

ALMARIS

INTERNATIONAL TRADE

S I N C E 2 0 1 6

CONSISTENT SUPPLY, GLOBAL REACH

Corporate Presentation

AGRIBUSINESS

IMPORT AND EXPORT SERVICES

Av. Brigadeiro Faria Lima, 1572 — Sala 1022/3309 · Ed. Barão de Rothschild, Jardim Paulistano, São Paulo, 01451-917

Valencia, Spain · Coming Soon

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WHO'S BEHIND

Our family team.

A lean, senior team combining international-trade expertise, design vision, and decades of industrial leadership.



André Assis

CHIEF EXECUTIVE OFFICER (CEO)

Foreign-trade specialist leading Brazilian exports since 2010. Degree in International Business, certified by the Exporta SP program, with executive courses at Harvard, IE Madrid, and FIA Business School Brazil.



Nayara Tonon

BOARD · INVESTING PARTNER

Designer trained at IED Brazil and IED Milan. Brings an international network and relationship-building strength, contributing to the board.



Ramon Assis

DIRECTOR OF MARKET
INTELLIGENCE

37 years at Usiminas as Cold-Rolling Director, leading industrial projects over USD 50M and teams of more than 460 people.

Trade built on trust.

We believe international trade is, above all, a long-term relationship between people. Behind every contract there is a name, a family, a reputation — and those are the assets we protect first.

Almaris was founded in 2016 on a clear conviction: consistency and trust outlast volume. We trade rigorously curated Brazilian products: sugar, GMO yellow corn, soybeans, soybean meal 46%, DDGs 28–32%, and ornamental stone slabs — for buyers who value quality and consistency over the lowest price.

Our commitment to you: Consistent Supply, Global Reach.

WHY ALMARIS

A family business, built for global trade.

01

Family-Owned, Long-Term Vision

Almaris is a family business operating since 2016, built on relationships that outlast transactions. We invest in trust as our most enduring asset.

02

Rigorous Origin Curation

Every shipment meets quality standards verified before reaching its destination. Curation is the foundation of our reputation.

03

Lean Decision Structure

Direct lines of communication enable fast quotes and competitive pricing, without intermediary friction.

04

Video First, Then Email

We prefer to meet first by video to truly get to know each other — then we keep email for the operational flow. Full service in English, Portuguese, and Spanish.

OPERATIONAL CAPABILITIES

Built to serve global buyers.

01

Trilingual Operation

Full commercial and operational support in English, Portuguese, and Spanish — every contract, every call, every document.

02

End-to-End Documentation

Certificate of Origin, Phytosanitary, Analysis, and Fumigation — all documentation handled, every clearance anticipated.

03

Mercosur + Global Logistics

Maritime FCL containers for global routes; closed truck for Mercosur destinations — modal adapted to each route.

PRODUCT LINE

VHP, Crystal & Refined Sugar

Cane sugar & refined grades · Brazilian origin · Refining and direct-use

Overview

Almaris exports three grades of Brazilian-origin cane sugar — VHP, Crystal, and Refined — serving international refineries as well as direct-use food manufacturers. All grades are produced through a clean vegetal process and comply with ICUMSA, ABNT, CTC, and Codex Alimentarius standards, with full traceability from mill to shipment.

Applications

- **Industrial refining** Primary feedstock for ICUMSA 45 white sugar
- **Food & beverage** Direct use in baking, confectionery, fermentation

PACKAGING

Big bags 1,200 kg and/or 50 kg

MOQ

2 × FCL 20' · 50 MT

SUGAR GRADES

Three grades available for export

VHP Sugar

Polarization 99.00–99.49 °Z

ICUMSA 600–1200 IU

Crystal Sugar

Polarization 99.80 °Z min

ICUMSA 150–250 IU

Refined Sugar

Polarization 99.80 °Z min

ICUMSA 45 IU

PRODUCT LINE

Yellow Corn & DDGs

GMO export-standard grain & high-protein feed co-product · Brazilian origin

Yellow Corn — GMO

EXPORT STANDARD · 25 KG BAG / BULKLINER

Sound, dry yellow corn for feed and industrial use. Suitable for poultry, swine, and cattle nutrition, with consistent moisture and low impurity levels.

