



bosanet

Infinite Connections, Global Commerce

**WE FACILITATE EXPORTS TO
THE U.S.**

Why the U.S. Market?



134.6

million
households



333.9

million potential
consumers



65%

of buyers are
millennials, a fully
digital generation



85%

of the B2B
market will be led
by e-commerce

Bosanet understands why only 3% of companies successfully export.

Barriers

- ✓ Focus on local competition
- ✓ Lack of experience in international trade
- ✓ Unawareness of regulatory matters (labels, FDA, etc.)
- ✓ Difficulties in negotiation and buyer protocols in the U.S.
- ✓ Limited access to buyers
- ✓ International and domestic logistical challenges
- ✓ Demand for small volumes, reducing competitiveness





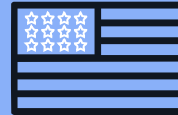
20+ years of
experience



Points of sale reached
56,653+



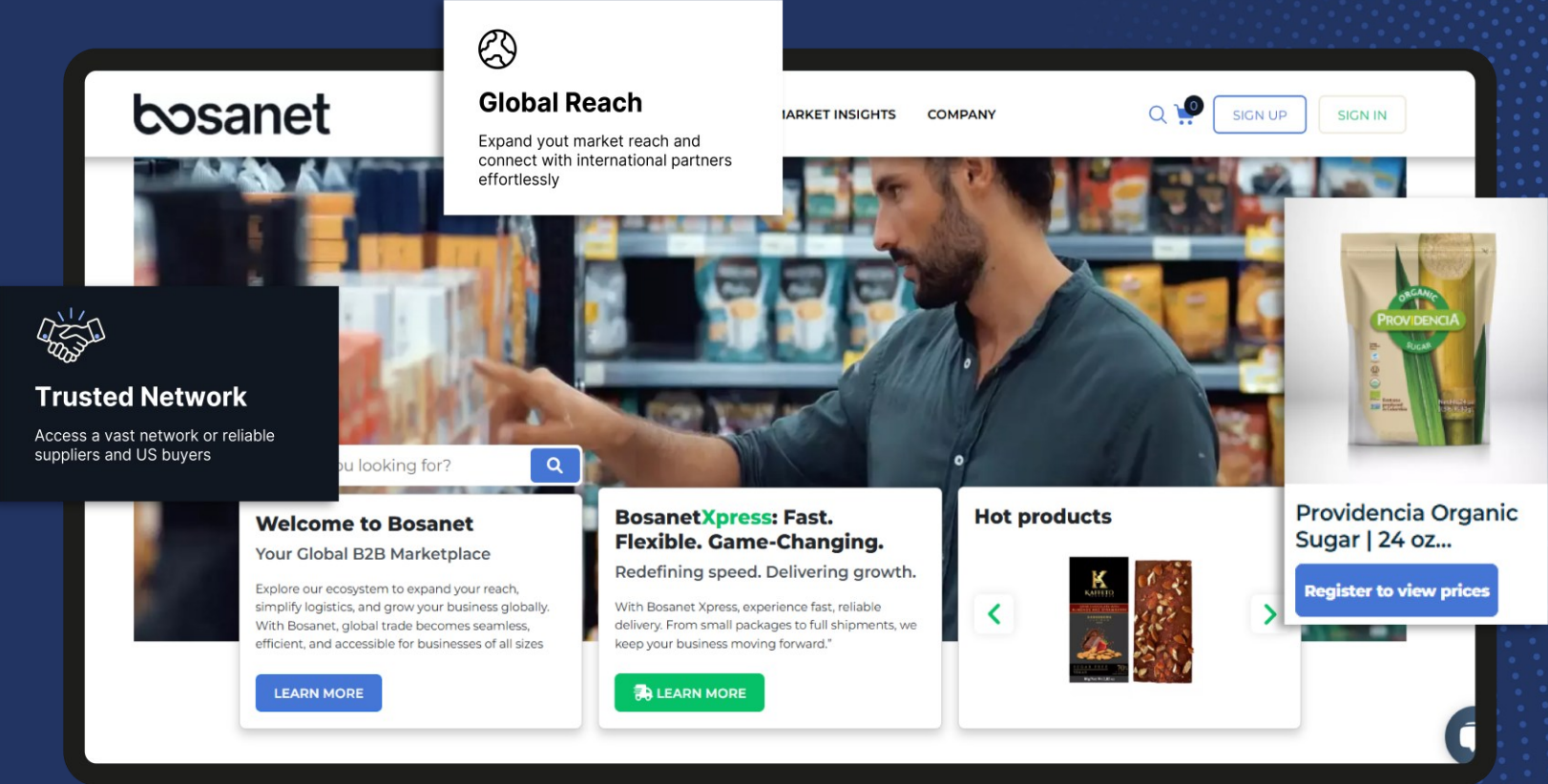
Allied companies
200+



Presence in 20+ regions
across the U.S.

Our Solution

We are an international trade community supported by a **B2B platform** that simplifies and optimizes export processes to the U.S.



BOSANET

We facilitate exports to the U.S.



Market analysis



U.S. compliance & requirements



Access to B2B & B2C buyers



Export management



BOSANET

We facilitate exports to the U.S.

**Market analysis****U.S. compliance & requirements****Access to B2B & B2C buyers****Export management**

Market Analysis

A **general approach** to the market to establish a **competitive price** and the best **presentation of your product**.



Market Overview

| | |
|---|---------------|
|  | Competitors |
|  | Their Prices |
|  | Channels Used |
|  | Presentations |



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FDA Registration



Labels



FDA Agent



DUNS Number

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U.S. Buyers & Sales Channels

STARTER

Direct & Express Buyers

1 pallet or 1 master case

bosanet
XPRESS

+15.000 US Buyers



Independent grocery
Stores



Specialty Convenience
Stores



Fitness Centers



Corporate, Schools, Hospitals
and Healthcare Cafeterias



