



A large, white, serif letter 'A' is positioned on the left side of the image, partially overlapping the wing and the sky. The rest of the word 'Airç' is written in a smaller, white, sans-serif font to the right of the 'A'. A thin, white, diagonal line extends from the top left corner towards the bottom right, passing through the 'A' and the wing.

# Airç

AVIATION FROM

NATSTANDARD



# **AIRE ASSET MANAGEMENT**

## **AVIATION.INVESTMENTS.RIGOUR.ESTABLISHMENT**

AIRE Asset Management LLP is a UK registered specialised core investment management company that invests into structured products of aircraft ownership and asset management via a lease revenue model with world class national airline carriers globally.

AIRE IS A NEW AGE FINANCIAL ASSET MANAGER FOR AIR INDUSTRY LEASE  
OPERATIONS & FULL SERVICE MANAGEMENT COMPANY



# VISION

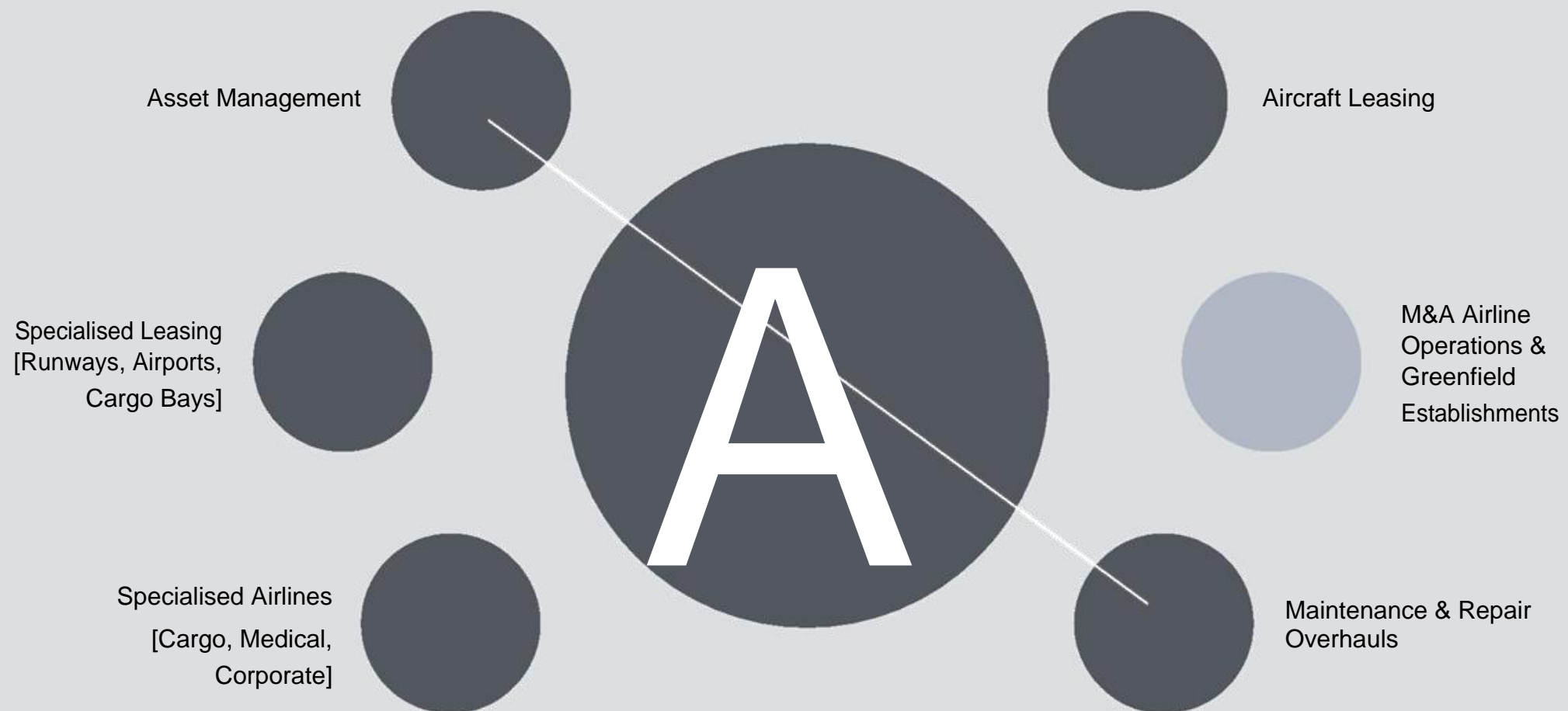
AIRE is envisioned and established to provide state of the art asset investment solutions to the International Air Markets and to provide a