SPECIFICATIONS

Moisture	14% max
Foreign matter	1% max
Damaged grains	6% max
Broken grains	5% max
Test weight	72 kg/hl min
Packaging	25 kg sacks or Bulkliner
Shelf life	6 months

DDGs

HIGH-PROTEIN FEED · 50 KG BAG

Distillers' dried grains — a protein-rich co-product of corn ethanol, valued as an energy and protein source in feed formulation.

SPECIFICATIONS

Crude protein	28–32%
Moisture	12% max
Crude fat	8% min
Crude fiber	9% max
Origin	Corn ethanol
Packaging	40 kg Bag
Shelf life	6 months

PRODUCT LINE

Soybean Meal 46%

High-protein meal for animal feed · Brazilian origin · Solvent-extracted

Overview

Solvent-extracted soybean meal with 46% minimum crude protein — the benchmark protein source for poultry, swine, and aquaculture feed. Brazilian origin, processed to consistent quality, low fiber, and high digestibility.

Applications

- **Poultry & swine** Primary protein in compound feed
- **Aquaculture** Plant-based protein for fish feed

TECHNICAL SPECIFICATIONS

Typical export grade · Subject to confirmation per lot

Crude protein	46% min
Moisture	12% max
Crude fiber	7% max
Crude fat	1.5% max
Ash content	8% max
Urease activity	0.05–0.30 ΔpH
Appearance	Free-flowing meal
Packaging	40kg and 50 kg Bag
Shelf life	6 months

PRODUCT LINE

Ornamental Stone Slabs

Polished slabs · FOB Vitória port, Brazil · Natural materials

Overview

Premium and Commercial-grade polished stone slabs sourced and exported from Vitória port, in Espírito Santo — Brazil's primary ornamental stone export hub. Most materials are ready to load, with flexible container mixing for bundles of different stones.

Quality grades

- **Premium** Top-grade slabs, no visible defects
- **Commercial** May contain natural cracks, fissures, or minor variations

NOTE Material availability must be confirmed before each order · Natural products may show slight variations from photos · Prices subject to change without notice

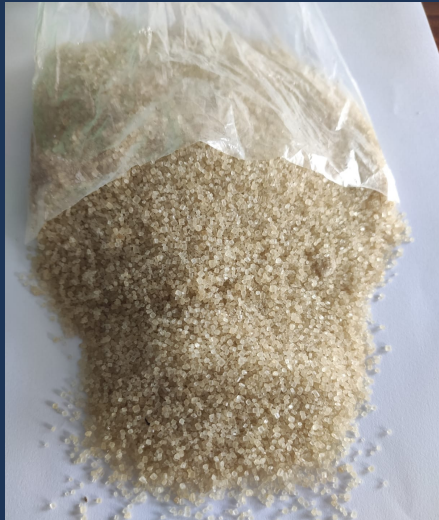
TRADE TERMS

Specifications & shipment conditions

Thickness	2 cm and 3 cm
Finish	Polished
Incoterm	FOB Vitória port, Brazil
MOQ	1 FCL 20'
Container mix	Bundles of different materials
Bundles per container	7 or 8 bundles
Slabs per bundle (2 cm)	10 or 11 slabs
Slabs per bundle (3 cm)	6 or 7 slabs
Loading	Subject to weight limit at destination
Packing wood	Free of bark and live plant pests

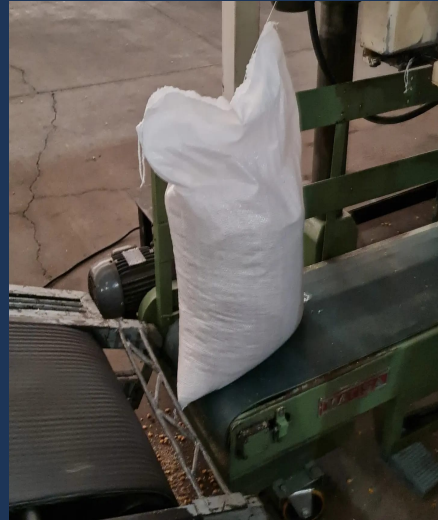
From mill to vessel.

Every shipment passes through controlled bagging at the mill, certified warehousing, and container loading at port — captured at each stage.



