



SERVICE FOR EXPORTERS

# Importer of Record in the United States

Mercalia Connect Group LLC · a U.S. company · New Mexico, USA

## Why you need it

Selling food in the United States takes more than a good product and a buyer. Someone has to stand before U.S. Customs (CBP) and the FDA as the importer of the goods, with a customs bond, a licensed broker and a presence in the country. Most exporting companies do not have that structure. **Mercalia Connect Group LLC, a U.S. company, puts it at your service.**

## What the importer of record is responsible for

The importer of record answers to the U.S. government for the entire import: that the goods are correctly declared and classified, that duties are paid and that entry requirements are met. If something goes wrong, fines, notices, holds or redelivery orders fall on the importer. That is why a customs bond is required to guarantee these obligations to the government. **This is the responsibility U.S. law places on the importer of record.**

## What we do for you

1

### Your product and your plant, in order

We review and organize everything the U.S. requires before loading: FDA facility registration, company identification (DUNS number), labeling, origin, product documentation and any specific permits for your category.

2

### Entry and delivery

We act as importer of record, coordinate clearance with a licensed customs broker, file the FDA prior notice, handle customs requirements and follow the goods until they reach your customer in the United States.

## How we work

Every shipment follows a procedure with checkpoints at each stage: if a requirement is not met, we do not move forward. We would rather solve it at origin than face a problem at the port.

### First step: a free assessment

We tell you whether your product and documents are ready to enter the United States, and what is missing if they are not.

## Request your assessment

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Commercial information. Service terms are set in writing in each contract.