

A young girl with long, wavy blonde hair is smiling and looking towards the camera. She is holding a tall glass of white milk in her right hand and giving a thumbs-up with her left hand. The background is a bright blue sky with some clouds and a green house with a chimney visible in the distance. The word "alibra" is written in blue lowercase letters with a green swoosh underneath it.

alibra

**CORPORATE
PRESENTATION**

WHO WE ARE



Alibra Ingredients is a Brazilian company specialized in supply of ingredients, powdered food mixtures and cheese substitutes for the Food and Beverage market. Our Research and Development department works closely with the client to improve functionality, taste and cost effectiveness of the products.

One of the most important product is the milk replacer, that can be used for different applications, as a cheaper alternative of milk.

Alibra is currently a reference in providing ingredients for food industries in Brazil and abroad.



COLLIGATED COMPANIES

6 companies in the segments of food ingredients, food and drinks.

Employing over 1000 people.

Three R&D Centers.

Quality Control & Assurance, including ISO Certification in some units.

Modern facilities with various processing capabilities.



Kairós, in mythology, is the brother of Chronos and represents the god of opportunity, the right moment. And it is exactly this vision of the opportunities that best synthesizes the ideology of the group.

LOCATION



Founded in February 2000, Alibra is Headquartered in Campinas with two plants, one located in Campinas, São Paulo State, about 100km from São Paulo City, and the other in Marechal Cândido Rondon, Paraná State, close to Paraguay border.

EXPORTATION

Alibra can reliably export a full range of high quality products at competitive and stable prices. In all countries where it operates, the company delivers excellence in its products and services to its clients.

Today it exports to more than 20 countries and has an extensive portfolio of products.



QUALITY

Alibra complies with every rule and standard issued by the Brazilian Health Authorities. The Quality department ensures that the procedures derived from HACCP and GMP are being followed through regular checks and audits.

The Quality laboratories in both plants are fully equipped to check every step of the manufacturing process (from raw material to final product) performing chemical, physical, microbiological, sensorial and functional tests.



AWARDS **alibra**

Globo Rural Magazine

Edited by Globo Rural magazine in partnership with Serasa Experian magazine, The publication of the Best Yearbook of Agribusiness 2017 - in its 13th Edition - ranked **Alibra** among the 500 Largest Agribusiness Companies of Brazil.

In the Dairy segment, it is among the Top 10, occupying the 2nd position in Margin Net, 3rd position in Margin of Activity, 3rd position in Shareholders' Equity, 4th position in Evolution of Net Revenue and 9th position in Liquidity Chain.



Exame Magazine

In 2017, **Alibra** won the 49th place in the ranking of small and medium-sized companies which registered the highest rates of expansion in net revenue between 2014 and 2016. The research was developed by the consultancy Deloitte in partnership with Exame Magazine and focused on "The Repositioning Strategy" of the current economic and business challenges.





INVESTMENTS



To provide diversified solutions to the food and beverage market, Alibra invests constantly in its industrial plants. In 2015 it has acquired the company Genkor Ingredients whose synergy contributed to add even more news to the products portfolio.

Alibra continues to work hard in the investment process of its units. **Besides it has recently acquired a new and Ultra High Temperature plant totally adapted to the needs of the clients.**





INDUSTRIAL PRODUCTS





ABOUT MARKET OPERATIONS

With flexibility to meet different market demands for food and drinks, the company focuses on distinct markets:



INDUSTRIAL PRODUCTS

Powdered dairy blends and powdered food mixes for the food industry. Our ingredients provide process advantages.



FOOD SERVICE PRODUCTS

Products with high quality, with or without addition of functional ingredients, developed for Food Service Market and School Programs. Depending on its purpose, the products can be enriched with vitamins, calcium and iron.



RETAIL PRODUCTS

Retail products commercialized through supermarkets and distributors.





