

The logo for AUXADI, featuring the company name in a bold, dark blue, sans-serif typeface.

AUXADI

Making life easier for our clients

Corporate Services in
Europe & Latam
For RE/PE Funds & Intl Corporations



What is Auxadi today

Corporate Management Services

Accounting, Tax Compliance, Payroll & other related services internationally



RE & PE Funds

From Luxembourg to Continental Europe, including Latin America



Intl Corporations

Helping our Clients expanding abroad wherever they operate



Marca de Alto
Potencial Internacional
Acreditada por el Foro de Marcas
Renombradas Españolas



AUXADI



Some key figures

1979

Incorporation

250

Employees

15

Fully operating
subsidiaries

20

Nationalities

+1.000

Clients

+ 50

Countries currently
being served

25m_{USD}

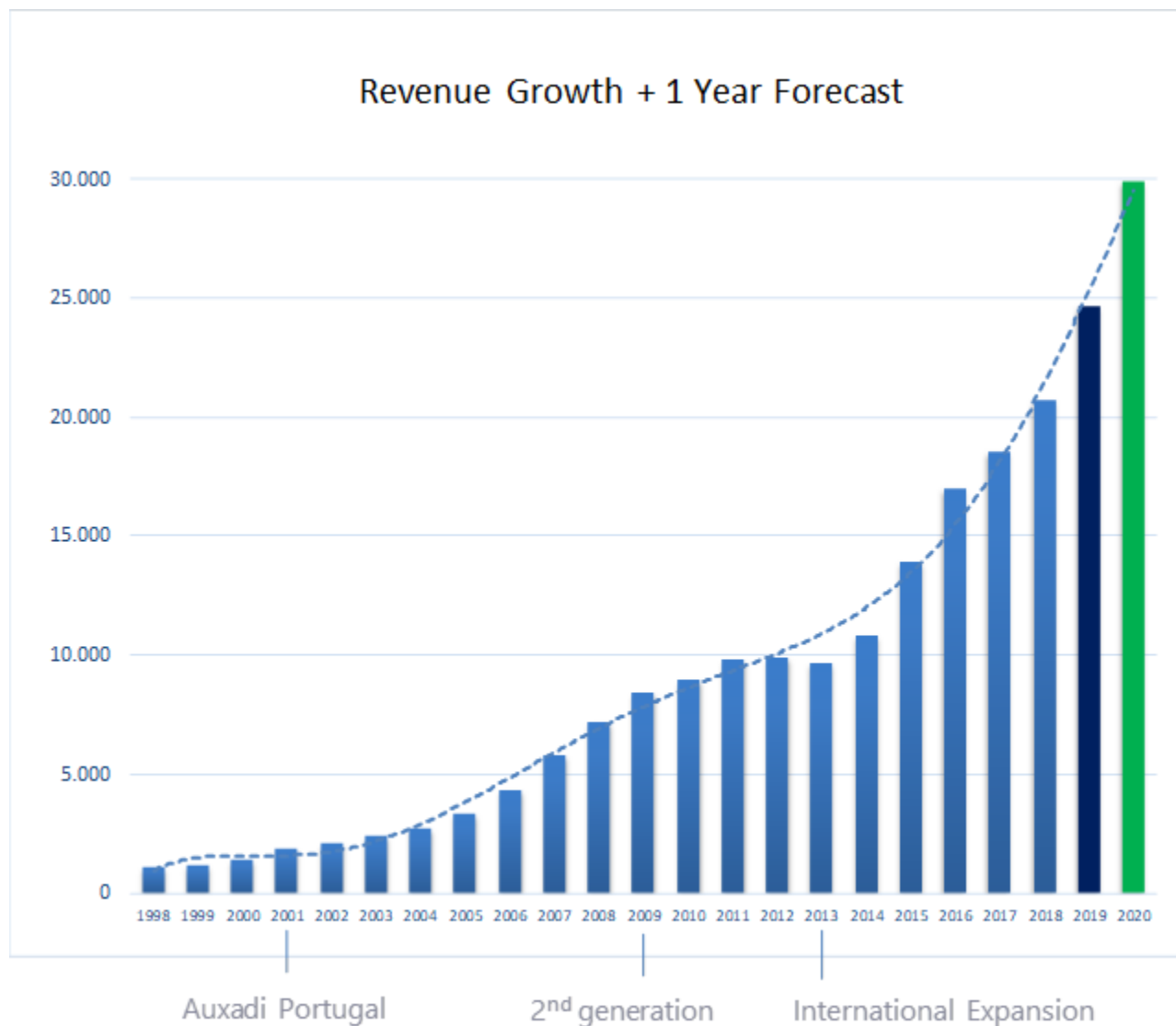
Turnover
in 2019

60m_{USD}

Turnover
by 2024



Revenue trend (Thousands of USD)



+175%
Growth since 2014

100%
Organic Growth
Sin fusiones, ni compras



Our value proposal



International Coverage with Strong local expertise

We cover a wide range of jurisdictions through our subsidiaries in Spain, France, Portugal, Ireland, Brazil, Mexico, Chile, Colombia, Peru, Ecuador, Panama, Argentina, Morocco, USA and our own network of affiliate partners.



Consistency on Execution through Technology

We assure same processes, with the same quality in all countries where we operate based on our Multi Country IT Platform, our homogenous methodology and our centralized Intl Desks in Madrid.



One Single Point of Contact

We provide an integrated One Stop Shop and Single Point of Contact solution through our Hubs of Intl Key Account Managers in Accounting, Admin, Tax Compliance and Payroll Management, internationally.



