
ETECHLOG
YOUR BRIDGE TO BRAZIL
Your strategic bridge to Brazil
Strategy. Execution. Accountability.

THE TRUTH

Entering Brazil is not a logistics decision

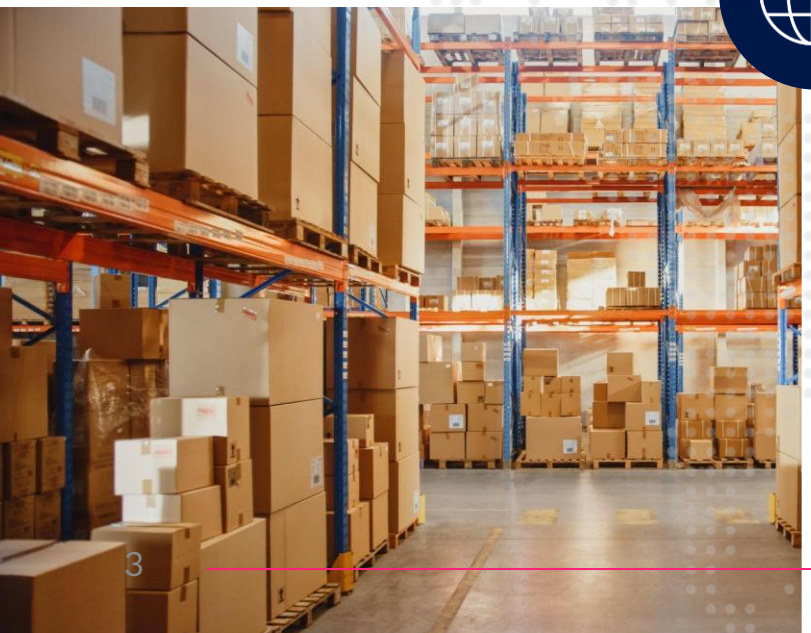
- It’s a strategic move that combines:
- regulation
- taxation
- operational risk and
- long-term scalability

When structure comes late, cost and friction tend to follow early.



WHO WE ARE







Etechlog is a **strategic expansion partner** that designs and operates **compliant market entry structures** in Brazil.

We combine

- **structure,**
- **execution and**
- **accountability**

under **one operating model.**

OUR METHODOLOGY

Expansion should not feel risky. It should feel organized.

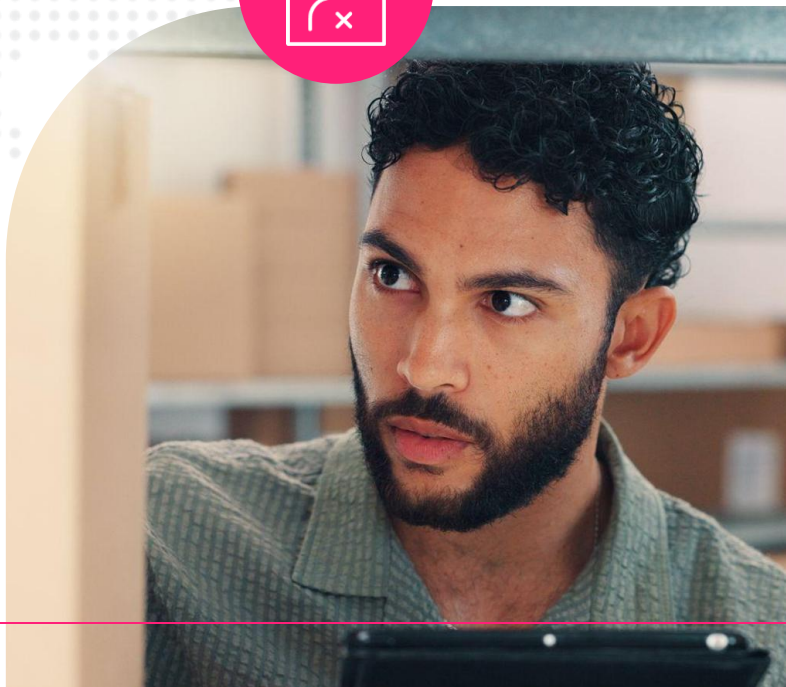
Etechlog exists to transform complex market entry into a controlled operating environment.

