

The logo for 'wootic' features the word in a dark blue, lowercase, sans-serif font. Above the 'oo' is a stylized orange graphic consisting of two curved lines meeting at a central point, resembling a pair of wings or a stylized 'W'.

**wootic**

**We build together**

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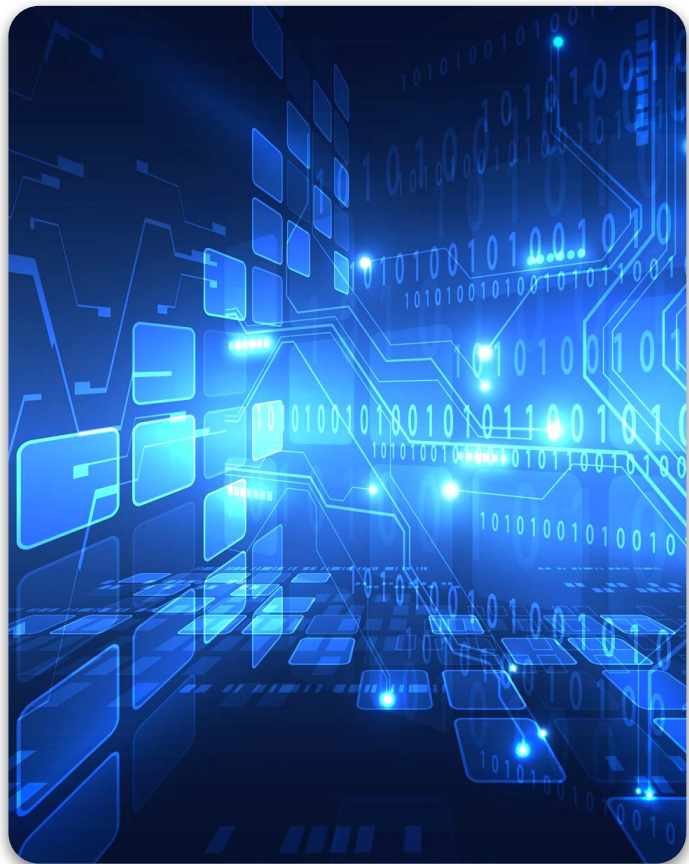
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**01**

# About Us

# Digital disruption

as a Service

We are the **digital disruption hub** for companies seeking a **reliable and agile partner** to accompany them in their transformation process.

**Much more than a Software Factory.**

**+40 happy clients**

**+80 successful projects**

**+60 unique talents**



# Value proposition

We are your partner when it comes to ideating, designing, and developing innovation



