



Surco, September 20, 2017 Sirs. CONNECT AMERICAS Lima Peru. -

Atte. Director.
Production manager
Ref: Presentation of Brochure.
Estimados señores

I would like to greet you, and introduce ourselves as a company specialized in the provision of professional services covering the areas of Consulting, Advisory Services, Agricultural Companies, Agro Exporting, Industrial Nurseries, Livestock, Poultry, Fish Farming, Agreements Financed with Debt Swaps External - Country, Social Agreements, Financial and Management Management in Legal Consulting, Financial, Administrative, Accounting, Budgetary, Business Study, Associative, Environmental, Project Development, Mergers, Excises, Liquidations, Development of Management Tools, as well we present ourselves as a company that provides auditing, business consulting, tax consulting, outsourcing, accounting services, evaluation and preparation of projects, development plans and strategic plans, projects funded by international organizations, non-profit entities, services for mining and byproducts s, among others that allow us to assure a quality service according to your expectations, incorporating to our services an added value in order to satisfy the needs of our clients in terms of their requirements.

Our personalized service has allowed us to penetrate different sectors of the country's economy, such as agro-export, agricultural, financial, commercial, industrial, associative, governmental, municipal, communal, associative. The activity of our company, is framed in a philosophy of getting involved in their needs and incorporating our experiences and projections, since our main objective is to be your strategic partner.

We are a company formed by a staff whose accumulated experience is more than 25 years of presence in the market, supporting us in offering them an efficient and timely service.

The list of institutions and companies to which our firm provides professional services can be found in the information that accompanies this presentation, as part of our corporate brochure.

We remain to your grateful orders to attend them professionally with the quality and dedication with which we serve our clients.

Sincerely,

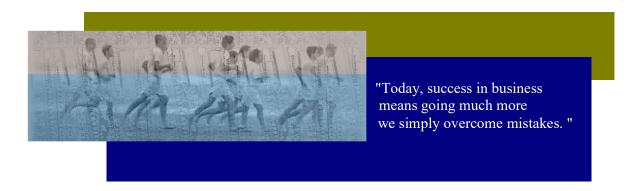
Miguel Angel Nonalaya Soto Gerente General CONCORP SAC.



We engage in your needs and objectives and incorporate our experience strategically, since our main objective is to be your strategic partner in order to reach your goals.

#### **Corporate Consulting**

Consultancy. Advice. Audit. Outsourcing. Finance. Tax & Legal Consultoría



#### We are

CONCORP is a consulting company born with the purpose of participating in the development of our national economy and becoming a leading professional services firm, providing solutions to various private and state companies, institutions, SMEs, Non Governmental Organizations and projects, Mainly focused on Agro Export, Forestry, Livestock, Poultry, and Agricultural Investment Projects with the participation of Local and National Governments and Industrial, Financial, NGOs, Civil Organizations,

We are aware of the challenges of growth, the incorporation of technology and the accelerated pace of the markets. We understand the complexities of innovative management, the modernization of processes, insertion in the globalized world and the need to have reliable information that generates confidence in the market and in our institutions, which will change the philosophy of our economy.

If you are looking for a different perspective to increase potential and reduce risk, find out what we can do for your organization. Just contact us and request a preliminary report on how we can help you develop, diagnose, implement, prevent, properly manage the strategies you will need to succeed and avoid future contingencies in the coming periods.

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"Our growth depends on much of its development and satisfaction"



#### Mission

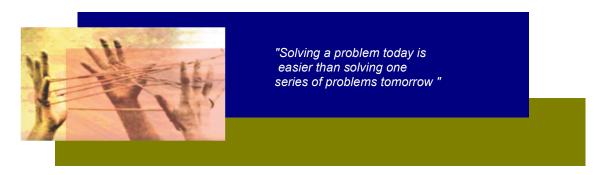
Whether you are trying to keep up with the fast-paced "new economy" world or you want your company or traditional institution to take advantage of that economy, one thing is clear: today's executives need to make quick and decisive actions to stay at a competitive level. It is here that an external point of view can be very useful. It would help you find specific goals from a new perspective and find solutions that can meet and even exceed your company's initial goals. While other consulting companies continue to offer you endless meetings full of fashion words, CONCORP would already be working on implementing strategies and developing the necessary solutions to reach its objectives and avoid future contingencies.

