

## Capabilities Statement

We are leading provider of innovative IT solutions and supplemental IT staffing to meet all the challenging demands of your growing organization. The leadership team of CMIT Solutions of Atlanta Northeast has a long history of success in technology, hardware procurement, program and project management, and business management. Our executive team leads our company to achieve immense success in serving the small to midsized business market in business support and computer consulting services. It is our primary goal to be a reliable and competent partner to design or upgrade your information technology systems for successful and substantial business outcomes.

### Why choose CMIT Solutions of Atlanta Northeast?

- We have spent 20+ years building our network in 27 US and Canadian states and provinces. We are located in over 160 offices nationally and employ over 1000 technicians to ensure scalability and capacity.
- We have exclusive partnerships with world-class technology companies (e.g., Microsoft, Dell, Lexmark, Intuit, Barracuda, Datto, and more).
- We are scalable through countless vendor partnerships. Having a national presence allows CMIT Solutions to offer our clients professional products and services that are otherwise only available to larger corporations. And with numerous franchises serving the Atlanta Metropolitan area, our regional footprint provides local resources beyond those of our competitors.

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**Federal Tax ID:** 81-3706908

**D&B #:** 080730767

**CAGE #:** 7YK45

**eVerify Compliant:** 1194110



## Core Competencies

- |                                  |   |
|----------------------------------|---|
| ✓ IT Managed Services            | ✓ Project Management                              |
| ✓ IT Platform Support            | ✓ Project Governance & Oversight                  |
| ✓ Disaster Recovery and Backup   | ✓ Cyber Security Assessment & Penetration Testing |
| ✓ IT Consulting & Management     | ✓ Custom Application Development                  |
| ✓ Azure, VDI, & Citrix Solutions | ✓ Network Security                                |
| ✓ Business Continuity            | ✓ Hardware/Software Sales                         |

## Partial List of Clients

- Ansley Atlanta Real Estate
- Gardner Spenser Smith Tench & Jarbeau, PC
- TWD Conglomerate, Inc
- Ameriprise Financial Services
- Point Wireless, Inc.
- Bermuda Electric Light Company, Ltd
- Bermuda Civil Aviation Authority

## NAICS Codes

**Primary:** 541611 - Administrative Management & General Management Consulting Services

**Secondary:**

- 541618 – Other Management Consulting Services
- 541512 – Computer Systems Design Services
- 541519 – Software Installation Service/DR Services
- 423420 – Office Equipment Merchant Wholesaler
- 423430 – Computer Equipment Wholesaler

## Solutions

<b>Managed IT Solutions &amp; Platform Support</b>	<ul style="list-style-type: none"> <li>• Comprehensive proactive technology monitoring and maintenance solution for Network, Server and Desktop</li> <li>• Preventative problem resolution</li> <li>• Security patch and software update implementation,</li> <li>• 24x7x365 help desk &amp; technical support</li> </ul>
<b>Project Management &amp; System Integration</b>	<ul style="list-style-type: none"> <li>• Assist over extended IT project teams and IT organizations with a lack of project management resources internally and lack of appropriate coordination of vendors and internal resources.</li> <li>• Manage all aspects of diverse, very complex IT projects from inception through completion.</li> <li>• Manage program and project interdependencies and facilitate communication across projects, departments, vendors and resources</li> </ul>
<b>IT Strategy &amp; Planning</b>	<ul style="list-style-type: none"> <li>• Planning - Take your business goals and develop the technology plan and IT infrastructure to support your business. You'll have a plan that supports your goals.</li> <li>• Execution – Assist you in developing a project road map that aligns with your objectives — building scope and schedule with the resources available</li> <li>• Management - Maintain the IT infrastructure operations you require, outlining service level agreements and service procedures that support our agreement</li> </ul>
<b>Hardware/Software Procurement &amp; Infrastructure as a Service</b>	<ul style="list-style-type: none"> <li>• Dell premier partners</li> <li>• Barracuda premier partners – Cloud back up solutions, email security, network security, firewalls, spam filtering</li> <li>• Datto premier partners – Cloud and appliance backup solutions</li> <li>• Aerohive – Enterprise wireless solutions</li> </ul>
<b>System Architecture/ Network Engineering</b>	<ul style="list-style-type: none"> <li>• Switch/Router design, configuration, &amp; troubleshooting</li> </ul>
<b>Cyber Security &amp; Threat Management</b>	<ul style="list-style-type: none"> <li>• Network Vulnerability Assessment – a non-invasive, internal system audit that will identify potential Risks and security threats</li> <li>• Penetration Testing – simulated attack on your systems/network to identify vulnerability from potential unauthorized parties to gain access to your systems</li> <li>• Email Phishing Test – to assess how likely your team is to click links or open attachments in email. This will aid in evaluating your current security awareness and offers an opportunity for coaching and retraining to avoid eminent threats</li> <li>• Full report and recommendations for all areas of risk with recommendations for remediation</li> <li>• Multi-layered technology protection including, anti-virus, anti-spam, anti-malware, firewall management, and data encryption</li> </ul>
<b>Business Continuity</b>	<ul style="list-style-type: none"> <li>• Fully-managed data backup and disaster recovery solution protects your business with encrypted off-site storage, archival and discovery options, and system virtualization in case of disaster</li> </ul>
<b>Planning &amp; Installation</b>	<ul style="list-style-type: none"> <li>• Network design</li> <li>• Low voltage Cabling</li> <li>• Cabling Support &amp; Maintenance</li> </ul>