

Consultoria Empresarial e Comércio Exterior



WHO WE ARE. SOLUTIONS

CONCOMEX was created by a merger of lawyers and foreign trade specialists from Brasília and Goiás, initially with the interest of simplifying and facilitating logistics for clients from all regions of the country and abroad to the capital, center of power, where it involves diplomatic, legislative, executive and judicial representations in the higher courts, so we can provide wide assistance on intermediating the foreign clients' interests in these jurisdictions.

In the commodities international trading area CONCOMEX have superior expertise and solid relationship to negotiate directly with the country largest suppliers.

Because of our professional advisory experience we can come up with the best strategic and multidisciplinary operations to provide complete and innovative business solutions to our customers. On top of that is our ability to translate and fit the legal and commercial issues to local, nation-wide and international clients standards and policies.

The CONCOMEX Business Advisory and Foreign Trade office organically develops businesses throughout its own integrated culture. Our low-number-of-associates per partner approach allows for personality and the provisioning of high quality services. The office's strong performance in the preventive scope anticipates and carries out Risk and Opportunity Analysis – ROA - in solving conflicts and mitigating the effects of foreign trade demands.

We are able to provide assistance to clients from any economic sector linked to commodity trading from anywhere in the world, which allows us to develop relationships of mutual trust, building up high level rapport on a day-to-day basis to support strategic decisions regarding complex and challenging international commercial issues.

CONCOMEX Business Advisory and Foreign Trade : Independent, Multidisciplinary, Disruptive, Complete!

MISSION

The CONCOMEX's mission is to provide high-level international trade advisory services throughout personalized solutions for simple or highly complex issues, in an agile and effective manner.

Our advisory services are aimed at solving our customers' highest relevance international and local trading matters. We are supported by consultants and partners with extensive and recognized market experience, so we value ethics, agility and quality in the provided services.





DISRUPTIVE CONSULTING

In addition to the technical commercial and legal vision the CONCOMEX's services excellence business solutions include essential human qualities like personality, sensitivity and knowledge. These are some of our differential assets that highlight the proposed disruption with traditional commercial consultancy.

With more than 5 years of experience in this arena, we realize that respect for business relationships is the solid foundation for the success of any enterprise, especially in the international trading sector whose deals with human concerns and problems sometimes become meaningless and should be not.

With this elementary mindset CONCO-MEX's office maintains its organic business growth, investing on technology to drive processes and ethical communication to position ideas.





ORE NEGOTIATED

- ₩ ALUMINUM
- **₩** CASSITERITE
- ₩ COAL
- ₩ IRON
- **₩** QUARTZ
- NIOBIUM
- **₩ LITHIUM**
- ₩ GOLD



AGROPRODUCTS NEGOTIATED

- **₩** COTTON
- ₩ RICE
- **₩** COCOA
- **₩** COFFEE
- **₩** BEAN
- **№** SORGHUM
- **₩** CORN
- **₩ WHEAT**
- **₩** UREA
- **₩ SOY OIL**
- **₩ COCONUT OIL**
- **₩** CASTOR OIL
- **M CHICKEN MEAT**
- ₩ BEEF



NEGOTIABLE FUELS

- ₩ FUEL A1
- ₩ BITUMEN 60/70
- ₩ BIODIESEL
- M EASTERN SIBERIAN CRUDE OIL
- ₩ FUEL OIL CST180 / CST380
- **M** GASOLINE 93 91 OCTANS
- **₩ JET FUEL**
- **M KEROSENE COLONIAL AVIATION 45**
- ₩ PRYLATED SULFUR AND UREA





MEMBERS:

CELSO SILVA DE OLIVEIRA DAS FLORES -LAWYER 49808 OAB/DF/BR

HÉLIO ANTÔNIO FERNANDES FILHO - 34513 CRECI/GO

ADDRESS:

QUADRA 201 LOTE 10 D 801 ÁGUAS CLARAS BRASÍLIA-DF

CNPJ: 53.012.723/0001-77