- **We don’t simplify Brazil.**
- **We structure and operate it.**



Brazil is a high-potential market. And a low-tolerance one.

Without structure, expansion becomes reactive.



SOLUTION FRAMEWORK

A structured path to operate in Brazil: System by Design

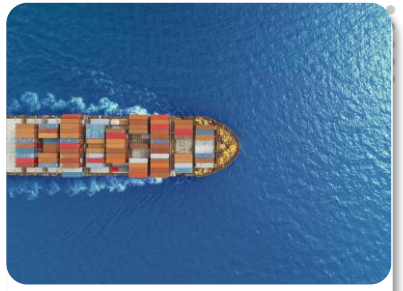
Each layer address one category of exposure:



Market Entry



Import & Compliance



SupplyChain & Distribution



E-commerce & Sales Channel



RMA and After Sales



Operation w/o Local Entity

MARKET ENTRY

Define the right structure before moving

We evaluate:

- ➔ Entry Models - (IOR, trading, distributor, local entity)
- ➔ Risk Exposure
- ➔ Tax and regulatory implications
- ➔ Speed versus Control Trade-offs

A clear and defensible entry structure before capital is committed.



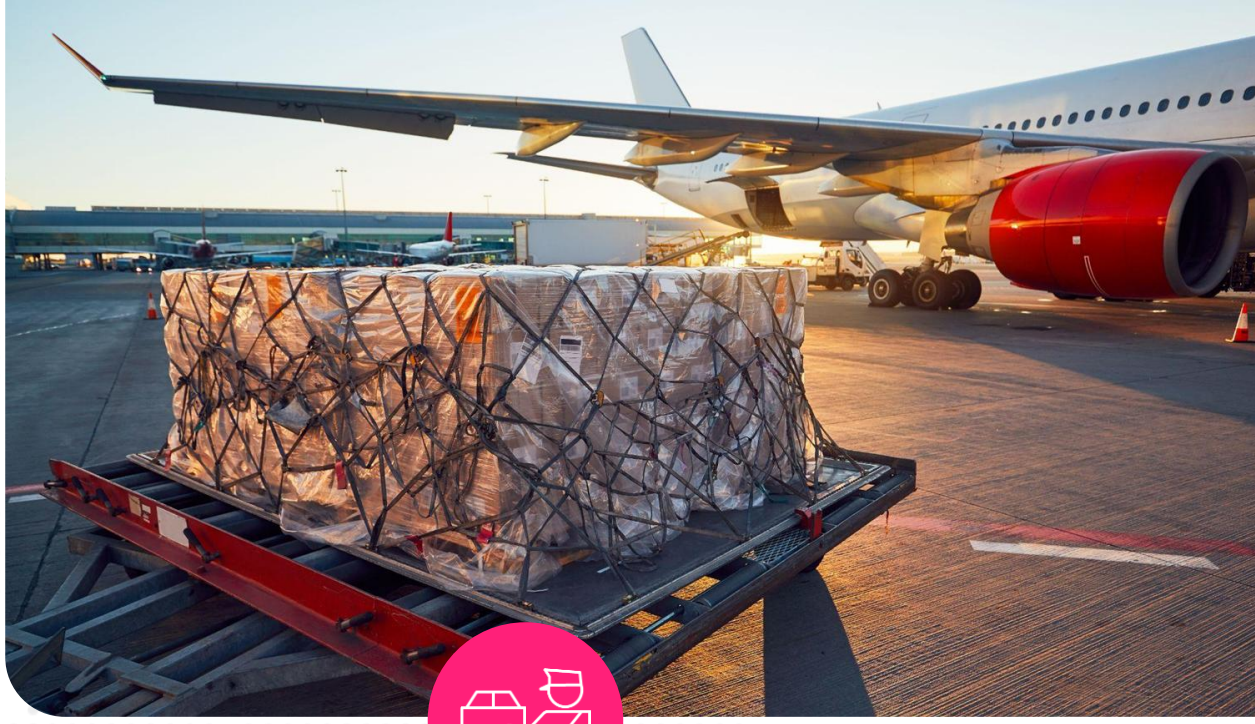


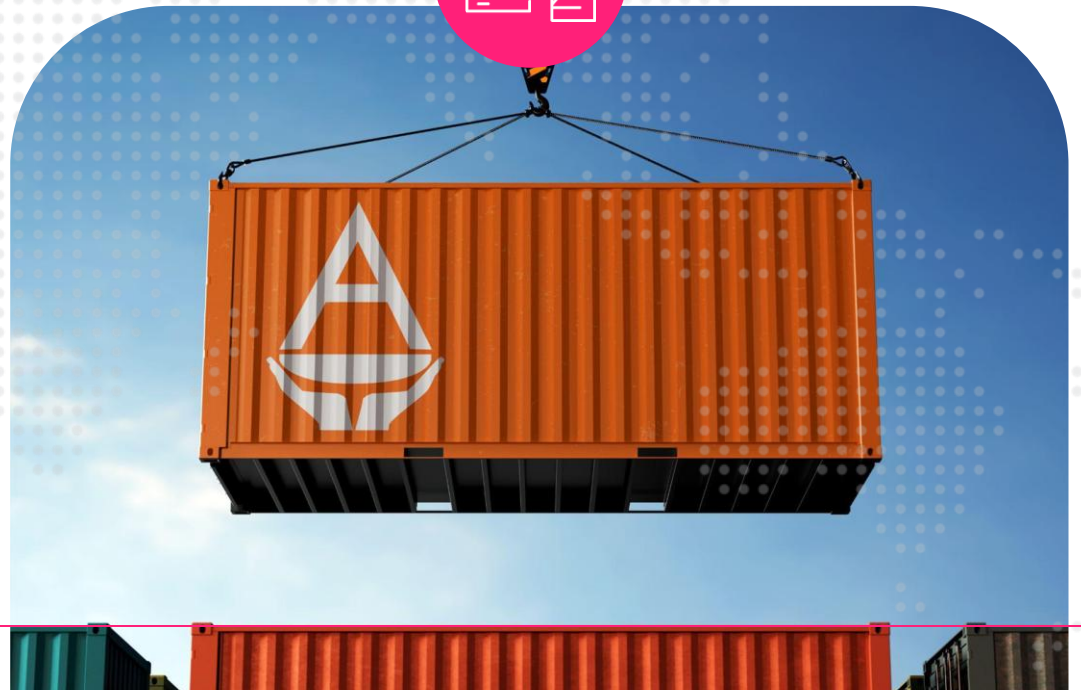
IMPORT & COMPLIANCE

Access the market safely

- **Import models:** (direct, IOR, bonded)
- **Regulatory compliance:** Anvisa, Anatel, Inmetro etc.
- **Customs Clearance:** Guidance to avoid problems with Customs
- **Import liability**

