



# Empowering NetZero Journeys

We drive business competitiveness through the strategic management of carbon footprint.



Road to 2050

## LatCarbon

We are a climatech company that manages carbon footprints through End-to-End solutions and transforms them into a strategic asset.

We drive companies' evolution toward **Net Zero business models**, integrating technological and strategic solutions that turn carbon footprint into competitiveness.







We build your NetZero roadmap with real impact.

What Sets Us Apart .....

#### **Business Vision**

Carbon footprint is not just an environmental metric.

It is a strategic asset that, when well managed, reduces costs, mitigates risks, opens markets, enhances reputation, and increases business profitability.



Growth

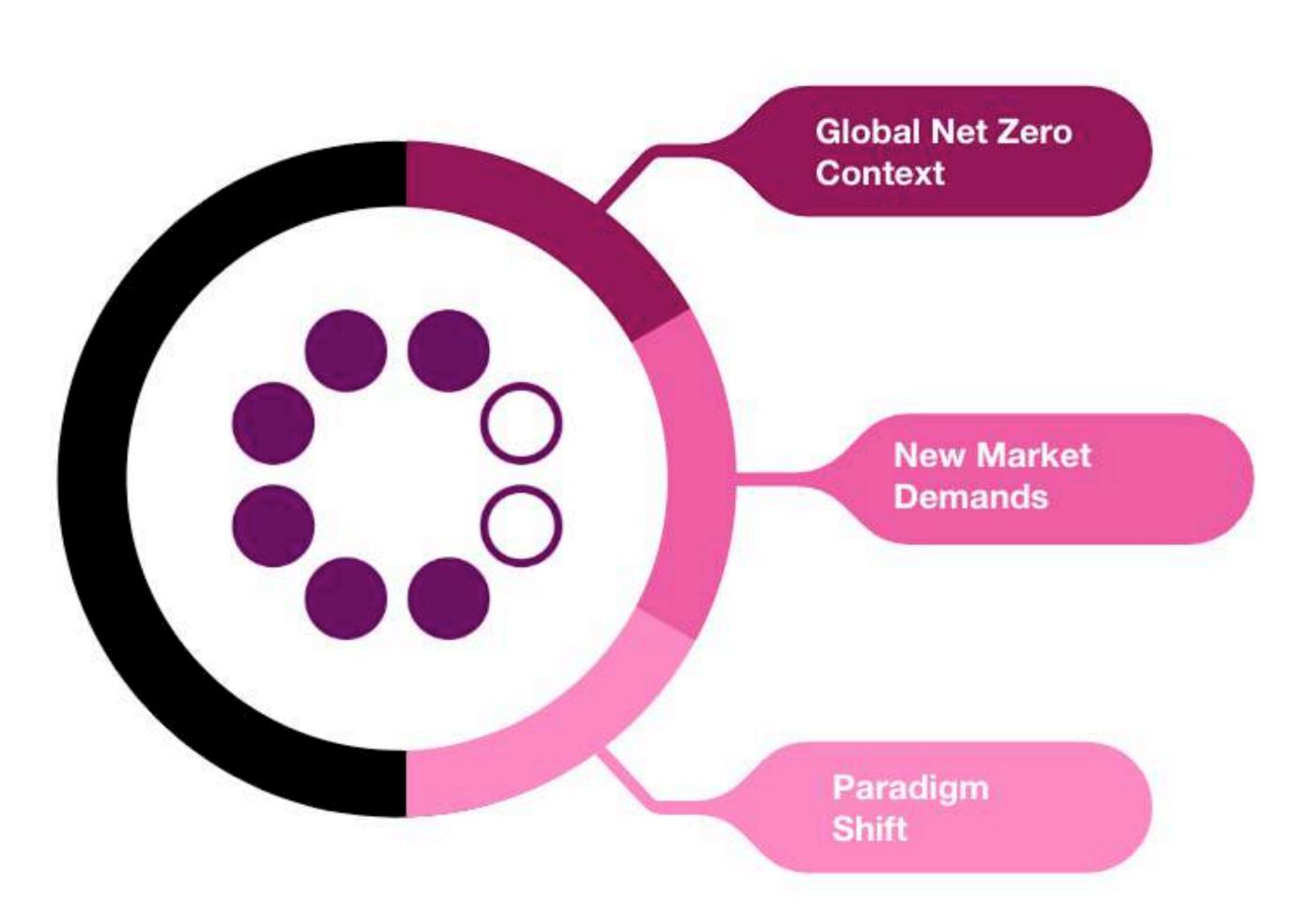
Competitiveness

Expansion

### Carbon footprint is already part of business



#### 3 key drivers powering this change



#### From "nice to have" to a "must have"

More than 140 countries and thousands of companies have already committed to Net Zero. Leading economies are aligning