Connecting Europe & Americas with the rest of the World

Our Key Account Managers interact with our clients, being their main point of contact, allowing direct and centralized communication.

This core team also coordinates International Desks and local offices from our headquarters in Madrid, becoming the gate between Europe & Americas with the rest of the world.

COVERAGE

EUROPE | AMERICAS

INTL DESKS

- | | | |
|-------------|------------------|----------|
| • France | • Bolivia | • Panama |
| • Italy | • Brazil | • Peru |
| • Hungary | • CA & Caribbean | • USA |
| • Poland | • Chile | |
| • Germany | • Colombia | |
| • Nordics | • Ecuador | |
| • Argentina | • Mexico | |

+ 50 Partners worldwide



HEADQUARTERS

CRM & BD HUBs

- Spain
- USA (Chicago & Miami)

INTL SUBSIDIARIES

- Spain
- France
- Ireland
- Italy
- Portugal
- Luxembourg
- Morocco
- Brazil
- Chile
- Colombia
- Ecuador
- Mexico
- Panama
- Peru
- USA

AUXADI



BD and Key Account Management HUBs



Madrid – Chicago

Business Development & Key Account Management HUBs

----- Area of Expertise

Madrid BD & KAM Hub

..... Spanish Corporations expanding abroad

--- European Corporations expanding abroad

Chicago BD & KAM Hub (Jan 2019)

..... US Corporations expanding abroad



Our services under a MultiCountry IT Platform

Through our IT Platform we make life easier to our clients, internationally.

AUXADI



SAAS Model

We offer our clients access to our Azure Based MultiCountry Platform so that they can review their reporting using our advanced drill down functionality.

