

HOMT ESPAÑA S.A.



CONFIDENTIAL & PROPRIETARY

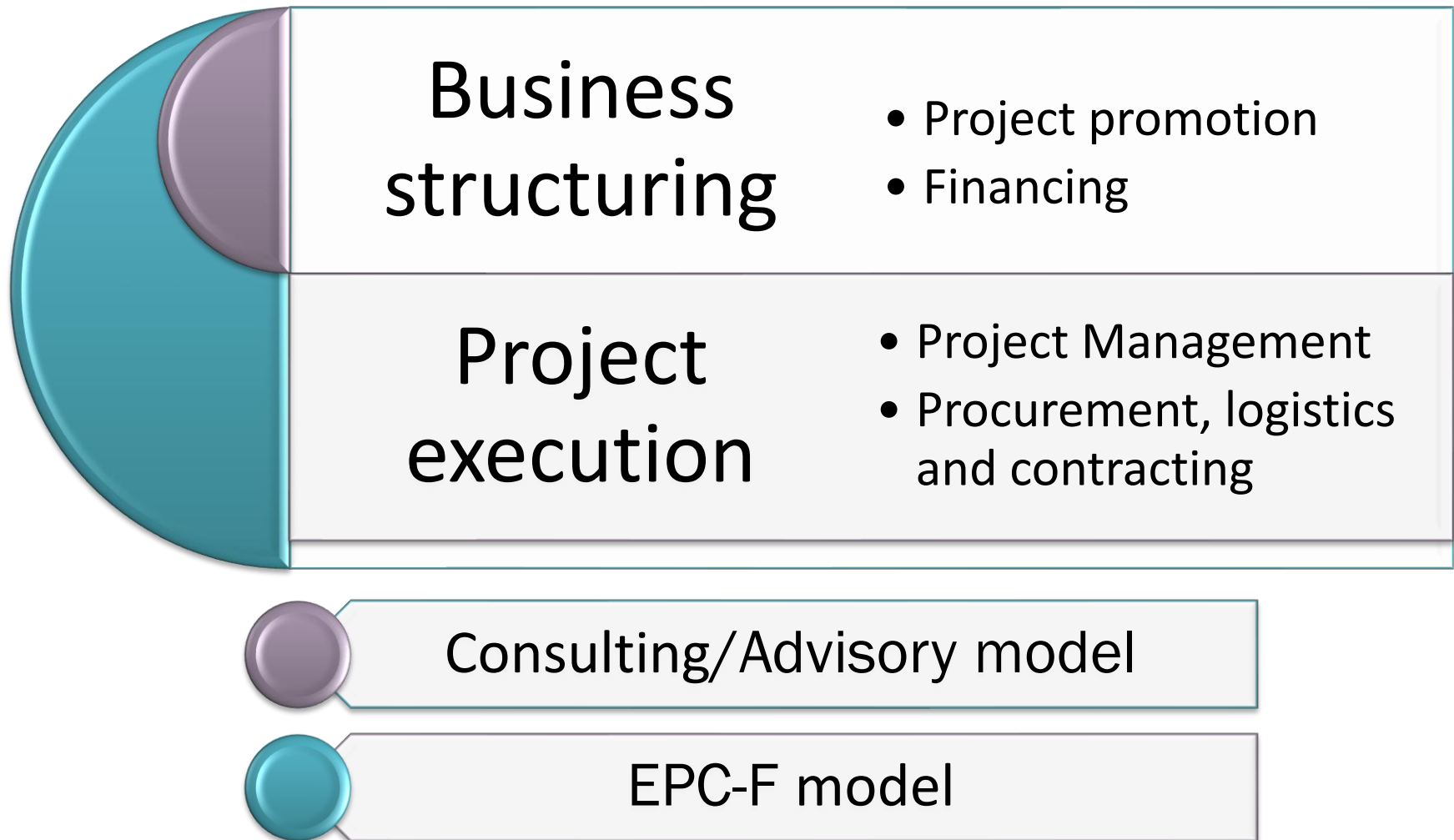


- ☐ HOMT identity
- ☐ Business Model
- ☐ Activities
- ☐ Geographic presence
- ☐ Partners
- ☐ References
- ☐ Corporate Responsibility

- ❖ HOMT ESPAÑA S.A. Infrastructure has been active for more than 15 years, operating as a general contractor developing and implementing large scale infrastructure projects for governments and stated-owned entities.
- ❖ HOMT ESPAÑA S.A. has large experience in the construction, equipment and integral management of hospitals, with teams of professionals and international multidisciplinary collaborators who have implemented hospital projects with the most advanced technologies in Latin American, Asian, African and other countries.
- ❖ HOMT ESPAÑA S.A., providing knowledge, training, skills and know-how for the management of hospital infrastructures, optimizing the resources used, in emerging countries.
- ❖ HOMT ESPAÑA S.A. works on a regular basis with First Tier International Banks and leading technological partners in in the health sector.

