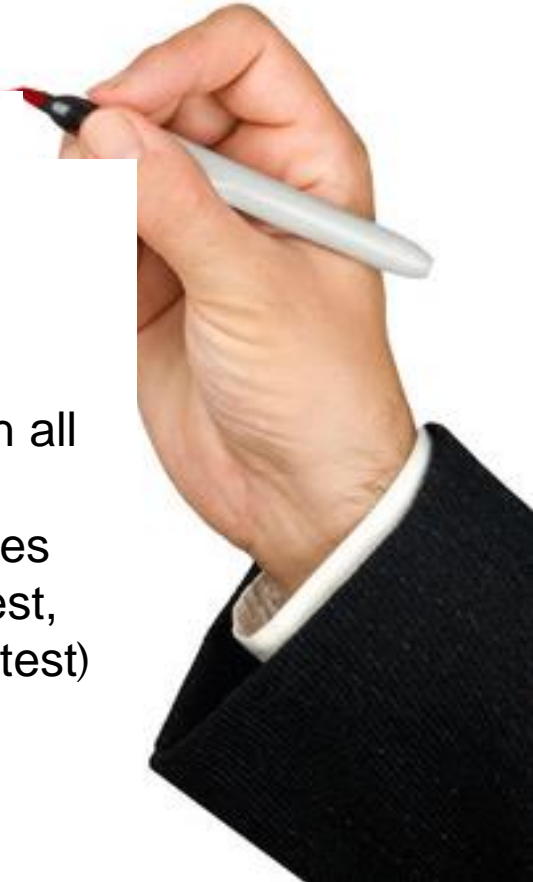
Our implementation model is the result of a huge number of installations in South America.

We do have in our team fiscal professionals and SAP consultants, which have experience in the paper and packaging industry, in the automotive-, chemical, machinery-, food- and service industries.

Our project model

Project

- 1 Workshop
- 2 Pre analyses
- 3 Localization of the customer template
- 4 2 nd. Workshop in Brazil with all detailed processes
- 5 Realization detailed processes
- 6 Testing (User Acceptance Test, Integration test, Regression test)
- 7 Migration of data
- 8 Training
- 9 Go Live



Our Template

All processes are based on the SAP Template for South America

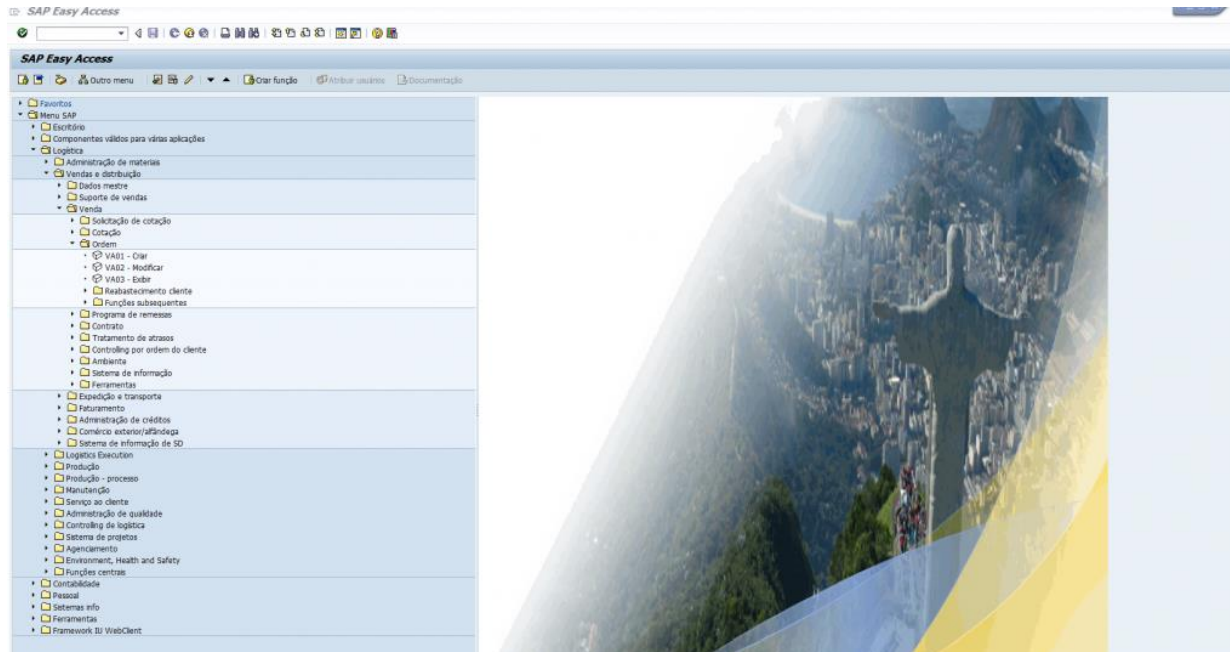
Updates are executed by our team for all relevant fiscal data (NCM, CFOP, Nota fiscal, ...)

