

# Food Power Chile

Chile is a country historically linked to food production. Its diverse natural landscape and geography provides unique characteristics that, along with the dedicated work of its people, have allowed the development of an industry of great economic, social and cultural richness, which forms an integral part of Chilean identity.

As a result, Chile has transformed itself into an exporting power of foodstuffs, becoming a leader in the southern hemisphere in exports of fruits, as well as being amongst the world's top exporters of wine, salmon, and other high quality products.

## /// CHILEAN EXPORTS TO CHINA

Since the signing of the free trade agreement in 2005, exportations from Chile to China have been constantly growing. Currently, China is one of the top three destinations for Chilean food exportations, multiplying their shipments tenfold, up to US\$ 1.3 billion. Today, more than **97% of Chilean goods** can enter the Chinese market free of duty.



## /// Contact us

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# BDP /// CHILE

Connecting you with the  
**best chilean suppliers**





www.sna.cl

The **SNA-Sociedad Nacional de Agricultura** is the first trade union formed in Chile. Founded on 1838, its purpose was to represent the interests, wishes and needs of farmers and agro-industrialists in Chile. Thanks to its organizational structure, the institution gives satisfying responses to the agents that interact in the sector; at a productive level as well as in regards to public authorities.



**BDP**

**Business Development Platform**

www.bdplatform.com

**BDP** is the international business platform created by the **SNA**, with the support of the Chilean Government.

BDP was created to ease, improve and increase trade of food products between Chile and important markets. Having offices in Chile, Russia, Thailand and now in China, it possesses a multicultural team with presence at origin and destination that provide constant support to exporters and importers, as well as all agents involved in the business process. This strategy has allowed generating successful business relations between major Chilean suppliers and their clients.

### /// Why contact the BDP?

- › Help you build direct business relationships with the finest Chilean suppliers.
- › Constant support to your commercial needs; offices at origin and destination.
- › Access to all kind of foods confidently.
- › No associated costs, we are not a trader neither a intermediary, we are business enabler and promoter.



# Safe, Healthy and Delicious Food from Chile!



## Fresh Fruit

Chile's natural features, its phytosanitary wealth, and its condition as a counter-season with larger consumer markets, are part of the foundations of the successful development that the Chilean fruit industry has had.

BDP counts with a select group of the largest and finest producers and exporters of fresh fruit in Chile. They also have production in others countries like Perú, Argentina and United States, extending the period of availability of fresh fruit from our partners.



## Wine

Chilean Wine is known for its excellent quality, consistency, and reasonable prices. This has positioned Chile as the wine country of the New World and the fourth largest exporter of wines around the world. The use of technology has allowed improving constantly the quality of the produced wines, a fact that is recognized on a yearly basis by numerous awards at the most prestigious international contests.

BDP's offers a wide range of wines, from bulk to premium ones of the most exquisite and unique boutique vineyards in Chile.

## Olive Oil

An ideal Mediterranean climate for cultivation and a lengthy experience in agro-industrial production, have allowed the Chilean olive oil industry to achieve efficiency with a product renowned worldwide, capable of competing with the top ranked olive oils around the globe.



The companies associated with BDP have thousands of hectares of olive plantations. All are high density orchards managed with the most modern production techniques. They annually produce close to 4 million liters of extra virgin, organic, and flavored olive oils, with production increasing every year.

## Processed Fruits

Being Chile a world leader, in regards to volume and quality of its fruit, has allowed for the processed fruits industry to develop swiftly thanks to the volume and good quality of the raw materials which are being worked with. Processed Fruit includes dried, canned, frozen, pulp and juice concentrates, with processing plants throughout the country.

Prunes proved to be a very dynamic product, this positions Chile as the world's number one prune exporter, with shipments to more than 70 countries.



## Fish and Seafood

The Chilean Fish and Seafood Industry - particularly trout and salmon - has been one of the icons of Chile's economic drive, comparative advantages, and competitive nature at a global scale. In just two decades of development, this activity has become one of the stars of Chile's economy.

Chile is now the second largest producer of salmon world, after Norway and it is also among the top five mussel growers.

