

## **COMPANY PROFILE**

Company Name: Andean Scargots Textile (AST) Address: Capitán de Navío Camilo Carrillo 248, San Miguel. Lima 32 - Perú www.astextile.com.pe

Contact: Lloysi Chang Sales Manager Iloysi@astextile.com.pe Iloysi@gmail.com Phone: 51 -994 011 684 Skype: Iloysi.chang1

## **OUR STORY**

We are a family company founded in 2005, committed to producing and selling the best Peruvian Cotton garments for local and foreign markets. With a work team carefully selected, we have professional experts in the areas of product development, production and quality management, whose knowledge and experience in the textile industry ensure high performance at every stage of the production process, thus guaranteeing a final product with all the technical specifications required according to international standards.

Peruvian Cotton, which is one of the most high quality yarn in the world, thanks to ideal growing conditions in the Coast of Peru, extra-long staple length and hand harvesting process of the raw material, help us to deliver to our customers an excellent apparel product with exceptional durability, softness and brilliant luster.

We are specialized in knitted garments in a variety of products for Men & Women, Kids & Babies, such as: *T-shirts, polo box, blouses, dresses, pants, shorts, sweatshirts, jackets, pajamas, etc.* 

Our experience in diversified markets as United States, Australia, Spain & Peru, let us offer to our clients a high standard customer service with comprehension of quick response business environment.

Brands we work for: Cuyana Brand (USA), Best Made Co (USA), Propaganda Agency (USA), Lonevolk (Australia), Tempranito (Spain), Mormai (Chile), Cotton Snails (Peru), Gallina Pintadita (Peru).

## PRE-PRODUCTION TERMS

- ✓ Pricing 5 days.
- ✓ Prototypes: 7-10 days.
- ✓ *Lab Dips: 7-10 days.*
- ✓ Fabric Development: 30 days (with available yarn in market)
- ✓ Sales Samples: 45 days (with available yarn in market)
- ✓ Payment Terms: 2 x FOB

## PRODUCTION TERMS

- ✓ Production Lead Time:
- ✓ For Solids: 60 90 days. (based on complexity of fabric and garment construction).
- ✓ For Heathers, Melanges and Stripes: 120 days (pre-spin preparation is required)
- ✓ Minimum Production Lot: 300 pcs per color/per style.
- ✓ Minimum Production Lot for Heathers, Melanges and Stripes: 600 pcs per color/per style.
- ✓ Production Capacity: 30,000 pcs monthly.
- ✓ Incoterm: FOB/FCA Price (Callao Port / Jorge Chavez Airport)
- ✓ Payment Terms: 50% in advanced (once po# placed) & 50% balance (prior to shipment, against shipping docs)