We are a group of professionals whose assets are knowledge and experience. We have a multidisciplinary team, among engineers, psychologists, lawyers, tax auditors, auditing accountants and other specialties, who share the same technical and operating standards, as well as methodologies, technologies and training programs. This includes strategic alliances with companies and with national and foreign professionals, which provides us with a valuable experience that we pass on to our clients.

We guide and train our CONCORP professionals, knowledge of specific industries, companies or organizations and organizational competencies, such as leadership skills, teamwork or customer service. The work of our professionals is evaluated periodically, since CONCORP pursues a career plan in a global system of competence management and performance evaluation, which contributes to the professional development of each one of its members.

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#### Our services

#### Consulting and Consulting

We help Agricultural and Agro Export companies, organizations, institutions and other companies in the market identify and manage risks to support them in meeting the strategic, operational, financial and investment goals. Advisory Services strategically cover key operational areas in companies through the following units: advisory, financial business, financial and operational risk management, market risk, credit risk, liquidity risk, internal audit, industrial safety, among other services related to our organizational and legal structure.

Advisory provides a wide range of advisory services that help companies better manage their organization's financial and operational functions.

#### **Audit and Controller Services**

The objective is to develop mechanisms to regain confidence in financial, operational, legal and management information. Employing methodologies of Audit (Analysis and Evaluation) that facilitates and promotes the quality of the work which fulfills our objective of reporting through independent and rigorous audits within the current parameters of control, policies, regulations and certification in this field. We carry out the following work: Tax, operational, management, financial, personnel audits, quality control audits, environment, etc.

With experience in reviewing financial projections, budgets, and others. We are organized by segments, which allows us to ensure the processes, from start to finish, you will be attended by professionals who have a deep knowledge of the environment and the relevant contingencies of your business, within the current approaches.



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#### Consultancy Specialized in mining subjects and related items

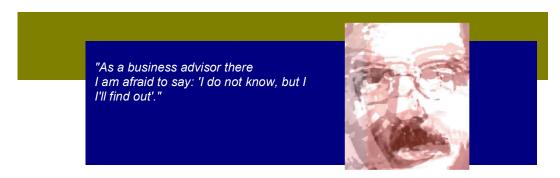
We help mining companies identify and manage risks to assist them in meeting strategic, operational goals. The Advisory Services strategically cover the key operational areas through the following units: advice, treatment of cyanide solutions, industrial hygiene and safety, environment, material storage, project design in metallurgical processes, mining open pit (leaching, merrill crowe plant, refinery, activated carbon, lime, barren treatment), supervision, inspection and management execution of projects in security, environment, monitoring, sample analysis and decision making in the area of operation and out of mine, and other related.

#### Legal and tax advice

Knowing the tax requirements of your company, generated by tax and legal planning, we offer an advisory that allows to use the financial resources adequately and to obtain the best structure of your business, as well as we evaluate the relevant tax aspects of an investment in matter tax, national and international taxation, transfer prices, claims, appeals and other derivatives of contentious and non-contentious tax proceedings, advisory services to natural persons, fulfillment of tax obligations, advice to successfully handle SUNAT inspections, foreign investment and corporate advice, legal advice on agro export issues, and municipal public management, money laundering, brokerage, etc.

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We also provide legal advice in matters with tax implications relevant to your business, such as: commercial, contractual, liquidations, interventions, mergers, management consulting, foreign trade, labor law, among others.

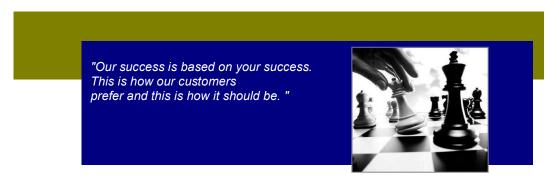
#### Corporate governance

Good Corporate Governance (Environmentally responsible) is the system by which companies are managed and controlled. The structure of good corporate governance specifies the distribution of the rights and responsibilities among the different participants of the company, such as the board of directors, managers, shareholders and other economic agents that maintain some interest in the company. Good Corporate Governance also provides the structure through which the objectives of the company are established, the means to achieve these goals, as well as how to follow up on its performance ", taking as reference the Organization for Economic Cooperation and the Economic Development - OECD)

Due to the public's mistrust, shaken by recent events, the task that the shareholders of the liability companies have undertaken is to carry out investigations, whose approach to corporate responsibility is intense, for which we provide the service of advice and evaluation of the instruments to achieve these objectives.