Coffee, Tea and Smoothie
shops



Airports and Public Transports
facilities Stores

CONNECT ONLINE

ONLINE BUYERS

Walmart  gopuff

amazon  THRIVE
- MARKET -

TikTok FAIRE

AliExpress Sysco

RANGE-me
Trusted Photography Service Provider

TOTAL 360

ALLIES

RETAILERS

75.000 Stores aprox

UNFI
BETTER FOOD. BETTER FUTURE.

KeHE

FRESCO
y Más

TOWN
TOWN

S Sedano's

Bravo
U.S. GROUP

H-E-B

Burlington

Génere
foods

Fiesta

Walmart

HARVEYS
supermarket

Souto
foods

TJX

Publix

WHOLE
FOODS

FOOD SERVICES

250.000 Restaurants, Cafeterias,
Hotels and Cruise Lines

PFG
Performance
Food Group

US. FOODS
KEEPING KITCHENS COOKING™

TRADESHOWS USA - Expowest – Fancyfood – PLMA – AF&B

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**Market analysis****U.S. compliance & requirements****Access to B2B & B2C buyers****Export management**

We manage the export process



The Negotiation

We make business with buyers possible



The administration of the sale

Insurance, setup of different clients, documentation.



The Purchase

We are your only buyer



The Logistics

We purchase CIF (USA) and take care of delivering the product to the final customer.

We facilitate exports

Where Are We Present?



+12 countries with more than 398 brands

1.500 PRODUCTS



We facilitate exports

Proven Success



250,000+ units sold in a year



Bosanet Community

A community where you can find all the information you need and interact with Allies, Suppliers, and Partners to address your questions.



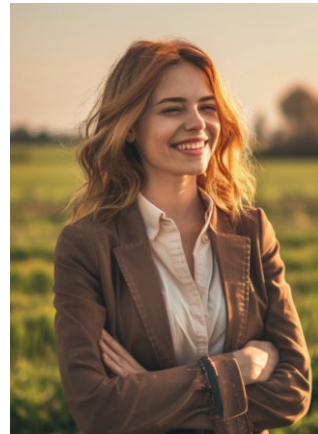
Networking



Newsletters



Webinars



**Exclusive discounts &
preferential pricing**

The background of the slide is a deep blue space-themed image. It features a view of the Earth's horizon with a network of glowing orange and yellow lines and dots overlaid, representing global connectivity. The lines form a web-like structure across the globe, with some points being brighter than others. The overall aesthetic is high-tech and futuristic.

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