BUSINESS MODEL

We structure, we execute



ACTIVITIES

Structuring and execution



Project Promotion

We have the know-how and experience of structuring projects, from the inception concept up to turning it into a solvent and concrete project, ready for a “turnkey” implementation.

Structured Financing

Structuring and implementing the appropriate financial solution is a key issue in the success of a project. Our expertise allows us to design tailored financial solutions for each project. We propose financing transactions tailored to the requirements of clients requiring significant financing.

Project Management

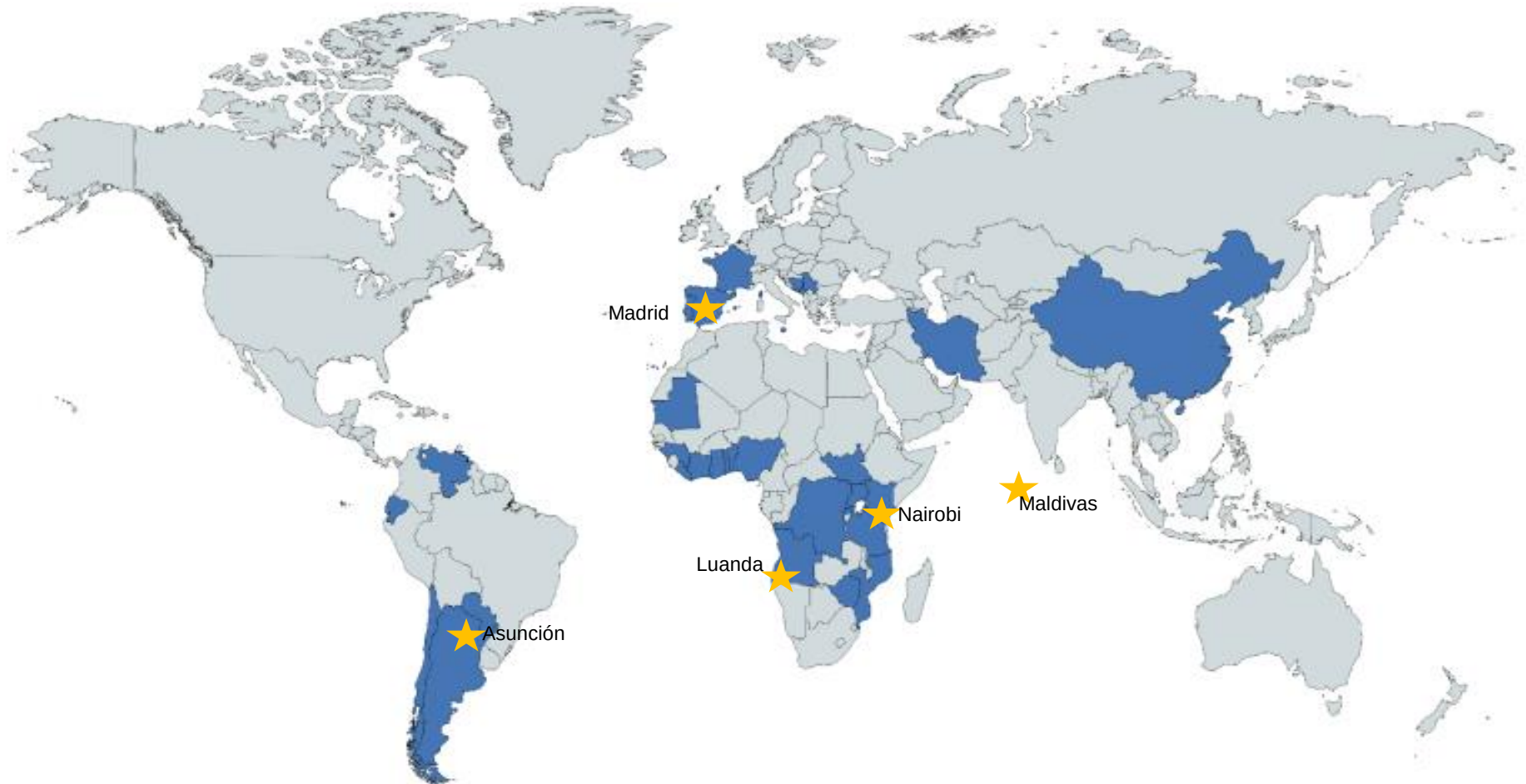
We manage project complexity and risk on behalf of our clients, ensuring smooth project completion to a high quality, in time and within budget.