01
VHP Sugar

ICUMSA 600–1200 IU



02
Mill bagging

1,200 kg / 50 kg



03
Warehousing

Controlled environment



04
Loading

Sealed for export



05
Ready for shipment

FCL 20' · 28.31 MT

From quarry to vessel.

Slabs are packed into bundles with treated wood, loaded into FCL containers at Vitória port, and dispatched with complete documentation.



01

Bundle packing

7-8 bundles per container · treated-wood frames



02

Container loading

20' FCL container at Vitória port



03

Ready for shipment

Max load 28.22 MT · sealed and documented

Anchored in Brazil. Expanding to Europe.

HEADQUARTERS

ACTIVE

São Paulo, Brazil

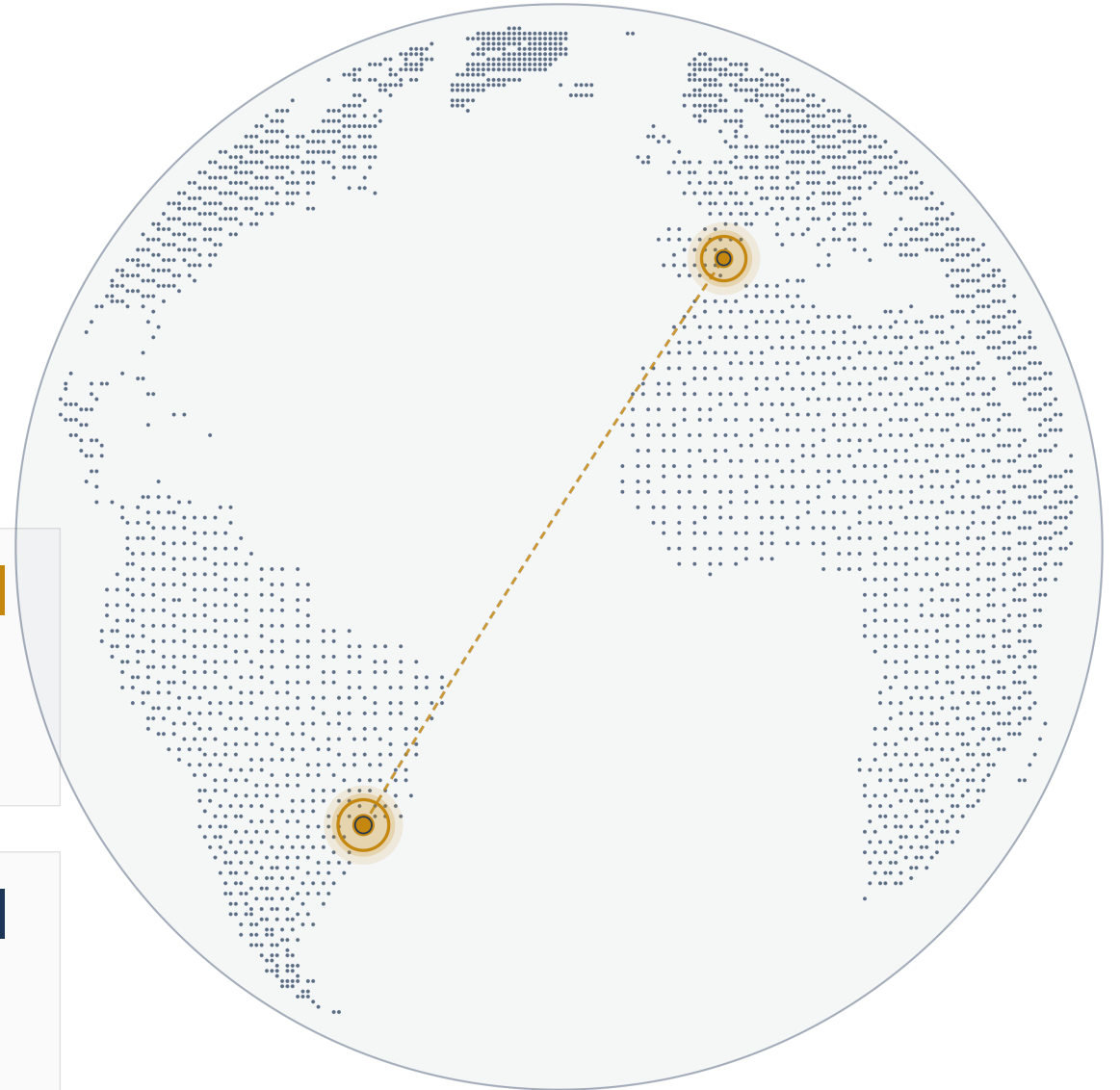
Av. Brigadeiro Faria Lima, 1572 — Jardim Paulistano · Sourcing & commercial operations