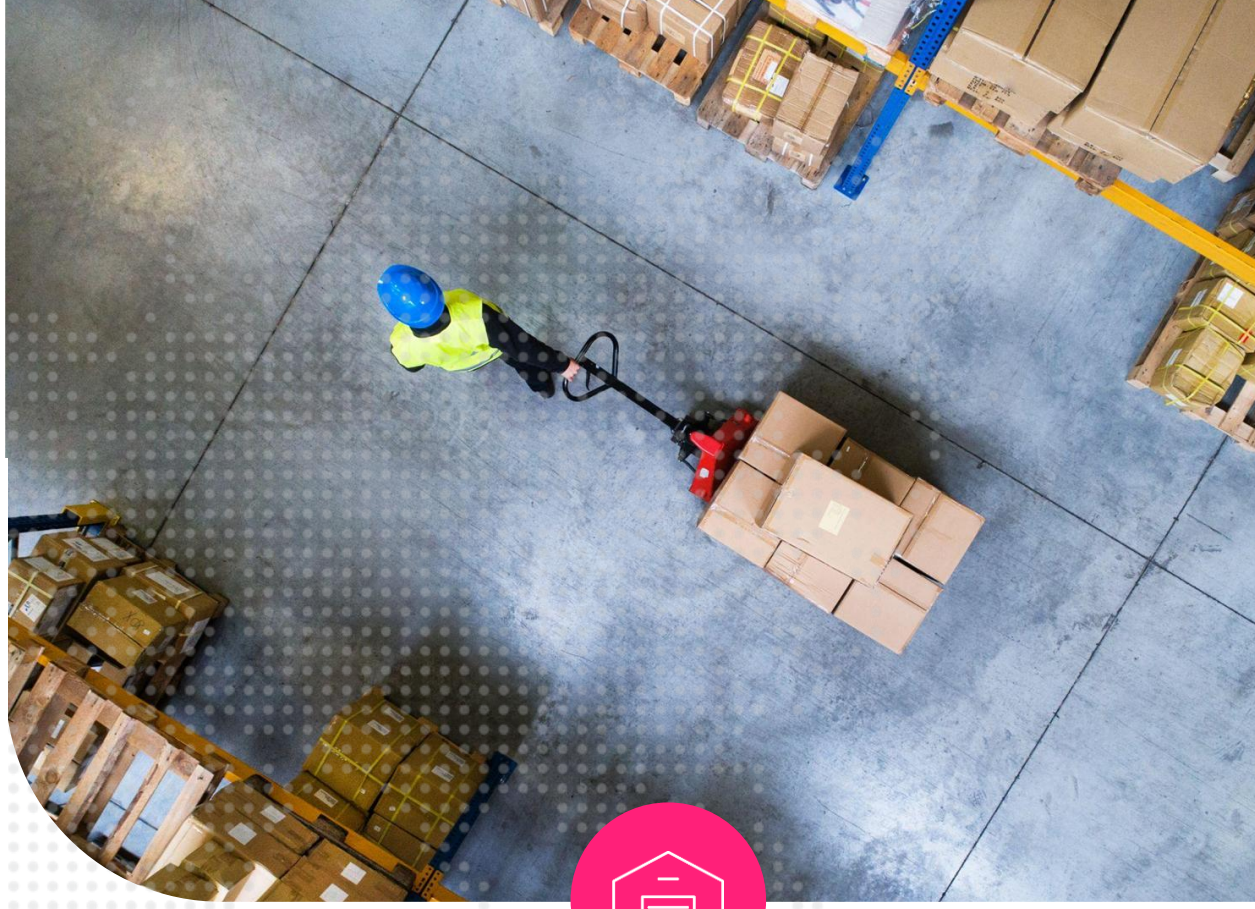
Products enter Brazil without surprises, delays or exposure gaps.





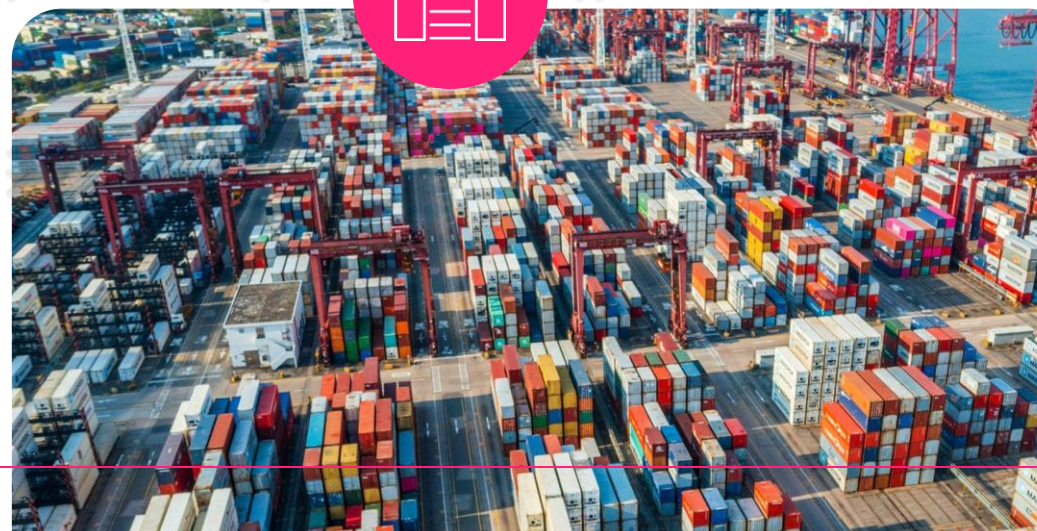
SUPPLY CHAIN & DISTRIBUTION

Turn structure into flow



We design and operate:

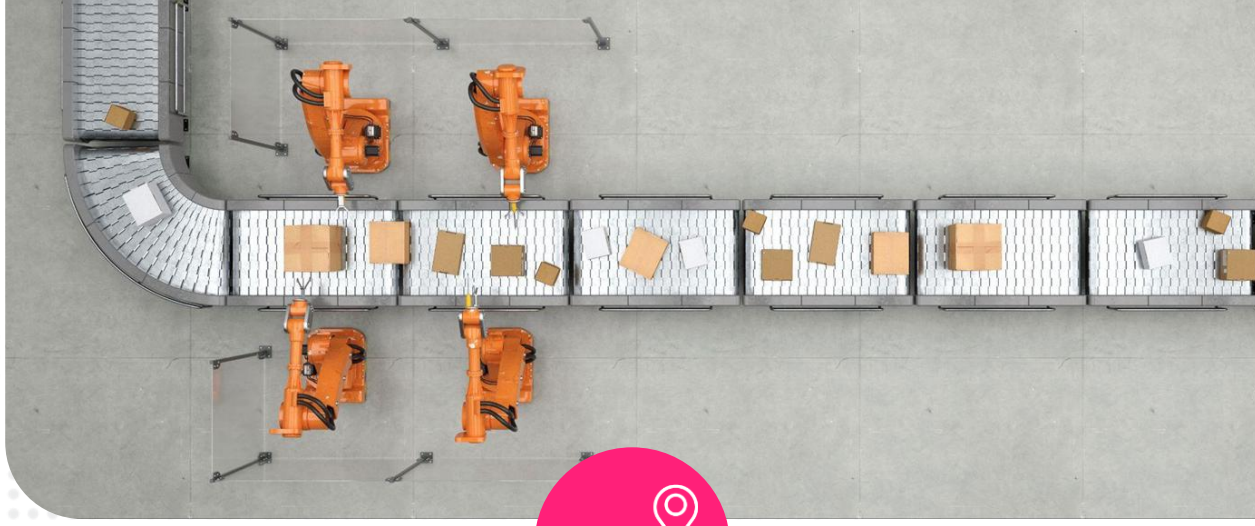
- ➔ Suplly Chain Logic
- ➔ Cost and Service-level Optimization
- ➔ Warehousing and National distribution
- ➔ End-to-end Visibility



A supply chain built for Brazilian realities, not corrected after launch.

E-COMMERCE & SALES CHANNELS

Enable revenue, not friction



We support:

- ➔ Marketplace and DTC operations
- ➔ Local invoicing and Tax logic
- ➔ Custom Service
- ➔ Inventory management (B2B + DTC)



Sales channels that operate smoothly within Brazil's fiscal framework.