Procurement and contracting

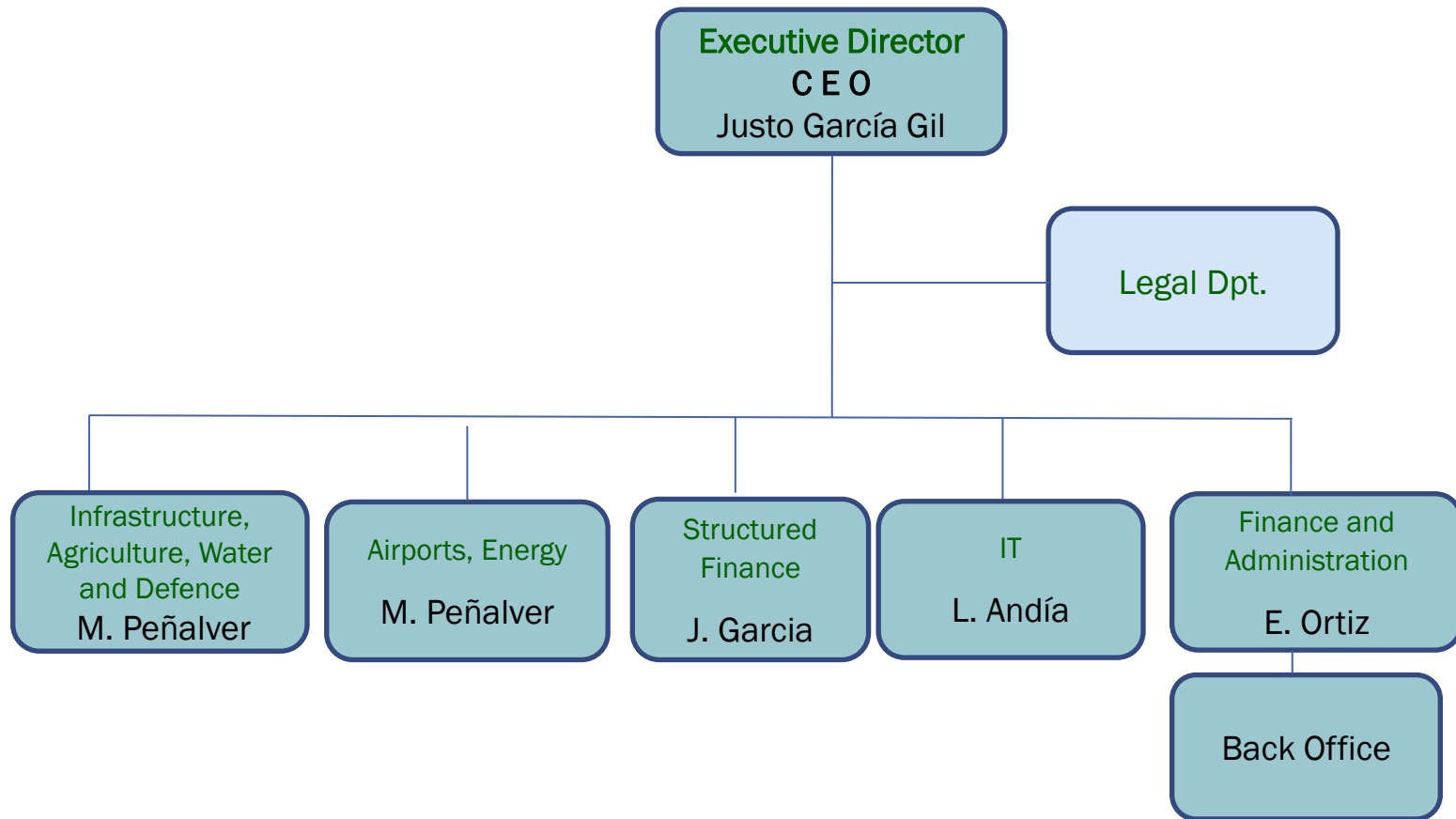
We source goods, equipment and services of the highest quality tailored to the specific requirements of each client, managing the supply chain and logistics.