## Excellence

High delivery standards



## Methodology

To enhance innovation



## Agility

Continuous improvement as the foundation of all our processes



## Technology

Cutting-edge and tailored to the needs of our partners



## Consulting

In business, legal, and financial



## UX/UI

User-centered design



## Growth

Product retention and engagement strategies



## Communication

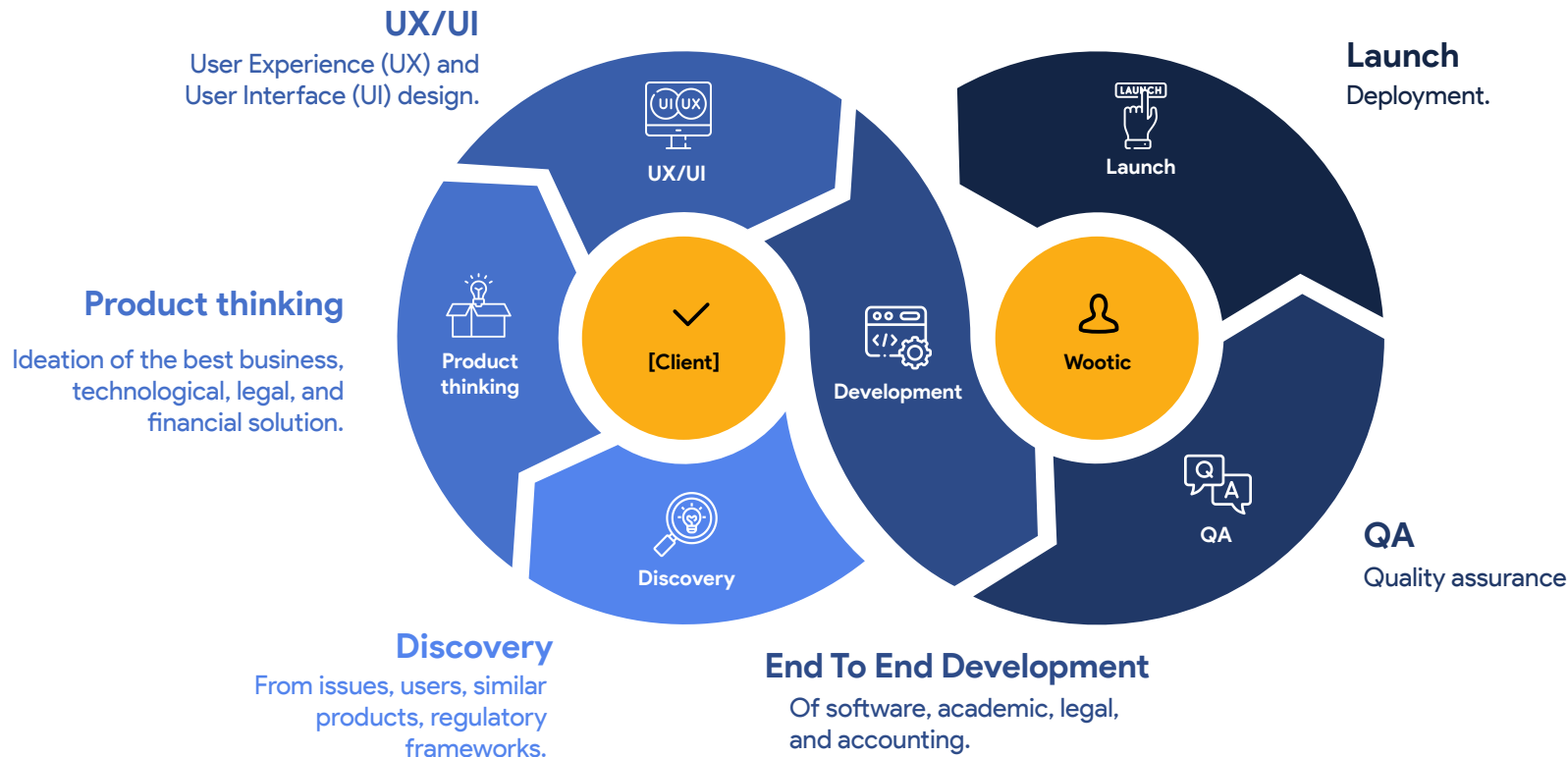
Effective, clear, and concise



## Knowledge

Transfer to our partners

# Our process





**02**

# Services

# Services



## Software Development

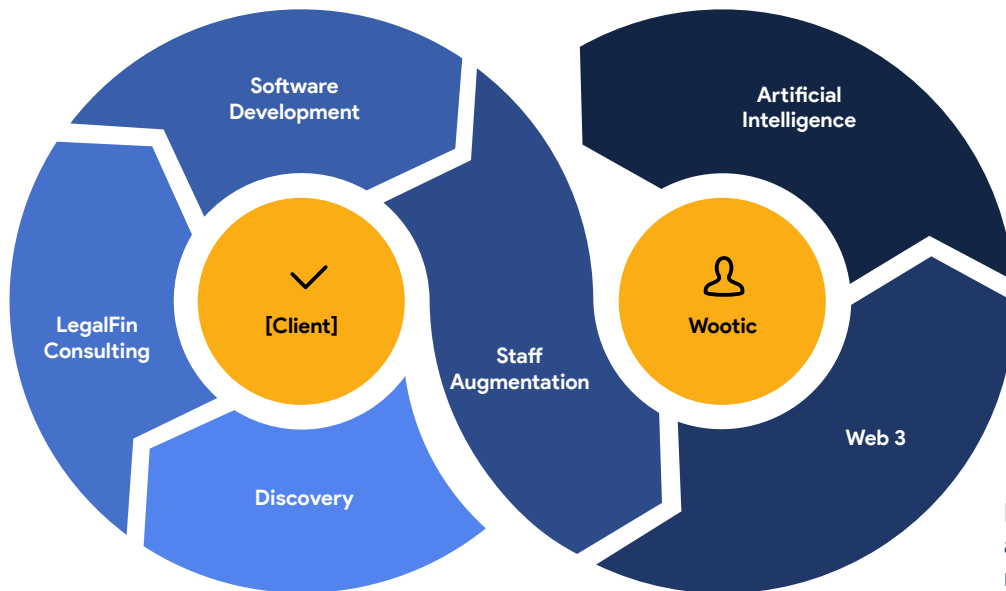
Implement the company's concepts and needs in applications to enhance efficiency and innovation.

## LegalFin Consulting

Creating the most effective business with technological, legal, and financial solutions.

## Product Discovery

Identify opportunities and solid roadmaps to help you successfully bring your visions to the market while consolidating your concepts and ideas.



## Artificial Intelligence

Employ advanced algorithms and machine learning models to automate tasks, analyze complex data, and provide predictive insights.

## Web 3

Blockchain technology becomes an ally to drive transparency and reliability.

## Staff Augmentation

Access to highly skilled and specialized talents in emerging technologies immediately.

