

## A coopfam

WE ARE A COOPERATIVE OF PEOPLE,
FORMED BY 440 FAMILIES. WE TAKE CARE OF PEOPLE AND
RELATIONSHIPS, SEEKING REAL BENEFITS FOR EVERYONE. WE
WORK NOT ONLY FOR OURSELVES, BUT TO DEVELOP AND
IMPROVE THE QUALITY OF PRODUCTION, PRODUCTS AND THE
LIVES OF HUNDREDS OF FAMILIES. OUR FOCUS GOES BEYOND
THE PRODUCT, ORGANIC, FAIR TRADE... WE WANT TO CREATE
AWARENESS AND CHANGE MENTALITIES AND ATTITUDES,
STARTING WITH OUR MEMBERS AND CREATING A FORCE OF
TRANSFORMATION THAT EXTENDS THROUGHOUT OUR CHAIN,
FROM END TO END, REACHING THE FINAL COSTUMER.



POCO FUNDO MG





A CONSCIOUS CHAIN OF ACTIONS THAT TRANSFORMS IDEAS, MENTALITIES, PEOPLE, LIVES, COMMUNITIES, PRODUCTION AND CONSUMPTION RELATIONS TO ENSURE SUSTAINABILITY, QUALITY OF LIFE AND FAIR INCOME FOR ALL. TRANSFORMING OURSELVES TO TRANSFORM OUR FAMILY, OUR COMMUNITY, OUR WORLD.







## **OUR STORY**







#### 1980

Emergence of the movement in the early 80's, originated through the pastoral of the land (movement started in the Catholic Church)



#### 1991

Creation of the Association of Small Producers of Poço Fundo Organic Coffee Experience at Jacaranda Farm



**AAO Organic Certified** 

Organic Agriculture Association



#### 1997 1998

First Brazillian Organization to be FairTrade certified.



#### 1999

First Headquarters

Organic Coffe Buyer visit

International Organic Certification (BCS)





2000

First joint sale (Cooxupé)

Presentation of the Association at the National Conference of Fair Trade and Organic Coffee





## **OUR STORY**





2001

International sale through Max Havelaar.



2003

Coopfam Foundation Participation at Biofach Germany





2007

Purchase of coffee processing equipment



2009

Coffee Industry Project Roasting and Packaging





2010

End of the Association of Small Producers

Criation of the Brand Café Familiar da Terra





## OUR STORY







Women Coffee at The Fifa World Cup 2014



Construction of the warehouse



2018

Rebranding



First Woman President Vania Lúcia Pereira da Silva



**2020**Launch of Café Familiar
da Terra
Sales Record



Launch of Organic Café Familiar da Terra





## CERTIFICATIONS









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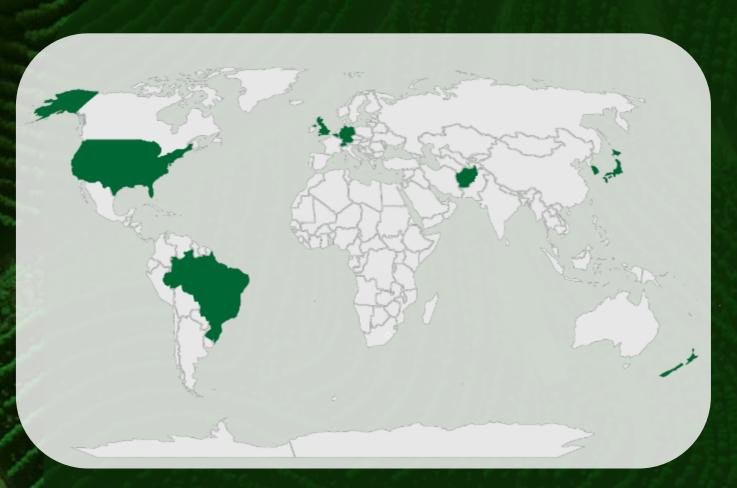