ACCOUNTING

PAYROLL

TAX COMPLIANCE

COMMUNICATION
PORTAL

INVOICING

CASH MANAGEMENT
& ADMIN

CONSOLIDATION &
REPORTING

TAX DATA ROOM

WORK FLOWs



Technology & Processes

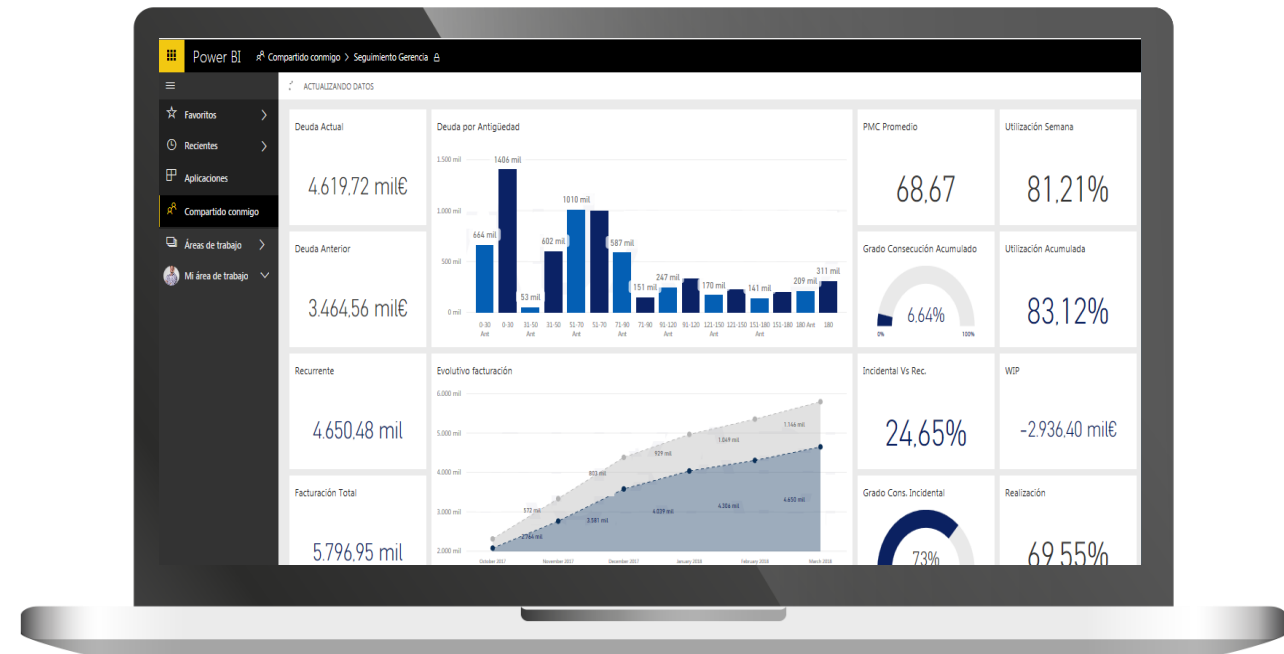


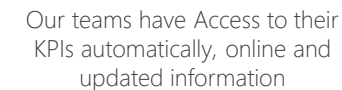


Easing client interaction with our services

Making life easier to our clients with Technology

- Reporting
- Drill down functionality
- Tax Data room
- Communication Portal
- Monitoring of Payroll Process
- Invoicing
- Work Flow Approval
- Multi Country (40 countries currently being served)