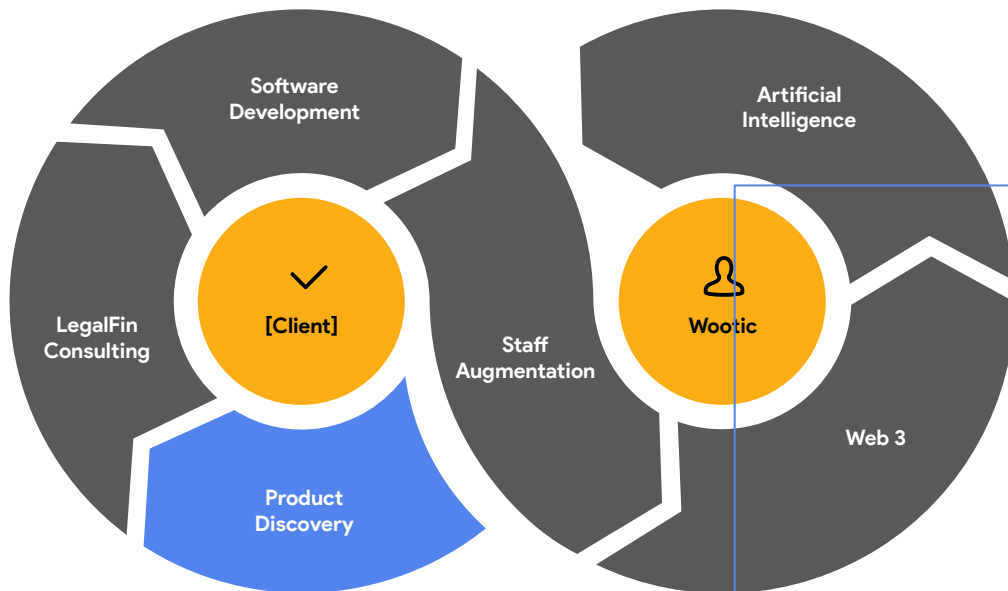


# Services



## Legal

Assessment of regulatory impact against different regulatory frameworks.  
Legal structuring advice.  
Contract drafting.



## Product Discovery

Through our product discovery process, we work to refine your concepts and ideas, identify opportunities, and craft solid roadmaps that will help you successfully bring your visions to the market.

## Financial

Definition of the business model, crafting the business plan, and implementing a cash flow strategy, providing a clear and strategic vision.

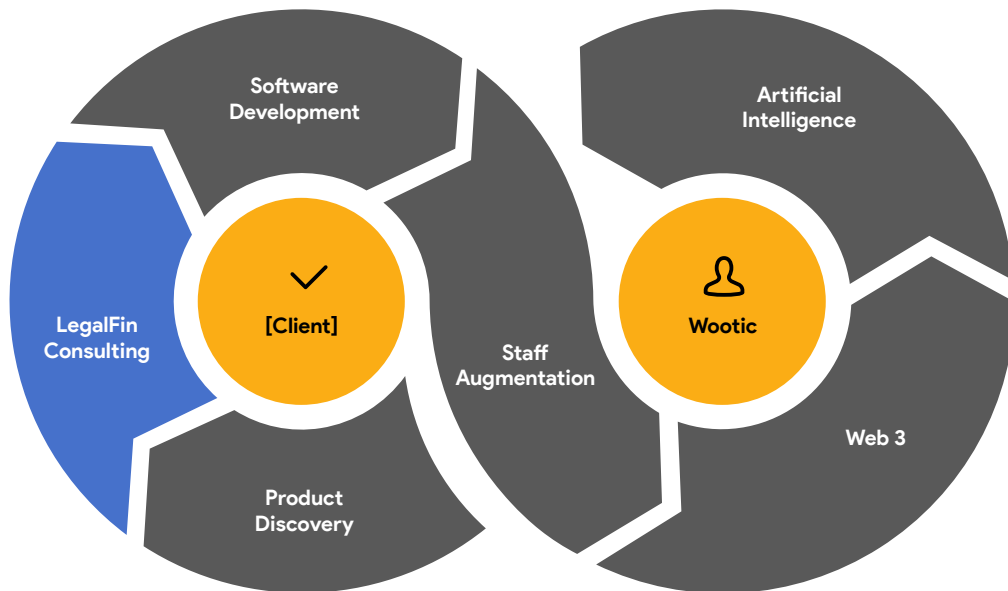
## Technological

From selecting the most appropriate technologies to defining the backlog and user stories, ensuring innovative solutions.

# Services

## LegalFin Consulting

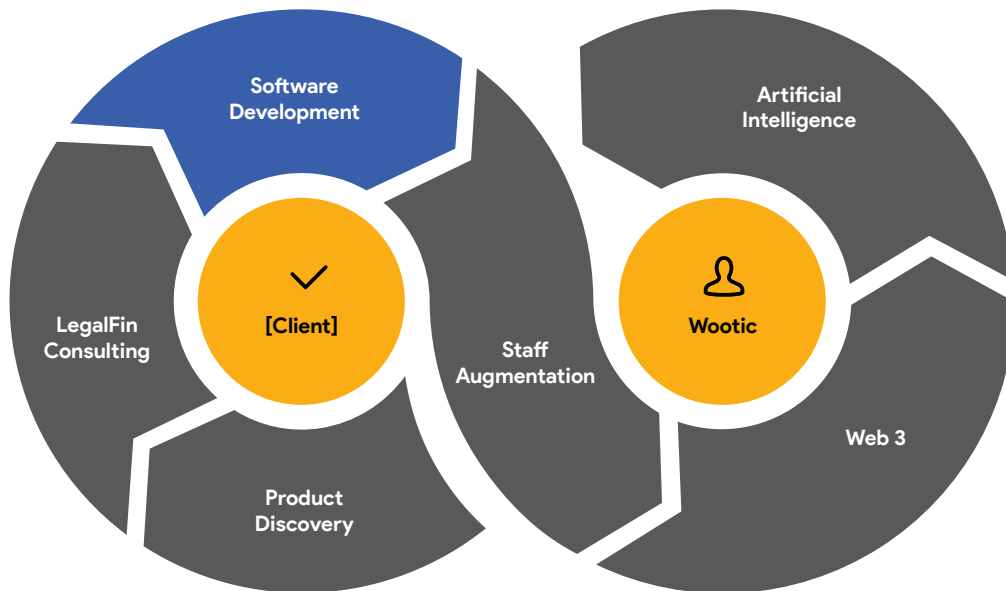
We are the bridge between Legal, Finance, and Tech. We provide LegalFin services that ensure your operations comply with regulations, optimize the legal and financial structure, and leverage technology to enhance decision-making and efficiency in all aspects of your business.