Additional functionality based on our experiences

SAP ERP 6.0 Enhancement package 6

All definitions in German, English and Portuguese language

We connect our template with your SAP system to accelerate the installation of the South American localization and to increase the knowledge transfer.



Our Service for you

Quarterly we are issuing a newsletter, to keep you updated

If you are new with your business in South America we provide specific workshops for you

Please ask for our customer reference list and check our reputation

Visit our regular Brazilian and South American Workshops in the Allianz Arena in Munich, Germany

And. If you need once something special you are welcome with questions like: Which administration is responsible for it? How to I receive a Visa, where and how do I get my CNPJ number,...

Our customers in Brazil / South America



Our CEO's



Dieter Voigt

- Working more than 10 years in South America.
- More than 25 years working in the SAP environment.



Patrick Sternal

- More than 15 years experience in international SAP projects as a project manager.
- Since 2009 in Brazil for different customer projects.

Our companies

The German company is located in Hamburg. The German leader is Patrick Sternal

The Brazilian company is located in Vinhedo, SP, Brazil. It is leaded by Dieter Voigt



Our service map



Strategy

We support you from the development of your strategy up to your final use in your company

Process

We optimize your processes and increase your business

Informationen

We supply information which you need to grow

Technologie

We allow you to use your technology efficient.