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#### Outsourcing

In business development, leaving certain internal processes in the hands of specialists makes outsourcing a modern management tool, based on a management process that considers structural and cultural changes in procedures, systems and controls, allowing you to concentrate in those critical areas of your business, seeking to keep current customers and get new customers, achieving operational efficiency and greater profitability.

Taking the strategic management decision to outsource its accounting, administrative, tax and remuneration processes has only one objective: to increase the profitability of its business, since this modality offers the client the availability of a group of interdisciplinary professionals, to meet the requirements that entails each type of contracted service, as they may be; accounting structuring and chart of accounts; the processing, analysis and issuance of the financial statements, destined to headquarters; benefits under international standards and before local surveillance entities; management of accounts payable to suppliers; elaboration of the executive or general payroll of its employees and workers; be your tax department and optimize the tax management of the organization.

#### Municipal Management and Public Organizations.

We collaborate with Municipal Institutions, Governmental Institutions, Projects, to identify and manage their management focused on risk analysis, we elaborate the control, management, operating systems, computer and financial instruments, within the regulatory framework in the country, focused on transparency and ensuring municipal, local and governmental management, we train in the management of municipal management, project management, development of municipal control tools, budget, development and other management tools, focused on meeting the strategic, financial, management and advice on tools for political campaigns.

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"Many consultants like to arrange systems forgetting people. But from my point of view behind of the problem of the systems there are always a human problem."



### CONCORP a company with social responsibility

We are partnered with CECODEC ONG, "Cooperation Center for the development of communities" in order to take our experience to the interior of our country, supporting and guiding in the management tools management to communities and non-profit associations in diverse projects and needs of that population.

## **PARTNERS**:

- CPC Miguel Angel NONALAYA SOTO
- CIP Carlos Enrique NONALAYA SOTO
- CP Graciela Edith BARBOZA SINCHITULLO
- CAL Karina Catalina NONALAYA HUAMANI
- CECODEC ONG (Center for Cooperation for the Development of Communities)

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"In a highly complex world, is precisely a small team, qualified and dedicated the difference."

#### Details:

### Miguel Angel NONALAYA SOTO

Certified Public Accountant, with professional training courses in Audit, Accounting and Advisory in Commercial, Industrial, Agro Exporters, Cooperatives and Financial Institutions regulated by the SBS and the General Comptroller of the Republic, Public Sector Institutions, Communities Peasants, Irrigation Commissions, Advisory and Administration of NGOs and SMEs, Specialist in Financial Institutions and Microfinance, Stock Exchange Companies, Volunteer Manager in training for COFIDE, Trainer in SMEs, with a Professional Experience of 25 years in the field of Accounting, Audit, Consulting, Business Consulting, Tax Consulting, Financial Consulting, Operative and Private and Public Management.

### Carlos Enrique NONALAYA SOTO

Collegiate Metallurgical Engineer, with professional training courses in the specialty of Treatment of Cyanide Solutions, Industrial Hygiene, Materials Storage, First Aid, Fire Fighting, Informatics, Financial Statements Reading and Budgets, English. Specialist in metallurgical processes in open pit gold mining (Leaching, Merrill Crowe Plant, Refinery, Activated Carbon, Lime, Barren Treatment). Supervision, inspection and direction of environmental work, monitoring, sample analysis and decision making in the area of operation and outside mine, safety and environmental monitoring in mining and metal mechanics, trainer and exhibitor, with more professional experience of 20 years.

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"Each of the following projects have several things in common: They were challenging, rewarding and highly successful."