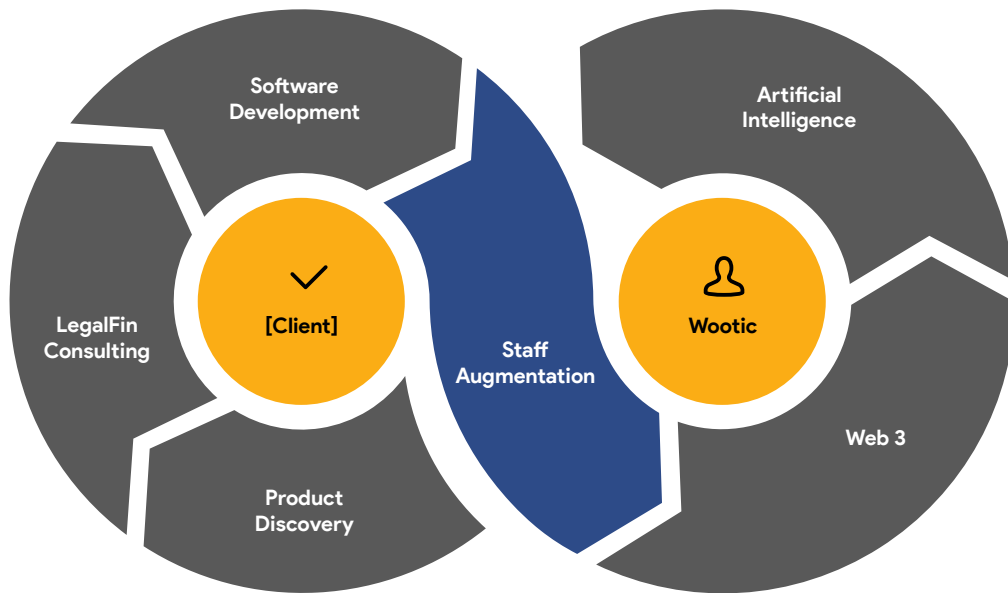


# Services

## Software Development

Our highly specialized software development team works tirelessly to create outstanding quality technological solutions. We are committed to bringing your concepts and needs to life in applications that will enhance efficiency and innovation in your company.

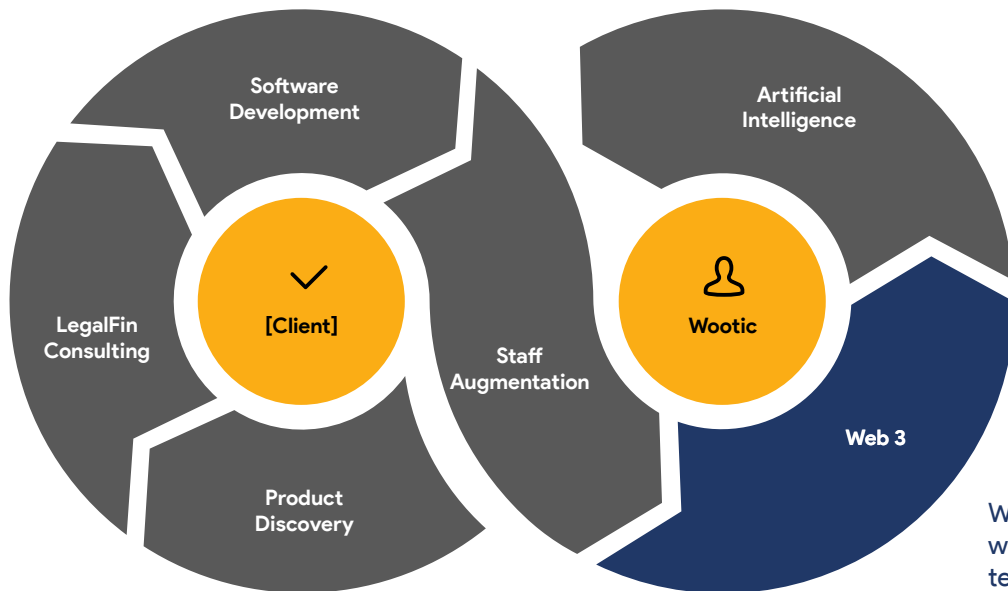




## Staff Augmentation

We provide immediate access to highly skilled talent specialized in emerging technologies, allowing you to expand your in-house development teams without the burden of costly long-term hires.