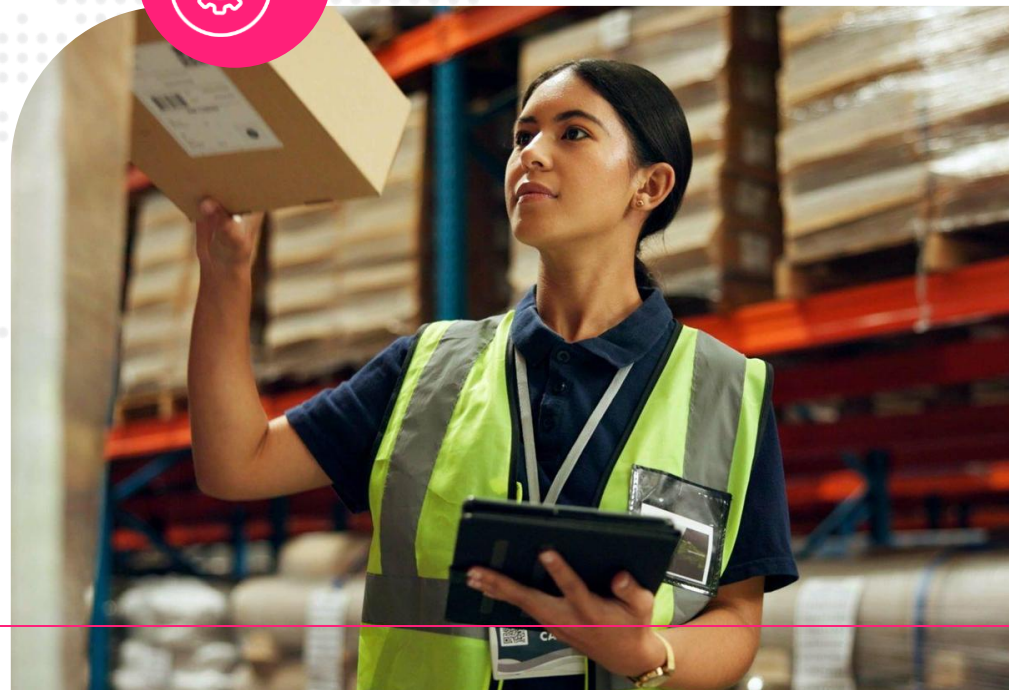
What happens after the sale matters

We manage:

- Returns and exchanges
- Warranty imports with tax efficiency
- Reverse Logistics (RMA) & Technical Delivery

After-sales becomes an operational strength, not a hidden risk.





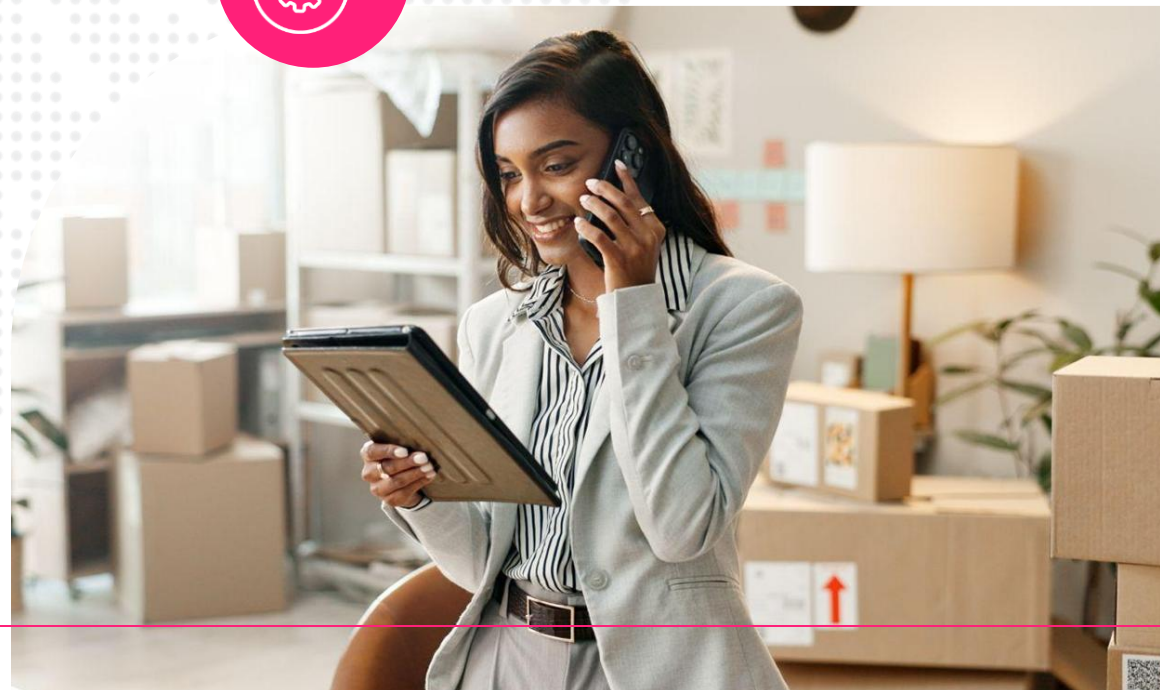
OPERATING WITHOUT A LOCAL ENTITY

Local presence is optional. Structure is not



Through our IOR model, clients can:

- ➔ Operate without opening a Brazilian entity
- ➔ Protect customers from import risk
- ➔ Scale before committing CAPEX



Flexibility, speed and risk control.

SAFEWAY FRAMEWORK

One framework. One operator. One point of responsibility.



Safeway integrates:

- ➔ Strategy
- ➔ Import
- ➔ Sales
- ➔ Distribution
- ➔ Compliance



Under a single accountable structure.
This is how expansion becomes predictable.

ETECHLOG
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Expansion into Brazil should feel clear

If it doesn’t,
the structure is incomplete.

Let’s build and operate this properly.

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