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#### **CUSTOMERS**

The professionals have led and are leading the multidisciplinary teams responsible for the development of studies. In our portfolio we have the following according to detail:

### Agro Exporting

- SUNSHINE EXPORT SAC
- CHIMU AGROPECUARIA SAC
- VITIVINICOLA TACAMA SAC
- FUNDO AGRO INDUSTRIAL SAN JOSE DE LOS MOLINOS ICA
- COOPERATIVA AGROINDUSTRIAL TOCACHE TOCACHE
- AGROINDUSTRIAS DEL MANTARO SAC HUANCAYO
- PEPAS TROPICALES DEL PERU SAC
- TROPICAL FARM S.A.C
- FRUTOS TROPICALES DEL NORTE S.A.
- VIVERO LOS VIÑEDOS S.A.C.

### Non Governmental Organizations

- PROYECTO DE DESARROLLO ALTERNATIVO TOCACHE UCHISA (DEP. SAN MARTIN) GTZ
- CARE PERU
- CENTRO DE COOPERACIÓN PARA EL DESARROLLO DE LAS COMUNIDADES "CECODEC ONG"
- CECOPRODE VES (ONG) CANAL 45 VILLA EL SALVADOR
- FONDEPES

# Cooperatives

- COOPERATIVA AGROINDUSTRIAL TOCACHE LTDA (TOCACHE)
- COOPERATIVA DE AHORRO Y CRÉDITO HIJOS DE ANCASH
- COOPERATIVA DE AHORRO Y CREDITO SANTA MARIA MAGDALENA (AYACUCHO)
- COOPERATIVA DE SERVICION MULTIPLES EL TUMI

### **Corporate Consulting**

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"We help companies to define its fundamental mission, focus its activities, and to establish the rules that will be the key to success."



- COOPERATIVA DE AHORRO Y CREDITO EL TUMI
- COOPERATIVA DE AHORRO Y CREDITO DOS DE MAYO
- COOPERATIVA DE AHORRO Y CREDITO FRANCISCO BOLOGNESI DEL EJERCITO
- MERCADO COOPERATIVO SAN JUAN
- COOPERATIVA DE AHORRO Y CREDITO IMPULSO
- COOPERATIVA DE AHORRO Y CREDITO PACIFICO
- COOPERATIVA DE AHORRO Y CREDITO 29 DE AGOSTO DE LA PNP
- COOPERATIVA DE AHORRO Y CREDITO MARBELLA DE MAGDALENA
- COOPERATIVA DE AHORRO Y CREDITO HIJOS DE ANCASH

# Board of Irrigators - Water Administrators

- JUNTA DE USUARIOS DE RIEGO LA ACHIRANA ICA
- COMISIÓN DE REGANTES DE SAN PEDRO DE LLOC (PACASMAYO-LAMBAYEQUE)
- JUNTA DE REGANTES DEL DISTRITO DE RIEGO CHILLON.

#### **Business Services**

- PROYECTO PROVIPO SRL. (CONSTRUCTORA)
- FILCAN (CONSTRUCTORA) SRL
- AMERICANA DE AVIACIÓN S.A.
- CONCISA SAC
- GEOTEC SAC
- G & F SERVICIOS GENERALES SAC CAJAMARCA
- SERQUIMETCA S.R.L CAJAMARCA
- PERUVIAN HAND'S S.R.L CAJAMARCA
- H&J SERVICIOS GENERALES S.R.L
- CONSTRUCTORA CANEPA TABINI SRL
- ENVIRONMENTAL CONSULTANTS SAC
- SERVISAIR SAC
- GRIFO LOS PINOS SRL
- PETROCORP SAC

- BEPAC SAC
- UNIPORT SAC
- INMOBILIARIA MARITIMA SAC
- GOLDEN LOGISTIC SAC
- ESPINOZA INGENIEROS CONTRATISTAS GENERALES SRL
- ESPINOZA FABRICACIONES SRL
- STIL SERVICE SRL
- MAQUICAM SRL
- RIO BRANCO