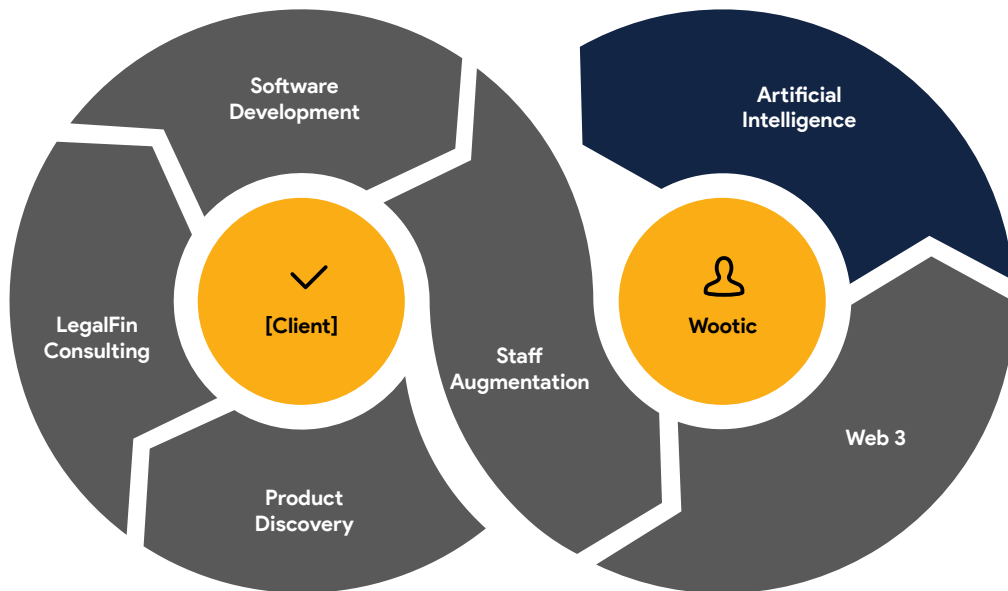
# Services



## Web 3

We open the doors to the exciting world of Web3, where blockchain technology becomes an ally to drive transparency and reliability. With our Web3 solutions, you'll have the opportunity to explore new frontiers and innovative business models that connect people in a unique way.

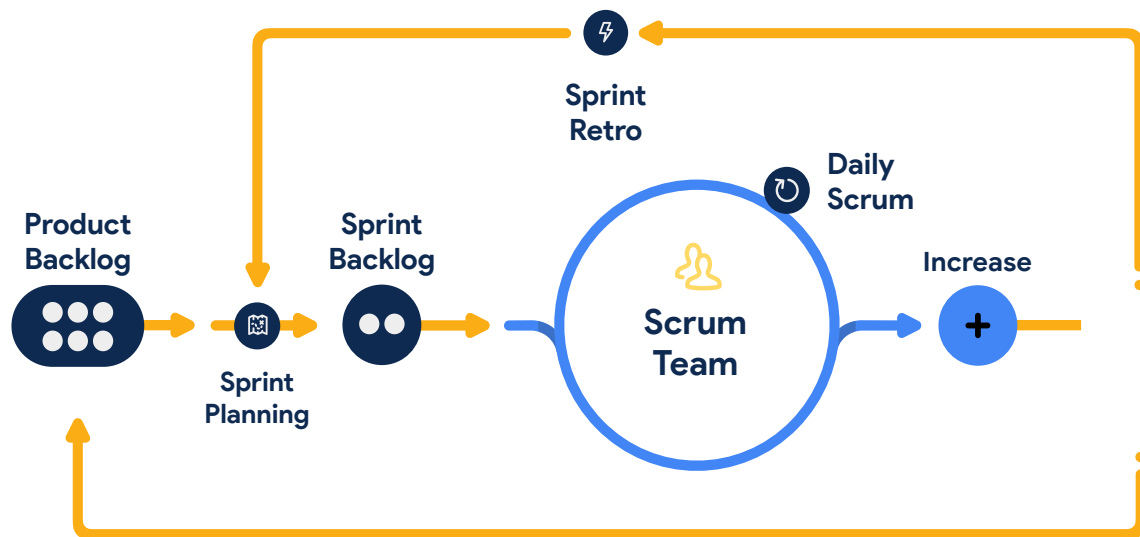
# Services



## Artificial Intelligence

Designing solutions with data analysis. It's a transformative service that leverages advanced algorithms and machine learning models to automate tasks, analyze complex data, and provide predictive insights. It boosts operational efficiency, encourages strategic decision-making, and fosters innovation across various sectors by continuously learning and adapting.

# Methodology



1 Sprint = 15 days

Our projects are anchored in **agile methodologies (scrum)** to provide the right blend of control, documentation, and activity design. This enables us to produce high-quality software with optimal performance, sharing progress with our clients in a straightforward manner without task overload.