strong network of global partnerships in structuring a motivated management system in Aviation Lease & Asset Management.

*RUSSELL DUKE, CHAIRMAN & CHIEF INVESTMENT OFFICER - NATIONAL STANDARD  
FINANCE GLOBAL INVESTORS*

# AIRE

## THE OUTER BOX



AIRE ASSET MANAGEMENT is a unique Aviation Industry Investor Vehicle that is capitalised by National Standard Finance with a proprietary syndicate of North American Institutional Investors. AIRE Is a Specialised division of Alternative Investment Management of National Standard Finance.

# Major Areas

## FLEET

Aircraft Leasing &  
Associated

Fleet Management In  
Collaboration with select  
manufacturers as per  
Lessee Conditions

## FLEET SUPPORT

Critical Path Management  
Solutions

Global Availability of  
Spares & management of  
JUST IN CASE and JUST  
IN TIME solutions

## LIFE

Life Tenure Maintenance &  
Overhaul

MRO Partnerships &  
Asset Management  
Partnerships including  
solutions to Remarketing  
and Long Term Lease  
Finance Solutions.

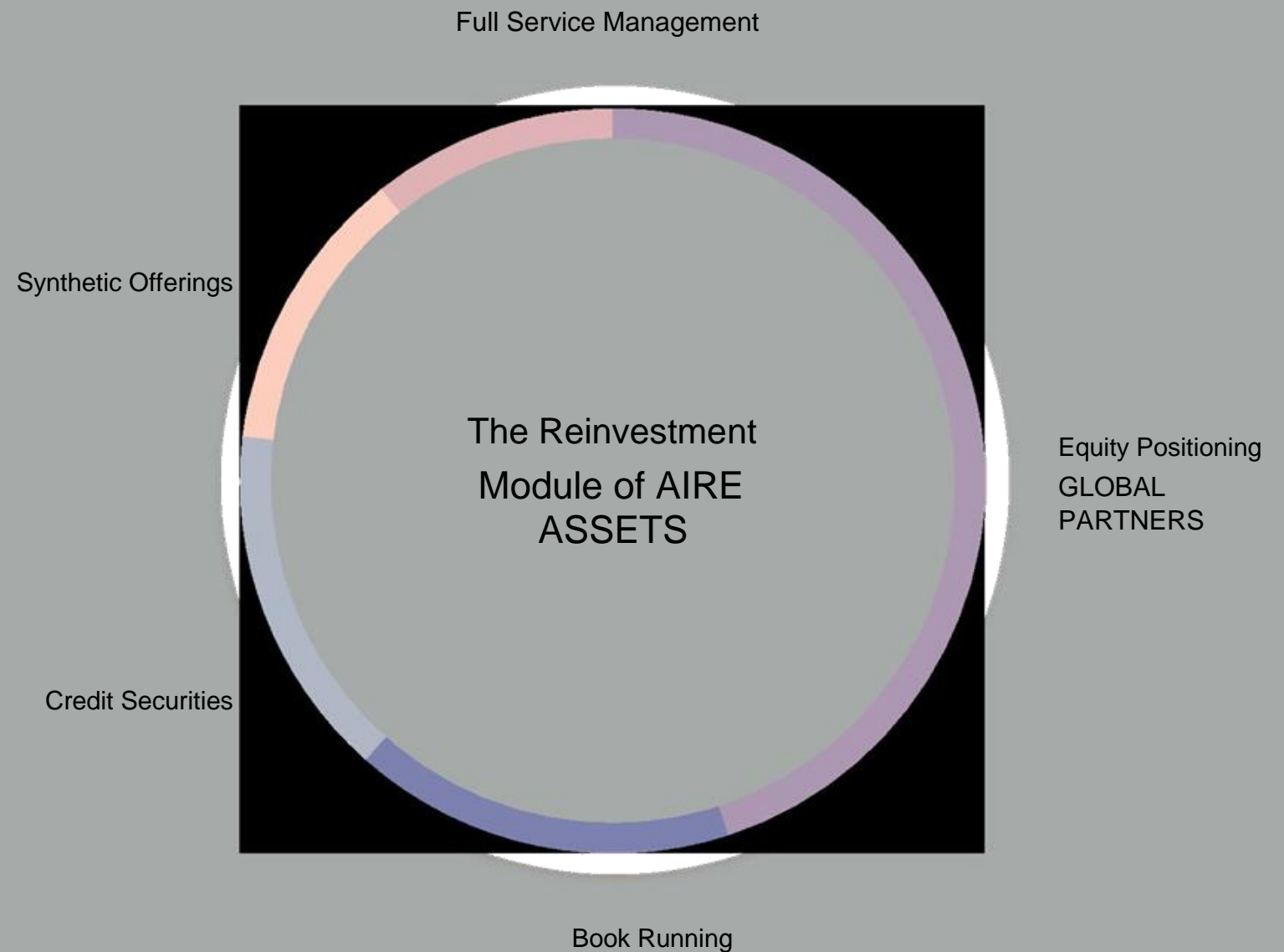
# AVIATION MANAGEMENT

## *What we offer*

Specialised Asset Management Structures to create and manage Aviation platforms. The Asset Management structures allow us to create and manage strong strategic platforms to create master limited partnerships and synthetic offerings for formation of highly sophisticated equity and securitised credit management systems.

AIRE is managed & structured by Global Underwriting firms in Securities & Insurance with Liquidity from National Standard.

AIRE is a bespoke Aviation Solutions Entity with full investment and management capacities.





