



WE OFFER

Licensing out
Contract Manufacturing
Packaging Services
EU Batch Release
R&D Services
Marketing & Distribution

WHO WE ARE



Medinfar is a fully integrated Pharmaceutical Company with headquarters in Lisbon, Portugal. Founded in 1970, Medinfar is focused in R&D, Production, Distribution, Marketing and Sales, being currently the N°1 Portuguese Company in Consumer Health and Dermatology. In Portugal, besides our own brands, we market licensed products in partnerships with top international pharmaceutical companies.

Medinfar markets a wide range of products: Prescription medicines, Consumer Health, Dermocosmetics, Food Supplements and Veterinary products, in more than 50 countries.

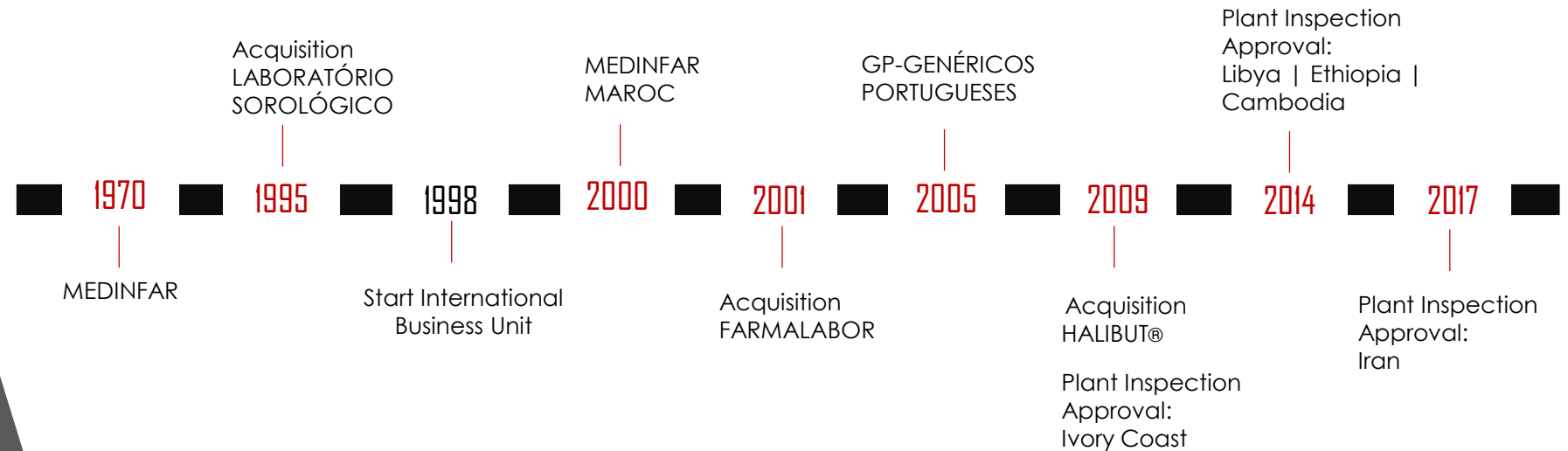
Through our R&D – GMP center and our GMP manufacturing site FARMALABOR, we offer tailor made turnkey solutions, from galenic development to contract manufacturing.

MORE THAN
300
PEOPLE

3rd
PORTUGUESE
COMPANY

65M€ GLOBAL
SALES | 2016

48 YEARS COMMITTED TO HEALTH...



OUR
HISTORY



BUSINESS UNITS

MEDINFAR CONSUMER HEALTH

Marketing and Sales of OTC and other Consumer Health Products

LABORATÓRIO MEDINFAR

Marketing and Sales of Prescription Branded Products

GP- GENÉRICOS PORTUGUESES

Marketing and Sales of Prescription Generic Products

MEDINFAR SOROLÓGICO

Marketing and Sales of products for Veterinary use

FARMALABOR

Manufacturing Plant, contract Manufacturing Services

HUMAN HEALTH

ANIMAL HEALTH

CONTRACT MANUFACTURING



MEDINFAR CONSUMER HEALTH

cough & cold
gerd & heartburn
analgesic & anti-inflammatory
vitamins & minerals
cicatrizacion
mother & baby care
bath & hydration
skin care



