

# Company Profile



## About us

We are a procurement and logistics company with over 30 years of experience in the commercial and industrial field.

Our business model is based on the creation of values through the purchases, logistics and commercialization management of products from the different manufacturing industry branches (food, pulp and paper, beverages, sugars, packaging, cosmetics, personal care, pharmaceuticals)

Our success is based on the personalized service and on the use of all our resources to position each one of the products and/or services in a minimal or required time, followed by a cost structure accepted by our clients and assure the operability of the supply chain where the product or service is going to operate.

## Achievements



## Our Mission

Be leaders in the integral procurement and commercial management in the industries of implementation of our portfolio and continue building a productive client-provider relation.

Serve in the procurement and integral logistics of equipment, raw material and other products most needed for food, pulp and paper, beverages, sugars, packaging, cosmetics, personal care, pharmaceuticals and other industries. Likewise, commercially keep and develop our clients in the international markets.

## Our Vision





# Natick Centak Group



**CENTAK ENTERPRISES INC**  
Miami, United States



**NATICK PAPER LTDA**  
San Jose, Costa Rica



**CENTAK ANDINA SAS**  
Bogota, Colombia



**CENTAK EXPORT ZF SAS**  
Bogota, Colombia



**SURAMERICAN BUSINESS SOLUTIONS S.A.**  
City of Panama, Panama



**CORPORACIÓN NATICK C.A.**  
Caracas, Venezuela



**REPRESENTACIONES NATICK C.A.**  
Caracas, Venezuela



**FUNDACIÓN NATICK**  
Caracas, Venezuela



**CENTAK DO BRASIL LTDA**  
Campinas, Brazil



# Natick Centak Group Timeline

**Corporación Natick C.A.**  
Is incorporated in Caracas, Venezuela

**1987**



**Representaciones Natick C.A.**  
is born in Caracas, Venezuela

**1994**



The Joint Venture with **Paper Technology Ltda** is created in Rio Claro, Brazil

**2007**



**Centak Export ZF SAS** is incorporated in a free zone in Bogota, Colombia

**2011**



**Suramerican Business Solutions (SBS) S.A.** is established in Panama City in Panama

**2013**



A Joint Venture with **Colonia2go GmbH** is created in Coifed, Germany

**2015**



**1991**  
**Centak Enterprises Inc** is incorporated in Miami, USA



**2001**  
**Centak Andina SAS** is incorporated in Bogotá, Colombia



**2010**  
**Fundación Natick de Venezuela** Is created in Caracas, Venezuela



**2012**  
**Centak do Brasil Ltda** is incorporated in Campinas, Brazil



**2014**  
**Natick Paper Ltda.** is incorporated in San Jose, Costa Rica



# Our Company

2



Manufacturing  
Plants of the  
Group

4



Commercial  
Offices of  
the Group

6



Covered  
Markets

+480



TEUs per year

+209



Number of raw material  
and packaging

+45



Collaborators

+205



Clients

30

Years of  
Existence

US



Headquarters  
Doral, FL



Headquarters



Representantes de Ventas  
y Atención al Cliente

Our top  
markets



**Our company has commercial agreements with a great variety of manufacturers at global scale, as well as with distributors and technical services companies.**

**These commercial agreements help us provide high level and quality products, competitive prices and guarantees.**



# Our services



Commercial, technical and marketing assistance hand in hand with our clients



Procurement and integrated logistics services



Quotation management according to the client's needs



Complementary services and at our client's hand: technical, post sale and product and projects development



Search of new technologies for industries and presentation of innovation products



Global Sourcing for supplies or categories where the client needs it



**We are a company specialized in Procurement and with great strengths in Global Sourcing to reach the best supply agreements with the best global supply sources.**





# Additional Services (only for )



In Venezuela we have our company REPRESENTACIONES NATICK C.A. who can make sales to our local clients under the different business and payment models that are managed in the country.