# Tech Stack

## Back-End



## Infraestructura



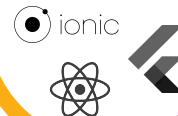
## Repository



## Front-End



## Mobile



## Blockchain



## Database (No distribuida)



## Data Engineering



## Project Management



## Data Science







**03**

**Talents**

## ● Scrum Master

The Scrum Master is an agile team facilitator who follows the Scrum methodology. Their role is to ensure that the team understands and properly applies Scrum principles, removing obstacles and fostering collaboration to achieve effective deliveries.

## ● Software Developers

Professionals specialized in the creation of software and applications. This can include programmers, software engineers, and other technology development experts. Their work involves writing, testing, and maintaining computer code to build applications and computer systems.

Developers are essential in the creation and enhancement of software, encompassing everything from mobile applications and websites to complex software systems. Their focus lies in programming and implementing technological solutions.

## ● DevOps (Development and Operations)

DevOps professionals are experts in integrating and collaborating between development and operations teams. Their goal is to automate processes, enhance software delivery efficiency, and manage infrastructure effectively to achieve continuous and seamless implementation.

## ● Team Manager

Dedicated to analyzing, planning, directing, and overseeing the execution of projects within an organization. Their responsibilities range from defining project objectives and scope to managing resources, timelines, and budgets.

The TM ensures that projects are successfully completed within established parameters, coordinating teams and resources efficiently.

## ● Compliance & Regulation Strategist

Ensures that a company complies with all laws, regulations, and standards relevant to its industry or sector. Monitors changes in the regulatory framework, assesses the impact of new laws or guidelines on the organization, and develops strategies for ongoing compliance. Collaborates with internal teams, such as legal, operations, and finance, to implement policies and procedures that minimize the risk of non-compliance and safeguard the company's reputation and operations.

## ● LegalFin Support

Company's operations comply with regulations and are optimally structured from both a legal and financial standpoint. Their focus is on regulatory compliance, risk management, and maximizing the organization's financial efficiency.

## ● Financial & Product Strategist

Responsible for developing and executing strategies related to a company's finances and products. Analyzes market trends, assesses the profitability of current products or services, identifies growth opportunities, and collaborates in making strategic financial decisions.

Works closely with finance, marketing, product development, and senior management teams to ensure that strategies are feasible and aligned with organizational objectives.

## ● Business Analyst

Dedicated to identifying a company's needs and proposing technological solutions or processes to enhance efficiency and profitability. Analyzes data, conducts market studies, identifies areas for improvement, and collaborates in defining requirements for systems or projects.

Acts as a bridge between stakeholders and development or implementation teams, ensuring that business objectives translate into practical and effective solutions.

- **Solutions Architect**

System architects are responsible for designing the structure and architecture of computer systems and applications. They define how system components interact and communicate with each other, ensuring scalability, security, and system efficiency.

- **Data Analyst**

Responsible for collecting, processing, and analyzing datasets to extract valuable insights that can aid in business decision-making. Utilizes statistical tools and techniques to identify trends, patterns, and relationships within the data. Additionally, typically prepares reports and visualizations that present information clearly and comprehensively to stakeholders and business teams. The primary goal is to transform raw data into meaningful information that can drive specific strategies and actions.

- **Data Engineering**

Data engineers develop data pipelines or flows that enable efficient ingestion, storage, transformation, and distribution of information. They work with technologies such as databases, real-time processing tools, distributed storage platforms, and cloud computing systems. Their objective is to ensure that data is available, accessible, and in a suitable format for analysis and subsequent use by analysts, data scientists, and other professionals.

- **QA (Quality Assurance)**

QA professionals focus on ensuring software quality through rigorous testing. They identify and address bugs, ensuring that the software meets quality standards and operates smoothly before its release.



**04**

# Case Studies



## Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



## Product Thinking

Product Creation. Design of the Legal Model and Structuring.



## UX/UI

Figma Mockup. User Testing.



## End to End Development

Agile Methodology. Red Polygon. Smart Contracts.



## QA

Testing in staging and production environments.



## Launch

November 2023

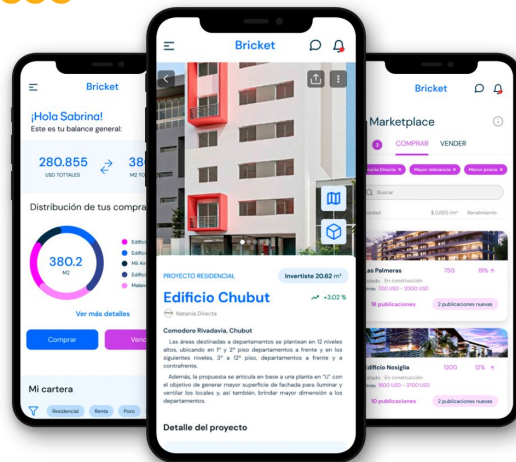


## Continuous Improvement

Evolutionary Support - **Product Thinking Stage 2**



# Q-Hausse

[More information](#)

## Q-Hausse is a blockchain-leveraged real estate investment platform.

Investors have access to many real estate assets and can explore different alternatives.

Blockchain technology allows them to carry out transactions safely, quickly and at low investment tickets.



## Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



## Product Thinking

Product Creation. Design of the Legal Model and Structuring.



## UX/UI

Figma Mockup.



## End to End Development

Agile Methodology. Red Polygon. Smart Contracts.



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## Launch

November 2023

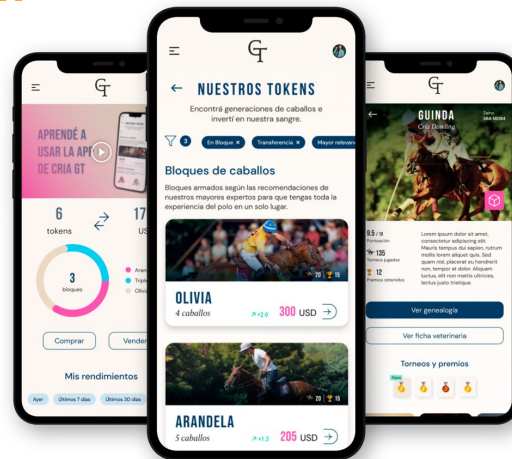


## Continuous Improvement

Evolutionary Support - **Product Thinking Stage 2**



[More information](#)



## The first polo horse-backed token & its tokenized ecosystem.

This platform allows investors to participate in the polo horses breeding industry, acquiring stakes in the early stages of breeding the animal.

A GTOKEN represents rights to the future sale of a polo horse, which takes place at the end of its breeding and training process.



## Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



## Product Thinking

Product Creation. Design of the Legal Model and Structuring.



## UX/UI

Figma Mockup.



## End to End Development

Agile Methodology. Red Polygon. Smart Contracts.



## QA

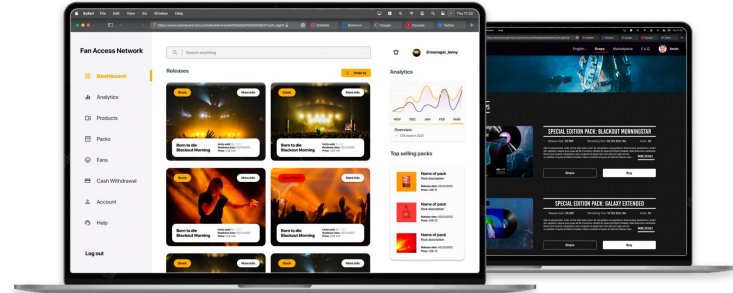
Testing in staging and production environments.



## Launch



# Fan Access Network



**FAN is a web3 concept that allows artists to offer content directly to their community avoiding partisan algorithms.**

Web3 FAN allows creators to offer unique products and experiences to their community of fans in an easy, transparent and safe way for both parties.

In this way, artists can be directly linked to their community, eliminating the intermediation of other interest groups.

[More Information](#)





## Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



## Product Thinking

Product Creation. Design of the Legal Model and Structuring.



## UX/UI

Figma Mockup.



## End to End Development

Agile Methodology. Red Polygon. Smart Contracts.



## QA

Testing in staging and production environments.



## Launch

November 2023



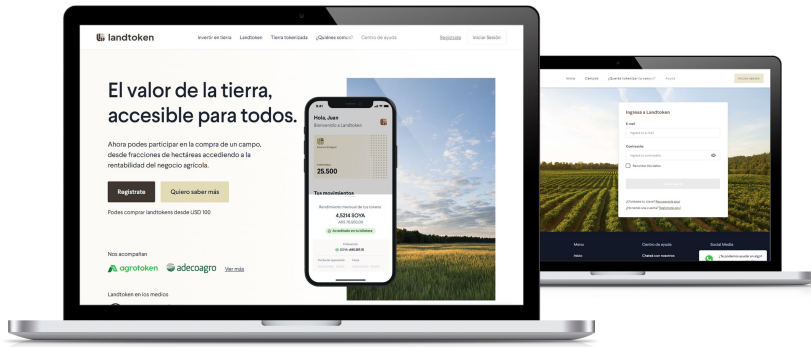
## Continuous Improvement

Evolutionary Support - **Product Thinking Stage 2**



# LandToken

[More information](#)



## Landtoken is a Investment agribusiness platform

Thanks to the use of cryptographic tokens, distributed registries and different contracts, **LandToken** eliminates the typical entry barriers to this industry, providing low investment amounts, easy transactionality and security.

This way, investors can acquire shares in soybean production, wheat or any agricultural business.



### Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



### Product Thinking

Product Creation. Design of the Legal Model and Structuring.



### UX/UI

Figma Mockup.



### End to End Development

Agile Methodology. Red Lacchain. Smart Contracts.



### QA

Testing in staging and production environments.



### Launch

November 2023



### Continuous Improvement

Evolutionary Support - **Product Thinking Stage 2**



## Tokenized Carbon Offsetting Platform

More Information



## Carbon Offsetting Marketplace

### Tokenization of carbon credits

As strategic partners of the Lacchain distributed ledger public network, directed by BIDLab, through our node, we developed the tokenization of a platform that allows the exchange of Displaced Carbon Certificates (CCDs), linking suppliers and applicants.