** Currently under development



SOME INSIGHTS

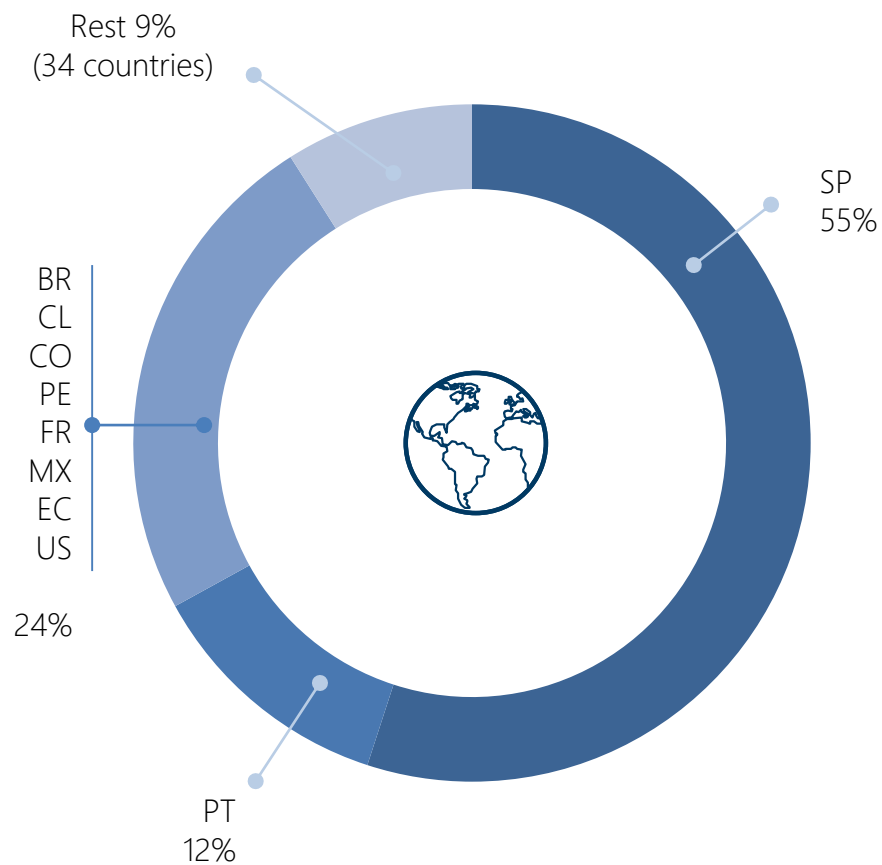


Revenue by Industry



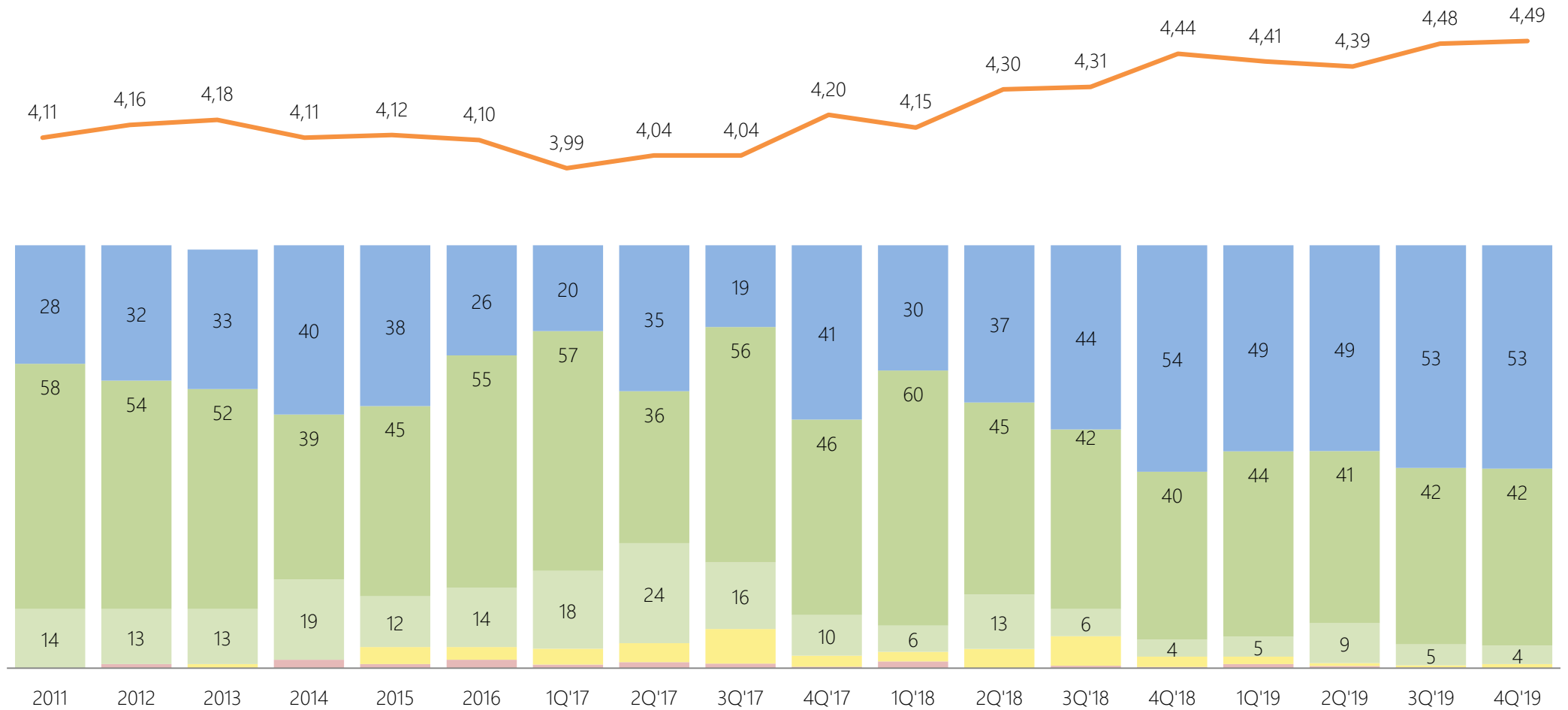


Revenue by Region





Satisfaction is key to the continued growth of the business





Our clients

AberdeenStandard
Investments

 **Allegro**
ALLEGRO REAL ESTATE FUNDS

ALTAMIRA 

Alpha Real Capital

 **DWS**

 **AnaCap**
Financial Partners

Aquila Capital 

 **ascencia**
REAL ESTATE FUNDS

AURA
REAL ESTATE PARTNERS

GLL
REAL ESTATE PARTNERS

AUTONOMY
CAPITAL

 **AVIVA**
INVESTORS

 **BancaMarch**

BARINGS

 **HUDSON**
ADVISORS

 **BRACEBRIDGE**
CAPITAL

caceis
INVESTOR SERVICES

CBRE

 **COLLEGIATE**

KENNEDY WILSON

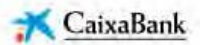
ColonyCapital

COMMERZBANK 

 **CORPFIN CAPITAL**
REAL ESTATE

CREDIT SUISSE 

 **GESTIONES**
INMOBILIARIAS
MDR



Great
Place
To
Work

Best Workplaces™

ESPAÑA

2018

Great
Place
To
Work.

Best Workplace

ESPAÑA

2



Awards & recognitions



Great Place to Work

For 3rd year in a row, in 2018, Auxadi was recognized as one of the best 100 Great Places to Work in Spain, standing as 10th best place to work.