**Delivery at  
Customer Facility**



**Local stock  
management**



**Local currency  
payments**



**Custody account  
payments**



**Venezuela is a strategic market for us, and we are always evolving according to the needs of our clients and serving them comprehensively as a business group.**



# Our Business Lines

**Raw Materials**



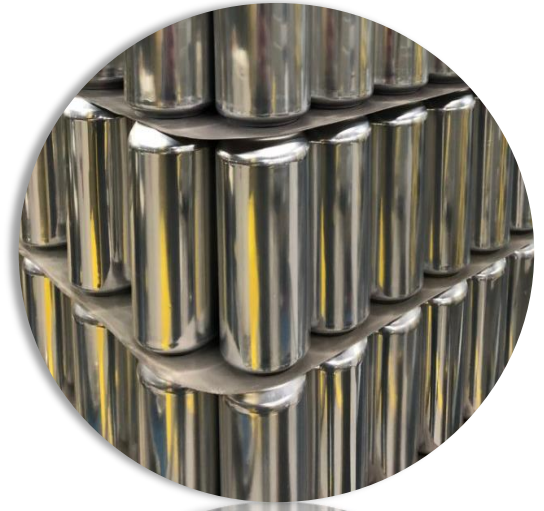
**Rum & Spirits**



**Packaging Material**



**Consumables  
&  
Accessories**







# Our Portfolio

# Raw Materials





## Starches, Minerals and Chemicals

Corn and Yucca starches, Acidifiers, Kaolin, Carbonates, Caffeine Anhydrous, Colorants, Titanium Dioxide, Enzymes, Phosphates, Gums, Glutamate, Sodium Sulphate, Vitamins



## Fruits Pulp & Concentrates

Peach, Apple, Mango, Banana and Pear Pulp, Orange, Pineapple and other concentrates.



## Herbs and Spices

Anise, Annatto, Celery, Arrowroot, Basil, Cinnamon, Cardamom, Cassia, Chili, Coriander, Cloves, Cumin, Curry, Dill, Bay, Mace, Nutmeg, Peppers



## Tomato Paste

Hot Break & Cold Break  
Tomato powder,  
Ketchup, retail & Food Service,  
Diced and Whole peeled tomato  
canned.



## Nuts and Dried fruits

Almonds, Apricots, Hazelnuts, Prunes, Figs, Peanuts, Nuts, Pistachio



## Flavors and Scents

Powder and Granulated Scents, Extracts, Oleoresins and Seasonings



## Dehydrated Vegetables

Celery, Onions, Cauliflower, Spinach, Mushrooms, Parsley, Bell Peppers, Tomatoes, Carrots

# Packaging





## Bag-In-box

Aseptic bags for fruits and vegetables, bags for dairy products, BIB solutions for Wines, Oils, Water. Bags for Food-Service and vending machines.



## Flexible Packaging

Monolayer structures, bilaminates, trilaminates, tetralaminates and coextrusions. Bags, pouches with zipper and valve attachments, Pet-food bag, Doypacks.



## Corrugated

Corrugated Cardboard Boxes and Sheets, Corner Corners, Boxes with Offset, Flexo and Digital Printing, standard type or die-cut. Boxes for fruit or frozen foods.



## Paper Sacks

Valvulated or open mouth multi-ply paper bags, Square bottom sacks, Bags for commerce. Printed or Unprinted. Can include plastic liners.



## Coffee Packaging

Flow-Pack bags without seals and with seals, Flex-Up Bags, Pillow-type bags. Available accessories: Valves, clamps, zipper. Recipack and Biopel bags.



## Caps & Liners

Plastic and Metallic Lids, Induction Liner, Pressure Liner, Precision Liner, Polyethylene Liner, Foamed Liner. Induction sealing machines.



## Big-Bags

Big bags with 4 handles, 2 handles and 1 handle. Woven or Laminated. For various applications.



## Polyolefins

Polyethylene HDPE, LLDPE, LDPE, PET, PE Non-woven, Polypropylene.



# Consumables & Accessories

# Consumables & Accessories



## Plastic Pallets

Pallets encajables, Pallets apilables, Pallets para racks, Pallets para retail, Pallets rodantes, Pallets Europeas, Paletas ignífugas, Tapas y marcos



## Totes & Plastic Boxes

Cestas para pan, Contenedores, Totes, Bandejas y Estuches productos, Contenedores de bebidas, Estuches para lácteos, paredes rectas, Stack-N-Nest, plegables, Accesorios



## Slipsheets

Láminas deslizantes para sustituir pallets, resistentes al agua, antideslizantes, 100% Kraft o con porcentaje reciclado. Corrugadas en PP celular.



