



ASHTON
GLOBAL

ASHTON GLOBAL EMERGING MANAGERS

ASHTON GLOBAL MATCHES HIGH-QUALITY, NICHE,
EMERGING MANAGERS WITH INSTITUTIONAL
INVESTORS AND FAMILY OFFICES THAT ARE SEEKING
ALPHA FROM UNIQUE INVESTMENT OPPORTUNITIES.

WHY ASHTON GLOBAL?

WORLD'S LEADING NEW YORK-BASED
EMERGING MANAGER PLATFORM





- Kijana Mack is a Senior Managing Director at Ashton Global with 14 years of experience in institutional investment management and corporate finance. He is responsible for overall enterprise risk and portfolio risk management at Ashton Global.
- Prior to joining Ashton Global, Kijana was the Director of Credit at a billion-dollar hedge fund based in New York.
- Kijana also spent six years in the Capital Markets Group at Cambridge Associates where he supported the world's most sophisticated pension funds and endowments.
- Kijana holds a B.S. of Finance from Morgan State University and a MBA from Loyola University. He is also on the Board of Directors of Mexico Energy Partners LLC, an energy consulting firm operating in Mexico.

Founder

Kijana Mack

Senior Managing
Director

Ashton Global LLC



Benefits of Working With Ashton Global

- Emerging manager platform focused on scaling boutique managers
- Similar to a *Shark Tank* for hedge fund managers
- Majority-owned by the portfolio managers
- Full alignment of our interests with our investors
- Track record of investment success
- More than two decades of international experience
- Unique insights on international markets
- Expertise in global small-cap stocks and special situations

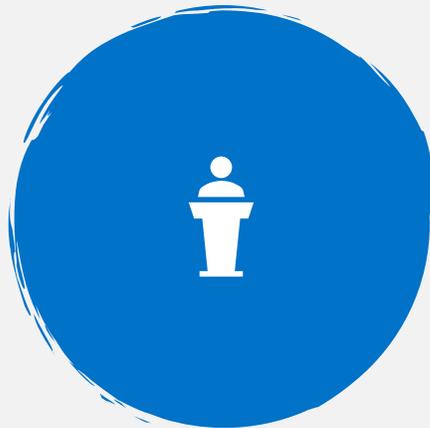
Our Firm

Our firm is structured very much like a “Shark Tank for Hedge Fund Managers”



Preparation

We mentor managers on how to best articulate the investment strategy to institutional investors.



Introductions

We introduce managers to pension funds, family offices, and hedge funds for seed capital investments.



Seed Transactions

We handle fund start up and act as a liaison between the portfolio manager and seed investor over the life of the partnership.

Emerging Managers

Our solutions help new and minority managers scale quickly with institutional capital.



Sample Seed Transaction

Emerging Manager Seed Deal

Sample Seed Transaction

Representative Portfolio Manager

Start-up manager with two-year track record of investing in public equities. The manager has \$500,000 of friends and family money under management at a retail brokerage. Manager is looking to launch a hedge fund and raise institutional capital without having to manage the fund launch and on-going back office functions. Manager does not currently have experience speaking with institutional investors.

Representative Seed Investor

Mid-size family office based in New York looking for niche strategies and active management. Investor uses the Ashton Global platform to deploy capital and diversify the family office portfolio, without having to add headcount directly. Investor also seeks to benefit from the alpha generated from newer and smaller hedge funds.

Sample Term Sheet

- Seed Investor would provide a minimum \$3 million in funding to the new LP in exchange for 45% of the GP/Investment Manager (will add additional capital to get to \$4 million – \$6 million over time)
- Portfolio Manager would receive 55% ownership interest in a newly-formed fund
- Capacity rights for Seed Investor to add up to another \$3 million (total of \$6 million) at any time
- Percentage interest for Seed Investor would only be kept so long as we do not redeem below \$3 million, this provides for semi-permanent capital
- Seed Investor would agree to a three-year minimum lockup on the initial fund stake
- The GP/Investment manager could expense normal costs but not salaries to management
- Seed Investor will cover certain fund level expenses if above a certain threshold when ramping up to maximize fund return
- LP charges 0.50% management fee and 20% incentive with no hurdle (Seed Investor would pay full fees on LP capital)
- Seed Investor would pay for all organizational setup (primarily legal, regulatory)
- Seed Investor would help with brokerage setup, market access, accounting, admin, legal, and service providers
- Portfolio Manager would need to contribute personal portfolio into the fund and certify that all investing be done through the fund
- Help on marketing, client intros, references

We work with strategy capacities under \$1 billion

Ashton Global introduces managers to investors looking for niche strategies around the world.

**\$500
million**

Public and Private Equity
EM Equities
Micro-caps

**200
million**

Credit and Private Lending
Leasing and Real Estate

**100
million**

Litigation & Special
Situations



THANKYOU

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