Wide Body Passenger

Narrow Body Passenger

Freighters

Corporate





# AVIATION INDUSTRY

*AIRE Extends into various verticals  
of the Airline Transportation*

AIRE is a full service & asset lifecycle management vehicle that caters into various verticals of the air transport industry. Ranging from Investments into Greenfield Assets to M&A, AIRE is a global pioneer in amalgamation structures, administrations, operations & asset life maintenance.

AIRE ASSETS is structured with collaborative platforms of Securities Underwriters, Anchor Equity Positioning, Early Stage Positioning and a full service in house asset management.

AIRE's major credit risk underwriting facility is a state of the art and niche product available in the air transport market. Our Global partners with a net revenue strength extending 20 Billion USD alone gives us extreme positioning methods and a bullish statement in acquiring books worldwide.

AIRPORT INVESTMENTS

AIRPORT ANCHORS

AIRPORT MANAGEMENT

AIRCARGO STRUCTURES & SPECIALISED

BAYS AIRCRAFT LEASING

AIRLINE INVESTMENTS, GREENFIELD ESTABLISHMENTS &  
MANAGEMENT

AIRLINE OPERATIONS

MRO

ASSET LIFE MAINTENANCE

AIR INDUSTRY INSURANCE & SERVICES





Airport Development, Investments & Management is a specialised integrated solution and a pioneering asset management schedule which provides a complete solution to Sovereigns & Municipals in strategic positioning for developing major asset purviews.

The Airport Development division also focuses on a specialised “AIR CARGO PORTS” with totally integrated credit enhancement & management structures.

