

## EXPO ARGENTINA TRADING

A company that loves and defends wine from its origins.

### Who are we?

A little bit about us...

We are two founding partners of EXPO ARGENTINA TRADING.

We dedicate ourselves to generating commercial links so that they bear fruit in prosperous business. Thanks to our passion for wine, we have specialized in the international marketing of wines and sparkling wines mainly to the European market, Finland, Norway, Belgium and Spain participating in tenders, provide contacts, mediating between Warehouses and Importers, to export their products providing commercial representation and global consulting.

We are passionate about establishing the ties that unite all the links of the commercial chain with the rest of the world, defending the principles ethical business, maintaining our commitment to our customers and suppliers guaranteeing honesty, transparency and respect in everything we do.





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## **Our Mission**

We hold that...

We must constantly exceed the expectations of our customers by offering them the fastest and most effective alternatives when exporting their products according to their projections. We maintain continuous advice and communication thanks to our experience in exports, as well as in coordination with our air, maritime and land logistics teams, establishing the link between clients who are in Argentina with those from abroad.

To fulfill our Mission, we firmly believe in our actions in accordance with the following principles:

Commercial Loyalty, Honesty and Respect, Efficiency and Effectiveness, Empathy with Internal and External Clients, Creativity and Dynamism, Teamwork, Commitment to Clients and Suppliers, Fluid and Agile Communication.





## **Our Customers**

#### Wineries that accompany us

**ALFREDO ROCA** Today, the fourth generation of her family has turned this passion into a lifestyle. Personal and professional care, added to the characteristics of its terroir, give its wines unique and incomparable characteristics.

**BONFANTI** This wine house is a Family Winery that has the guarantee of its own owners, due to the personalized monitoring, professionalism and seriousness with which the products are made, whose objective is to maximize quality.

**BUONO B.** Family winery noted for its wines and organic sparkling wines located in San Martín, Mendoza province. With some 80 hectares of his own organic vineyards, Benito Buono spends all his days taking care of his vines located in the Central oasis of Mendoza: Alto Salvador, Chapanay, El Central, and Costa de Araujo.

**CHAGLASIAN** Its boutique winery with signature architecture and advanced technology produces limited batches of high quality wines, made with grapes from our vineyards with distinctive characteristics, reflecting our personality.

**CLANN MARANGI** Malbec specialists. High-end wines, pure reds of artisan production. A different malbec to discover in each line. The particular terroir is that of a farm located in the heart of Cuadro Benegas in San Rafael Mendoza at 750 meters above sea level. The climate exposes the vineyards to extreme conditions that turn the hostile into the oasis benefits for distinctive grapes.





## **Our Customers**

#### Wineries that accompany us

**EL PORVENIR DE CAFAYATE** They inherited a love and deep respect for their terroir, which is what sustains them in everything they do. They accompany the process of their wines with extreme dedication. They harvest the grapes manually on their own farms. They are proud representatives of the essence of Cafayate, they make their high altitude wines El Porvenir, Laborum and Amauta, with roots in the future of Cafayate.

meters above sea level. The team dedicated to vineyard management is dedicated to achieve top quality fruits. We have 100 hectares dedicated to the production of the best grapes, in the Uco Valley, Mendoza. To this end, the yield of the vines, an excellent system is maintained irrigation and the grapes are allowed to reach an optimal level of maturity. Established in a terroir at the foot of the mountain range of the Andes.

**HUARPES & RIGLOS** Huarpe is a winery located in Agrelo, Luján de Cuyo that creates high-end wines. Their business philosophies are aligned and they are united by a close friendship. This fusion has allowed us to take on greater challenges and move towards a prosperous future: they are revealing the potential of Argentina to create the most sophisticated wines in the world.





### **Our Customers**

#### Wineries that accompany us

MIRALUNA Vineyards with a unique soil diversity, from stone to sandy-loam soils. The height is around 2,600 meters and the thermal amplitude exceeds 20 degrees. These factors are an explosive mix, since they meet ideal conditions for the production of high-end wines. In addition, the rain regime is 140 mm. annual that added to the artisan handling of the vineyard is almost impossible to make bad wines. Its vineyards were planned for the production of wines of great fruit expression and varietal typicity.

#### LA MALA MARIA

En su manual, las mejores uvas son las que reflejan el esfuerzo de los pequeños productores vitivinícola que hacen de Mendoza la capital del vino argentino. Todos ellos cuentan con un sello internacional de viticultor: la cara quemada por horas de trabajo al sol y manos rotas por el frio.

**SECRETO PATAGÓNICO** It is one of the smallest wineries in the San Patricio del Chañar Valley, focused on making high-end wines. It is located in the highest sector of its vineyards, allowing naturally to be produced by gravity. In this way, a process with less handling of the grape is achieved. The characteristics of the Patagonian region, great thermal amplitude, constant and intense winds, high solar exposure, low annual rainfall, and pure water from the melting of the Andes; infrastructure, technology and good resource management are added.





## Our Suppliers

#### Forwarders, valuable collaborations

**BELOG:** Company dedicated to Maritime, Air and Land transport, as well as customs clearance and storage. They have offices in Argentina, (Buenos Aires, Mendoza), Chile (Santiago) and the United States (Florida) giving their own coverage throughout the American continent and in alliance with their own network of agents, they provide comprehensive services globally.

FIRST CARGO: A leading international transport company within the Argentine logistics sector and with a long history in the corporate market, the company has a wide network of correspondents and agents in the main cities and ports of the world. This structure allows the efficient management of cargo transportation both by air and by sea, in a single and simple transaction.

#### **ESP SOLUTIONS**

Operador español integral de soluciones logísticas en el ámbito nacional e internacional, comprometidos con ofrecer estrategias innovadoras para la cadena de suministro que desafíen los retos que tienen ante sí nuestros sectores productivos. Somos una compañía global en el ámbito de la logística y al servicio de la industria y el comercio. Los fundadores de ESP Solutions conocen los secretos del transporte de mercancías: Desde sus orígenes como empresa familiar de rutas nacionales hasta nuestro actual statu quo de operador logístico global.