Application

We reduce your costs

We invest in the knowledge of our team to extend our services for you

The bundling of competences is the key for our success

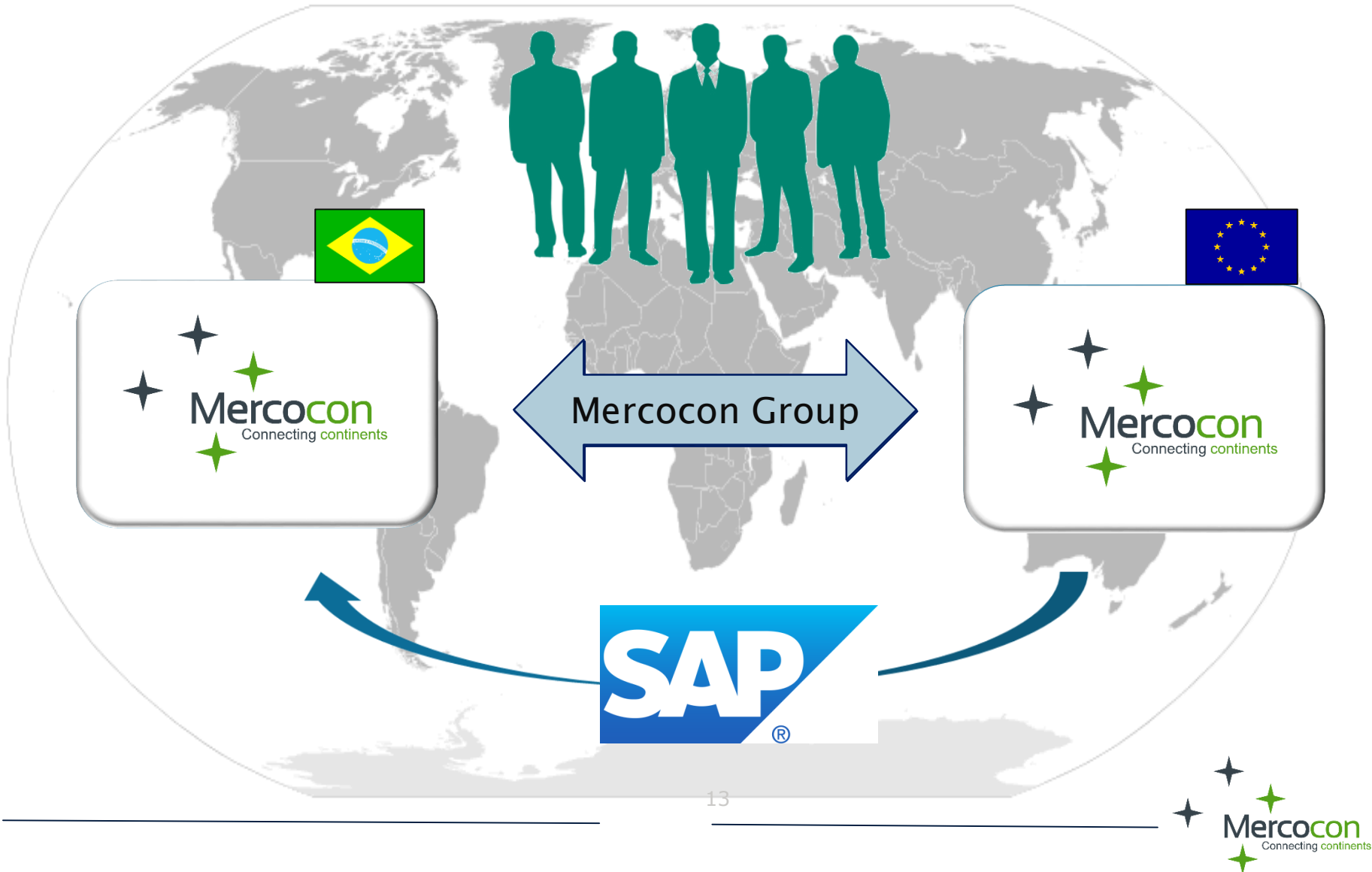
We take over the full responsibility for your projects and deliver turn key

Services of Mercocon



The services of Mercocon will cover the full IT scope for our customers.

From Europe to Brazil, but how?





IPI
posto sobre Produtos
Industrializados

???

Our services at a glance



Teams in Germany and Brazil



Know How for South America,
specially for Brazil



Template for South America with all
standard processes



Cultural competence in Europe and
South America



Até logo, Auf Wiedersehen, See you

Obrigado

Vielen Dank

Thank you

Mercocon GmbH & Co KG, Neuer Wall 10, 20354

Hamburg, Germany

+49 40 414 33 43 0

Mercocon Ltda., 13278-000 Vinhedo, SP, Brasil

+55 19 3881 1067

info@mercocon.com

www.mercocon.com



Some project impressions Osram



Osram, located in Osasco, SP created a team for all installations in Argentina, Chile, Brazil, Ecuador, Columbia.



Some project impressions DeLaval



DeLaval is a subsidiary of the Tetra Pack Group and located in Campinas, SP.

The project was initiated due to the new production facilities in Jaguariuna.

Project was realized from October 2013 up to June 2013



Some project impressions BMW do Brasil

BMW do Brasil



Puro Prazer de Dirigir

BMW do Brasil is constructing his new production plant near to Joinville, SC. We have done the Brazilian localization and define the production processes. Project time 2012 and 2013.



Some project impressions TÜV Süd



The TÜV Süd in Brazil is requiring a full service driven concept for Brazil. Services in Brazil are belonging to the „prefeituras“, where the special NFSe has to be send for.