GEOGRAPHIC PRESENCE

HOMT's particular focus in Sub-Saharan Africa, South America, Asia



ORGANIZATIONAL CHART



FINANCIAL INSTITUTIONS supporters



HOMT has already financed or is currently working with world-class banks such as :



Multi Service Telecommunication Network (2008 / 2011)

Turnkey project for Angola Telecom, for a value of 162M€, encompassing:

- A nationwide Digital Wavelength multiplexing/Synchronous Data transmission network (DWDM/SDH)
- A fiber optic metro ring in Lubango city
- 600km of fiber optic backbone
- A broadband wireless access network in Luanda
- A Network Operation Center (NOC)
- Operation Support and Business support systems
- Related professional services (training, technical assistance, project management)

Main partners & suppliers:

- Alcatel-Lucent, Comatel, Zyxel...
- Deutsche Bank (Export Credit)

REFERENCES

as EPC-F contractor



Lubango Airport (ENANA - 2010)

Turnkey project (**62M€**) for the refurbishment and upgrade of the airport

- Rebuilt and length increase of the runways
- Construction of a brand new Passenger Terminal, including all related systems (IT & security, handling, Flight Information/FIDS, PA...)
- Installation of state of the art Nav aids equipment (ILS, DVOR/DME)
- New control tower and all related systems (HF and VHF radio etc...)
- Aircraft Landing System

Main partners & suppliers:

- Indra (systems), Inster, SAEMA
- Zagope (civil works);
- Société Générale (Export Credit)



Angola Telecom MSN2 program (2013-2017)

In the frame of this global program, HOMT has realized the following turnkey projects:

- RFNAT fiber-optic network extension, backhauling and Metro Rings design and build: **25M€**
- SIGO (deployment of support systems and applications OSS/BSS/ERP and related infrastructure): **50M€**
- Deployment of a Data Communication Network, Data Center, and expert support: **9M€**
- Design and deployment of an IP Core network and NGN (Next Generation Network), and professional services: **15M€**
- Design and build of access networks: wireless (4G/LTE), and Fiber to the Home (GPON): **28M€**
- Technical building refurbishment and nationwide power-supply network upgrade: **27M€**
- Miscellaneous services and supplies (submarine cable, maintenance, training, management support, vehicles...): **15M€**
- Specialist and Operations Support: **19M€**

Main partners & suppliers:

- More than 20 subcontractors, among which: Nokia, Huawei, Satec, Deloitte, Har Bin, Visa Beira, 7 tecno, ...
- Deutsche Bank (Export Credit)

REFERENCES

as EPC-F contractor



MECANAGRO (2017)

Supply and Services Contract (10MUS\$) - Angola

- Assessment and Strategic development plan elaboration
- Comprehensive training and technical assistance program
- Supply of heavy machinery for rural engineering

Main partners & suppliers:

- Tragsa, ITETE
- Standard Chartered (Export Credit)



GESTERRA - Putting in irrigation of “Fazenda da Quizenga” (2017)

Professional services contract (10M\$) - Angola

- First phase of a global project to put in irrigation 10,000ha in Malange province
- Feasibility studies
- Preliminary design
- Detailed engineering and executive project (including dam)

Main partners & suppliers:

- Tragsatec
- Standard Chartered (Export Credit)



REFERENCES

as EPC-F contractor



Rabai Kilifi

Construction of the Rabai – New Bamburi – Kilifi and New Bamburi – Bamburi Cement 132 kV Power Generation & Evacuation Lines and associated Substations.

- Client: KETRACO
- Contractor: HOMT España
 - ❖ Amount: EUR 22.750.000
 - ❖ Lender: Société Générale
 - ❖ Financial Close: April 7th, 2017



Voi Taveta

Construction of the Voi –Taveta 132 kV Power Generation & Evacuation Lines and associated Substations.

- Client: KETRACO
- Contractor: HOMT España
 - ❖ Amount: EUR 20.737.000
 - ❖ Lender: ICO



REFERENCES

as EPC-F contractor



Hospital of Luanda



With more than 22.000 m² it is designed to carry out more than 50,000 consultations annually. It has a surgery capacity of about 5,000 ophthalmologic interventions per year, of which approximately 60% may be cataracts with intraocular lens, 15% ocular plastic and the rest retina, glaucoma and others.