## Rings for

Anillos tradicionales de LDPE, Anillos avanzados amigables con el medio ambiente de HDPE.



## Plastic Separators

Láminas en PP en forma sólida o corrugada. Bordes redondeados, impresas, personalizadas y en amplia variedad de colores



## Hardboard Separators

Láminas separadoras fibra de Eucalipto u otras maderas similares. Bordes redondeados y calibres variados. Cara lisa o natural.



## Carton Separators

Láminas separadoras para pallets hechas de cartón sólido virgen y/o reciclado (chip-board, tier-sheets)



# Rum & Spirits



**Barrels**  
Bourbon, Scotch Barrels



**Grade Measurement Equipment**  
Portable, visual and digital Refractometers. Millimetric stations for the grapes receptions, Flowmeters



**Rivets**  
Countersunk Head Rivets, Flat Head Rivets)



**Heads and Bottoms**  
Barrel Heads new or used, Plugs, Corks



**Plastic Caps for Beverages**  
Wood Barrels and Tanks, Aspen Caps for Barrels, Canister, Labels and their Caps



**Chips**  
Xtraok Chips , American Oak, French Oak



**Other Consumables**  
Xoakers, Barrel Insert, Xtrakit



**Bungs**  
Designed according to client's needs and the company's logo

# Solutions for Beverages industries



Praj Industries Limited is an Indian multinational process and project engineering company, headquartered in Pune, Maharashtra. The company also has offices in South Africa, North America, Latin America, the Caribbean, Thailand and Philippines. Its manufacturing facilities are at 4 locations – in Sanaswadi, near Pune; Kandla, Port in Gujarat and Wada, Thane District. Praj is a recipient of the DSIR National Award in 2005 for outstanding In-House R&D Achievements.

The company deals with segments like Alcohol / Fuel Ethanol and Brewery Plants, Water and Wastewater Treatment Plants,[5] Critical Process Equipment System, High Purity Systems, BioProducts (Livestock Health and Nutrition Products), and Customised Research Service & Solutions.

# Solutions for Beverages industries

1G Ethanol | 2G Ethanol | Compressed Bio Gas (CBG)

Water Purification Systems for:

- Biopharmaceutical industry
- Sterile formulations
- Topical and oral formulations
- Personal care and nutraceutical

Praj HiPurity  
Systems

Bio  
Energy

Comprehensive solution for all your  
wastewater treatment needs:

- Treatment and Disposition
- The 3Rs of Reduce, Recycle and Reuse
- ZLD and resource recovery.
- Operation and Maintenance Services
- Value added services

Wastewater  
Treatment

Brewery &  
Beverages

- Industrial Brewery Plants
- Craft Brewery Plants
- Fruit-based beverage preparation plants

Critical Process  
Equipment &  
Skids

- Modularization of Process Plants.
- Reactors
- High pressure vessels
- Heat exchangers
- Process columns / Towers
- Own equipment





# International Logistics

We have a portfolio of high-level logistics services providers either by airway, waterway, land route or multimode.

We can handle operations in almost every required Incoterm, from **Ex-Works** to **CIF** worldwide. In the case of Colombia and Venezuela we can also offer sales under **DDP** incoterms with our group's companies.

Additionally, in Colombia we have operations in the free zone with our group's company **Centak Export ZF SAS** located at **Mosquera**, Cundinamarca and with this company we can develop strategic projects to optimize the supply chain of our clients, both cost and time-wise.





# Quality

The satisfaction of our clients and the accomplishment of their technical specifications and quality standards is very important for us and for this reason in our global sourcing process we always take into account those companies which quality standards are in accordance with the needs of the market we are going to supply.

Our providers' portfolio has companies who have **ISO9001**, **ISO14001**, **ISO22000** certifications as well as **FDA** and **CE** approval, just to mention a few. Likewise, we can offer providers the certifications our clients specifically need.

We can also offer the hiring of origin and destination inspection services according to the needs with certified companies such as **Bureau Veritas**, **SGS**, **TÜV** among other.



# Our Clients





## Our Contacts



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General Manager



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Business Development Manager

## Headquarters



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## Our Website



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