



WETRADE

International Business Corporation

Your window to

A NEW WORLD.

WeTrade

Based in the state of Florida, WeTrade operates as an International Business Development company, for both services and products. We count with professionals with more than 20 years of experience, and we have the know-how to establish and consolidate business internationalization.

WeTrade has business partners established in South America, Asia, Europe and Africa, which gives us great global reach and great business possibilities.



Worldwide Coverage



Florida - EUA



Europe



Africa



Shanghai - China



São Paulo - Brasil

WeTrade has a global presence, with its office in the USA, and a team of commercial partners around the globe, in order to meet all needs of supplier or product search.



Our services



Global Sourcing



International Business Development (EUA)



Tax intelligence when exporting to Brazil



International Audits and Certifications



Trading Services



Global Sourcing

COMMERCIAL SOLUTIONS

- Analyses of current expenses: What is being purchased, from where, and at what cost?
- Evaluation of the market: Who offers what and at what price?
- Supply chain strategy development: Where to buy, considering demand and supply situations.

OPERATIONAL SOLUTIONS

- Search for potential exporters across Asia, Europe, North, Central and South America, and Africa
- Product development as per client's needs
- Supplier negotiations: products, services, prices, geographic coverage, payment terms, quantities and product quality.



INTERNATIONAL BUSINESS DEVELOPMENT (USA)

WeTrade offers services that can open doors of the North American market for your business.

The American market is one of the best to work with, however, in order to be successful, a detailed study is needed to achieve the goals faster and assertively.



International Business development(USA)

We will help you answer questions such as:



Who are your main competitors?

What is the profile of the North American client?



What changes are needed in your product/service to have the highest reach on the North American market?

What is the ideal client profile for your product?



What is the best region to operate?

What is the best distribution channel?



Tax intelligence when exporting to Brazil

We can offer:

- Cost reduction during product nationalization.
 - Cash flow optimization
- Agility during customs clearance and tax procedures
 - Safety during all operations
- Use of detailed cost spreadsheet for better analysis of each operation
- Financial and tax planning for any expense related to taxes and importation process.



International Audits and Certifications

With our Audit and Inspection process, we help clients to comply with corporate social responsibility requirements, international corruption legislation and to improve the quality of potential suppliers.

Doing that, we have higher control and knowledge of the suppliers we are working with, minimizing any possible product non-conformity or not meeting the quality standards, before the purchase is completed.



Audits and Certifications

- PRE-PRODUCTION INSPECTION
- INSPECTION DURING PRODUCTION
 - PRIOR TO SHIP INSPECTION
- CONTAINER LOADING SUPERVISION
- SUPPLIER QUALIFICATION AUDIT
- EXTENSIVE FACTORY INSPECTION
 - SOCIAL AUDIT
 - ENVIRONMENTAL AUDIT
- PRODUCT TESTET AT LABORATORY
 - DEFECTS CLASSIFICATION
- PRODUCTION MONITORING



Trading Company

IMPORT AND EXPORT (Departing or arriving from Brazil and the United States of America to the world)

We can act at different import and export segments, directing our clients to the best business opportunities. We structure the best logistics strategy, analysis of documents in the import and export process, any necessary certifications in specific organs and others.



Trading Company

US customs procedures

Business basis for
international purchase and
sale

Logistics agents partnership

Development of the US
market for new products
and services



International Purchase Process

Example of an International Purchase Process





WETRADE

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