It is expected to have an emergency unit with three operating rooms and three exploration and healing rooms, a reception and waiting room independent from the rest of the hospital.

Mobilization	2,500,000 €
Conceptual design	1,500,000 €
Preliminary project	1,500,000 €
Constructive project	3,000,000 €
Building construction and urbanization of the complex	53,851,525 €
Hospital equipment	21,883,637 €
Hospital facilities and technical equipment	16,507,734 €
Recruitment and training	10,685,000 €
Technical assistance and know-how transfer	4,715,000 €
Project management	4,900,000 €
Maintenance (one year)	4,300,000 €
Global import process management and execution service	4,559,620 €
Consulting and support for management and supervision for the project owner	7,598,323 €
CONTRACT AMOUNT	137,500,839 €

REFERENCES

as procurement agent/trader/advisor



- Advisor to SFECO to the Design and Construction of an underground electric power distribution network in Nairobi metropolitan area for KPLC
- Expansion of the Air Traffic Management System at the airport of Banja Luka in Bosnia
- Supply and installation of telecommunications equipment for the Rafsanjan Industrial Complex
- Supply of passenger boarding bridges and information displays for the Belgrade airport in Serbia
- Supply and installation of equipment for the tunnel of Sozina with its toll system in Montenegro.
- Supply and installation of IT equipment for the Ministry of Education of Montenegro
- Technical advisor to Contromation in Houston (U.S.A.) for the design of telecommunications systems for the Lobito refinery

REFERENCES

Financial Advisor/State-owned entities



❑ INSTITUTO DE CREDITO OFICIAL (ICO)– SPANISH STATE-SUPPORT DEVELOPMENT BANK

- To advise ICO in the structuring and implementation of new ways of international financing schemes. HOMT was selected in the process together with Deloitte, KPMG, PwC and Sigrun Partners. The mandate has its focus in advising in the structuring and implementation of new international financing schemes in emerging markets.

❑ BNA (BANCO NACIONAL DE ANGOLA)– ANGOLAN CENTRAL BANK

- To identify, negotiate, create and line-up a number of lines of financing with different Export Credit Agencies supported by the expressed guarantee of BNA, over the short, medium and long term. The purpose of such financial facilities is to support the imports of capital goods, consumer goods and turn-key projects by private and public companies

❑ RTP (RADIO TELEVISION PORTUGUESA)

- To advise RTP in the refinancing of its debt in the capital markets as mandated financial advisor.

❑ PDVSA (PETROLEOS DE VENEZUELA)

- To advise PDVSA (in partnership with Boston Consulting Group) on New Funding Sources within OPEC and the International Markets.

REFERENCES

Financial advisor: private companies/projects



- ACS GROUP (MSW plant in Malta)
- OHL CONSTRUCCION (Roads in Paraguay)
- GRUPO PUENTES (Bridge in Bolivia)
- DURO FELGUERA (Co-generation plant in Chile)
- ABENGOA (CCGT Plant in Nigeria)
- TELEFÓNICA (Oil-related SPV in Venezuela)
- REPSOL (Asset purchases in Africa)
- CEPSA (Oil-Related SPV in Venezuela)
- CRI, SA – CHILE (LNG plant in Chile)
- BRUDER –MEXICO (CCGT plant in Mexico)
- INDRA (ATM Project in Zimbabwe)
- ENAGAS (LNG Plant in Uruguay)
- FCC (LNG Plant in Uruguay)

We always identify, define and minimize any possible impact of our activities, facilities, products and services on the environment, and strive to use energy and feedstock efficiently. Our Internal code of business practices is based on principles such as:

- Non-discrimination of employees
- Combating bribery
- Protecting international human rights
- Environmental responsibility
- Safety

Our contractual relations give special emphasis to compliance with applicable laws of the countries in which we operate, as well as laws and regulations enacted pursuant to the [OECD Convention on Combating Bribery of Foreign Public Officials in International Business Agreed Transactions](#).

HOMT has successfully undergone compliance procedures with First Tier International Banks as Société Générale, Deutsche Bank, Standard Chartered, Bank of America and Credit Suisse. HOMT has been validated through due-diligence process by demanding technology firms such as Nokia, Huawei, IBM, Deloitte, Alcatel-Lucent.

THANK YOU.