their climate policies with concrete 2030 and 2050 goals, increasing regulatory, reputational, and financial pressure on the private sector. Sustainability is no longer a promise: today it is an operational roadmap.

#### Regulations, markets, financing

Carbon markets are becoming more professional, and institutional investors demand traceability and verifiable data.

Access to preferential financing is increasingly tied to clear and auditable carbon metrics.

#### From environmental cost to financial asset

GHG emissions have shifted from being a liability to mitigate to a factor that directly impacts margins, access to bids, financing, and competitiveness.

Leading companies transform GHG management into a competitive advantage: optimizing processes, generating revenues from carbon credits, strengthening reputation, and opening new business opportunities.

Our Strategic Pillars

# We integrate strategies across 3 pillars

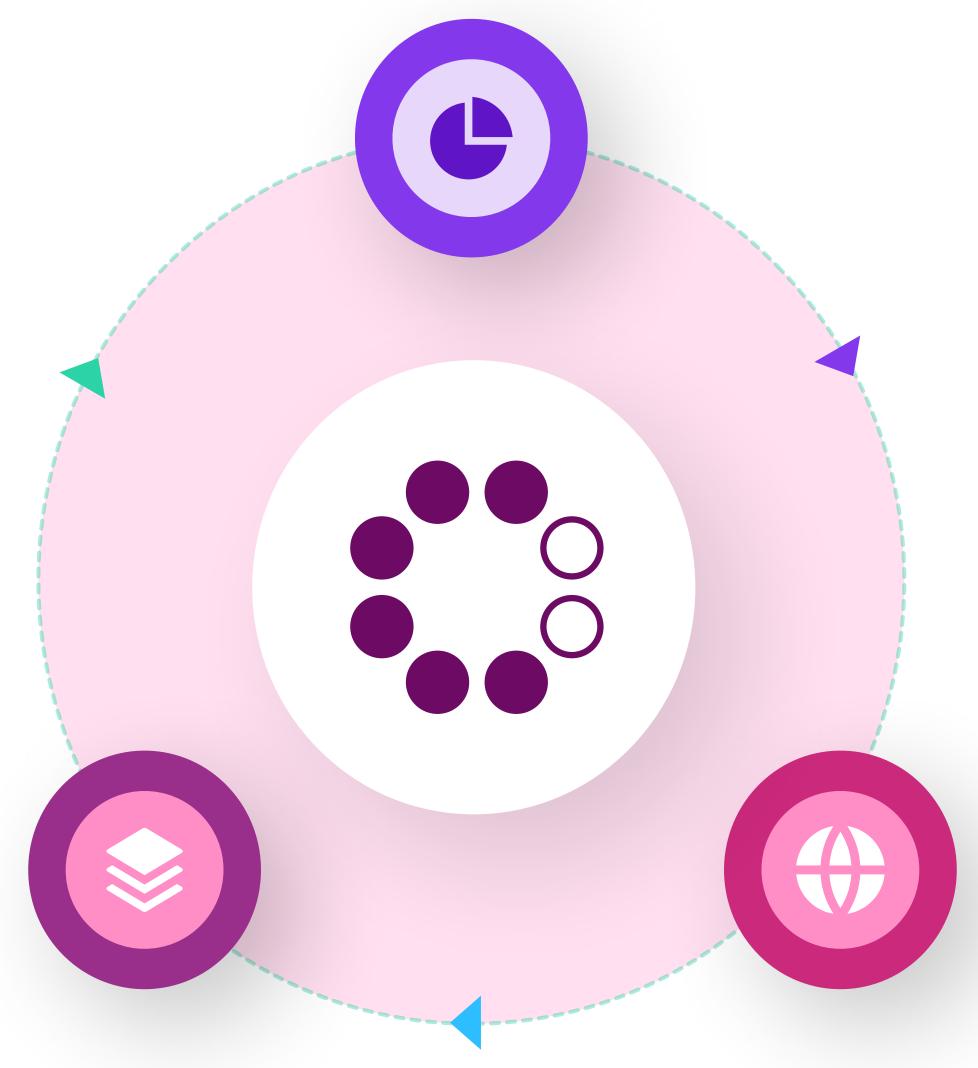
We approach carbon footprint **from a business perspective** — not just compliance, but as a new dimension of value.

