



Corporate Presentation

**We always
have
something
different to
say**





The Firm

Who are we

Founded in 2004, **Goh** has consolidated as one of the leading firms in the legal services market in Colombia, with offices in Bogotá, Medellín and Barranquilla.

Goh is a great legal services boutique, made up of a team whose members have sound professional formation, high recognition in the legal services market and vast experience – a team that is always seeking the best solutions and the addition of value to satisfy the needs of the Firm's clients.

We combine the excellence in service, deep meticulous approach and specialized knowledge of boutique firms with the flexibility, worldwide class standards and large services portfolio of the big firms.

The Goh Way

¿Why Goh?

In giving support, we are faithful, ethical, practical, deep and versatile.

We do our best to have good relationships.

We wish to draw the line by offering solutions that are different and more efficient than those of the competition.

Clients are our center



The partners



Juan Pablo Godoy / jgodoy@goh.law



Bio

Juan Pablo is Managing Partner of the Firm. Head partner of the foreign trade law and mining and oil law practices. Practice partner of the tax law practice.

He stands out for his ample experience in the extractive industry, both in the upstream and downstream segments, including transportation and marketing of basic products, fuel derivatives and lubricants.





Catalina Hoyos / choyos@goh.law



Bio

Catalina is the partner in charge of the Tax Law and Tax Litigation Practices of the Firm. Her singular experience in arbitration panels stands out as well.

For her versatility, she has stood out in a number of fields of advisory and consulting work done for professional associations, the government and business enterprises. This includes litigation, transfer pricing disputes, mergers and acquisitions, definition of tax policies, digital economy, capital markets and international matters.

Jaime Moya / jmoya@goh.law



Bio

Jaime provides comprehensive legal advice on corporate and commercial matters, with particular emphasis in investment and disinvestment projects. As a legal advisor, he has participated in some of the most important transactions in Colombia, including purchases and sales of companies, public offerings on the Colombian Stock Exchange, privatizations and the structuring and financing of oil, road and energy infrastructure projects.





Mónica Hernández/ mhernandez@goh.law



Bio

Mónica provides comprehensive tax advice to both natural persons and corporate entities. For her studies and experience, she gives advice not only in respect of local aspects but also in international tax matters. This enables her to have an ampler vision of her clients' needs, and guarantees comprehensive advice and support. She also has ample experience in regular tax advisory work, litigation, and transfer pricing compliance work.

Juan Sebastián Lombana / jlombana@goh.law



Bio

Juan Sebastian is the Head Partner of the Dispute Resolution practice. He has extensive experience in administrative litigation, administrative disputes and national and international arbitration.

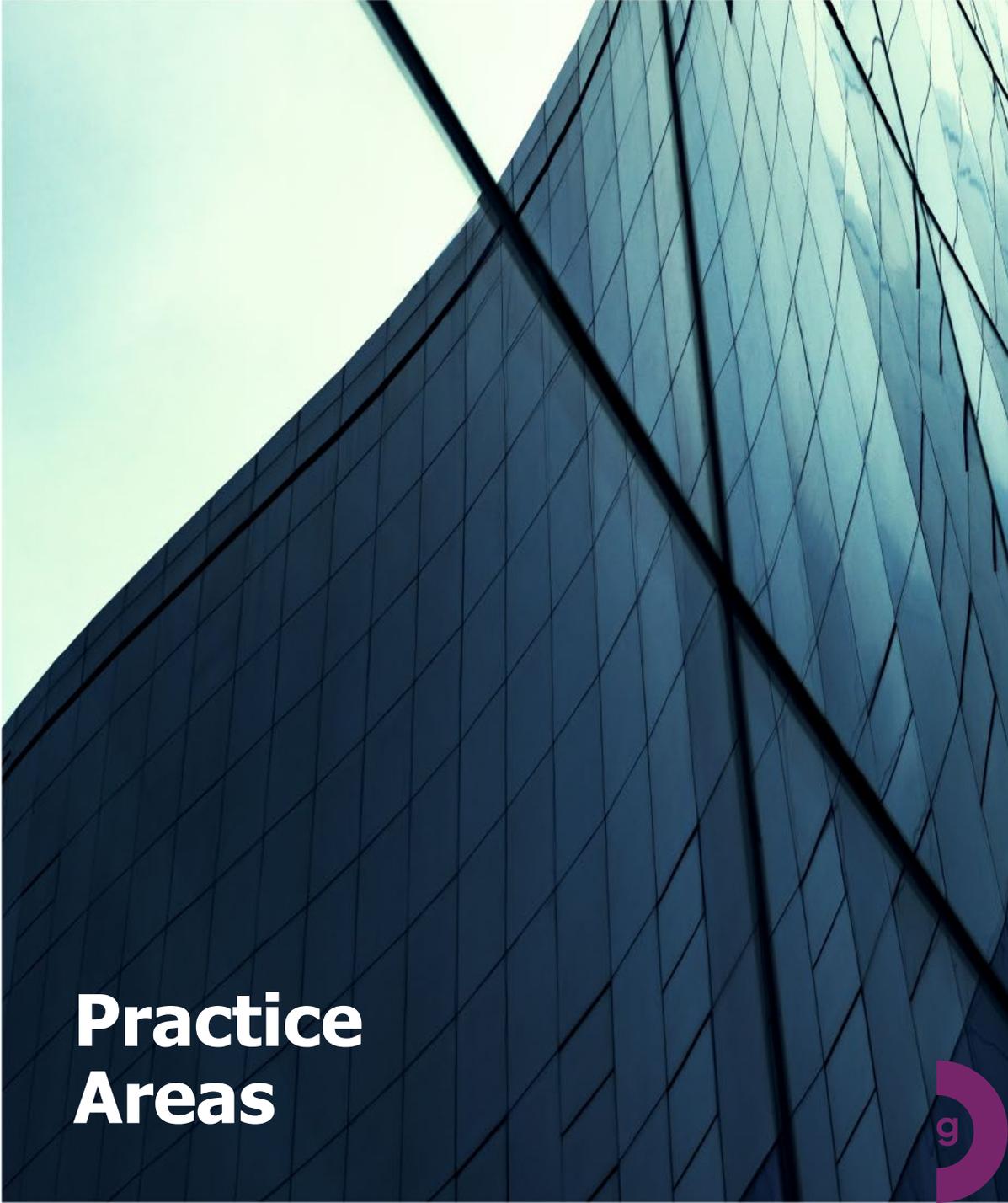
Additionally, he is in charge of providing comprehensive advice in the Oil & Gas sector, where he has worked as lawyer for several companies in the sector.