**SPECIALISED  
AIRPORT  
SOLUTIONS**

# VERTICALS

*core vertical positioning*

## AIRE LEASE

Aircraft Leasing and Management

## AIRE PORTS

Airport Developments & M&A

## AIRE SPECIAL

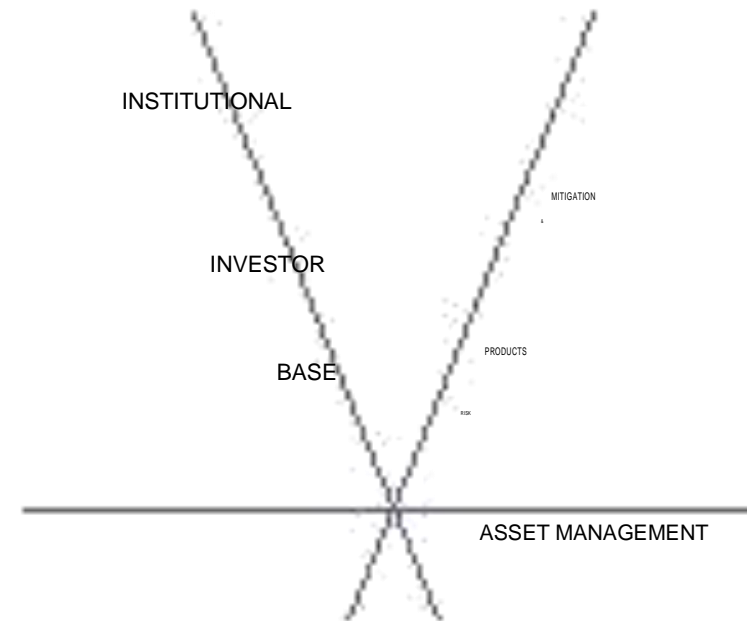
Runway Development & Leasing,  
M&A, Cargo Independents, MRO

# AIRE INDUSTRY

Operational Strategy  
Airline operations  
Disruption Management  
Mitigate irregular operations  
Root-cause delay analysis  
Fuel Efficiency  
Assessing fuel program  
Developing Key  
Performance Indicators  
Implementing fuel program  
Airport Operations

Maintenance and Engineering  
Maintenance Execution  
Modifications  
Technical Content Management n  
Maintenance Optimization  
Fleet Engineering Solutions n  
Business Consulting

Investment & Financial Asset  
Management  
Underwriting  
Performance  
Revenue Generation Enhancements  
Equity Positioning  
Book Running  
Private Placement



# NATIONAL STANDARD

MARKET MERGE





## KNOW NATSTANDARD

Developed as a Global Institutional Investor & Asset Manager, NATSTANDARD is a specialised direct investor and manages a North American Qualified Investor Base in placement of liquid portfolios as a Fund of Funds. Pure play capital markets institution, NAT provides a solution spectrum unmatched by any money market investor and covers an array of industries. NatStandard delivers both Vanilla Finance of Sale Lease Backs, Recapitalisation & Debt Refinance to its Sophisticated platforms of Fund Of Funds approach to Bond Funds, Portfolio Investors & Banking Capital alongside its services that range on Governance Policy Definitions, Government to Government Intermediary positioning & establishment of Sovereign Charter Funds & Development - Ownership of Mega Infrastructures & Tangibles.

NATSTANDARD is a multinational institutional alternative investment company and asset manager. Capitalised by a consortium of large North American financial institutions and some of the world's leading global investment banks with combined financial assets exceeding US \$2 Trillion ,provide the financial backing to creation of structured finance options & credit derivative management on complex economic & financial mandates.



# GROWTH OF ALTERNATIVE INVESTMENTS & FINANCE

NatStandard works with global financial & fund management platforms and specialised investment vehicles in the Sovereign & Private markets that carry investment grade securities & risk management formatives

Financial Institutions

72%

Developer Portfolios

53%





# NAT RISK

## MANNHHEIM

Mannheim is a provider of insurance and investment solutions based in the United Kingdom but our wider group has offices in USA, Luxembourg, Turkey, South Africa, GCC-Member countries and India. Supported by and working with global institutions and multi-lateral entities, Mannheim's specialist risk financing team has been able to develop exclusive proprietary expertise and products ranging from currency risk and principal guarantees to catastrophe risk capacity and solar/wind shortfall guarantees. Our commercial insurance team has, likewise, been able to exploit our experience and backing from major insurers and reinsurers to develop a full-range of commercial insurance including schemes/facilities for affinity insurance like "bancassurance" and automotive brands.