It is the first platform in Latin America promoted by the public sector (Ministry of Public Services of the Province of Córdoba), which aims to offset the CO2 emissions produced by contractor companies in the Province of Córdoba.



### Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



### Product Thinking

Product Creation. Design of the Legal Model and Structuring.



### UX/UI

Figma Mockup.



### End to End Development

Agile Methodology.



### QA

Testing in staging and production environments.



### Launch

November 2023. Social Media.



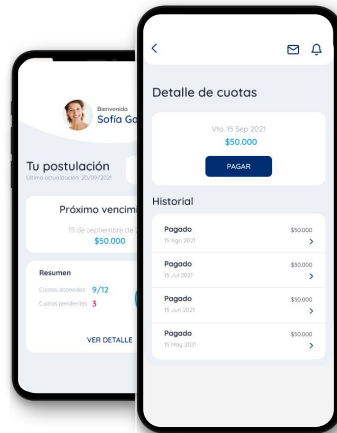
### Continuous Improvement

Evolutionary Support - **Product Thinking Stage 2**



## MatchMaking

[More information](#)



It is a **crowdfunding** platform that allows listing potential brand franchise projects that need financing.

In the platform, you can present photos of the future building, a description of the idea and the project's geographical location. You can also state the amount intended to be collected.

Based on this, investors choose the amount to invest and the method of return. With this information, the platform generates the mutual agreement to be signed by both parties and accompanies the payment processes.



## Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



## Product Thinking

Product Creation. Design of the Legal Model and Structuring.



## UX/UI

Figma Mockup.



## End to End Development

Agile Methodology.



## QA

Testing in staging and production environments.



# K-Sport Fantasy

[More information](#)



**Ksport Fantasy** allows you to put yourself in the shoes of a soccer manager. The platform has its own currency, with which you can acquire (in trading card mode) players, tactics, and game styles and unlock new features.

The performance of the athlete's last real-life matches will influence the footballers' performance in Fantasy. In addition, users can test their skills in different game modes.



## Product Discovery

Assessment Legal FinTech. Feasibility pre-report.



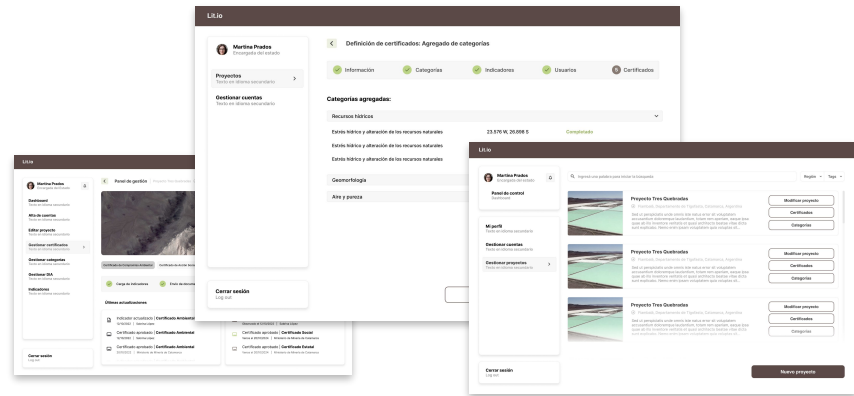
## Product Thinking

Product Creation. Design of the Legal Model and Structuring.



## UX/UI

Figma Mockup.



## Mineral supply chain traceability on blockchain

Mineral traceability platform on blockchain that allows the registration of different indicators required for mining projects, granting digital certificates that validate their environmental situation and positive social impact metrics.



**05**

**Press**

## Tokenize It Lab-Wootic



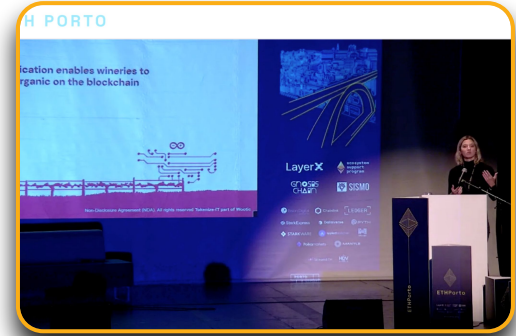
Watch the video

## Derribando Mitos



Watch the video

## Web3 & Wine



Read more



**06**

# **Publications**



## Criptomonedas & Economía

Sebastián Heredia Querro

## Token Economy

Shermin Voshmgir

## Blockchain y Derecho

Sebastián Heredia Querro



## Fideicomisos

Sebastián Heredia Querro  
Martín Bertoni

## Smart Contracts

Sebastián Heredia Querro

## Fintech: Aspectos Legales

Sebastián Heredia Querro

## Additional bibliography:

**Taxonomía de los  
tokens criptográficos**

**El deber de información  
del emisor de tokens  
criptográficos.**

**Taxonomía de los  
tokens criptográficos**

**Gobernanza  
Descentralizada y  
Ataques Relámpagos**

## Conferences on YouTube:

**Disertación sobre  
Tokenización de  
Bonos**

**Marcos Jurídicos  
Comparados de los  
Criptoactivos**

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**Newsletter**



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