



**Contact
Us!**



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Our Profile

Connecting you to the best suppliers.

About us



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Brazil Trade Agents (BTA) is a company specialized in intermediation and commercial representation in the international agricultural commodities market. Our mission is to connect quality Brazilian suppliers to global importers, ensuring safe, transparent and efficient negotiations. With extensive experience in the sector, BTA stands out for its ability to offer personalized solutions that meet the specific needs of each client, respecting previously established commercial rules and procedures.



Our Expertise



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With in-depth knowledge of international commodity trade, **BTA** has expertise in all stages of the process, from identifying reliable suppliers to the successful conclusion of international transactions. Our team is made up of experts who understand the dynamics of global markets and offer comprehensive support, including consultancy on legal compliance, logistics planning and market strategies. Our agility in quoting and quick response are differentiators that make us reliable strategic partners for our clients.



Our Value



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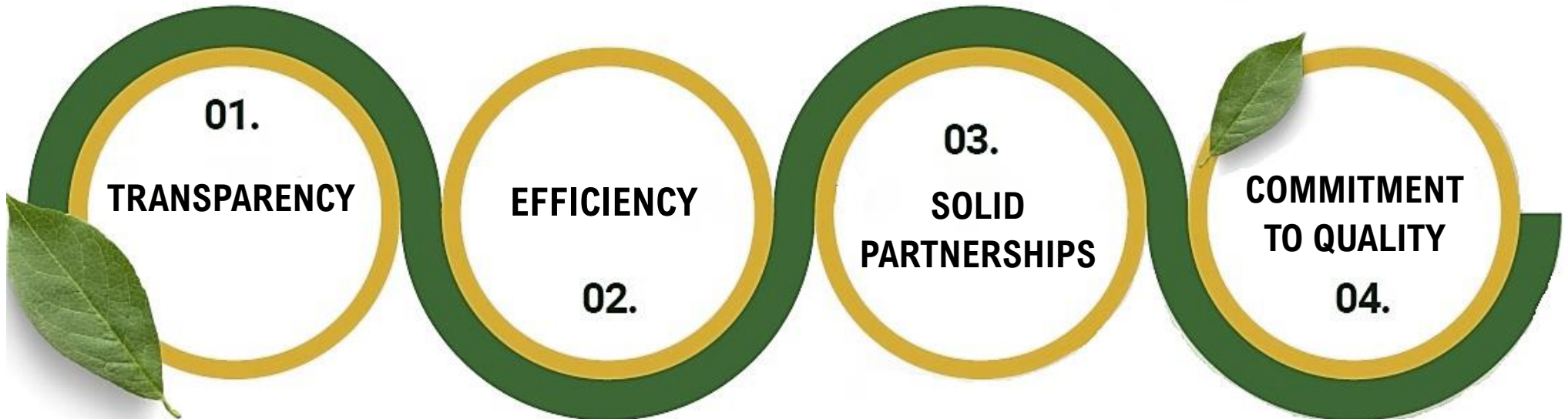
At **BTA**, our values are the cornerstone of all our operations:

Transparency: We maintain clarity and honesty in all our negotiations, ensuring mutual trust.

Efficiency: Agility and precision are fundamental to delivering high-quality results in the shortest possible time.

Solid Partnerships: We cultivate lasting relationships based on trust and mutual respect with suppliers and customers.

Commitment to Quality: We work with high quality products and follow strict control standards to guarantee the satisfaction of our commercial partners.



The Products We Work With



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BTA specializes in trading a wide range of agricultural commodities, including:

- **Soy and Corn:** We supply high quality grains, meeting international standards.
- **Coffee:** We sell Brazilian coffee, known for its superior quality and diversity of flavors.
- **Sugar:** We offer refined and raw sugar, exported efficiently to global markets.
- **Beef and Chicken:** We work with certified producers to guarantee the export of high quality beef, pork and chicken.