INTERNATIONAL OPERATION

COMING SOON

Valencia, Spain

Almaris SL · Strengthening global positioning across economic blocs



CREDENTIALS

Operating under verified credentials.

Almaris is registered, licensed, and affiliated with the institutions that govern and promote Brazilian international trade.

OPERATIONAL AUTHORIZATIONS

Mandatory licenses for Brazilian export operations

CNPJ	National Registry of Legal Entities and Tax ID
RADAR	Mandatory federal authorization to operate as a Brazilian exporter and importer
SISCOMEX	Brazilian government's integrated platform for Foreign Trade operations
MAPA	Ministry of Agriculture and Livestock

INSTITUTIONAL AFFILIATIONS

Recognized memberships and export programs

ACSP	São Paulo Chamber of Commerce
Apex-Brasil	Brazilian Trade and Investment Promotion Agency — internationalization program
Brazilian Suppliers	APEX-CECIEX platform promoting verified suppliers to the international market
CECIEX	Brazilian Council of Import and Export Trading Companies
Exporta SP	São Paulo State Government's selective program for foreign-trade companies

Built for international shipment.

We operate primarily through maritime FCL containers, with road freight available for Mercosur destinations — adapting to each buyer's geography and trade lane.

MARITIME

FCL Containers

Primary modal · Global reach

Container	FCL 20' standard
VHP Sugar	Big bags 1,200 kg / 50 kg
Grains & Cereals	25, 40 & 50 kg bags or Bulkliner
Stone Slabs	Bundled with treated wood
Ports	Santos · Paranaguá · Rio de Janeiro · Vitória
INCOTERMS 2020	FOB · CIF

ROAD FREIGHT

Mercosur Routes

Regional modal · South American buyers

Destinations	Argentina · Uruguay · Paraguay
Modal	Closed-truck transport
Documentation	MIC/DTA · Mercosur protocols
Lead time	Faster than maritime
Best for	Smaller, recurring orders

COMMERCIAL PROCESS

A clear, fast, structured flow.

Five steps, from first contact to delivered shipment — designed for clarity and speed at every milestone.

01

Inquiry

The buyer reaches out by email, WhatsApp, or video call. We listen first.

02

Quote

Detailed quote with product specs, price, Incoterm, and lead time.

03

Contract

Signed sales contract, aligning quantity, terms, and timelines.

04

Ready to Load / Production

Material confirmed in stock or scheduled for production; bagging and packing at origin.

05

Shipment

Container loaded, sealed, and dispatched with complete documentation.

Lead time varies by product type and seasonality — please confirm availability with each order.

Reputation: the asset behind every shipment.

ORIGIN

Verified mills and manufacturers

We hold direct contracts with mills, representatives, and manufacturers. Every supplier passes our internal qualification before shipment.

STANDARDS

Internationally compliant

Each product line follows its reference standards: sugar meets ICUMSA, ABNT, CTC, and Codex Alimentarius; grains and meals follow MAPA standards and export phytosanitary protocols; ornamental stones comply with international natural-stone norms.

TRACEABILITY

Documented chain

Certificate of Origin · Phytosanitary Certificate · Certificate of Analysis — COA (paid by Buyer, if required) · Fumigation Certificate when applicable.

NEXT STEPS

Let's start with a conversation.

We prefer to do business in person, or at least by video. Before any order or contract, we believe in building the relationship between us.

01

Schedule a video call

A 30-minute introductory call to understand your market, volumes, and timelines. Available in English and Portuguese.

02

Request a quote

Detailed pricing for each product and service with Incoterms 2020, lead time, and packaging specifications.

03

Visit our operation

Schedule a visit to our São Paulo headquarters to meet the team in person. Open to qualified, verified buyers with 48 business-hours' notice.

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Thank you.