# internationalization

# go further, go with 118N

### Who we are



#### OUR GOAL

Support companies in their international development, providing them legal safety in any of their international trading activities.

#### OUR CULTURE

Committed with clients, people and value creation. Strict criteria of transparency and high standards of Company Ethics.

### Specialized in INTERNATIONAL BUSINESS



# +10

Years of experience

# 100%

International Business Consulting Company

We make your **I18N strategy** become a measurable investment.



We work only by relying on the previous experience and track of records of our professionals in the different markets.

We are a step way from the theoretical idea of generic reports. Our strength is to contribute and generate impact by achieving objectives.

# Our international markets





# How can we help you?

## **Becoming your Department of Foreign Trade**

We assist you in managing your trade activities globally.

- International Trade Terms & Transactions.
- Export Import Licensing Formalities & Permissions.
- Pre & Post Shipment documentations
- Logistics study and management.
- Presetting of markets.





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International Compliance



### With our tailor-made internationalization design



We evaluate your I18N potential. Your business capacity and your value proposition.

#### We design your strategy



**Physical Evidence** 



#### We study the markets. And we make an objective choice of those countries you should break through.

### We implement together.

We advice you on the best way of accessing to the chosen market. We execute all the needed strategies and develop and action plan to achieve the objectives with a middle-term perspective.



### **International Implementation Service**

- We search for international commercial agents, distributors, representatives and partners.
  - Legal and financial implementation.
  - Management control, MATRIX- SUBSIDIARY.
  - Support of local experts.
- Study of the best legal form choice.



Legal establishment









# eleven

#### "Sound strategy starts with having the right goal."

- Michael Porter





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