Our Services



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BTA offers a full range of services to facilitate international business transactions:

- **Commercial Intermediation:** We connect suppliers and importers in a safe and effective way.
- **International Trade Consulting:** We provide strategic advice and legal compliance support.
- **Logistics Monitoring:** We coordinate and monitor all stages of the logistics process, from origin to destination.
- **Quick Quote:** We provide accurate and fast quotes, enabling agile commercial decisions.



Market Presence

Customer Segments

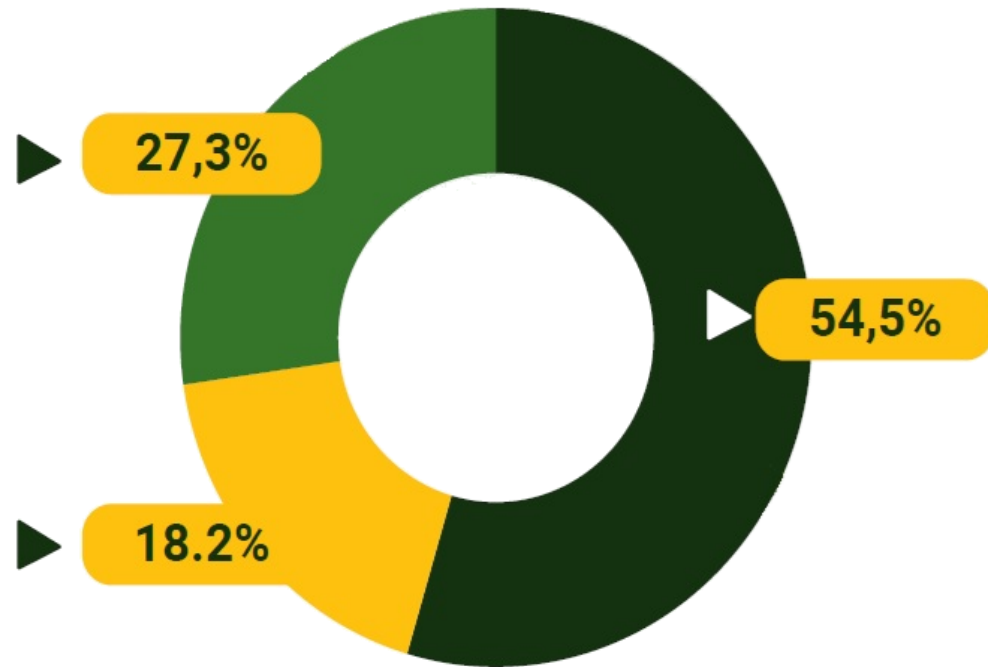
- 54,5% Exporters and Importers
- 27,3% Distributors and Wholesalers
- 18,2% Food Industries

BTA has a strong presence in key markets around the world, including:

- North America
- Europe
- Asia
- Middle East



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These markets recognize BTA for its reliability and ability to supply quality commodities in large volumes. Our global network of partners allows us to efficiently access and meet the specific demands of each region.

What to Expect From BTA



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When you choose **BTA** as your business partner, you can expect:

- **Trust and Transparency:** Clear and honest negotiations from beginning to conclusion.
 - **Agility and Efficiency:** Quick responses and precise execution of all stages of the process.
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- **Comprehensive Support:** Complete support in all areas of international trade, from consultancy to logistics.
 - **Long-Term Partnership:** Commitment to the continued success of our business partners.



Certifications



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Our agro-products are rigorously certified, guaranteeing quality and compliance with international standards. **BTA** is proud to represent trusted suppliers committed to security and guaranteed authenticity.

**GACC Certificate
2025**

**ARAB-BRAZILIAN CHAMBER
OF COMMERCE 2025**

**AQSIQ
2025**

**GAC
2025**

THANK YOU!

Reliability, Agility, Transparency and Partnership.



*We're waiting for
you!*



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Get in contact with us.