



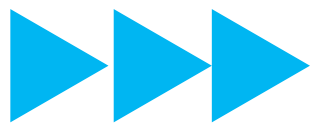
INTEGRAL SOLUTIONS IN FOREIGN TRADE

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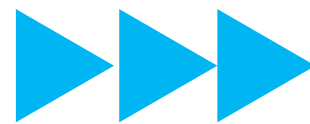


SOLUTIONS

WHAT BENEFITS WILL BRING YOU THE SERVICES WE OFFER?



**Specialized and integral
Consultancy in the foreign
trade area.**



**Facilitate a clearer vision
of its objectives in the field
of foreign trade (starting point)
depending on the preparedness
and needs of the customer.**



**Provide tools and appropriate
solutions to start and/or
consolidate Internationalization
processes of companies, improve
the performance and raise the
competitiveness.**

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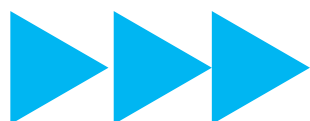


MISSION

VISION



The **mission** of our specialized consultancy is to generate better understanding in export culture while providing solutions to companies that have as a goal the internationalization... With the **vision** of being a pioneering organization, widely recognized in integral accompaniment of exporting companies.



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SERVICE AREAS



**INTEGRAL
PRODUCTS**



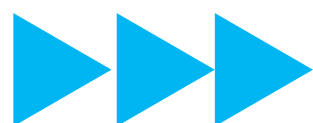
**INDIVIDUAL OR
MODULAR PRODUCTS**



INTEGRAL PRODUCTS



PREPARATION OF AN **EXPORT PLAN**



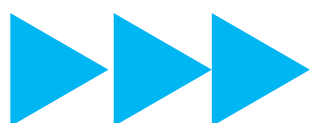
Together we build the complete roadmap that will allow you to successfully achieve your first exportation (in the case that you are starting) or maintain a constant rhythm of international trade (for those who already have export experiences) All this in accordance with their productive and operational capacities, their needs, requirements and specific instructions.

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INTEGRAL PRODUCTS

**WE ARE THE FOREIGN TRADE
UNIT OF YOUR COMPANY
(UNDER THE FIGURE OF OUTSOURCING)**

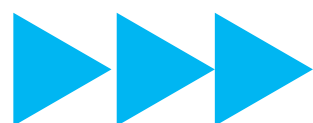


Our job is to facilitate the management of all foreign trade operations of your company (outsourcing off site), providing you with a comprehensive office that attends to all issues related to the area, which allows you to optimize costs and minimize risks, and additionally concentrate on the production and sales of your organization.

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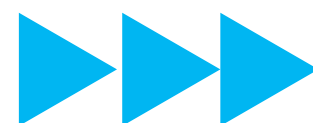
INDIVIDUAL OR MODULAR PRODUCTS



Determination of exportable supply



Identification and characterization from your catalog where we collect the goods with greater export potential.



Market Research



Evaluation of the different market options according to the methodology and techniques of foreign trade analysis.

Exchange Procedures



Providing guidance on the exchange order requirements that must be done before the competent authorities in Venezuela.

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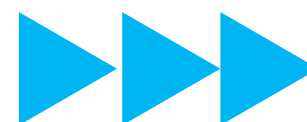
INDIVIDUAL OR MODULAR PRODUCTS



Commercialization /Marketing Process



Through the contact network of ABC Asesores we proceed to carry out trading operations, always looking for counterparties in the most suitable markets for their products and industrial capabilities. We design the market access strategy, more convenient INCOTERMS, specify your export price, contracts, and payment methods.



National Administrative Procedures



We determine the registrations and permits applicable in Venezuela in accordance with the Customs Tariff, the movement of merchandise in national territory, other indirect procedures associated with export. Likewise, the necessary guidance is provided regarding the administrative procedures required in the destination country.

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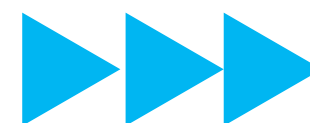
INDIVIDUAL OR MODULAR PRODUCTS



Logistics of international transport



We advise you regarding the revision aspects related to transport international and national; departure ports; transit time; freight; containers and packaging; insurance; evaluation of the capacities of the customs agent; among others.



Technical Assistance for participation in international trade fairs



We recommend and provide support for participation in multisectoral or sectoral international fairs that best suit the interest and need of the client.

Support in hiring space or stand to exhibit your products or services, or the integral management of participation in the fair of your choice. Post-fair services for the follow-up of each of the business intentions and potential international clients.

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WORK METHODOLOGY

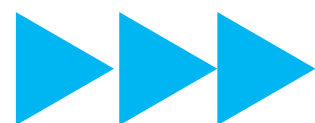
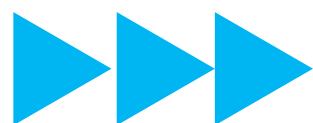
Our work methodology is Scrum. It is a process in which a set of ethical, healthy and efficient practices are applied on a regular basis to work collaboratively, as a team and obtain the best possible result from a project.

At the beginning of the project, weekly meetings are coordinated, to adjust the strategy in the short term.



WORK TEAM

The great strength of ABC Asesores en Exportación is its technical team: Formed by a group of professionals with extensive experience in exports and imports, who can provide the best advice and support in various areas of foreign trade: strategic planning, market, logistics, legal, analysis of your exportable offer, among others.

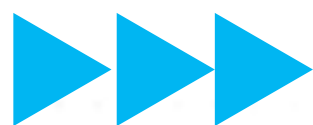


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TESTIMONIES

These are some
of the prestigious
companies and
organizations
that can attest
to our work:



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RIF N° J 411310603

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Torre Dancor, Piso 2, of 2-A
Caracas-Venezuela**

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