



FRUTALDESA



PREMIUM EXPORTS, CRAFTED BY NATURE

Your integrated gateway to Ecuador's exotic bounty — premium fresh and processed fruits through a single, quality-certified supply chain.

TOLL-FREE SALES

+1(855) 610-3788

EMAIL

info@frutaldesa.com.ec

WEBSITE

frutaldesa.com.ec

OFFICES

Guayaquil, Ecuador | Toronto, Canada



THE ECUADOR ADVANTAGE



ZERO-LATITUDE LIGHT

12 hours of consistent equatorial sunlight year-round eliminates seasonal stress — delivering stable Brix levels and uniform quality every month.

Ecuador grows high-flavor, high-nutrient fruit consistently for 365 days a year — without the seasonal dips that affect Mexico, Brazil, Thailand or the Philippines.



VOLCANIC SOIL NUTRITION

Andean volcanic ash acts as a natural fertilizer, producing fruits with higher nutrient density and more complex flavor profiles than competing origins.



WORLD-CLASS LOGISTICS

As the world's largest banana exporter, Ecuador has the most sophisticated cold-chain infrastructure in the region — lower costs, better shelf-life arrival.



GENETIC EXCLUSIVITY

Home of the Palora dragon fruit — the world's sweetest variety with Brix levels of 20–22%, vs 10–15% in Vietnamese or Israeli varieties.



ALTITUDE PEST CONTROL

Fruits grown at 2,000+ metres benefit from natural pest barriers, enabling lower pesticide use and compliance with strict EU and North American phytosanitary standards.



WHY FRUTALDESA?

Your single-source supplier for Ecuador's finest — from farm to processing to export.



TRUSTED SUPPLY CHAIN

From vetted Ecuadorian farmers through certified processing and export-ready packaging — every step quality-controlled.



TRIPLE THREAT PORTFOLIO

Fresh, frozen pulps, aseptic pulps, IQF, dried, and freeze-dried — one partner for every format your business needs.



365-DAY RELIABILITY

Ecuador's equatorial climate ensures uninterrupted production. No off-seasons, no gaps — year-round supply certainty.



QUALITY CERTIFIED

BPM, HACCP, GlobalGAP, USDA Organic, and EU Organic certifications back every shipment with documented traceability.

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OUR PRODUCTS

MULTIPLE FORMATS. ENDLESS POSSIBILITIES.



FRESH

EXPORT-GRADE WHOLE FRUIT

Ideal for: supermarkets, wholesalers, foodservice buyers



- Hand-selected, consistent sizing
- Export-grade presentation

Shelf Life: Cold-chain

ASEPTIC PULP

SHELF-SAFE INDUSTRIAL PULP

Clean label: no preservatives, no additives



- 12-18 months shelf-stable
- No refrigeration in transit
- 20 kg bag; 220 kg drum

Shelf Life: 18 months, Ambient

DRIED

LONG SHELF LIFE

Ideal for: snacks, cereal, trail mixes, bakery applications



- Naturally sweet, no added sugar
- Chewy texture, concentrated flavor
- Retail bags; 10 kg - 12 kg box

Shelf Life: 12 months @ 18-25°C

READY-TO-USE SMOOTH PULP



FROZEN PULP

Ideal for: juices, ice creams, cocktails, food manufacturing

- 100% natural, no additives
- Standard & custom Brix levels
- Retail, 1 kg, 20 kg bags; 200 kg drum

Shelf Life: 12 months @ -18°C

INDIVIDUALLY QUICK FROZEN



IQF

Loose, easy-to-portion pieces

- Frozen at -40°C
- Fresh-like texture & color
- 10-20 kg box, retail bags

Shelf Life: 12 months @ -18°C to -24°C

PREMIUM NUTRIENT-DENSE



FREEZE-DRIED

Ideal for: gourmet snacks, yogurt, chocolates, health food

- 95%+ nutrient retention
- Crunchy texture, intense flavor
- 15 g / 40 g bags; 1 kg - 5 kg bag

Shelf Life: 12 months sealed

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PRODUCT AVAILABILITY BY FORMAT

PRODUCT	FRESH	ASEPTIC PULP	FROZEN PULP	IQF	DRIED	FREEZE DRIED
Avocado	✓			✓		
Cacao		✓	✓		✓	
Banana * ²				✓	✓	✓
Blackberry		✓	✓	✓		✓
Blueberry						✓
Dragon Fruit	✓					✓
Goldenberry	✓					
Mango * ¹²		✓	✓	✓	✓	✓
Naranja/Lulo	✓	✓	✓	✓		✓
Papaya		✓	✓			✓
Passion Fruit	✓	✓	✓			
Pineapple		✓	✓	✓	✓	✓
Soursop * ¹	✓	✓	✓	✓		
Strawberry		✓	✓	✓		✓
Tree Tomato	✓	✓	✓	✓		
Tamarind		✓	✓			

QUALITY STANDARDS & CERTIFICATIONS

Every shipment from Frutaldesa is backed by documented supplier vetting, in-process quality controls, and internationally recognized certifications — giving your procurement team the audit trail it needs.



BPM: BUENAS PRÁCTICAS DE MANUFACTURA

Good Manufacturing Practices covering hygiene, personnel, facility standards, and process controls in all processing facilities.



HACCP: HAZARD ANALYSIS & CRITICAL CONTROL POINTS

Systematic preventive approach to food safety — identifies, evaluates, and controls biological, chemical, and physical hazards throughout production.



GLOBALGAP: GLOBAL GOOD AGRICULTURAL PRACTICES

Pre-farm-gate standard certifying responsible farming practices, food safety, traceability, and environmental stewardship at source farms.



USDA ORGANIC

Certified organic varieties meet USDA National Organic Program (NOP) standards — no synthetic pesticides, no GMOs, verified annually.



EU ORGANIC: EUROPEAN UNION ORGANIC REGULATION

Compliance with EU Regulation 2018/848 for organic production — required for organic shipments entering EU market via any distribution channel.



FAIRTRADE: FARM-TO-SHIP DOCUMENTATION

Ensuring products are traded in a way that directly benefits producers through fair prices, improved conditions, and sustainable practices.

**Compliance and certification requirements may differ based on the product format; please verify with your Frutaldesa representative.*



WHO WE SERVE



FOR FOOD DISTRIBUTORS

- Consistent quality — every shipment, every season
- Scaled MOQs depending on the type of product
- On-time, in-full delivery with export-grade documentation
- Efficient logistics from Guayaquil direct to your DC
- Range that lets you serve multiple retail segments from one supplier



FOR IMPORTERS & BROKERS

- Competitive FOB/CIF pricing at volume
- Flexible Incoterms options to match your trade structure
- Complete export documentation package
- Global market expertise, success accross diverse international markets
- Direct producer relationships = no middleman markups



FOR MANUFACTURERS & PROCESSORS

- Consistent Brix levels for formulation-stable results
- High yield efficiency across all processed formats
- HACCP, BPM, and GlobalGAP certified products
- Year-round supply reliability — no seasonal interruptions
- Custom specifications and white label available



LET'S TALK

Ready to source Ecuador's finest? Our team responds within 24 hours.

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