INDUSTRIAL PRODUCTS

Ingredients that provide to the final products benefits such as:



Cost reduction



Standardization



Facility of application



Productivity
improvement



Process
optimization



Increasing
shelf life



Regularity of supply



Quality and safety

INDUSTRIAL PRODUCTS

Powdered dairy blends and powdered food mixes for the food industry. Our ingredients provide process advantages and differentiation for the food industry:

BAKERY & CONFECTIONERY INDUSTRIES

CANDIES, DESSERTS AND CHOCOLATES INDUSTRIES

SAUCES, SOUPS AND MEATS INDUSTRIES

FUNCTIONAL & NUTRACEUTICALS INDUSTRIES

DAIRY INDUSTRIES

ICE CREAM INDUSTRIES



alibra

INDUSTRIAL PRODUCTS PORTFOLIO

- Milk powder replacers
- Powdered fats (dairy / vegetable)
- Vegetable oils in powder
- Sodium caseinate in powder
- Emulsifiers
- Calcium caseinate in powder
- Caseins in powder
- Protein concentrates in powder
- Protein isolates in powder
- Protein systems
- Natural flavours powders
- Powdered fat replacers
- Condiment in powder (cheese flavor)
- Emulsifiers
- Stabilizers
- Flavorings concentrates
- Healthy solutions
- Anti frozen fillings
- Blends to frozen milk beverages
- Aeration agents
- Thickeners
- Toppings and fillings
- Carmine food coloring
- Cocoa and chocolate powder
- Instant potato flakes
- Melting salts
- Shelf life extenders
- pH control agents
- Analog cheeses – Mozzarella
- Creamy cheese – “Requeijão Type”
- Whey powder



FOOD SERVICE MARKET

Products with high quality, with or without addition of functional ingredients, developed for Food Service Market and School Programs.



FOOD SERVICE

Culinary Products (Different Applications)

- Mix to prepare sweet and salt dough
- Instant potato flakes
- Milk replacers
- Cream powder
- Mix to prepare hot chocolate
- Cocoa and chocolate powder

Mixtures for vending machines

- Milk replacers
- Agglomerated milk replacers

Refrigerated products

- Analog cheeses – Mozzarella
- Creamy cheese – “Requeijão Type”



FOOD SERVICE



Products for schools programs or government agencies

- Milk powder replacers with different percentages of protein and fat
- Powdered blends to prepare dairy beverages and desserts
- Powdered infant wheat cereal with milk
- Powdered blend to prepare instant corn cereal
- Powdered blend to prepare instant rice cereal
- Powdered chocolate drink mix

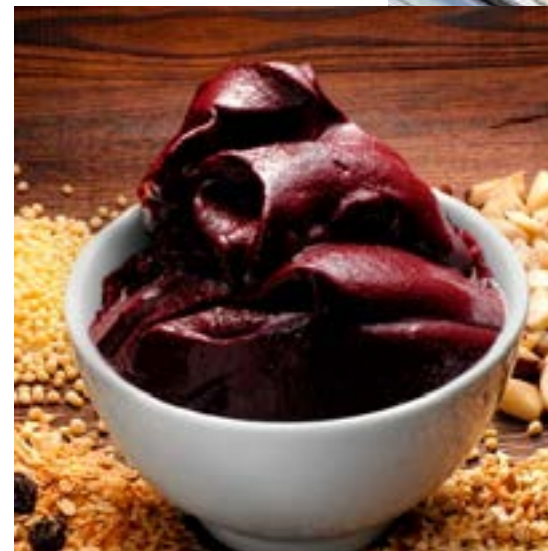
Bakery & Confectionery / *handmade*

- Aeration for cakes
- Bread's shelf life extender
- Healthy solutions for cakes
- Powdered mix to prepare mousse, chantilly and panettone

HANDMADE **ICE CREAM**

PRODUCTS

- Stabilizers
- Emulsifiers (paste)
- Milk replacers
- Flavoured ice cream bases
- Powdered fat replacers
- Creaming agents
- Bases to prepare express ice cream: soft and frozen yogurt
- Blends to frozen milk beverages
- Solutions for consistency and texture for açaí paste
- Anti frozen fillings
- Natural flavours powders





RETAIL PRODUCTS



alibra

RETAIL PRODUCTS



Retail products commercialized through supermarkets and distributors.

MILK POWDER REPLACERS & POWDERED CHOCOLATE DRINK MIX.

POWDERED INFANT CEREALS.

- Powdered infant wheat cereal with milk and source of calcium.
- Powdered blend to prepare corn instant cereal.
- Powdered blend to prepare Rice instant cereal.

TAILOR MADE SOLUTIONS

Alibra expertise is to deliver “Tailor Made” solutions, in all lines, to meet specific needs of its customers.

OUTSOURCING

The company develops, produces and fills products that offer quality assurance for the clients.





***SOLUTIONS FOR
FOOD & BEVERAGE
MARKET***

thank you!