## Administration and Liquidation

- HOTEL EL PUEBLO
- AMERICANA DE AVIACION

#### Industrial business

- IBS SA (INDUSTRIA PESQUERA- PAITA)
- SUMINISTROS E INDUSTRIAS ALIMENTARIAS S.A (EMPRESA PESQUERA-PAITA)
- FAKIU S.A -(EMPRESA CONSERVERA CHIMBOTE)
- CARLADOR S.A
- A.V.J SRL.
- RITZI OF ITALY SAC
- DOE RUN PERU OROYA
- PERU METALES S.R.L.
- ENCHAPES AMERICA SAC
- INDUSTRIA FORESTAL RUFNER SRL INFOR
- CORPORACION PERQUERA INCA SAC COPEINCA
- GALVANIZADOS PERUANOS SAC GALPESA
- CORPORACION LOGISTICA SAC
- INFOR SRL
- INDUSTRIAS RUFFNER SAC
- MAQUICAM SAC
- CORPORACION SILVESTRE SAC
- NEOAGRUM SAC

## **Business Companies**

- DISTRIBUIDORA EDUSA EIRL
- EKT COMERCIAL SAC
- EDUFARMA SRL

### Public enterprises

MUNICIPALIDAD DEL PUERTO DE SUPE – PROVINCIA DE LIMA

- MUNICIPALIDAD PROVINCIAL DE MALA.
- MUNICIPALIDAD DE SAN PEDRO DE LLOC LA LIBERTAD.
- MUNICIPALIDAD DE HUARIPAMPA JUNIN
- MUNICIPALIDAD DE CONCEPCION JUNIN
- EMPRESA NACIONAL DE PUERTOS ENAPU
- CONTRALORIA GENERAL DE LA REPÚBLICA
- FEDERACION DE COOPERATIVAS DE AHORRO Y CREDITO FENACREP
- COMUNIDAD CAMPESINA DE HUARIPAMPA JUNÍN
- CATICOS TACNA TACNA
- GOBERNACION DE SAN JUAN DE LURIGANCHO
- GOBIERNO REGIONAL DE AYACUCHO REGION WARI
- MUNICIPALIDAD DE SANTIAGO DE CHUCO ANGASMARCA TRUJILLO
- MUNICIPALIDAD DE SANTIAGO DE SURCO LIMA
- MUNICIPALIDAD DE JICAMARCA LIMA

### **Associations**

- ASOCIACION PRO VIVIENDA FAP "JORGE CHAVEZ"
- ASOCIACION HIJOS DE HUARIPAMPA
- ASOCIACION DE COMERCIANTES 10 DE OCTUBRE
- ASOCIACION PERUANA DE AUTORES Y COMPOSITORES APDAYC
- ASOCIACION DE VIVIENDA PALABRITAS
- CECOPRODE VES
- ASOCIACION DE AGRICULTORES DE PICHARI
- ASOCIACION DE AGRICULTORES DE SAN JOSE DE LOS MOLINOS ICA

## Stock Exchange Companies

- ANDES SECURITIES SOCIEDAD AGENTE DE BOLSA S.A.C.
- INVESTA SAC.

#### **Financial**

- CAJA MUNICIPAL DE TACNA
- CAJA MUNICIPAL DE AREQUIPA
- CAJA RURAL LOS LIBERTADORES DE AYACUCHO AYACUCHO.

#### Legal

- ACOPIADORA CUADROS FORT E.I.R.L
- RECUPERADORES CUADROS E.I.R.L
- MUNICIPALIDAD DE SAN ISIDRO
- GRUPO DE INVERSIONES PISIS S.A

- SOLUCION A PROCESOS LABORALES.
- FEMCAT S.A.C INGENIERIA Y CONSTRUCCION.
- RIO BRANCO SAC LEGAL TRIBUTARIO
- GOBERNACION DE SAN JUAN DE LURIGANCHO ASESORIA
- ASOCIACION DE COMERCIANTES MESA REDONDA.
- CENTRO POBLADO DE MAYAPO AYACUCHO.
- CENTRO POBLADO LOS ANGELES APURIMAC.
- MUNICIPALIDAD DE MALA LIMA.
- JUNTA DE REGANTES LA ACHIRANA ICA
- CECODEC ONG.
- SERVICIOS GENERALES 6 DE AGOSTO S.A. (OPERADORES LOGISTICOS)



Consultancy. Advice. Audit. Outsourcing. Finance. Tax & Legal.

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