Our solutions can be provided on a turn-key basis or highly customised for individual clients or projects, with a special focus on infrastructure, energy, finance & leasing and longevity /mortality.

Our team of insurance managers each have 20 to 30 years' of experience in the insurance and reinsurance sectors. Our clients range in size from SME-companies to multi-national global corporations, financial institutions and government entities. Through our insurance broking teams, our solutions are supported by over 20 global insurers and reinsurers as well as at Lloyd's of London, all rated "A-" or better. The Mannheim team has extensive experience in the fields of underwriting, deal structuring, complex risk assessment, contract negotiation and global risk programme management, which allows for constant innovation, flexibility and, most importantly, timely delivery of executable transactions.





EQUI S.A.M is among National Standards' Global Fund Management entities. Through EQUI, NSF utilises its capabilities and financing capacity through regulated and unregulated securitization vehicles as well as SICAV-SIF type fund structures with EU passport being regulated and monitored by CSSF (Commission de Surveillance du Secteur Financier). Such an ability provides group with additional, unique risk mitigation capabilities and therefore deal origination and structuring opportunities to finance globally. EQUI SAM provides a Full Management Structure to the NatStandard Entities Worldwide. Our Management is Regulated and Managed from Luxembourg S.A.M & SICAV type Institutions.



RIEN FCA, Hold Co, is a Capital Assets Firm promoted by the Emmar Family Offices; Est., 1976; Positioned in India and Incorporates a Body Corporate RIEN IFAM [Investments & Financial Asset Management] and is the pioneer Body Corporate Structure in Investment Management Solutions, Bespoke Solutions in Securitisation, Trust Offerings, Sustainability Models, Credit Enhancements, Structured Seed Capital Source. RIEN FCA is also a major solutions provider in developing sustainable Developer Platforms, Packaging Investment Grade Developer Structures & Asset Sustainability Solutions and Downstream Securitisation & Underwriting Solutions. RIEN Works with Blue Chip Partners in establishing the habitat formatives for credit option transfer placements.

MARKETME  
RGE

-positioning &

placement of

credit option  
and fund

management structures SPECIALISED ASSET MANAGEMENT

DERIVATIVES POSITIONING  
origination & structures

structured product to yield transfer and formation of host  
environment for the



# NATAIRE

NATSTANDARD's AIRE ASSETS is a specialised Airline Leasing Investment Platform. With a specialised collaborative in Airline Asset Delivery & Maintenance and Operative Partnerships, AIRE provides a full range of Airline Management Solutions

# LEADERSHIP

NATSTANDARD GLOBAL MANAGEMENT  
*STRUCTURED PRODUCTS*

Russell **Duke**  
Chairman & Chief Investment Officer



DUKE

Stefano **Cevolo**  
CEO & Board Director Investments



CEVOLO

Burak **Erten**  
President & Board Director Investments



ERTEN

**MANNHEIM GLOBAL**  
Robert Duff  
President

DUFF



# GLOBAL VISION

ATLANTA  
WASHINGTON D.C  
NEW YORK  
MEXICO CITY  
LONDON  
ROME  
LUXEMBOURG  
ISTANBUL  
SINGAPORE  
DUBAI

SAUDI ARABIA  
LUSAKA  
JOHANNESBURG  
BERMUDA  
BEIJING  
SHANGHAI  
BRUNEI [BBCD & BIMP NATIONS]  
INDIA

National Standard Finance is a true global entity with offices across the world & operating unique skill sets and solutions to intrinsic financial requirements

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# Aire

[aire web link](#)