## Holistic Impact & Change Strategy

Reputation, branding, talent, competitiveness, differentiation, leadership, customer loyalty.

## Economic & Financial Value

Profitability, efficiency, savings, new markets, financing, carbon credits.



## Carbon Footprint & ESG

Compliance, sustainability, social impact, responsibility.





#### Alignment



## Strategic Alignment & Mindset Change

Integrate carbon footprint into the business agenda.

- Climate Maturity Diagnosis
- Internal awareness-raising
- Sectoral & regulatory benchmarkig

#### Path



#### Objetivos y Hoja de ruta

Know where we stand to map the route forward

- Strategic consulting
- Training for climate action
- Oap matrix & prioritization

#### Action



## Measurement and strategic management

Understand and manage our Carbon Footprint

- Carbon Footprint Calculation
- Emission Mitigation Plans
- Climate Communication& Marketing Strategies

#### Scaling



#### Climate Leadership

Positioning as an impact player

- Emission offsetting with certified credits or tokenization
- Development of proprietary projects
- Carbon Markets



## Benefits We Deliver

#### Direct economic savings

Identifying and reducing operational costs through energy efficiency and process optimization.

#### Access to new financing models

Possibility to generate revenues through certified carbon credits and tokenization of climate assets

## Regulatory compliance & anticipation

Stay ahead of evolving environmental requirements.

#### **Enhanced ESG image & reputation**

Strengthening positioning with investors, consumers, and young talent by showcasing tangible environmental commitment.

## Carbon integrated into the business core

Strategic and cultural alignment so sustainability is no longer isolated but part of executive agenda.

### Access to voluntary & regulated carbon markets

Entry to national and international trading platforms with expert support.

#### Reliable data

Carbon footprint diagnostics and hotspot analysis to support traceable, data-driven decisions

## Executive training & cultural transformation

Workshops and practical sessions for teams to understand and act on carbon.

## Digital tools & automated reporting

Generation of integrated ESG, financial, and technical reports aligned with existing management systems.

## Team



**Yohana Riva Founder - CSOO** 

Operations & Sustainability Lead. Specialist in corporate sustainability with strong background in renewable energy and environmental management.



**Gonzalo Maldonado** 

Co-Founder, CEO & CFO

Entrepreneurship and corporate finance expert with a long-term strategic vision. Specialist in Corporate Finance & Capital Markets.



Alesandro Mingarelli

**PMO - Project Manager Officer** 

Project Management Officer. Defines, organizes, and supports product and service development for clients, aligning them with company strategy.



**Leonardo Pedretti** 

**CTO - Chief Technology Officer** 

Full-stack systems engineer leading technology developments and token issuance, ensuring secure and adaptable solutions.



**Gabriel Strasorier** 

**CITO - Innovation & Transformation** 

Specialist in cultural transformation, innovation, and change strategy. Leads the processes that connect carbon management, technology, and business strategy.



**Mariano Rodriguez Torre** 

**Advisor - Tax & Legal** 

Accounting & Tax Advisor with extensive experience in wealth planning and financial/tax optimization.



Julio Muñoz

**Advisor - RPI** 

Strategic & Institutional Advisor. PhD in **Economic Sciences and BA in Business** Administration with expertise in economics, management, and strategic consulting.



**Adolfo Parizzia** 

**Business Developer** 

Responsible for driving LatCarbon's commercial growth in the Spanish market.



#### With Whom We Work

#### Bringing value to the ecosystem.

Allies on the road to a Net Zero business.





























Measuring carbon footprint is no longer optional. It is the compass that shows whether we are heading in the right direction.

Your company: in which direction is it heading?



hello@latcarbon.com

www.latcarbon.com