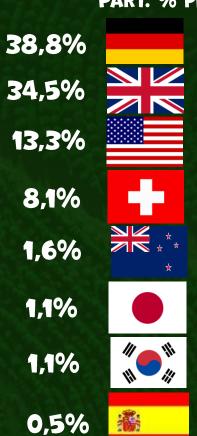


## DIRECT EXPORT



15 YEARS OF EXPERIENCE EXPORTING COFFEES WITH GLOBAL CERTIFICATIONS.

PART. % PER COUNTRY



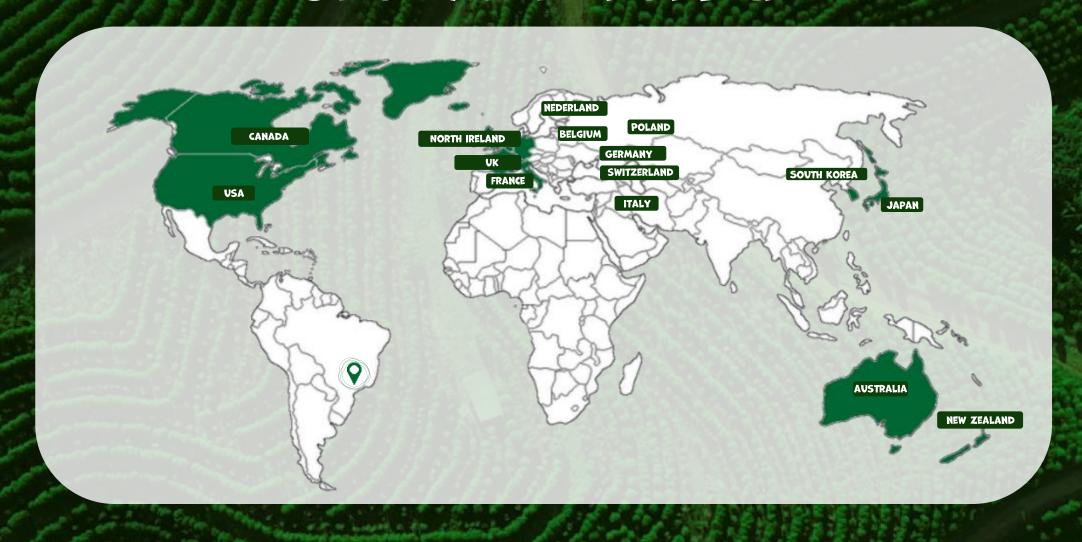
0,5%

0,4%

**GERMANY** U.K. USA **SWITZERLAND NEW ZEALAND JAPAN SOUTH KOREA** SPAIN

NETHERLANDS BELGIUM

## GLOBAL PRESENCE























## MEMBERS

497 **MEMBERS**  TOTAL AREA

4.502 HA 2.455 HA PRODUCTION AREA

4,81 HA PRODUCTION ÁREA PER COOP

Q 85 WOMEN



**3** 412 MEN



342 SUSTAINABLE

## **PRODUCTION**



SUSTAINABLE

FAIRTRADE 61.263 BAGS









**ORGANIC** 

13.052 BAGS



**RAINFOREST** 

18.286 BAGS



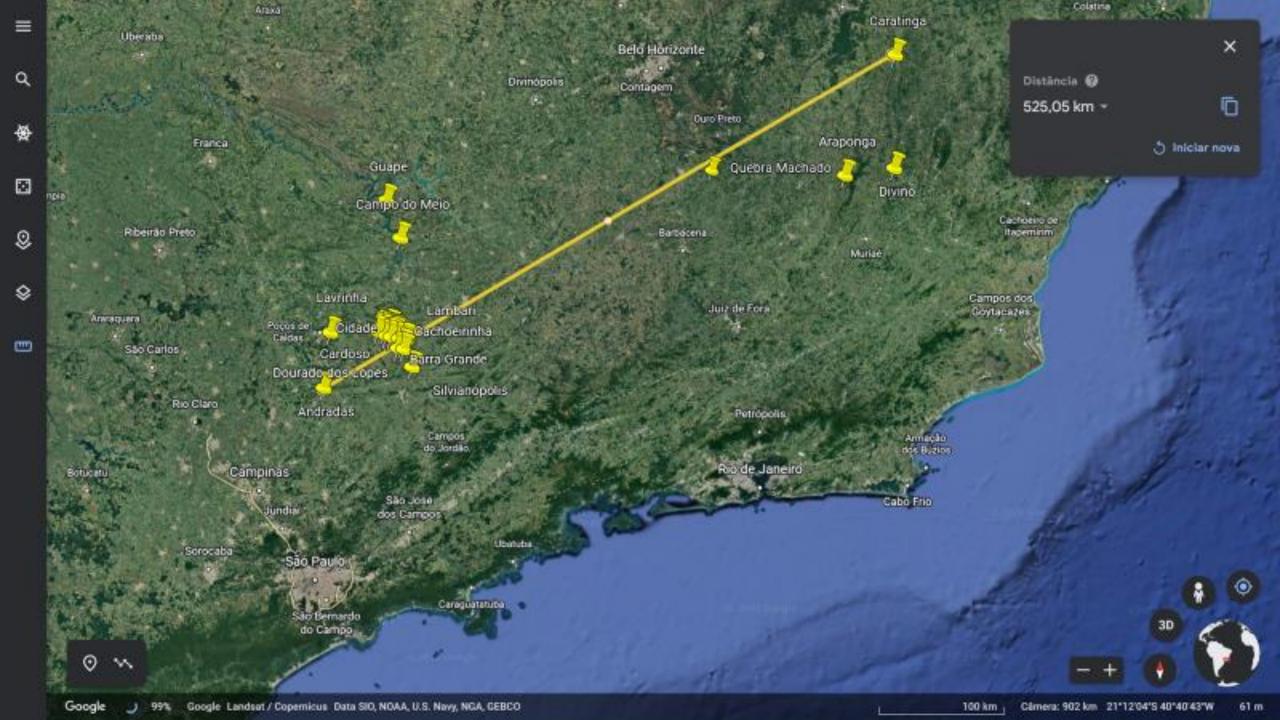
## CONSULTANT COUNCIL

### FORMED BY 29 GROUP LEADERS FROM DIFFERENT NEIGHBORHOODS OR CITIES

GRUPO
1º SÁBADO
ANDRADAS
ARAPONGA
BARRA GRANDE
BOCAINA
CACHOEIRA GRANDE
CACHOEIRINHA
CARATINGA
CARDOSO
CIDADE
CIDADE II
DIVINO
DOURADO DOS LOPES
GONÇALVES
CAMPO DO MEIO

The analysis of the second of
GRUPO
GUAPÉ
JACUTINGA
LAMBARI
LAVRINHA
MOBI
MORAIS
OLERICULTORES
PAREDÃO
POÇOS DE CALDAS
PONTE
QUEBRA MACHADO
SÃO MIGUEL
SERRA DOS COUTINHOS
SILVIANÓPOLIS





## OUR PRODUCTS



#### TRADICIONAL COFFEE



FAMILIAR DA TERRA





#### SPECIAL COFFEES



WOMEN COFFEE



FAMILY COFFEE



MICROLOT SINGLE ORIGIN

## OUR UNITS

### **HEADQUARTERS**



#### TECHNICAL ASSISTANCE



#### WAREHOUSE

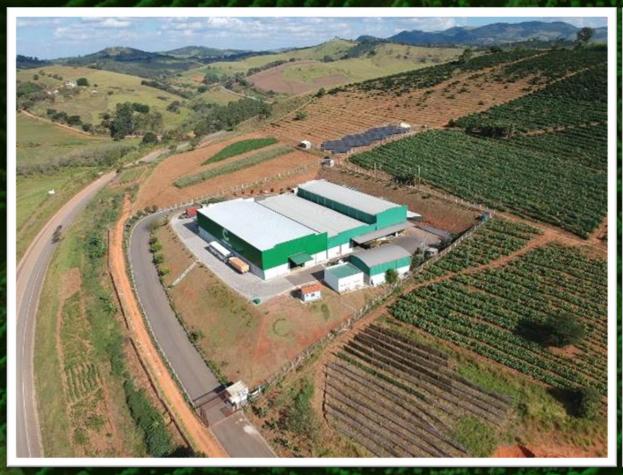
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CAPACITY