Marca España



In Nov.2013 Auxadi became part of the Brands of Spain, representing a group of the Top 100 most prestigious trademarks in Spain, as High Intl Potential



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AUXADI



A recognized CPA Firm

In 2015 Auxadi became the 1st Accounting firm to be recognized as ECA (Accounting experts - CPA) by AECA. After Auxadi, Deloitte was the 2nd to receive this recognition.

Until this date there was no recognition to Accounting Firms in Spain (there was only for Audit Firms).





RSC

XI TORNEO DE
FÚTBOL SALA
SOLIDARIO



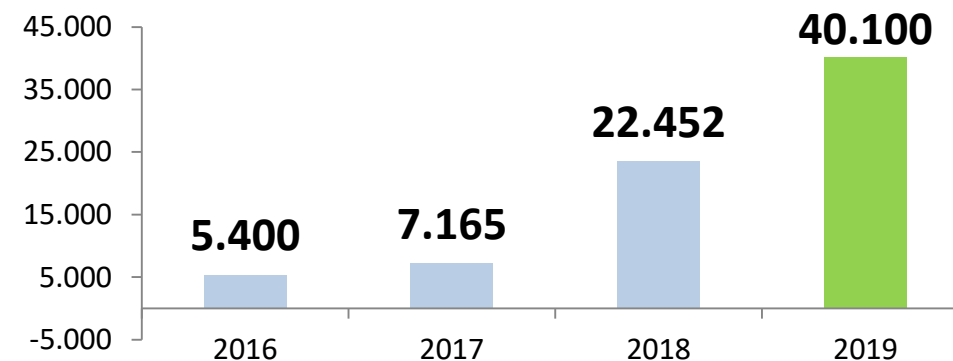
AUXADI

En beneficio de:



In Auxadi we are committed with our communities to build a better world.

11 years organizing our Indoor Soccer Tournament raising funds for Charities helping kids and their families



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For more information



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Thank you



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