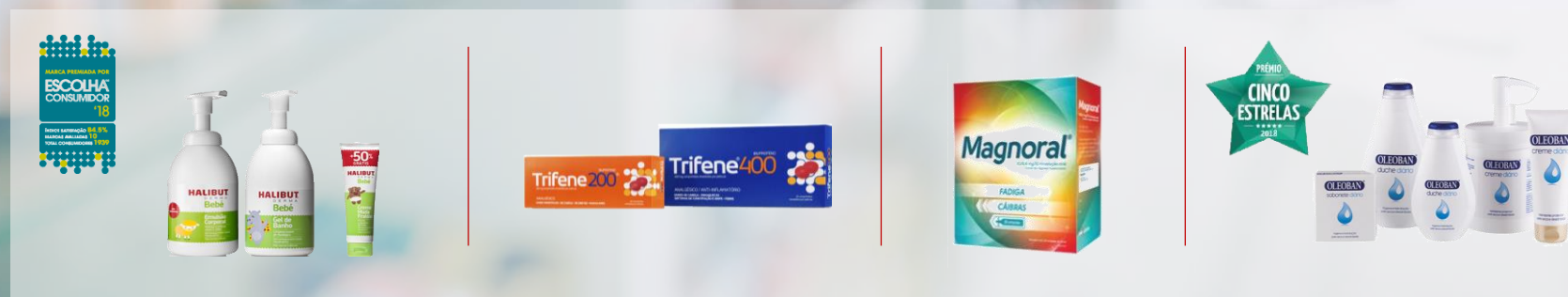
PHARMACIES & PARAPHARMACIES

MASS MARKET

OUR PRODUCTS

OTC
cosmetics
food supplements

TOP 4 BRANDS





LABORATÓRIO MEDINFAR

DERMATOLOGY
RX- BRANDED PRODUCTS

DERMATOLOGY

A woman and a young child are seen from behind, standing in front of a large window with a grid pattern. Both have their arms raised high in the air, suggesting a moment of joy or celebration. The woman has long, wavy brown hair and is wearing a white tank top. The child has long, wavy blonde hair and is also wearing a white tank top. The scene is brightly lit by natural light coming through the window.

acne
antiseborrheic
hair care & treatment
dry & atopic skin
cold sores
warts
antibacterial

OUR PRODUCTS

Rx Branded
OTC
cosmetics
food supplements



DERMATOLOGISTS

PHARMACIES & PARAPHARMACIES

ESTHETIC MEDICINE

TOP 3 BRANDS

MINOXIDIL
Tricovivax® 50 mg/ml

Minotrex
minociclina

Trikare®

RX-BRANDED PRODUCTS

anti-inflammatory
cardiology
antiviral
calcium folinate
gastroenterology

OUR PRODUCTS

In licensing
Own developments



PARTNERSHIPS THERAPEUTIC AREAS



GP – GENÉRICOS PORTUGUESES

antihistaminic
anti-inflammatory
cardiovascular
gastroenterology
glucocorticoids
neurology
psychiatry

MEDINFAR SOROLÓGICO

shampoos
IV infusion solutions
other products



VETERINARY

40% LARGE ANIMALS

35% SMALL ANIMALS

7% AUTO IMMUNE VACINES

OUR PRODUCTS

Pharmaceutical &
Medical Devices (Animal Health)
Medical Device (Human Health)

MEDICAL DEVICES

MORE THAN

50

PARTNERSHIPS

MORE THAN

1400

CLIENTS



FARMALABOR

tablets
powders
granules
capsules, hard shell
liquids for external use
liquids for internal use
suppositories
semi-solids



Installed capacity:

50 MILLION

UNITS / YEAR

Strict compliance with international
Requirements and certifications:

GMP
ISO 9001:2008
ISO14001:2012
OHSAS 18001:2007

SOLID DOSAGE FORMS

Tablets, Sachets, Pellets, Granules and Capsules

SEMISOLID DOSAGE FORMS

Creams, Ointments, Gels and Suppositories

LIQUID DOSAGE FORMS

Syrups, Solutions and Suspensions



MORE THAN

40
CORPORATE
CUSTOMERS



ratiopharm

Bial



Ciclum
STADA



INTERNATIONAL

MEDINFAR MAROC

Founded in Casablanca, Morocco, in December 2000, Medinfar Maroc represented a decisive milestone in the Group's expansion strategy.

Medinfar Maroc has dedicated teams for the promotion of RX products, Dermocosmetics and Medical Devices and partnerships with local manufacturing companies which comply with international manufacturing standards in order to ensure the quality of all products.

MORE THAN
50 COUNTRIES

Europe
Africa
CIS Countries
Asia
Middle East

TOP MARKET



PALOP
FWA
MOROCCO

TOP BRANDS



HALIBUT®
OLEOBAN®
MAGNORAL®

MARKETING
AUTHORIZATIONS



241

LAST 3 YEARS



STRATEGY

GLOBALIZATION CHALLENGE



New international
markets

SUSTAINED GROWTH



Of the company's business volume
focusing in new in-house developments
and as a result of a dedicated,
competitive and driven team

MANUFACTURING



Continuous improvement of
the production capacity -
manufacturing high quality
products at competitive
prices