**BAGS STATIONARY** 

CAPACITY

70.000 120.000

**BAGS ROTATIVE** 

COFFEE PROCESSING

9.741

**BAGS PER MONTH AVERAGE** 

COFFEE PROCESSING

487

**BAGS PER DAY AVERAGE** 





DESTONER

GRANULOMETRY



DENSITY SELECTION



PHOTO SELECTOR - DEFECTS



BLENDING BALLONS

















JUTE

KLABIN

OXIFREE

**GRAINPRO** 







**BULK** 





SUPERSACK & ALPHABAGS





BULKLINE



## QUALITY DEPARTMENT



LED BY

2 G-GRADERS
CGI CERTIFIED

RESPONSIBLE FOR GRADING COFFEES, SAMPLING AND PREPARING INSTRUCTIONS FOR BLEND





# TECHNICAL ASSISTANTE MAIN OBJETIVES

- OUR TEAM IS FOCUSED ON IMPROVING THE QUALITY AND THE PRODUCTIVITY OF OUR COOPS COFFEE PRODUCTION.
- OUR GOAL IS TO DIAGNOSE THE PROBLEMS AND PROPOSE SOLUTIONS ADAPTED FOR EACH COOP REALITY.
- · VISIT EACH COOP TWICE A MONTH
- · HELP DEVELOPING THE PROPERTY AND THE COOP
- · DEVELOP TRAININGS AND COURSES, SOIL AND LEAVES ANALYSIS CAMPAIGN



### FEMININE PARTICIPATIVE CERTIFICATION

TO ENSURE OUR CONSUMER AND PARTNERS THAT THE COFFEE THEY ARE BUYING ARE PRODUCED ONLY BY WOMEN, WE DEVELOPED OUR OWN CERTIFICATION. ITS A METODOLOGY MADE BY THESE WOMAN, AND THEY AUDIT THEIRSELVES, THEY PROMOTE FIELD DAYS TO EXCHANGE KNOWLEDGE AND SHARE EXPERIENCES.

THIS IS OUR WAY TO ENSURE THAT THEY ARE VALUED BY THE WORK.















## SOME OF OUR PROJECTS





NATIVE BEES



SEEDS







SELECTIVE COLLECT

PILIAS E BATERIAS

VEGETABLE GARDEN