We provide practical, versatile and innovative services, based on the knowledge, experience and leadership of our partners and associates.





Practice Areas

- Tax Law
- Corporate Law and M&A
- Competition Law
- Infrastructure Projects
- Energy and Natural Resources
- Customs and Foreign Trade Law
- Dispute Resolution
- Innovation, Tech and
Entrepreneurship (ITE)
- Arbitration



Tax Law

Our tax law team understands the businesses of our clients, both in the private and the public sector, and understands how their businesses work. And so it is able to help them to accomplish their goals, designing local and overseas transactions that mainly seek to manage taxation in an appropriate and efficient manner.



I.T.E **Innovation, Technology and** **Entrepreneurship**

We give advice to companies to understand the legal aspects that apply to the creation, development and maintenance of their innovation-based, technological and disruptive businesses. We support them as their legal allies while their ideas are coming to fruition, identifying and anticipating the legal actions and obligations that they must implement and perform at every step of the way as their ideas consolidate. We do this by navigating the legal and regulatory ecosystems that apply to their specific industries.

Corporate and M&A

We give advice to our clients in regard to the creation and establishment of their companies, and the commercial relationships and investment processes and in their business sales, mergers and other transactions. Our team is experienced in all kinds of transactions, including those involving family companies, middle size and large companies, securities issuers and public sector companies in a number of economy sectors.



Energy and Natural Resources

We give comprehensive advice in legal matters for the creation and development of projects and transactions in a number of areas to several of the main energy, mines, oil and gas companies with operations in Colombia. This includes the regulatory framework, exploration, development and production contracts, negotiation with regulatory agencies and joint operations.



Arbitration

We seek to resolve arbitration disputes in the quickest and most effective manner, by providing solutions that are in line with our client's goals.

We give advice to our clients and represent them in a comprehensive manner identifying areas with potential legal exposure and managing risk, not only in arbitration per se but also in respect of pre-arbitral and post arbitral stages. We have ample expertise, experience and prestige in arbitration involving highly complex matters, in both the national and international fronts, in key economy sectors.



Customs Duties and Foreign Trade

We give advice in the planning, structuring and implementation of operations and transactions involving matters that relate to foreign trade, customs duties and foreign exchange regulations.

Supporting our clients, we seek efficiency and safety in all imports and exports transactions. We do this by analyzing customs legislation and the possibility of qualifying for mechanisms and benefits that enable operators to speed their foreign trade transactions in the context of customs controls.



Competition

We give advice to our clients in respect of their compliance with the relevant unfair competition rules as they make their decisions and carry out their contractual relationships. We represent them in any actions or complaints that stem from violations to fair competition or unfair competition regulations or for unfair competition actions and violations of rules on restrictive commercial practices.

Our team has ample experience in highly complex competition matters. Particularly, in industries that consists of natural monopoly which are highly concentrated and in activities of companies that have great market clout or a dominant position in public utilities, oil and gas and their derivatives, infrastructure, the financial or commercial sectors, among others.



Infrastructure

We give advice to national and international clients in all the legal aspects that relate to their intervention as promoters or sponsors, financiers or investors and infrastructure projects and in regard to all the related stages.

In our experience, in our practice, we have participated successfully in some of the most important infrastructure projects of the country, with respect to hydrocarbons and derivatives projects, renewable energy projects, road transport projects, mass transport projects, and port and airport projects, among others.



Clients Testimonies



“

A firm of great quality. Versatile. I would recommend them, undoubtedly.”



estamos ahí.

“Goh is an organized enterprise, with very competent lawyers. They provide ample experience in handling cases. Both the partners and the associates are open, warm and easy-going, despite their knowledge. The partners are always available.”



“Magnificent for a number of reasons: the partner is always involved, they retain talent, their costs are reasonable, and they have immediate response capability.”



“For me, Goh 's advisors are the best we have. As a matter of fact, they are my benchmark.”



“A firm with great talented people, where the partners are always present, which provides quick and efficient answers to the client.”



Awards

Goh has received a large number of prizes and awards over the last few years.

Below, we highlight the most important:



LEADERS LEAGUE



IFLR1000



Best Lawyers®





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Cll. 77B No. 57-103

Ed. Green Towers Of. 1001

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