

# COMPANY PROFILE



# About US

**H&J Trade Importação e Exportação Ltda** is a Brazilian company created to represent the interests of its clients in international commerce, supporting the implementation of the business for **Brazilian** and **Foreign Companies**.

For this purpose we have a team of managers and business partners who dedicate their time to implement its business.

Through a large network and strategic partnerships with companies with proven experience, technical skills and high specialization, we are able to support our customers and ensure the quality of the services provided.

Official Export Representative of Flosul Madeiras Brasil. <http://www.flosul.com.br/>



# Our Business & Market Focus

## Our Business is:

- Agency and representation in foreign markets;
- Business Intelligence;
- Market research;
- Procurement;
- Sales Channel Management;
- Management of operational processes;
  - The Logistics and customs;
  - Sending samples;
  - Traceability with partner support;
  - Other activities .
- Create, implement and manage of commercial platform in the international market.

## Our Market Focus is:

- Africa;
- Asia;
- Latin America;
- Middle East.



# Agency and representation in foreign markets

## Export Process

 Seller



# Wood Chips

## Eucalyptus and Pine (Pulp, MDF and Energy)

Item (e.g.)	Tolerâncias
Over 40.0 mm (Oversize)	9,25% max;
4,8 mm – 40.0 mm	86,51% min;
Under 4.8 mm	0,78 % max;
Rotten Wood & Bark	1% maxi;
Foreign Matters	Nil;
Moisture Content	≤ 40%

**Chopped eucalyptus from Logs with FSC**

**Shipment by Break Bulk (Buyer will arrange the vessel)**

Phytosanitary certificate  
Fumigation certificate  
Origin certificate  
If requested: Third party test report (e.g. SGS)





# Wood

## Logs Eucalyptus, Pines & Others

### Application:

- > Pulp
- > Biomass
- > Furniture
- > Others



## Lumber Eucalyptus, Pines & Others

### Application:

- > Furniture
- > Pallets
- > Fruit Box
- > Plywood
- > Deck
- > Wooden panel
- > Others



# Distribution & transmission electricity components

## Equipment Power & Distribution

### Application:

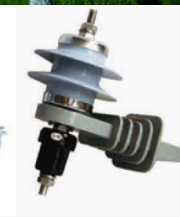
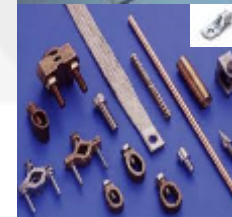
- > Substation
- > Power Plants
- > Distribution lines
  - Pole Mounted
  - Ground
  - Underground lines
- > Buildings
- > Others



## Pole line hardware & Cables

### Application:

- > Transmission Lines
- > Distribution lines
  - Pole Mounted
  - Underground lines
- > Industrial Buildings
- > Others



## CCA Treated Wooden Poles

(CCA - chromated copper arsenate)

### Species:

- > Eucalyptus
- > Pine



# Furniture & Agro and Food Commodities

## Furniture

### Application:

- > Home
- > Garden



## Agro and Food Commodities

### Agro:

- > Maize;
- > Soybean;
- > Sugar;
- > Rice;
- > Chicken Paw, Feet, Mid Wing
- > others





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