



# INTIMAR

T R A D I N G

STEEL,  
RAW MATERIALS  
AND  
NON-FERROUS METALS



[www.intimar.com.ec](http://www.intimar.com.ec)





# | OUR COMPANY

**INTIMAR**, is a corporate group with headquarters in the United States of America specialized in the steel trading and its derivatives, with more than 2.5 million tons sold at industrial level.

We have 25 years of experience providing effective solutions to our clients, thanks to a team of trained professionals strategically positioned in different countries of the world, along with high quality suppliers.



To become a long-term strategic ally of our customers by constantly generating solutions in their supply chain of materials and supplies.

Meet local demand as well as international demand for raw materials, steel and other supplies.

To contribute and promote the care of the environment by working closely in the recycling of ferrous, non-ferrous, plastic, cardboard, among others, nationally and worldwide.

# OUR OBJECTIVES |





# OUR TEAM



**María Isabel Salvatierra**  
Founder



**Felipe Acosta**  
CEO - Ecuador



**María Belén Acosta**  
CFO



**Jacqueline Ferro**  
Administrative Manager







# RAW MATERIALS |

## FERROUS

HMS  
Shredded  
Bales

## NON FERROUS

Aluminum  
Bronze  
Copper  
Zinc  
Lead  
Ferroalloys  
Graphite electrodes

## OTHER MATERIALS

Plastic  
Paperboard

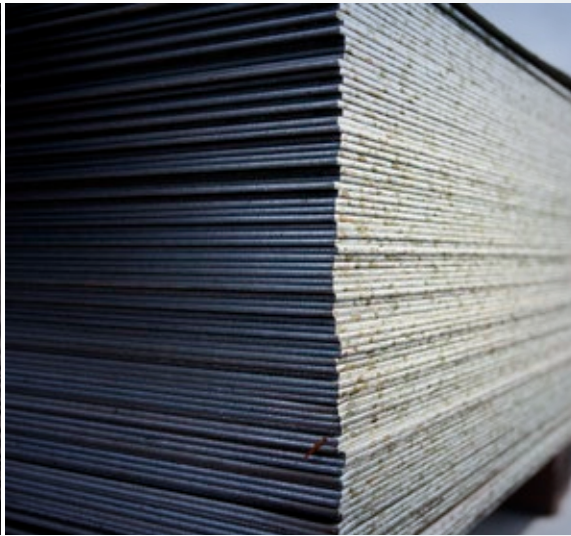




# 1 STEEL



WIRE ROD



STEEL SHEETS



PIPES



STEEL COILS







STEEL |



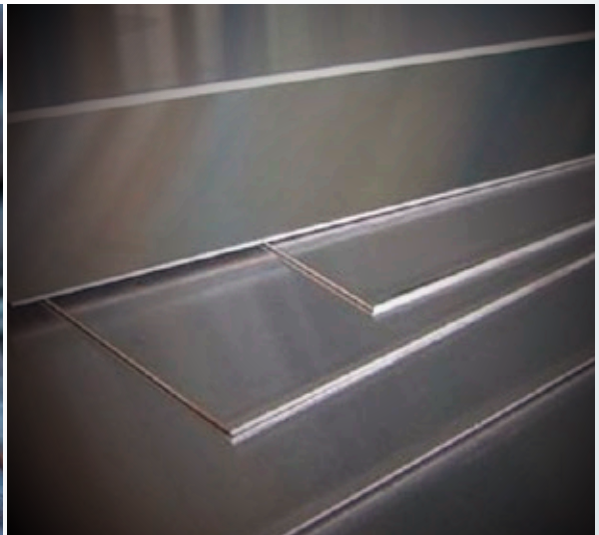
ANGLES/PROFILES/BEAMS



BILLETS



REBARS



STAINLESS STEEL SHEETS





# OUR SALES

**1.864.803 MT**

From **2002** to **2015**  
we have sold a total of:

MATERIAL	METRIC TON (MT)
Billet	1,335,000
Scrap	465,000
Steel rods	30,000
Stainless steel plates	10,000
Wire rod	9,990
Steel Coils	5,000
Graphite electrodes	3,600
Ferrosilicon	1,827
Silico manganese	1,800
Silicone manganese iron	1,800
Manganese iron	786





# OUR SALES |

From **2016** to **2017**  
we have sold a total of:

**865.847 MT**

MATERIAL	METRIC TON (MT)
Scrap	568,204
Billet	264,789
Galvanized Sheets	12,706
Cold Rolled Plates	6,739
Hot Rolled Plates	4,622
Non-slip sheets	3,289
Graphite Electrodes	2,587
Pintail	1,458
Stainless Steel Plates	1,453





## OUR SALES

INTIMAR TRADING SA sold total of:

# 2,730.650 MT

MATERIAL

METRIC TON (MT)

BILLET

1,599,789 MT

SCRAP

1,033,204 MT

FLAT STEELS

43,809 MT


TOTAL:

2'676.802 MT







# CONTACTS |

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